

## **ATLAS IRON LIMITED**

2016 AGM PRESENTATION - 21 NOVEMBER 2016

### **Disclaimer**



### **Summary Information**

This Presentation contains a summary of information about Atlas, its subsidiaries, and its activities which are current as at the date of this Presentation. The information in this Presentation is general in nature and does not purport to be complete nor does it contain all the information which a prospective investor may require in evaluating a possible investment in Atlas or that would be required in a prospectus or a product disclosure statement prepared in accordance with the Corporations Act.

No representation or warranty, express or implied, is provided in relation to the accuracy, reliability or completeness of any statements, estimates or opinions, conclusions or other information provided in this Presentation. Statements in this Presentation are made only as of the date of this Presentation unless otherwise stated and the information in this Presentation remains subject to change without notice. Subject to its obligations under applicable law, Atlas is not responsible for updating, nor undertakes to update, this Presentation. It should be read in conjunction with Atlas' other periodic and continuous disclosure announcements lodged with ASX, which are available at <a href="https://www.asx.com.au">www.asx.com.au</a>.

#### **Not an Offer**

This Presentation may not be released or distributed in the United States. This Presentation does not constitute an offer to sell, or the solicitation of an offer to buy, any securities in the United States or any other place in which, or to any person to whom, it would be unlawful to make such an offer or invitation. This Presentation is not a prospectus, product disclosure statement or other disclosure document under Australian law or any other law.

The distribution of this Presentation (including an electronic copy) outside Australia may be restricted by law. If you come into possession of this Presentation, you should observe such restrictions and should seek your own advice on such restrictions. Any non-compliance with these restrictions may contravene applicable securities laws. Refer to the "Foreign Jurisdictions" pages of this Presentation for more information. By accepting this Presentation you represent and warrant that you are entitled to receive such Presentation in accordance with the above restrictions and agree to be bound by the limitations contained herein.

#### **Financial Data**

All dollar values are in Australian dollars (A\$) and financial data is presented with a financial year end of June 30 unless otherwise stated.

### **Effect of rounding**

A number of figures, amounts, percentages, estimates, calculations of value and fractions in this Presentation are subject to the effect of rounding. Accordingly, the actual calculation of these figures may differ from the figures set out in this Presentation.

### **Past performance**

Past performance and pro-forma financial information given in this presentation is given for illustrative purposes only and should not be relied upon as (and is not) an indication of Atlas' views on its future financial performance or condition. Investors should note that past performance of Atlas, including the historical trading price of Atlas shares, cannot be relied upon as an indicator of (and provides no guidance as to) future Atlas performance, including the future trading price of Atlas shares. The historical information included in this presentation is, or is based on, information that has previously been released to the market.

### **Investment risk**

An investment in Atlas shares is subject to investment and other known and unknown risks, some of which are beyond the control of Atlas. Atlas does not guarantee any particular rate of return or performance of Atlas, nor does it guarantee the repayment of capital from Atlas or any particular tax treatment. Investors should have regard to the risk factors outline in this Presentation when making their investment decision. Investors should be aware that an investment in Atlas involves many risks, which may be higher than the risks associated with an investment in other companies. Not all investors may wish to assume such risks.

### **Full cash costs**

Full cash costs includes C1 Cash Costs, royalties, freight, corporate and administration, exploration and evaluation, interest expense, contractor profit share and sustaining capital expenditure, but excludes depreciation and amortisation, one-off restructuring costs, suspension and ramp up costs of operating mine sites, and other non-cash expenses. C1 Cash Costs are inclusive of contractors and Atlas' costs including Contractor Rate Uplift. Full cash costs are derived from unaudited management accounts.

### Disclaimer (cont.)



### **Future performance**

This Presentation may contain certain forward-looking statements with respect to the financial condition, results of operations and business of Atlas and certain plans and objectives of the management of Atlas. Forward-looking statements can generally be identified by the use of words such as 'project', 'foresee', 'plan', 'expect', 'aim', 'intend', 'anticipate', 'believe', 'estimate', 'may', 'should', 'will' or similar expressions. All such forward-looking statements involve known and unknown risks, significant uncertainties, assumptions, contingencies and other factors, many of which are outside the control of Atlas, which may cause the actual results or performance of Atlas to be materially different from any future results or performance expressed or implied by such forward-looking statements. Such forward-looking statements speak only as of the date of this Presentation.

