

#### **16 November 2016**

#### **ASX ANNOUNCEMENT**

## 2016 AGM CHAIRMAN'S ADDRESS AND MD PRESENTATION

SRG Limited (ASX:SRG), a leading complex services company, is pleased to release the attached Chairman's Address by Peter McMorrow and Managing Director's presentation by David Macgeorge which will be delivered at the Company's 2016 Annual General Meeting (AGM).

The meeting will be held:

Today, 16 November 2016 At 10:30 am Western Standard Time Royal Perth Yacht Club Australia II Drive, Crawley, Western Australia

Results of the official business will be released to the market following the close of the AGM.

Yours faithfully,

Roger Lee SRG LIMITED Company Secretary

#### Issued by SRG Limited ABN 57 006 413 574

SRG Limited is an Australian complex services company. Our vision is to make the complex simple for our customers and our mission is to be a leading provider of complex services to the construction and mining industry worldwide.

Founded in Victoria in 1961, the Company commenced trading as BBR Australia Pty Ltd with the first project undertaken to supply and install rock anchors for the Snowy Mountains scheme. Listed in 1987 on the ASX as Structural Systems Limited, the organisation has grown from a small privately owned specialist post-tensioning company to a diverse international contractor in building, civil, mining, products and services. SRG has offices throughout Australia as well as in the Middle East and Hong Kong. In November 2014, Structural Systems Limited became SRG Limited.

PERTH

Level 1, 338 Barker Rd Subiaco WA 6008

SYDNEY S3/L1, 75 Carnarvon St Silverwater NSW 2128 BRISBANE
1/12 Commerce Cct
Vatala QLD 4207

Yatala QLD 4207
MELBOURNE

MELBOURNE 112 Munro St Sth Melbourne VIC 3205 MIDDLE EAST

Office M-03, Bu Shaqar Building Garhoud, Dubai, UAE

HONG KONG

Office 606, 6/F, Shun Feng International Centre 182 Queen's Road East, Wan Chai, Hong Kong CALL 1300 775 477 +61 8 9267 5400





#### 2016 SRG LIMITED Annual General Meeting Chairman's Address

Address to shareholders by Mr Peter McMorrow, at SRG Limited's Annual General Meeting in Perth on 16 November 2016 at 10:30 am.

Good morning ladies and gentlemen and welcome to SRG's 2016 Annual General Meeting. It is an absolute pleasure to address you this morning.

It is now 10:30 am and I am advised that the necessary quorum of SRG Limited shareholders is present in person or represented by proxy. I therefore have the pleasure of declaring this Annual General Meeting of the Company open.

I am Peter McMorrow, the Chairman of SRG Limited, and I take this opportunity to welcome those in attendance and introduce you to my fellow Directors: Mr David Macgeorge, our Managing Director. He is joined by our Non-Executive Directors, Mr Robert Freeman, Mr Peter Brecht and Mr Michael Atkins.

I would also like to introduce our CFO and Company Secretary, Roger Lee, along with other members of our Executive team who are in attendance today:

- Rod Stanton EGM Construction
- Joe Thomas EGM Mining, Services and Products
- Mike Clarke EGM International
- Amy Hancock GM People
- Michelle Quigley General Counsel
- Corey Maranesi GM Commercial

I also welcome Nicholas Benbow who is representing the Company's auditor, William Buck and Mark Foster representing the Company's lawyers, Steinepreis Paganin.

#### FY16 in review – a significant step forward

I would now like to take a moment to reflect on what has been a year of strong performance for your Company and one which has seen the best returns - both in terms of growth and dividends - delivered to shareholders for many years.

During the period, SRG demonstrated its commitment to becoming a recognised leader in the provision of complex services to the construction and mining industries worldwide. We grew profitably and sustainably, despite headwinds in certain operating markets.

While FY15 was all about laying the foundations for growth, in FY16, we commenced transitioning into what we term the Development phase of our strategy. This phase is all about delivering long term growth and expansion, while building upon our strong foundations.

We continued to enhance our processes and delivery while driving discipline, rigour and accountability across the business.

