# **ARTRYA**

(ASX: AYA)

### Presentation

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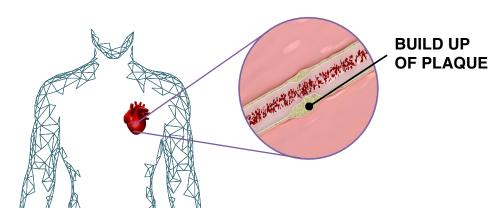
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### **Highlights**

Salix® is a point-of-care solution that enhances clinician decision making and improves patient outcomes

- Every 40 seconds in the US, someone suffers a heart attack<sup>1</sup>. More people die from heart disease than all cancers combined<sup>2</sup>.
- Artrya's cloud-based, Al-driven Salix® platform analyses CCTA scans and delivers real-time insights into high-risk plaque, the main cause of heart attacks, addressing a diagnostic gap that has remained unchanged for decades.
- We are focused on a large U.S. market, with minimal competition, attractive reimbursement, and a largely greenfield market.
- Salix® Coronary Anatomy FDA cleared, Salix® Coronary Plaque FDA cleared, Salix® Coronary Flow anticipated clearance 1Q26
- 5 U.S. commercial traction started. First U.S. agreement with a 5-year commercial contract with Tanner Health. Additional agreements in pipeline
- SAPPHIRE Study will build **clinical validation and provide access** to potential commercial customers. Piedmont Healthcare confirmed as first participant.



High Risk Plaque is difficult to see and rarely reported



## Current methods for diagnosing coronary artery disease are outdated

A point of care solution for rapidly diagnosing high risk plaque is a holy grail for clinicians



#### Ineffective

Old methods ineffective in detecting highrisk plaque<sup>1</sup>



#### **Avoidable**

55% of invasive procedures are unnecessary <sup>2,3,4</sup>



### **Slow & Costly**

Outdated methods are time consuming and higher cost to deliver



#### **Poor Control**

Current solutions do not allow for real-time and point-of-care management



<sup>1.</sup> Comprehensive plaque assessment by coronary CT angiography. Nat Rev Cardiol 11, 390-402 (2014)

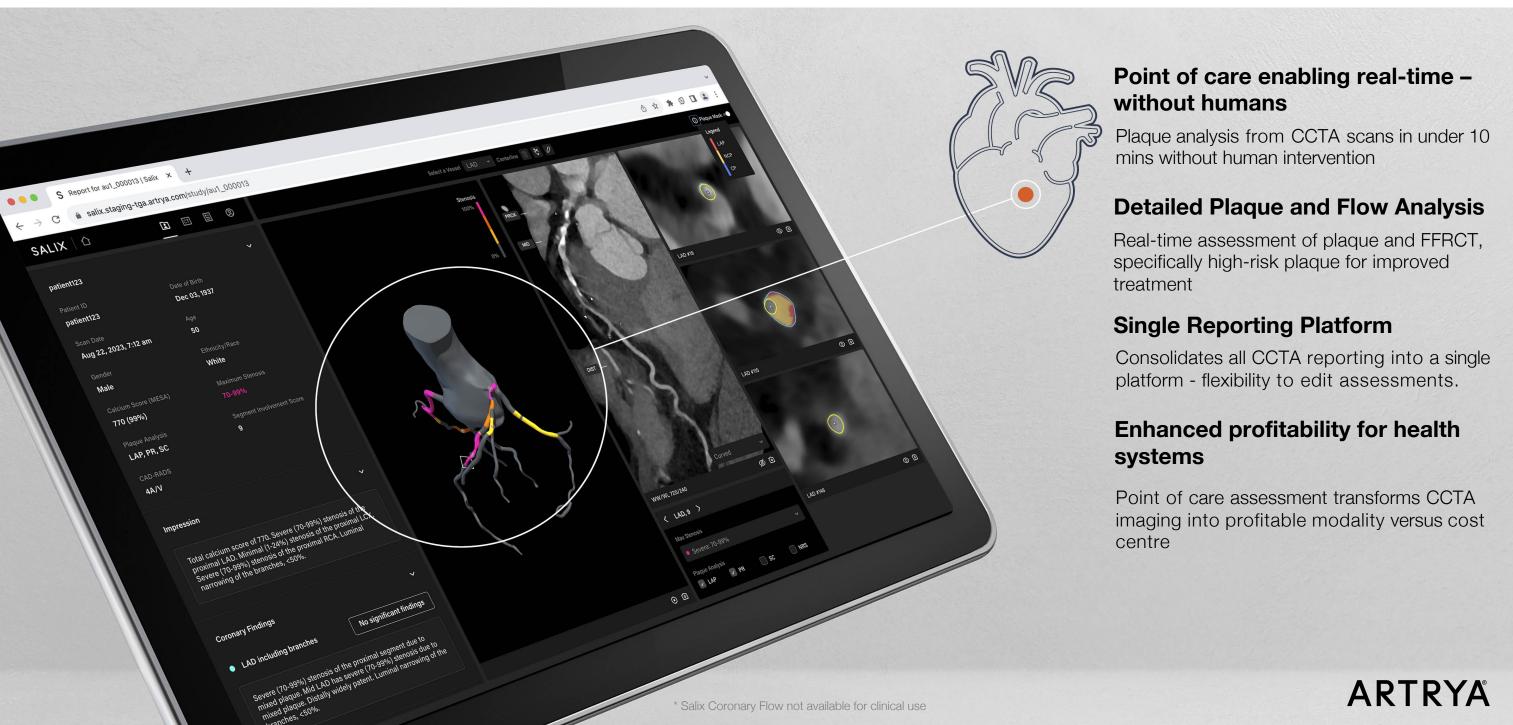
<sup>2.</sup> Low Diagnostic Yield of Elective Coronary Angiography. New England Journal of Medicine. March 11, 2010.

