

22 August 2025

ASX Announcement

## RLF to Supply Crop Nutrition Products Across 700+ network of retail outlets

### Key Highlights

- **National Trading Agreement signed with Nutrien Ag Solutions, covering its network of corporate branches, members and agents. The network spans over 700 regional and rural retail outlets across Australia, significantly broadening access to RLF's products.**
- **Focused on mutual success, shared values, and better on-farm outcomes for growers.**

RLF AgTech Ltd (**RLF** or the **Company**) (ASX: RLF) is pleased to announce the signing of a National Trading Agreement (**Agreement**) with Nutrien Ag Solutions Limited (**Nutrien**), a leading provider of rural merchandise and agronomic services.

The Agreement covers Nutrien's corporate branches and the network of independent member outlets (including the Combined Rural Traders member stores (**CRTs**)), giving RLF access to more than 700 regional and rural retail locations nationwide (availability may vary by location).

This Agreement represents a significant step forward for RLF Australia and reflects a commitment to work together to deliver high-quality crop nutrition solutions and on-farm support to growers across all major agricultural regions.

Nutrien Ag Solutions' Procurement Manager Specialty Fertilisers, Stuart Moncrieff, commented:

“ At Nutrien Ag Solutions, we are committed to delivering cutting-edge innovations in plant nutrition and soil health in efforts to support our growers' success. We're pleased to welcome RLF AgTech as a valued supplier, bringing advanced solutions that align with our mission to drive sustainable and productive agriculture. ”

RLF's Acting Managing Director, Gavin Ball, commented:

“ For RLF, this is about more than just distribution – it is about working together with Nutrien to ensure our products are well supported on the ground, and that growers have confidence in the results and value we deliver. We are committed to getting this right and appreciate the opportunity to do so alongside a business that shares our passion for Australian agriculture. ”

## About the Agreement

The National Trading Agreement provides a framework for the supply of RLF's liquid fertilisers, seed treatments, and biostimulants through **Nutrien's ~400 corporate branches and over 300 independent stores**. Both parties are aligned in their intent to offer practical, science-backed solutions that seek to support the productivity, profitability, and sustainability of Australian farming.

## Key Benefits of the Collaboration

- **Unmatched Distribution Reach:** More than 700 regional and rural retail outlets nationwide may offer growers with ready access to RLF's high-performance crop nutrition products.
- **Mutual Growth:** The Agreement supports RLF's domestic expansion strategy while strengthening Nutrien's product offering with a differentiated range of crop inputs.
- **Farmer-Focused Collaboration:** The partnership is built around a shared commitment to supporting Australian growers.
- **Sustainability at the Core:** RLF's advanced formulations are designed to improve fertiliser efficiency, reduce environmental impact, and contribute to regenerative agricultural systems.
- **Training and Support:** RLF and Nutrien will work together to deliver training, promotional programs, and agronomic tools to provide information to growers.

The Agreement is effective immediately, with product availability to be progressively rolled out across participating Nutrien and independent stores over the coming months. Both companies look forward to delivering value to growers through collaboration and shared success. Key terms of the Agreement are outlined in Annexure 1.

This announcement has been authorised for release by the Board of Directors of the Company.

## For further information, please contact:

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## About Nutrien Ag Solutions

Nutrien Ag Solutions is a leading provider of rural merchandise and agronomic services, supporting farmers with a comprehensive offering across inputs, technical advice, and rural agency services. With a footprint that spans more than 700 locations nationwide – including over 400 corporate branches and 300 independently stores – Nutrien is uniquely positioned to serve the needs of growers across every major agricultural region in Australia.

The company supplies a suite of products including seed, fertiliser, crop protection, animal health, fencing, water solutions, and general merchandise, complemented by specialist agronomic advice delivered through one of the country's largest networks of trained professionals.

Nutrien Ag Solutions is backed by global parent Nutrien Ltd (NYSE/TSX: NTR), a leading global provider of crop inputs and services, which gives the Australian business significant strength in global supply chains, procurement, innovation, and sustainability initiatives.

In addition to retail services, Nutrien supports the rural sector through livestock and wool marketing, real estate, finance, insurance, and digital ag technology solutions, offering a truly integrated model that aligns with the evolving needs of Australian agriculture.

Nutrien is committed to building strong relationships with growers, supporting regional communities, and enabling the long-term productivity and sustainability of Australia's farming industry.

## About RLF AgTech Ltd (ASX: RLF)

RLF AgTech Ltd (ASX: RLF) is an Australian-based plant nutrition company that formulates and manufactures advanced crop nutrition products designed to improve agricultural productivity, crop quality, and soil health.

With more than 30 years of technical and agronomic expertise, RLF delivers high-performance liquid fertilisers and seed treatments that support more efficient nutrient uptake, stronger early plant development, and improved yield outcomes. The Company's science-led formulations are backed by extensive field research and are suited to a wide range of broadacre and horticultural crops.

RLF has a growing footprint across Australia, where it now supplies products through a national network of over 1220 retail and wholesale distribution locations, providing broad coverage of key agricultural regions. The inclusion of the LiquaForce business in Queensland forms a significant part of RLF's domestic operations, enhancing its manufacturing and on-farm service capabilities.

Internationally, RLF has long-standing operations in China, including wholly owned manufacturing and distribution facilities, and continues to expand its presence across other parts of Asia, where demand for advanced crop nutrition solutions is increasing.

RLF's crop nutrition technologies are aligned with the future of sustainable agriculture, supporting improved fertiliser efficiency and regenerative farming practices. Through its Accumulating Carbon in Soil System (ACSS), RLF aims to help farmers reduce reliance on traditional fertilisers while increasing organic matter in the soil — contributing to better outcomes for carbon sequestration, improved soil health, and more resilient farming systems.

## Annexure 1 – Key terms of the National Trading Agreement

<b>Supply and Sale of RLF products</b>	Details of the products are outlined in Annexure 2.
<b>Fees, rebate and discount</b>	RLF will provide agreed fees, rebates and discounts in line with typical commercial terms for the industry.
<b>Termination</b>	The Agreement may be terminated by either party at any time by providing a 60-day written notice to the other party.

## Annexure 2 – RLF product range for distribution

Category	Product Name
<b>Seed Treatments</b>	BSN Superstrike Seed Primer
	BSN Superstrike PLUS
<b>Foliar Treatments</b>	Broadacre Plus Ultra Foliar
	Rapid Max Foliar
	Cereal Plus MAX Ultra Foliar
	Power PK Zn+B+Fe
	Power PK 50
	KC30 Potassium Citrate
	Tetrachel
	Pasture Plus MAX Ultra Foliar
	Fruits and Veggies Plus Ultra Foliar
<b>IntelliTrace</b>	IntelliTrace Zinc
	IntelliTrace Copper
	IntelliTrace Manganese
	IntelliTrace Ca+B+Mo
	IntelliTrace InSync