We ensured our values remained core to the business and that the team was working closely together.

In line with our "one business - one team" approach, we sought opportunities for our business units to work together and your Directors were pleased to see many examples of progress in this area. Clear illustrations of this cross-team collaboration included our recent dam wins, where SRG Services and SRG Mining are working hand in glove to deploy complex and innovative solutions for our customers.

During the period we had some good contract wins and extensions, including the \$150m contract extension with Evolution Mining, securing five dam projects and over 133 building projects. We continued to build a strong pipeline of opportunities and increased our work in hand by 56% from FY15 to a record \$240m.

Whilst SRG has significant organic opportunities, we are also actively looking at select acquisitions where they add value to SRG and our shareholders.

I am sure shareholders will agree that the growth in our profit to date has been excellent. We are, however, at the beginning of our growth trajectory and keenly focused on continuing to achieve our strategic objectives. We anticipate that continued performance will deliver further value to shareholders.

#### Market outperformance

FY16 saw a 53% increase in our Net Profit Before Tax (NPBT) result to \$9.2m compared to the underlying NPBT of \$6m in the prior period. This result enabled the Board to declare a fully franked full year dividend of 6 cents per share, up 140% on the 2.5 cents per share that the Company paid in FY15.

We are pleased that the market has recognised SRG's strong performance in many ways – including through new institutional investment, increased analyst coverage and a valuation at 30 June 2016 which finished 61% up on the prior period. With the current share price at \$1.80, 300% higher than this time last year, we have significantly outperformed the market.

I'd like to thank our shareholders, including several new institutions, who held, increased or initiated positions in SRG during the year. Our performance, along with increasing our engagement with investors has contributed to the increased interest and recognition of our Company.

#### FY17 Outlook

In FY17, we expect returns to shareholders to increase through continued revenue and profit growth. SRG has a unified team, no net debt and a robust balance sheet, which puts us in good stead to deliver on our objectives.

From here we will continue to work towards being a Zero Harm industry leader, driving further progress with our core, Zero Harm safety value and ensuring all our values remain embedded across the business.

We will build on the solid foundations we have established with our focus on discipline, rigour, accountability and good corporate governance.

We look forward to continuing to work with our customers and partners in 'making the complex simple.'

#### A talented team

Finally, my sincere thanks to the whole SRG team, who have continued to live by our values, deliver innovation and challenged themselves at every turn.

I genuinely believe we have some of the most talented individuals in the industry and together with my fellow Directors, I'm excited about the future of this business.

Thank you Ladies and Gentlemen.

I now hand over to David Macgeorge, Managing Director, for his presentation, after which we will turn to the formal resolutions to be considered by shareholders and voting.

Thank you, David.



## SRG LIMITED 2016 AGM

**CHAIRMAN'S ADDRESS** 

**16 NOVEMBER 2016** 



#### DISCLAIMER AND IMPORTANT NOTICE



Information, including forecast financial information in this presentation should not be considered as a recommendation in relation to holding, purchasing or selling shares, securities or other instruments in SRG Limited or any other company. Due care and attention has been used in the preparation of forecast information. However, actual results may vary from forecast and any variation may be materially positive or negative.

Forecasts, by their very nature, are subject to uncertainty and contingencies may occur which are outside the control of SRG Limited. Before making or varying any decision in relation to holding, purchasing or selling shares in SRG Limited, investors should consider the appropriateness of that investment in light of their individual investment objectives and financial situation and should seek their own independent professional advice.

All currency is denominated in Australian dollars.