<sup>3.</sup> Temporal Trends in the Frequency of Inducible Myocardial Ischemia During Cardiac Stress Testing. Journal of the American College of Cardiology (JACC). March 12, 2013.

<sup>4.</sup> Trends in U.S. Cardiovascular Care: 2016 Report from 4 ACC National Cardiovascular Data Registries. JACC. March 2017

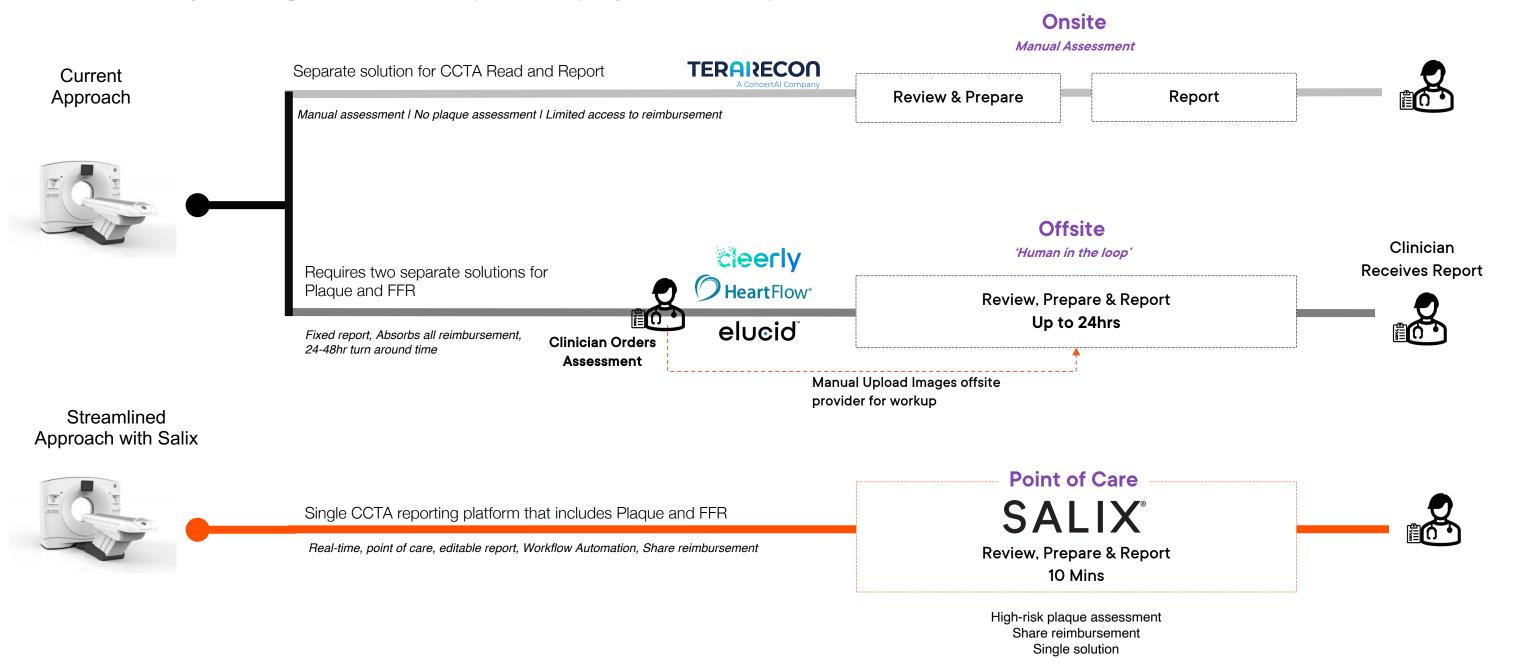
## Salix® is unique in providing real-time patient assessment

