

### The Future of TV is Personal

Linius' patented Video Virtualization Engine™ is designed to convert cumbersome, legacy video into interactive, virtual video, enabling Artificial Intelligence, personalization, and potentially the transformation of the entire Internet video market.

**Annual General Meeting** 

30 November 2016



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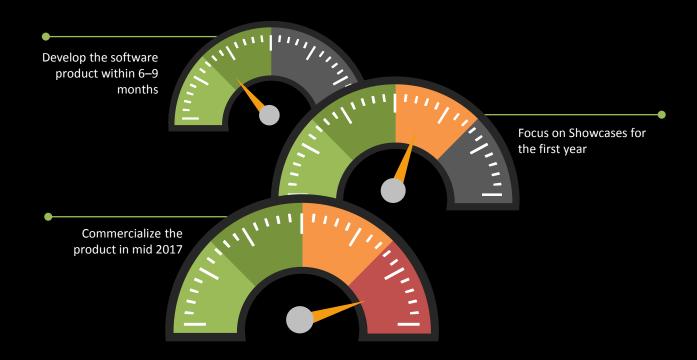
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### WHERE WE STARTED

IN MARCH OF THIS YEAR, WE STARTED PITCHING THE PROSPECTUS WITH 3 GOALS





## The Showcase Strategy



1

Appoint a partner in a target market that is a technology or market leader, and a potential future

channel or customer

2

Integrate and test technology

Confirm that our technology works in the environment

Confirm that a partner sees value in committing their resources

3

Validate the market impact

Extrapolate results from joint testing

Solicit feedback from industry experts, potential customers on joint solutions 4

Commercialize the offering for the target market

Go-to-market strategy details Pricing Training Support Launch

The Showcase
Strategy
is a critical part of our
methodology to bring
a complicated
technology into
several markets in
parallel.

### THE JOURNEY SO FAR

1<sup>st</sup> Showcase

Tech leader digisoft signed

Alpha

Patent claims validated

**TMT-Analytics** 

Value at \$0.28

Beta

Software ahead of schedule

AT&T/Warner

NYT validates huge market

igisoft.tv



















**Dev Team** 

Small team of tech experts

Kirbys Invest

Prominent cinema family

**Patents** 

Granted in EU

2<sup>nd</sup> Showcase

Tech leader SuitcaseTV **Personal Ads** 

1<sup>st</sup> ever public demo





# Market Timing



Global TV Advertising Revenue

in 2016

\$175.4 Billion US

Targeted advertising

increased the value of ads

2.7x on the Internet





# Where to From Here?

## Showcase Path to Commercialization





Appoint Partner

Integrate Technology Validate Market **Impact** 

Commercialise

- · Market or tech leader
- Future client/channel

- Product Development
- Cost effective
- Market ready

- Pricing
- Training
- Support
- Launch

Personalised

Digisoft

Beta release complete

\$10s of billions

**Targeting** Calendar Q1 2017

Cable TV Ads

Broadcast

SuitcaseTV

Scoping

**TBD** 

Transcoding/ Storage

organisations

In progress

\$2.6 billion

In planning

CDN

In negotiations

Suitcase TV and other key

Scoping

**TBD** 

OTT

In negotiations

Scoping

**TBD** 

## Future Showcase Markets





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# **Engineering Intelligent Content**