Factors that could cause actual results or performance to differ materially include without limitation the following: risks and uncertainties associated with the Australian and global economic environment and capital market conditions, the cyclical nature of the steel industry, the level of activity in the construction, manufacturing, mining, agricultural and automotive industries commodity price fluctuations, fluctuations in foreign currency exchange and interest rates, competition, Atlas' relationships with, and the financial condition of, its suppliers and customers, legislative changes, regulatory changes or other changes in the laws which affect Atlas' business, including environmental laws and operational risk. The foregoing list of important factors is not exhaustive. There can be no assurance that actual outcomes will not differ materially from these statements.

To the maximum extent permitted by law, Atlas and any of its related bodies corporate and affiliates and their officers, employees, agents, associates and advisers:

- disclaim any obligations or undertaking to release any updates or revisions to the information to reflect any change in expectations or assumptions;
- do not make any representation or warranty, express or implied, as to the accuracy, reliability or completeness of the information in this Presentation, or likelihood of fulfilment of any forward-looking statement or any event or results expressed or implied in any forward-looking statement; and
- disclaim all responsibility and liability for these forward-looking statements (including, without limitation, liability for negligence).

#### **Disclaimer**

No representation or warranty is or will be made by any person (including Atlas and its related bodies corporate and affiliates and their officers, employees, associates, advisers and agents) in relation to the accuracy or completeness of all or part of this document, or any constituent or associated Presentation, information or material (collectively, the Information), or the accuracy, likelihood of achievement or reasonableness of any forecasts, prospects or returns contained in, or implied by, the Information or any part of it. The Information includes information derived from third party sources that has not been independently verified. Subject to any obligations under applicable laws, regulations or securities exchange listing rules, Atlas expressly disclaims any obligation or undertaking to release any updates or revisions to the Information to reflect any change in expectations or assumptions.

### Not investment advice

Nothing contained in this Presentation constitutes investment, legal, tax or other advice. The Information does not take into account the investment objectives, financial situation or particular needs of any recipient. Before making an investment decision, each recipient of this Presentation should make its own assessment and take independent professional advice in relation to the Information and any action taken on the basis of this Presentation.

To the maximum extent permitted by law, Atlas and its related bodies corporate and affiliates and their officers employees, associates, advisers and agents exclude and disclaim all liability, including without limitation for negligence or for any expenses, losses, damages or costs incurred by you as a result of the information in this Presentation being inaccurate or incomplete in any way for any reason, whether by negligence or otherwise. To the maximum extent permitted by law, Atlas and its related bodies corporate and affiliates and their officers employees, associates, advisers and agents make no representation or warranty, express or implied, as to the currency, accuracy, reliability or completeness of information in this Presentation. Statements made in this Presentation are made only as the date of this Presentation. The information in this Presentation remains subject to change without notice.

#### Acceptance

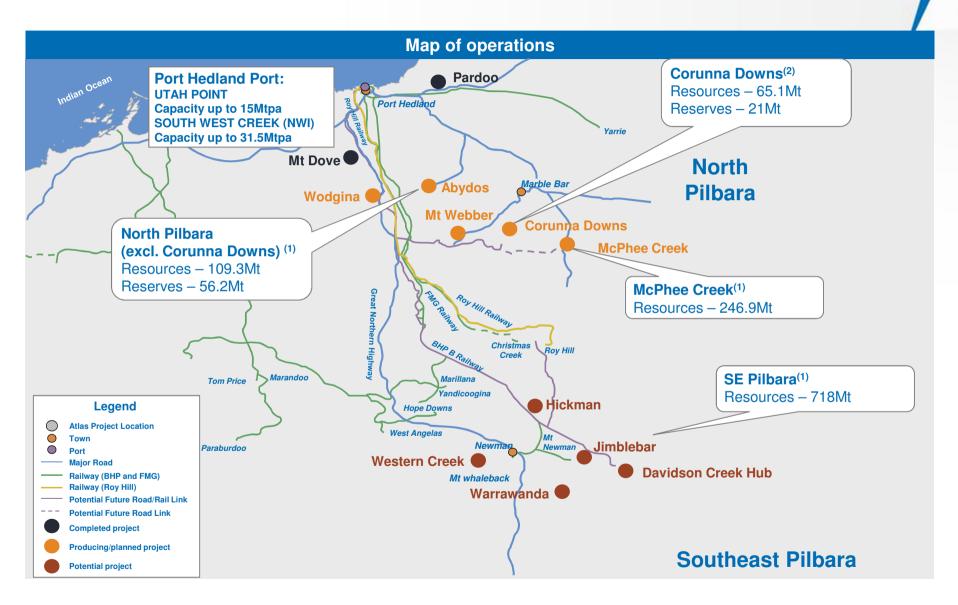
By attending an investor presentation or briefing, or accepting, accessing or reviewing this document you acknowledge and agree to the "Disclaimer" as set out in this Presentation.