#### OUR BOARD





PETER McMORROW

CHAIRMAN



DAVID MACGEORGE MANAGING DIRECTOR



MICHAEL ATKINS NON-EXEC DIRECTOR



PETER BRECHT NON-EXEC DIRECTOR



ROBERT FREEDMAN NON-EXEC DIRECTOR

MAKING THE COMPLEX
SIMPLE

#### OUR LEADERS





ROGER LEE CFO & COMPANY SECRETARY



ROD STANTON

EGM

CONSTRUCTION



JOE THOMAS
EGM MINING, SERVICES
& PRODUCTS



MIKE CLARKE EGM INTERNATIONAL



AMY HANCOCK GENERAL MANAGER PEOPLE



COREY MARANESI GENERAL MANAGER COMMERCIAL



MICHELLE QUIGLEY
GENERAL
COUNSEL

MAKING THE COMPLEX
SIMPLE



## SRG LIMITED 2016 AGM

MANAGING DIRECTOR'S PRESENTATION

**16 NOVEMBER 2016** 



#### WHAT WE STAND FOR





#### "MAKING THE COMPLEX SIMPLE"

WHAT DOES THIS MEAN?

ANYWHERE, ANYTIME, ANY TASK, WE SOLVE THE DIFFICULT PROBLEMS

### OUR MISSION

TO BE A RECOGNISED LEADER IN THE PROVISION OF COMPLEX SERVICES TO THE CONSTRUCTION AND MINING INDUSTRIES WORLDWIDE



#### OUR BUSINESS STREAMS





**Drill and Blast** 

Ground Support

Engineering

Technical Access

Mine Infrastructure

Underground

Open Pit

Civil

Monitoring

Remedial



Bridge Construction

Bridge Maintenance

**Ground Anchors** 

Silo and Tank Construction

**Heavy Lifting** 

Load Handling

Slipform

Stay Cable Systems

Remedial



Post-Tensioning

Slab on Ground

Industrial Pavements

Multistorey Post-Tensioning

Slipform

Reinforcement

Remedial



Diagnosis and Investigation

Concrete Repair

Structural Strengthening

Waterproofing

Crack Repair

Façade Restoration

Architectural Restoration

Cathodic Protection

Specialised Services



Macalloy Bar

**Concrete Canvas** 

Rock Mesha

Ground Support Products

Geotechnical Equipment

SureLok

Ducting

**Duct Chairs** 

Barrel and Wedges

Castings

#### OUR GEOGRAPHICAL SPREAD





#### CORPORATE HIGHLIGHTS FY16



### ZERO HARM IMPROVEMENT

- LTIFR improved 55%
- TRIFR improved 43%
- Critical risk initiatives progressed

### GOOD CONTRACT WINS / EXTENSIONS

- Evolution Mining \$150m extension
- 5 dam projects
- 133 Building wins

### RECORD WIH\* AND STRONG PIPELINE

- WIH\* of \$240m, up56% on FY15
- \$975m pipeline of opportunities

### STRENGTHENED SERVICE OFFERING

- SRG integrated service offering
- SureLok™ launched
   & 20,000 units sold

### STRONG FULL YEAR FINANCIAL RESULT

- NPBT up 53% on FY15
- 284% increase in EPS to 9.8 cps
- 6 cent full year fully franked dividend

### FINANCIAL STRENGTH

- Cash in hand \$21.9m
- No net debt
- EV/EBITDA < 3 times</li>
- 61% increase in FY16 share price

\* "WIH" - Work in Hand

Making the Complex Simple



### ZERO HARM



#### ZERO HARM PROGRESS



- Step change in Zero Harm journey
- Business and Regional Zero Harm Leadership Teams driving further improvement across business
- Take 5's proactive risk identification tool embedded across business
- Critical Risks development plan progressing
- Designed and introduced lightweight equipment to address manual handling
- 43% reduction in Total Recordable Injury Frequency Rate (TRIFR) to 19.1
- 55% reduction Lost Time Injury Frequency Rate (LTIFR) to 3.8







