

Thursday 10th November 2016

Swift wins new 528-room contract with Rio Tinto's Amrun site **ASX: SW1**

Highlights:

- **Swift Networks wins lucrative contract to provide entertainment and connectivity infrastructure to Rio Tinto's Amrun Village facility in Queensland, covering 528 rooms, offices and common areas.**
- **New contract continues Swift's strong recent organic growth and deepens Swift's relationship with Rio Tinto, consolidating the Company's dominant position in the resources sector.**
- **Swift remains well positioned to continue driving expansion in new and existing markets in Australia and abroad.**

Perth, Australia — Leading digital entertainment and communications service provider Swift Networks Group Limited (ASX: SW1, "the Company") is pleased to announce that it has won a material contract to design, construct and deploy elements of its award-winning entertainment system to Rio Tinto's Amrun Village facility.

Amrun Village is located approximately 40 kilometres south of Weipa, near the Gulf of Carpentaria in far north Queensland. The village accommodates up to 528 Rio Tinto workers who mine and process bauxite at the world-class deposit nearby.

Swift Networks Chief Executive Officer, Xavier Kris, said:

"We are looking forward to expanding our relationship with Rio Tinto and bringing our world-class entertainment system to the workers residing at Rio's \$2.6 billion Amrun project."

"It is particularly pleasing for Swift to have been appointed to design, construct and deliver these services to Amrun, as the mine site ranks among the most remote areas we have entered to date. This shows the trust we have built among our long-standing clients as Australia's most capable and reliable provider of diversified telecommunication and entertainment services to harsh and remote locations."

Contract Scope

Swift will design, construct and deliver the following systems and services to the 528-man camp and offices at Amrun Village:

- Digital entertainment system
- Wi-Fi and data networking
- Internet user management
- Video information channels and alerting
- CCTV and access control for common areas

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Swift notes the potential to expand the initial scope of this contract to incorporate ongoing maintenance, testing and user support. If granted, such an expansion would represent an ongoing recurring revenue stream for the Company in relation to this contract.

Swift looks forward to consolidating its strong position as a telecommunication and network service provider to the resources industry, while continuing its expansion into the hospitality, aged care and retirement village sectors.



Source: Rio Tinto Ltd

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About Swift Networks Group Limited

Swift Networks Group Limited (ASX: SW1) is a diversified telecommunications and digital entertainment business providing fully integrated solutions for the Resources, Hospitality, Lifestyle Village and Aged Care sectors.

The company's services include free-to-air television, pay television, telecommunications, Internet, data, wireless networks and streaming video on demand with content from some of Hollywood's largest studios.

With a blue-chip client base of household names, Swift Networks provides its services to tens of thousands of rooms with distribution capability throughout the Asia Pacific region.

Key Company Facts

- FY16 reviewed revenue of \$14.42 million
- More than 29,000 room installations with 93% of revenue recurring in nature
- Subscriber (room) growth of more than 37% from June 2015 to June 2016
- Contract retention rate of 97% with customers and partners including Telstra, BHP Billiton, National Lifestyle Villages, Foxtel, Optus, Bechtel and Alcatel-Lucent
- Excellent contract win ratio with a 91% tender success rate
- Winner of the Australian Hotels Association (AHA)'s "Best New Hospitality Product" Award, 2016

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