### **Foreign Jurisdictions**

NOT FOR DISTRIBUTION OR RELEASE IN THE UNITED STATES.

## **Atlas Operations, Resources and Port Allocation**





<sup>1)</sup> Mineral Resources and Ore Reserves as at 30 June 2016, please refer to the JORC compliance statements in the appendices to this presentation and ASX Announcement dated 22 September 2016.

<sup>2)</sup> Refer to ASX Announcement on 23 December 2015 and ASX Announcement dated 22 September 2016

### **Atlas: Business Performance**

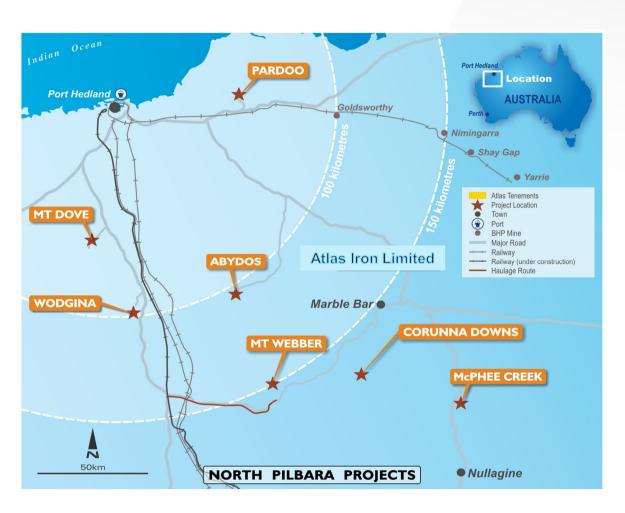


- Operations
- FY2016 Performance
- September 2016 Quarter
- FY2017 Guidance on track

## **North Pilbara Operations**

- Significant strategic foothold in North Pilbara.
- Operations and Reserves all within economic trucking distance of port
- On road haulage to port, export through Utah Point, Port Hedland
- Abydos
  - Run rate of 3+Mtpa in FY2016, Finishes production: H1 FY2018
- Wodgina
  - Run rate of 5-6Mtpa in FY2016,
     Finishes production: late H2 2017
- Mt Webber
  - Run rate of 6 to 7Mtpa in FY2016,
     7 to 8 year mine life





### Atlas: FY2016



	FY2016 Actual	FY2016 Guidance**	Variance
Ore tonnes shipped (WMT)	14.5M	14M – 15M	within guidance
C1 cash costs (A\$/WMT FOB)	\$34.39	\$35 - \$38	2%
Full cash cost (A\$/WMT CFR China)*	\$52.60	\$55 - \$59	4%
Development Capital (A\$)	\$9.5M	\$10 - \$15M	5%
Depreciation & Amortisation (A\$/WMT)	\$5.9	\$6 - \$7	2%
Net AUD Atlas CFR Sale Price (A\$/WMT)	\$55.47	No Guidance provided	n/a

- Within or better than FY2016 guidance
- Cash flow from operations of A\$31M (FY2015: cash outflow of A\$67M)
- Full cash costs\* A\$52.60/t CFR for FY2016 (A\$49/t CFR in June & Mar 2016 Qtrs), down from A\$54/t in Dec 2015 Qtr & A\$66/t in Dec 2014 Qtr
- Debt restructure completed with cash interest costs reduced by ~65%