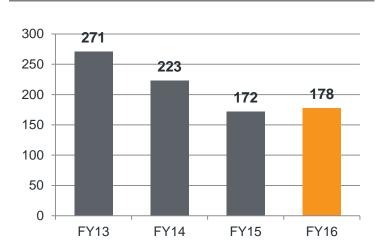
## FINANCIAL OVERVIEW

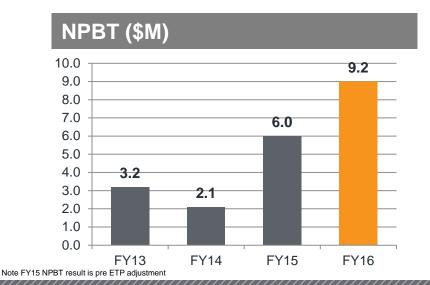


#### FINANCIAL PERFORMANCE

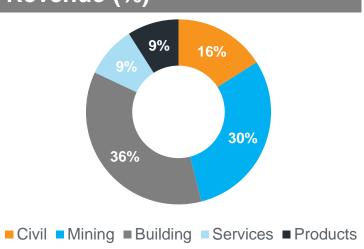


#### Revenue (\$M)

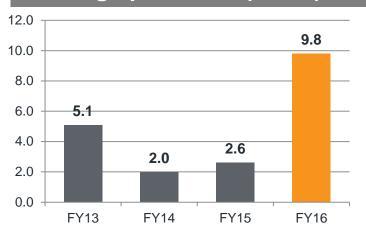




#### Revenue (%)



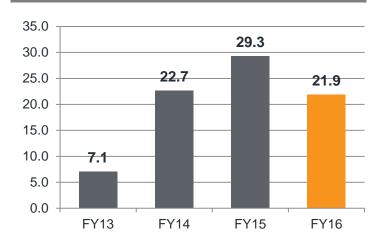
#### **Earnings per share (cents)**



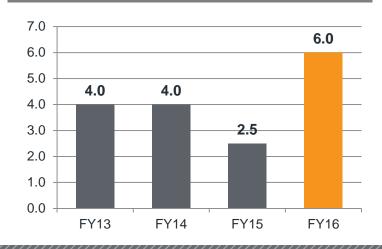
#### FINANCIAL STRENGTH



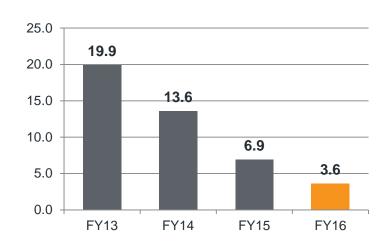
#### Cash at Bank (\$M)



