

Market Update  
December 2016



Affordable

# Workforce Compliance

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# What TikForce Provides

TikForce greatly **reduces the cost** and time of engaging a **suitably skilled workforce**. The TikForce platform **verifies individual identification, credentials and attributes** which meet and exceed **regulatory, business and industry compliance** expectations.

# Current Activity

Labour Hire & Recruitment – Have commenced roll out with multiple companies

Mining Major Supply Chain – Commencing next few weeks

Utilities – Expanded to On board Site Specific with 1000 first site

Digital Businesses – Pending agreement with two Western Australia Ride Share Companies

Value Added Partnerships With;

- Arthur J Gallagher Global Agreement Exclusive Insurance & Risk
- First Choice Software / RDB Pronet (UK) - Global Partnership
- iSignthis – Global Partnership
- Secured Signing – Australia and New Zealand
- Davidson - Australia and New Zealand
- SHR – Australia
- Revelian- Australia
- Media Sphere – Australia, UK and UAE
- Velpic - Australia

# The TikForce Platform



## Profile

Verified Workers Passport

*Any Device  
Smart Card Option  
Portable  
Owner Controls*



## Position

Specific Compliance

*Any Device  
Configurable  
Public or Private  
Integrated*



## Assessments

Courses Skill Certificates

*Any Device  
Over 1300 Available  
