



**ADVANCED**  
SHARE REGISTRY

*Come for value. Stay for more.*

8 November 2016

Company Announcements Office  
Australian Securities Exchange  
4<sup>th</sup> Floor  
20 Bridge Street  
SYDNEY NSW 2000

'Transmitted Electronically'

### **2016 Chairman's AGM Address**

Please find attached the 2016 Chairman's AGM Address.

Yours sincerely

Alan Winduss  
**Company Secretary**

*Member of Securities Registrars Association of Australia Inc.*

Advanced Share Registry Limited ABN 14 127 175 946

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Dear Shareholders

On behalf of the Board of Advanced Share Registry Limited (**Company**), I am pleased to present this address to our 9<sup>th</sup> Annual General Meeting as a listed company.

This year's result speaks for itself in regard to the growth and success of the business. This result has followed several challenging years where, despite maintaining a very healthy level of profitability, significant growth was difficult to find.

We are pleased to have reported an increased profit for the year and the declaration and payment of franked dividends totalling 4.25 cents per share, up nearly 15% on the previous year. The increase is a result of our focus on implementing a series of improvements to our services as well as taking advantage of an uptick in activity.

The Advanced Share Registry Services business continues to show significant client retention and we have also been consistently proactive in managing costs while increasing services to clients. We have also made a significant investment this year in staff at all levels with a particular emphasis on growing our cadre of senior managers. Total employment has risen from 18 to 24.

We have also taken the step of introducing a new section to take investor queries, leaving client queries to be handled by account managers. This segregation allows our account managers to maintain focus on company clients and allow speedier outcomes for all clients and investors.

We intend to maintain our personalised services, which avoids the suboptimal outcomes many shareholders experience when they call automated answer systems at other service providers. We have also improved our staffing and training levels for management of shareholder meetings.

The full benefit of the automation of printing, folding, inserting and despatch of documents in house allows us to offer an end to end service in document creation and despatch.

This has once again shown its utility this year, especially in the busy September to November period. This also gives clients certainty that deadlines will be met and that security of information can be maintained.

I commend the accounts to you for approval and look forward to the future.

Simon Cato  
**Chairman**

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