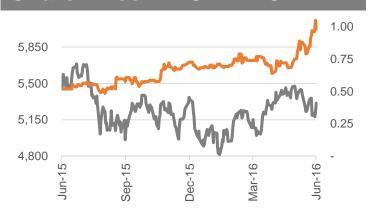
#### **Dividends (cents)**



#### **Financial Liabilities (\$M)**

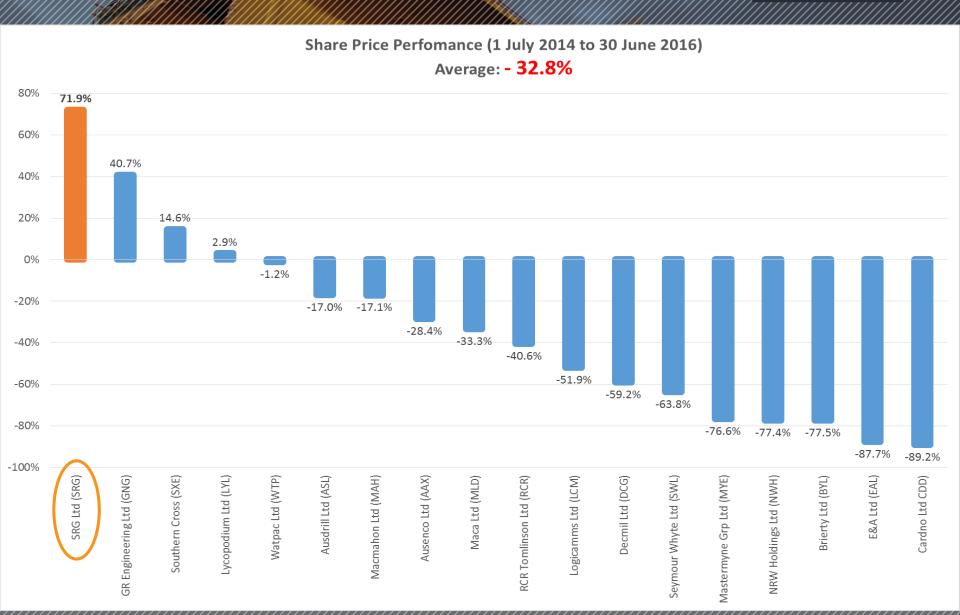


#### **Share Price V ASX All ORD**



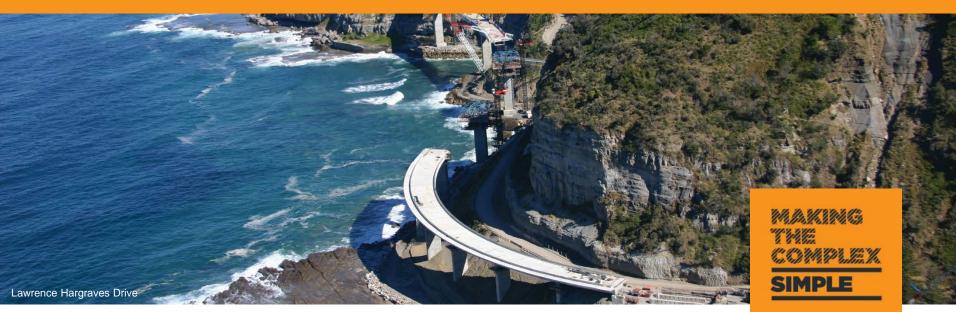
#### MARKET PERFORMANCE







## BUSINESS UNIT PERFORMANCE



#### CIVIL



#### Highlights

- Secured over \$20m work with SunWater for Dam Improvement contracts in Qld
- Secured B3 Bridge Prequalification
- Completed iconic Elizabeth Quay bridge project in Perth
- Completed Samson Brook Dam in WA

- Commencement of Bass Point Silo Construction
- Execution of key dam / rail projects
- Continued focus on converting work pipeline in Dams, Bridges and Tanks







#### MINING



#### Highlights

- Excellent safety performance
- Outstanding execution in Drill & Blast
- Group wide \$150m contract with Evolution Mining and secured Mt Carlton mine
- Strong cross selling and wins in Geotech and Radar businesses
- Completed geotech crusher pockets with First Quantum in Zambia

- Geotechnical opportunities increasing in civil and services space
- Focused on organic growth, strong asset utilisation and cross-business collaboration







#### BUILDING



#### Highlights

- Outstanding execution of projects
- Completed work on Barangaroo
- Commonwealth Games Village progressing well
- Commenced Northern Beaches Hospital. Cross selling of SureLok<sup>™</sup>
- Secured > \$65m new work in FY16

- Strong focus on project execution
- Continuing to leverage alliances with key partners
- Strong pipeline of future work







#### SERVICES



#### Highlights

- Integration of CCM Group
- Secured contract with UGL / Kentz at Inpex
- Commenced Monash University facade refurbishment project
- Condensate Bund refurbishment works completed in Karratha

- Commencement of Palais Theatre
- Strong focus on project execution
- Securing term contracts
- Cross selling with other SRG businesses
- Long term growth potential







#### PRODUCTS



#### Highlights

- Good gains in procurement from key partners
- Introduced SureLok<sup>TM</sup> to the Australian market
- Ongoing discussions for the international distribution of SureLok<sup>TM</sup>
- Strong early sales including Commonwealth Games Village and Northern Beaches Hospital

- Drive efficiency in manufacturing business
- Grow domestic market SureLok<sup>TM</sup>
- Introduce SureLok<sup>TM</sup> to international market
- Continue to develop a pipeline of products to introduce in future years







#### INTERNATIONAL



#### Highlights

- Doha Metro progressing well
- Re-established office in Hong Kong
- Hazelmere Dam project in Durban progressing well
- New EGM International Mike Clarke appointed
- Middle East progressing to plan

- Further growth in Middle East
- Secure first project in Hong Kong
- New Zealand entry
- Global dam focus