Clear clinical insights for coronary artery disease from a single solution



### Seamlessly fits into workflow

Salix® is system agnostic and simple to deploy, use, and update



## Coronary artery disease is a large and growing health challenge

Cardiovascular Disease Costs will Exceed \$1 Trillion by 2035 - American Heart Association<sup>4</sup>

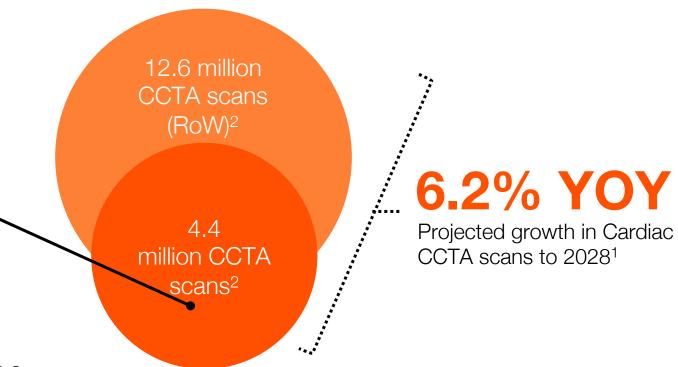


**Serviceable Addressable Market (US)** 

U.S. patients undergoing CCTA + Plague Assessment

### Tailwinds impacting TAM growth

- **Guideline Support** AHA/ACC recommend CCTA as a first-line diagnostic for patients with chest pain and no known CAD<sup>5</sup>.
- Reimbursement in Place Category I CPT codes support CCTA, plaque assessment, and FFRCT, ensuring attractive reimbursement<sup>3</sup>.
- CT-First Adoption Strong shift from invasive angiography and SPECT toward non-invasive CT-based pathways.