## Atlas: September 2016 Quarter



	September 2016 Quarter	June 2016 Quarter	Variance Quarter
Ore tonnes shipped (WMT)	4.1M	3.7M	8%
C1 cash costs (A\$/WMT FOB)	\$34	\$33	(3%)
Full cash cost* (A\$/WMT CFR China)	\$50	\$49	(2%)
Depreciation & Amortisation (A\$/WMT)	\$5	\$4	(20%)
Net Atlas CFR Ave. Sale Price (A\$/WMT)	\$56	\$57	(2%)
Development Capital (A\$)	\$1.3M	-	-
Net Debt at period end (A\$)	\$89M	\$109M	18.4%

- A\$24M generated from operations after interest and contractor profit share
- Net Debt reduced to A\$89M at 30 September 2016 (A\$109M at 30 June 2016)
- Cash on hand at 30 September 2016 A\$95M (30 June 2016: A\$81M)
- A\$15M of debt repaid in October 2016 via cash sweep mechanism

<sup>\* -</sup> Full cash costs - see definition in Disclaimer

### Atlas: FY2017 Guidance - on track



	Full Year Guidance	September 2016 Quarter**
Ore tonnes shipped (WMT)	14M – 15M	4.1M
C1 cash costs (A\$/WMT FOB)	\$34 - \$36	\$34
Full cash cost* (A\$/WMT CFR China)	\$48 - \$52	\$50
Sustaining Capital (A\$)	\$4M - \$6M	\$0.9M
Development Capital (A\$)	\$8M - \$10M	\$1.3M
Cash Interest paid (A\$)	\$9M - \$11M	\$2.7M
Depreciation & Amortisation (A\$/WMT)	\$4 - \$6	\$5

Breakdown of the 14Mt to 15Mt of product expected to be shipped in FY2017	Full Year Guidance	September 2016 Quarter**
Atlas fines (WMT)	9M – 10M	2.3M
Atlas lump (WMT)	4M – 5M	1.4M
Value fines (WMT)	~1M	0.4M

<sup>\* -</sup> Full cash costs – see definition in Disclaimer

<sup>\*\*-</sup> See Atlas' September 2016 Quarterly Report released on ASX for full details

## **Atlas: Sustaining Production Capacity**



- Mt Webber Expansion
- Corunna Downs project
- McPhee Creek project

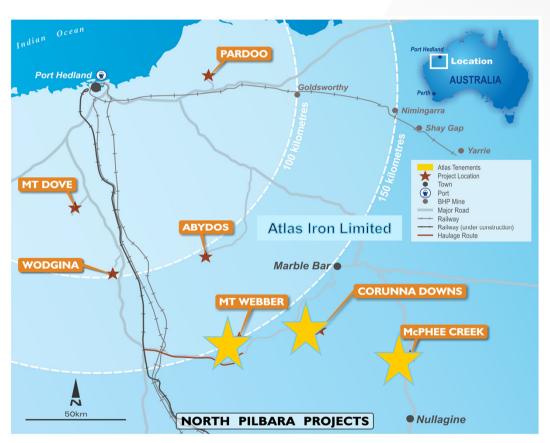
<sup>\* -</sup> Full cash costs - see definition in Disclaimer

## Sustaining Production Capacity

## - Three North Pilbara initiatives



- 1. Mt Webber Expansion to 7.8 to 8Mtpa
- 2. Corunna Downs project ~4Mtpa
- 3. McPhee Creek project 4 to 6 Mtpa
- Corunna Downs and McPhee Creek within economic trucking distance of port
- Targeting;
  - Mt Webber 7Mtpa Nov 2016
  - Mt Webber 7.8Mtpa September 2017
     Quarter
  - Corunna Downs project by March 2018 Quarter,
  - McPhee Creek DFS in CY2019



## Sustaining Production Capacity 1. Mt Webber expansion



- FY2016 capacity circa 6Mtpa
- Expansion from 6Mtpa to 7Mtpa now completed
- Targeting expansion to 7.8Mtpa by September 2017 Quarter
- Little to no capex requirement for expansion



<sup>\* -</sup> Refer to Mt Webber Ore Reserves and Mineral Resources at 30 June 2016 in ASX announcement dated 22 September 2016

