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Company Announcements Office Australian Securities Exchange 10<sup>th</sup> Floor 20 Bond Street SYDNEY NSW 2000

## **G8C ANNOUNCES NEW HIGH PROFILE INDUSTRY APPOINTMENTS**

## **HIGHLIGHTS**

- ex NetComm Wireless Director appointed by G8C as Director of Carrier Relations
- ex D-Link Systems Director appointed by G8C as Vice President of Strategic Accounts
- ex Principal of Premier Wireless Solutions and NetComm Wireless Consulting Sales Director appointed by G8C as Vice President of Sales
- These appointments provide significant increase in human capital for G8C to support its rapid growth through established M2M and IOT channels
- Appointments to increase sales opportunities and operational capacity
- Opportunities to increase high level discussions with US Based mobile phone carriers

The Board of G8 Communications Limited ("G8C") to be renamed "Connected IO Limited" is pleased to advise its 100% owned US Subsidiary Connected IO ("CIO") has made three significant appointments with ex Netcomm Wireless Director Bryan Buckley, ex D-Link Director David Hadley and ex Premier Wireless Solutions and NetComm Wireless Consulting Sales Director Tom Gricius being appointed to senior management roles.

The appointment of all three experienced industry professionals will allow CIO to grow sales opportunities and increase operational capacity in various business verticals including direct sales, channel sales and corporate enterprise customers.

G8C CEO Yakov Temov said "The appointment of these high calibre experienced industry professionals will provide increased opportunities for CIO. These opportunities will come not only via new business developed through the existing networks of each of the professionals, but also through CIO's established sales channels where Bryan, David and Tom have high level contacts ready to discuss and expand CIO products."

The appointments confirm G8C's commitment to develop and increase revenues into 2017 and beyond.



Bryan Buckley has extensive experience in business development and sales and was most recently employed for three years as Director of business development and channel sales at NetComm Wireless in the United States focusing on carrier relationships and business development at corporate level. Prior to this Bryan was employed as Director of Business Development / Sales at CrossBridge Solutions / m2mAIR, building and developing relationships with Verizon, Rogers and Telefonica telecommunication majors.

David Hadley has over 40 years experience in sales and marketing specifically of communications solutions to carriers, Internet Service Providers and resellers throughout the USA. David was most recently employed (5 years) as Senior Director Service Provider Mobility Sales for D-Link Systems focusing on M2M services and deployment via strategic partners in the USA.

Tom Gricius has 20 years experience in technology sales. Tom was previously Principal and CSO of Premier Wireless Solutions in the United States and has worked for the last 2 years in a consulting capacity as Sales Director for NetComm Wireless Solutions.

## **About G8 Communications**

Connected IO, G8 Communications wholly owned subsidiary is a US based wireless technology innovator and manufacturer operating in the multi billion-dollar Internet of Things ("IoT") space. G8 specialises in machine to machine ("M2M") connectivity, providing hardware solutions for some of the world's largest companies including Coca Cola, Verizon and AT&T. G8's software solutions also include a customised cloud management interface and variety of support services. Cisco predicts there will be 50 billion connected devices by 2020.

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