



ASX Market Announcements
23 December 2016

Poised For Accelerating Growth - Nvoi CEO Completes Leadership Team

BUSINESS UPDATE

- Registration of candidates to the platform continue to accelerate. Since the AGM, we have seen over 50% growth
- Registration of Hiring Managers continue to grow with over 200 clients registered in the first 90 days which validates the market demand for the Nvoi platform
- The focus in new client acquisition has successfully converted to revenue in the first 90 days of operation which validates our billing and revenue model.
- Continued investment in platform development, including mobile, expected to accelerate platform performance against key metrics in 2017
- 2 Key leaders appointed, as planned, for the acceleration of growth. Nvoi continues to attract leaders of respective fields

APPOINTMENTS

Jennifer Maritz, CEO of Nvoi Limited (ASX: NVO or "Nvoi") has announced the appointment of the remaining two leadership roles, which also brings in-house previously outsourced capability.

Michael Bermeister, joins the team as Chief Financial Officer and Company Secretary. This job was posted and filled via the Nvoi platform!

Michael has extensive experience in software with Adept Business Services and Oracle Corporation and in recruitment services with Talent2. This experience brings to Nvoi the skills necessary for effective financial management, financial strategies, budgeting, reporting, tax compliance, audit, risk management, legal affairs and corporate governance.

Adrian Wicks, joins the team as Vice President, Marketing & Communications. Adrian will be responsible for Branding, Communications as well as PR and Marketing. Adrian will also oversee program execution across all communication, digital and social marketing channels.

Adrian has a strong track record in marketing and communications including experience at Docusign, SAP and Seibel. He has lead the transformation of high performing, tactical business units into data and content driven machines. He will focus on segmenting the target market and aligning the right content to the right person, at the right time, for each interaction.

USER TESTIMONY

As Nvoi continues to build and fulfil the demand from the registered hiring managers, it has received positive feedback from the early adopters of the Nvoi platform



By way of example, one of Nvoi's early adopters, Chloe, epitomises what Nvoi represents – flexibility for skilled professionals while providing the support to businesses who have gaps they need fulfilled by skilled resources.

"Ever since I was old enough to hold a pencil, I've always enjoyed expressing myself through art and design. Becoming a Graphic Designer was a no-brainer when it came to choosing my career path. Being able to demonstrate my creativity on a daily basis while earning a living, sounded like a dream! Having the flexibility to work anywhere is also a great advantage and now that I'm a mother, achieving a healthy work/life balance is important. Through the Nvoi platforms, I'm able to control how many hours I wish to work each week and select projects that best fit my interests, skills, and lifestyle."

Chole was engaged by Gray Design in Melbourne as a Graphic Designer, for a short term project to meet a critical skill gap within the business.

Ends

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About Nvoi:

Nvoi is a full stack technology Platform, for both businesses and professionals, the stakeholders of the contingent workforce economy. The Nvoi marketplace facilitates the direct engagement between businesses and professionals to engage in on-site work assignment. Nvoi is the employer-of-record managing billing, payroll and workplace compliance, on-hiring professionals to businesses at scale.

For Businesses: The Platform allows Hiring Manager to search for Candidates for assignments, assess validated Candidate profiles, conduct video interviews, and manage the offer and acceptance process with the candidate directly. Nvoi manages the contracts, billing and payroll as employer-of-record in the transaction. Nvoi provides enterprises a complete contingent workforce platform. As enterprises continue to see their workforce composition change, Nvoi provides a workforce-as-a-service solution to allow them to manage their changing contingent workforce needs.

For Professionals: Nvoi delivers the first global contingent worker management platform, removing the middleman from the process, by directly connecting professionals with hiring managers, at scale. Professionals create a profile, validate identity, working rights, skills and experience, and market themselves directly to businesses seeking those skills. As the employer-of-record in each assignment transaction, professionals have one central point to manage active assignments, assignment workflow, payroll, pay slips and taxation reporting. This delivers professionals with complete control and transparency over their professional working life.

Website: <http://nvoi.com.au/>