## WORK OPPORTUNITY PIPELINE

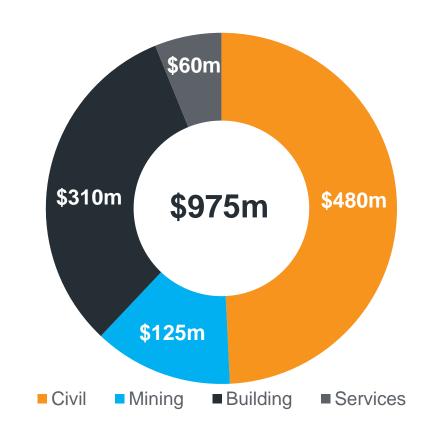


#### WORK OPPORTUNITY PIPELINE



- WIH at Jun 16 was \$240m (up from \$154m previous period)
- 260 projects secured in 12 months valued at \$234m including:
  - Mt Carlton Mine
  - Evolution Group deal
  - Hanson Concrete Tanks
  - Commonwealth Games Village
  - Northern Beaches Hospital
  - Fairbairn Dam
  - Paradise Dam
  - Palais Theatre
  - Loy Yang Power Station
  - Woodside Karratha Gas Plant

#### WORK OPPORTUNITY PIPELINE



Making The Complex Simple



## OUTLOOK



#### WHERE WE ARE GOING



#### **FOUNDATION Develop vision / strategy Drive Zero Harm** Right structure / capability **Develop brand / value** proposition Rigorous review mechanisms in place Formalise relationships with key stakeholders Drive improvement / efficiency Resolve legacy issues

#### DEVELOPMENT

1-3 Years

**Execute strategy** 

Projects delivered above green sheet

Secure specialised civil projects of scale

Organic growth in target markets

Growth in complementary services / markets

Selective acquisitions to accelerate growth

**Brand recognition** 

#### MARKET LEADERSHIP

3+ Years

Zero Harm industry leader

Global complex service partner of choice

**Strong brand** 

**Employer of choice** 

ASX top 200

**Consistent performance** 

**Above market returns** 

Diversified international specialist contractor

#### BUSINESS STREAM FOCUS



#### MINING

Optimise re-deployable assets, cross sell additional services & pursue contract renewals.

#### **PRODUCTS**

Expand portfolio through new product development (SureLok™, etc).

#### CIVIL

Secure specialised civil projects of scale in water / bridge / tanks sectors.

#### BUILDING

Maintain market leadership, leverage alliances & drive operational efficiency.

#### **SERVICES**

Expand remedial capability across the business (organically & through acquisition).

#### INTERNATIONAL

Regenerate the Middle East business & further geographic expansion.

#### OUTLOOK



- Our diversity as an international specialist contractor provides both protection and opportunity
- Good progress made transitioning from Foundation phase to Development phase of strategy
- Company well positioned with recent contract renewals, record WIH levels and \$975m pipeline of work opportunities
- Focusing on profitable growth across the business streams projects not targeted solely for revenue growth
- Strong balance sheet provides financial strength
- A highly targeted and disciplined approach to M&A
- Expect returns to shareholders to increase through continued revenue and profit growth in FY17









#### Formal Business Item 1

Receipt of Financial Statements and Reports

#### Formal Business Item 2

Resolution 1 – Adoption of Remuneration Report

#### Formal Business Item 3

 Resolution 2 – Approval for the Company to issue performance rights to Mr David Macgeorge under the SRG Incentive Performance Rights Plan

#### Formal Business Item 4

 Resolution 3 – Enable the issue of options under an Employee Incentive Scheme

#### Formal Business Item 5

 Resolution 4 – Enable the issue of performance rights under an Employee Incentive Scheme