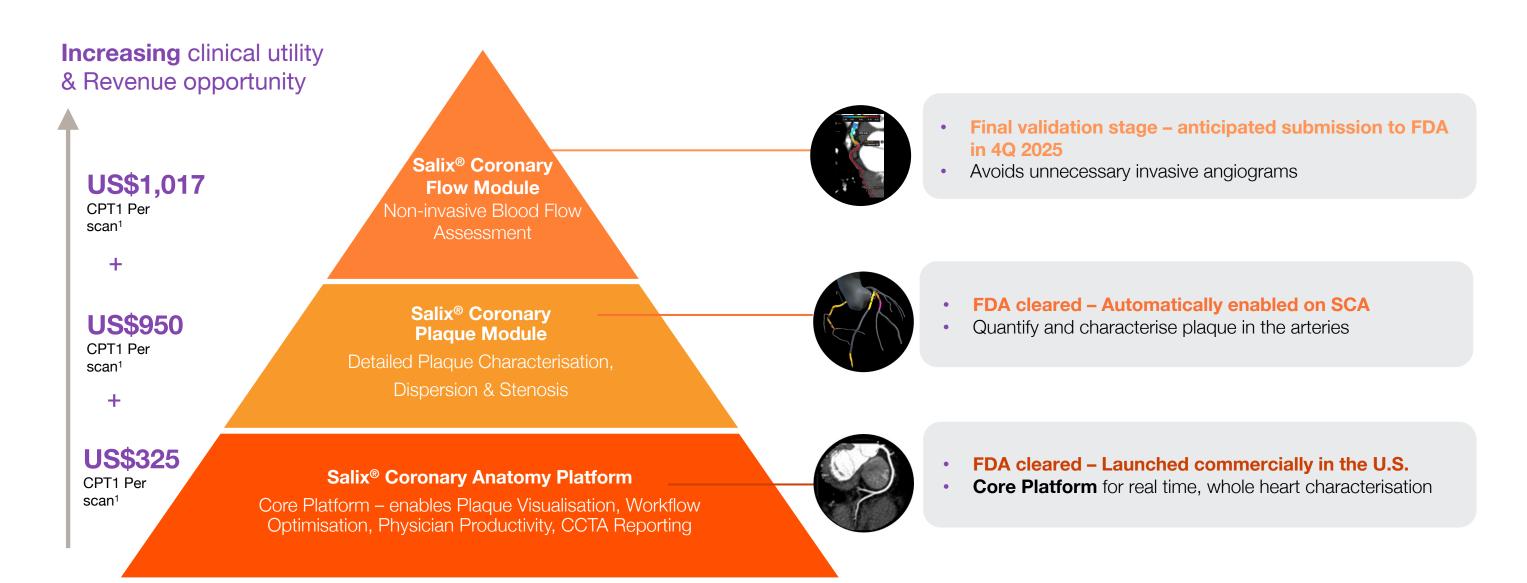
#### \* Assumptions

- National Average Medicare Rate
  - Reimbursement for Automated Plague US\$950 (CPT 0625T3)
  - o Reimbursement for FFRCT US\$1,017 (CPT 755803)
- TAM estimated as total of all scans receiving Plague reimbursement only
- FFRCT procedures have not been included in TAM



## Salix® is a single platform solution built to scale

Software modules target the complete analysis of CCTA scans for Coronary Artery Disease



## Salix® platform successfully launched in the U.S.

Tanner Health collaboration partnership to validate and integrate





- 5-year Commercial Agreement US\$0.6M
- Monthly subscription and future fee per scan revenues
- ▶ 5 Hospitals, cardiovascular centres, 30 practices
- Live in clinical workflow PACS + EMR

...we believe Artrya's Salix® platform with its Al-powered, user friendly and near real-time outcomes, provides our clinicians with another key tool to help detect heart disease earlier and save lives

-Loy Howard, President and CEO of Tanner Health





Improving the health of our community in all we do

### Next U.S. launch partners

- Cone Health and Northeast Georgia Health System have been key U.S. validation partners since 2024
- Work underway to integrate and go live shortly
- Each will also execute a Commercial Agreement
- U.S. launch partners medium sized hospitals all moving to CCTA scans as first line test for patients with symptoms of coronary artery disease



## Flagship Novel Plaque Study – SAPPHIRE

Salix-based Analysis of Plague to identify Patients at Higher Risk of Events

The SAPPHIRE study will validate the novel Salix plaque analysis to identify patients at risk of heart attack and improve treatment.

### **Overview of Study**

- 6 8 high volume U.S. Centres
- Piedmont Healthcare confirmed as first participant
- 3-phased retrospective study
- **Phase 1:** identify patients at risk using Salix Plague analysis compared to current standard of care. Anticipated timeline – 12 months
- Phase 2: leverage Salix Plaque Dispersion Score to further risk stratify patients and change treatment. Anticipated timeline – 12 months

- Predict future adverse events and improve treatment.
- Build clinical awareness and credibility in US
- Accelerate commercial adoption in US hospitals

## **Key Takeaways**

Salix® is a point-of-care solution that enhances clinician decision making and improves patient outcomes

- Transitioned from development to commercialisation
- 2 Large growing market in the U.S. with established reimbursement codes
- 3 Salix® platform live in the U.S. generating revenues with a clear pathway to grow
- FDA clearance of Salix® Coronary Plaque module driving increased revenue opportunity
- Structured go-to-market approach into the U.S. market with 3 partners and SAPPHIRE Study

### www.artrya.com

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