## Sustaining Production Capacity 2. Corunna Downs project

ATLAS

- DFS\* expected to be completed in December 2016
- Board decision on development expected by March 2017 Quarter
- 65.4Mt @ 57.2% Fe Mineral Resource\*\* and 21.1Mt @ 57.0% Fe Ore Reserves\*\*
- 241km from Port Road haulage
- All project tenure now granted
- Targeting;
  - Circa 4Mtpa,
  - 5 to 6 year mine life based on current Ore Reserves,
  - PFS: C1 cost of A\$37- 42/WMT \*\*\*
  - Low CAPEX total A\$40 to \$50M



<sup>\* -</sup> means Definitive Feasibility Study

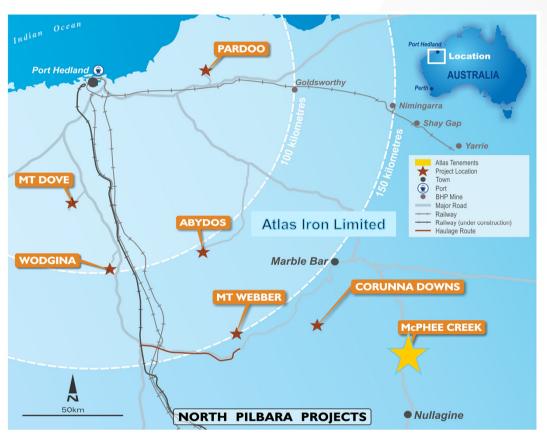
<sup>\*\*-</sup>Refer to Corunna Downs Ore Reserves and Mineral Resources at 30 June 2016 in ASX announcement dated 22 September 2016

<sup>\*\*\*-</sup>See Corunna Downs PFS released to ASX on 23 December 2015

## Future Production Capacity 3. McPhee Creek project



- Investigating a road haulage model similar to Corunna Downs route
- Cost/budget similar to Corunna
   Downs route plus extra road haulage
- ~270km from Port Hedland
- 246.9Mt@ 56.3%Fe Mineral Resource\*
- Targeting
  - ~4 8Mtpa (expandable to ~8Mtpa)
  - >10yr mine life,
  - C1 costs target similar to Corunna
  - Targeting Low CAPEX (potential to expand to 8Mtpa paid from cash flow)



<sup>\*</sup> Refer to McPhee Creek Mineral Resources at 30 June 2016 in ASX announcement dated 22 September 2016 which stated that "Atlas is continuing to investigate a trucking based infrastructure solution for its McPhee Creek project based on a similar model to its existing projects and the Corunna Downs project PFS. Should such a trucking based infrastructure solution for its McPhee Creek project be feasible, Atlas may again be able to report Ore Reserves for its McPhee Creek project."



# Information Relating to the Reporting of Exploration Activities, Mineral Resources and Ore Reserves



### **Competent Person's Statement**

All references to future production and production & shipping targets and port access made in relation to Atlas are subject to the completion of all necessary feasibility studies, permit applications, construction, financing arrangements, port access and execution of infrastructure-related agreements. Where such a reference is made, it should be read subject to this paragraph and in conjunction with further information about the Mineral Resources and Ore Reserves, as well as the relevant competent persons' statements.

Any references to Ore Reserve and Mineral Resource estimations should be read in conjunction with the competent person statements included in the ASX announcements referenced in this presentation as well as Atlas' other periodic and continuous disclosure announcements lodged with the ASX, which are available on the Atlas website.

The information in this report that relates to Atlas' Mineral Resources or Ore Reserves is a compilation of previously published data for which Competent Persons consents were obtained. Their consents remain in place for subsequent releases by Atlas of the same information in the same form and context, until the consent is withdrawn or replaced by a subsequent report and accompanying consent. The information in this Presentation that relates to Mineral Resources and Ore Reserves is extracted from pages 21 to 23 of the ASX Announcement titled 'Mineral Resources and Ore Reserves at 30 June 2016' dated 22 September 2016 which is available at http://www.atlasiron.com.au/irm/content/asx-announcements.aspx. Atlas confirms that it is not aware of any new information or data that materially affects the information included in the original market announcements and that all material assumptions and technical parameters underpinning the estimates in the market announcements continue to apply and have not materially changed. Atlas confirms that the form and context in which the Competent Person's findings are presented have not been materially modified from the original market announcements.