#### Formal Business Item 6

Resolution 5 – Re-election of Director – Mr Robert Freedman





- Formal Business Item 1
  - Receipt of Financial Statements and Reports

MAKING THE COMPLEX SIMPLE



- Formal Business Item 2
  - Resolution 1 Adoption of Remuneration Report

#### **RESOLUTION:**

That the Remuneration Report for the year ended 30 June2016 be adopted



## RESOLUTION 1 ADOPTION OF REMUNERATION REPORT



Resolution	Vote Type	Voted	%	% of all securities
Adopt	For*	25,576,052	88.93%	38.80%
Remuneration	Against	716,333	2.49%	1.12%
Report	Open-Usable		/	/
	Non-Board	2,467,262	8.58%	3.85%
	TOTAL VOTES	28,759,647	100%	43.77%

\*Note: For Vote includes 688,409 (Open Usable – Board)

^Note: Abstain Votes total 837,923





#### Formal Business Item 3

 Resolution 2 – Approval for the Company to issue performance rights to Mr David Macgeorge under the SRG Incentive Performance Rights Plan

#### **RESOLUTION:**

That the issue of performance rights to Mr David Macgeorge under the SRG Incentive Performance Rights Plan by the Company be approved.



## RESOLUTION 2 ISSUE OF PERFORMANCE RIGHTS TO MR DAVID MACGEORGE



Resolution	Vote Type	Voted	%	% of all securities
Issue of	For*	29,590,317	85.12%	44.59%
performance	Against	2,707,455	7.78%	4.22%
rights to Mr	Open-Usable			
David	Non-Board	2,467,262	7.10%	3.85%
Macgeorge				
	TOTAL VOTES	34,765,034	100%	52.64%

\*Note: For Vote includes 989,315 (Open Usable – Board)

^Note: Abstain Votes total 199,186





#### Formal Business Item 4

Resolution 3 – Enable the issue of options under an Employee
 Incentive Scheme

#### **RESOLUTION:**

That the issue of options under an Employee Incentive Scheme be enabled



## RESOLUTION 3 ENABLE ISSUE OF OPTIONS UNDER EMPLOYEE INCENTIVE SCHEME



Resolution	Vote Type	Voted	%	% of all securities
Issue of	For*	24,740,662	82.76%	37.04%
options under	Against	2,660,809	8.90%	4.15%
Employee	Open-Usable			
Incentive	Non-Board	2,492,005	8.34%	3.88%
Scheme				
	TOTAL VOTES	29,893,476	100%	45.07%

\*Note: For Vote includes 981,315 (Open Usable – Board)

^Note: Abstain Votes total 5,000





#### Formal Business Item 5

 Resolution 4 – Enable the issue of performance rights under an Employee Incentive Scheme

#### **RESOLUTION:**

That the issue of performance rights under an employee incentive scheme be enabled.



## RESOLUTION 4 ISSUE OF PERFORMANCE RIGHTS UNDER EMPLOYEE INCENTIVE SCHEME



Resolution	Vote Type	Voted	%	% of all securities
Issue of	For*	24,534,261	82.61%	36.72%
performance	Against	2,674,224	9.00%	4.17%
rights under	Open-Usable			
Employee	Non-Board	2,492,005	8.39%	3.88%
Incentive				
Scheme	TOTAL VOTES	29,700,490	100%	44.77%

\*Note: For Vote includes 981,315 (Open Usable – Board)

^Note: Abstain Votes total 197,986





#### Formal Business Item 6

Resolution 5 – Re-elect Mr Robert Freedman as Director

#### **RESOLUTION:**

That Mr Robert Freedman, being eligible, be re-elected as a Director of the Company



## RESOLUTION 5 RE-ELECT MR ROBERT FREEDMAN AS



Resolution	Vote Type	Voted	%	% of all securities
Re-elect Mr Robert	For* Against	29,105,849 3,955,366	81.86% 11.13%	43.84% 6.17%
Freedman as Director	Open-Usable  Non-Board	2,492,005	7.01%	3.88%
	TOTAL VOTES	35,553,220	100%	53.89%

\*Note: For Vote includes 982,816 (Open Usable – Board)

^Note: Abstain Votes total 27,000





# WE SOLVE THE COMPLEX PROBLEMS THAT OTHERS CAN'T

LEARN MORE ABOUT THE PROJECTS WE'VE BEEN INVOLVED IN ONLINE.

**SRGLIMITED.COM.AU**