Business & Individual  
Integrated*



## Administration

Online Management

*Consolidated  
Supplier  
Recruiter  
Integrated*

# Income



## Profile

Verified Workers Passport

*Subscription*  
*Verified Resume*

*Transactional*  
*Credentials*  
*Verify Existing*  
*Purchase New*



## Position

Specific Compliance

*Subscription*  
*Per Position*

*Transactional*  
*Applications*  
*Verified Candidates*



## Assessments

Courses Skill Certificates

*Transactional*  
*Per Assessment*

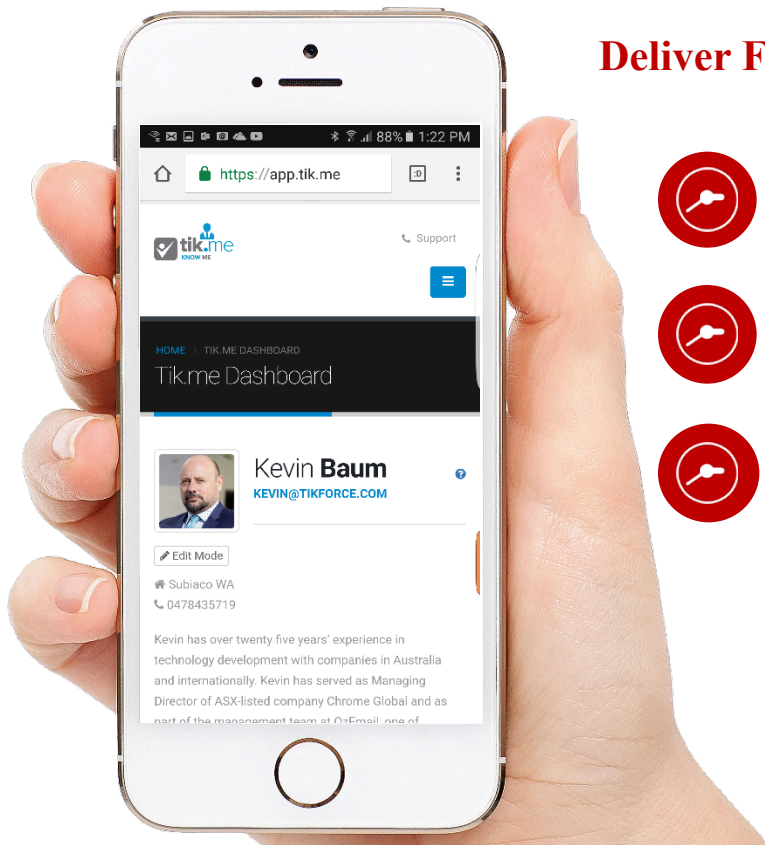


## Administration

Online Management

*Subscription*  
*Per Administrator*  
*Per Worker*

# What we do.



**Deliver Fast, Efficient Verification When:**



**Selecting Candidates**



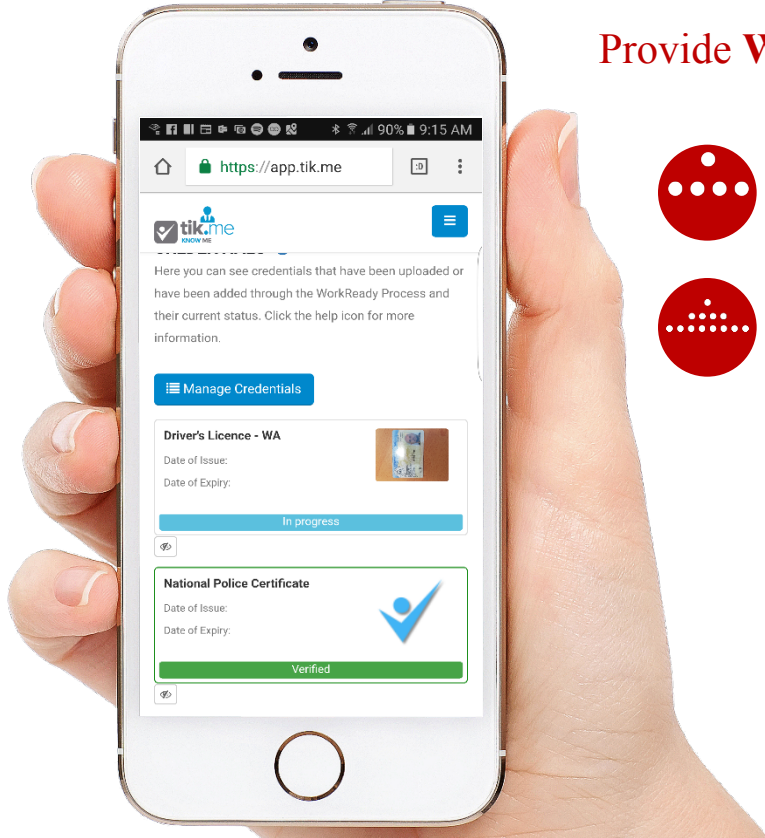
**On Boarding New Workers**



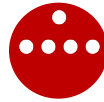
**Ongoing Compliance Monitoring**



# Our Market



Provide **Workforce Compliance** for



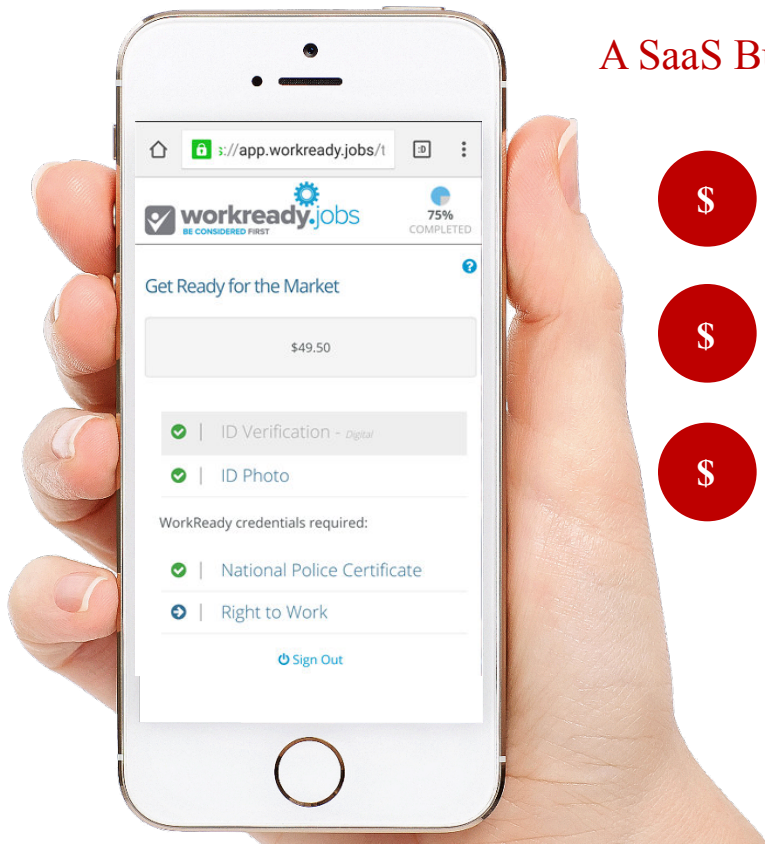
**Employees**



**Supply Chains**



## Key Services



A SaaS Business Model Providing Clients With:



**Verified ID & Credential Cards**



**Assessments & Verifications**



**Monitoring & Alerts**

# How we do it.

We deliver our services via our **secure cloud** platform, which is accessible from any **connected device** and through **integration** to **human resource systems**, verification databases & training/assessment management systems.



