

HEAR

WHAT YOU WANT

TO HEAR



SINC

super intelligent noise cancellation

**AGM Presentation** 

November 2016

Justin Miller, CEO & Managing Director

# **CORPORATE SUMMARY**



# **Company Snapshot**

- Successfully listed on ASX March 2,
   2016 @ \$AU 0.025 per share
- Raised over \$8 million in capital
- Including \$5 million in November
   2016 @ \$0.06
- Co-located Perth Australia & San Francisco, USA
- Developed intelligent "wearable" audio technology device - IQbuds™
- \$AU 1 million in pre-orders from 3500+ customers in 82 countries.
- On track to commence pre-order shipping in December 2016

# **Security Details**

ASX Ticker	NUH			
Existing Shares on issue:				
<ul><li>Listed</li></ul>	410,843,675 226,052,321			
<ul> <li>Escrowed</li> </ul>				
Unlisted Options	70,719,445			
Total Ordinary Shares	636,895,996			
Share Price (25 Nov 2016)	\$AU 0.062			
Market Capitalisation	\$39,487,552			

Shareholder Groups						
Directors & Management	30.4%					
Top 20	49.8%					

Control What You Hear in Your Digital World and the World Around You - Hearables

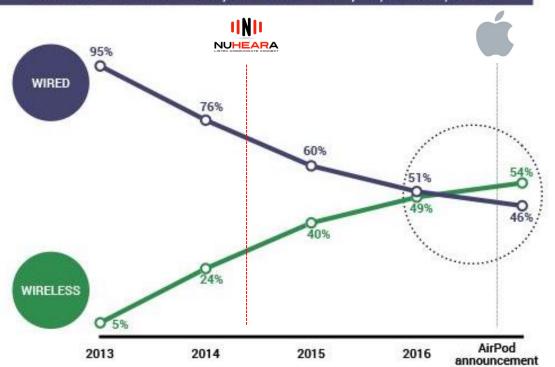


## **NUHEARA – WIRELESS VISIONARIES?**

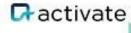


The shift to wireless headphones is well underway, and this consumer behavior explains why the new iPhone does not have a headphone jack





- Wireless headphones must do more than just replicate functions of wired headphones.
- Apple's recent entry to wireless space, validates only <u>part</u> of Nuheara's wireless vision from 2014.
- Nuheara's aim has always to be more than just a wireless earbud such as AirPods.
- IQbuds<sup>™</sup> are a hearable or intelligent wireless earbud.

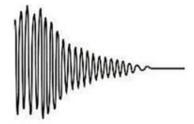




# Not Just Another Set of Wireless Earbuds. We'll be smarter than that.















Bluetooth Earpiece Noise Cancelling Headset Assisted Listening Device

Voice Control

# IQbuds = Intelligent Hearing

# IQbuds™ FEATURE SET





#### HANDS-FREE CALLING

With Bluetooth capability and no wires, Nuheara IQbuds will enable clear hands-free phone calling.



#### STEREO SOUND

Enjoy great stereo sound quality for music, podcasts, audiobooks and other audio streams.



### 3 NOISE CANCELLATION

experience with noise cancellation that suppresses background noise.



Enhance your listening



#### **HEARING BOOST**

Multiple microphones and our intelligent processing technology will enhance your hearing in challenging social settings.



**AWARENESS CONTROL** 

Balance between the world around you and your digital audio streams by controlling the mixing of both inputs.



#### PERSONALIZED **SETTINGS**

Control and save your favorite hearing settings based on location and preferences through our app.



#### 7 STYLISH DESIGN

Extensive third party industrial design has gone into the development of IQbuds™. purposely designed to fit most ears comfortably and securely.



#### **8** TAP TOUCH CONTROL

With a simple tap, you can answer phone calls, start/stop music and control what you want to hear in your physical and digital worlds.



#### CONVENIENT CHARGING/CARRYING CASE

Small enough to fit in your pocket or purse as well as charges IQbuds™ on the go.



### LONG "ON-THE-GO" BATTERY LIFE

4 hours of constant Bluetooth streaming with an additional 3 recharges, provides 16 hours of on-the-go battery life.



# COMPETITIVE LANDSCAPE



### WHAT SETS IQbuds™ APART

	Comparison Chart	Nuheara IQbuds"	Bragi Dash	Doppler Here	Earin	Truebuds	
	Hearing Augmentation (Blend/Mix inputs)	7	X	<b>Ø</b>	X	X	
	Assisted Listening (SINC™ Technology)		X	X	X	X	New Wireless Ear Bud releases
	Phone Calls			X	X	X	Fashion & Fitness Apple Airpods \$189 Samsung IconX \$199
	True Wireless Music	<b>Ø</b>		X			
	Sensors	X		X	X	X	
	Live Music Curation	X	X	✓	X	X	
	Unit Cost (USD)	\$299	\$299	\$299	\$199	\$149	
	Company Valuation (USD)	\$31M	\$175M*	\$150M~	N/A	N/A	

<sup>\*</sup> Estimated based on \$22M raise December 2016

<sup>~</sup> Estimated based on \$24M raise July 2016

# **HEARABLES – MARKET TAXONOMY**



Market

p.a.

\$15 Billion

Market \$8 Billion p.a.

# **Hearing Aid**Potential Disruption

6 Companies control 90% of global market









# Wearables Portfolio Enhancement

Top 4 companies (wrist) control 53% of global market

JAWBONE®













Jay bird







sonova









**Panasonic** 



**Headphones Technology Enhancement** 

















# **PRODUCT – MARKET FIT VALIDATION**





- > One of best performing campaigns on Indiegogo in 2016
- Higher than industry average conversion ratios
- 100+ global distributors and retailers attracted to us

## **OUR PATH TO MARKET**



# Intelligent & Truly Wireless



Hear What You Want to Hear

Sales and Marketing initiatives on being Truly Wireless AND Intelligent have now fostered a diversified range of interested global retailers and distributors including:

- Multi-national Consumer Electronics Retailers
- Speciality Retail/Duty Free
- Pharmacies/Drug Stores
- Audiological practitioners and hearing chains

### **CURRENT STATUS**



- First Working Wearable Prototype (WWP) in January 2016, iterations of which, have now been beta tested with hundreds of users.
- IQbuds™ now in commercial production @ Flex
- Consumer ready IQbuds™ now shipped to third party certification body to complete FCC (USA), IC (Canada), CE (Europe), RCM (Aus/NZ)
- Certifications expected to be complete in coming weeks.
- Nuheara remains on target to commence initial shipments of IQbuds™ in December 2016.
- Global launch of IQbuds™ at CES, Las Vegas, in January 2017, where it has received a CES award, "Tech for a Better World".





10 Most Common Reactions to



# THANK YOU

Shareholders order IQbuds™ online www.nuheara.com use discount code *shareholder50* and save US\$50 per set.