## Cloud based

Microsoft Azure Cloud Platform  
with enterprise **scalability & security**.



## Digital identity

International ID standard equivalent  
the 100-point check with linked **bio metrics**.



## Verify Profile & Credentials

Reusable Company Independent  
Verified Profile & Credentials That  
Accessible in the field even with  
out internet connection.



## Sustainable Compliance

Alerts for companies and  
individuals to maintain workforce  
compliance.

# Why TikForce?

After comprehensive beta testing and customer feedback, the Tikforce platform is now beginning to generate sustainable income from businesses, organisations and individuals.

1

**Low cost** scalable cloud platform that has been independently **tested**. Works on any device.

2

A solution to a significant and growing **\$4 BILLION** problem.

3

**1300+** **verification products** and verity of subscription services.

4

Already recognised by global insurer Arthur J Gallagher as a significant **risk mitigation** tool proven to reduce **insurance premiums**.

5

**Independent** system that allows verified resumes to move with workers from **job to job**.

# Turnkey Digital Workforce Compliance



## **Supplier Workforce** COMPLIANCE

Identity, Credentials Verification, Induction  
& Security  
For Supplier Workforce.



## **Employee** COMPLIANCE

Identity & Credentials Verification  
For Workforce Compliance  
For New Placements.



## **1300 + Assessments** MARKETPLACE

Sell Assessments & Credentials To Verify  
Skills, Specific Training, Induction or  
Psychological Assessment To Meet  
Compliance Requirements.

*Due To **Start** First Major **Supplier** Workforce  
Project Next Few Weeks*



## Supplier Workforce COMPLIANCE

Extends To Full Supplier Workforce.

- **Compulsory** requirements of Supplier & Contractors
- **Positions Compliance** Specified by Primary Company
- **Paid** For By **Both** Primary Company & Suppliers
- **Reoccurring** Annual & Monthly **Income**
- **Each** Compliant Supply Chain Workforce
  - **Thousands** Of Workers
  - **Hundreds of Thousands** Annual Revenue

*Have Started  
First Major Workforce Recruitment Projects  
With Multiple Companies*



## Employees

LABOUR HIRE

Identity & Credentials Verification by  
Position For Workforce Compliance  
For New Placements.

- **Affordable** and Valuable
- **Required** By The Enterprise Project Owner
- **Paid** For By **Both** Recruiter & Individual
- **Reoccurring** Transactional & Monthly **Income**
- **Each** Integrated Recruitment Or Labour Hire Company
  - **Thousands** Of Workers
  - **Hundreds of Thousands** Annual Revenue

*Have 1300 +  
Assessments , Training, Inductions Currently  
Available With **Online Medical** & Others Rolling Out  
This Quarter.*



## 1300 + Assessments

Marketplace

Sell Assessments & Credentials To Meet  
Compliance Requirements

- **Continuous Identity** Verification during online testing
- Real Time Online **Assessment Purchasing**
- **Tests - Skills, Psychological, Medical and Aptitude**
- **Integrated** Learning Management



# Sales Revenue Channels



## Enterprise – B2B

Subscription – Reoccurring Revenue  
Calculated on Workforce Size & Reporting Requirements



## Direct to Consumer – B2C

Transactional – Assessments, Verifications - Police Check, Right To Work, Trade Certificate, etc.



## Partner Channels - Reseller

Revenue Share – Percentage of sale.

The TikForce has a multi channel market engagement, to enterprises, online sales to consumers and a diverse range of value added resellers.

# Target Markets



## Labour Hire and Recruitment

With large numbers of recruitment events all requiring credential collection and verification the labour hire and recruitment industry is a key target.



## Mining & Mining Services

Is a highly regulated and compliance focus industry that is looking to reduce costs and increase efficiency so is a primary target particularly for supply chain compliance.



## Emerging Digital Businesses

TikForce delivers a way for the sharing economy to enhance the safety with which they deliver services to their customers.

The TikForce Platform has a broad range of applicable markets.

Our Focus is on three, key, short-term targets and valuable markets.

# Next Twelve Months

Full Enterprise Platform is Live

Major Corporate Clients Rolling Out Now

First Ride Share Clients Rolling Out Early 2017

First Global Human Resource Technology Partnership Expected Early 2017

Direct Marketing & Sales (B2C) First Quarter 2017 Of Expanded Assessment

Targeting Expanded Growth in Recruitment & Labour Hire in 2017

Targeting First Government Offering with Major Recruitment Company in 2017