



# **8I Holdings Limited**

## **Group Overview & Updates**

**13 Jan 2017**

# Disclaimer



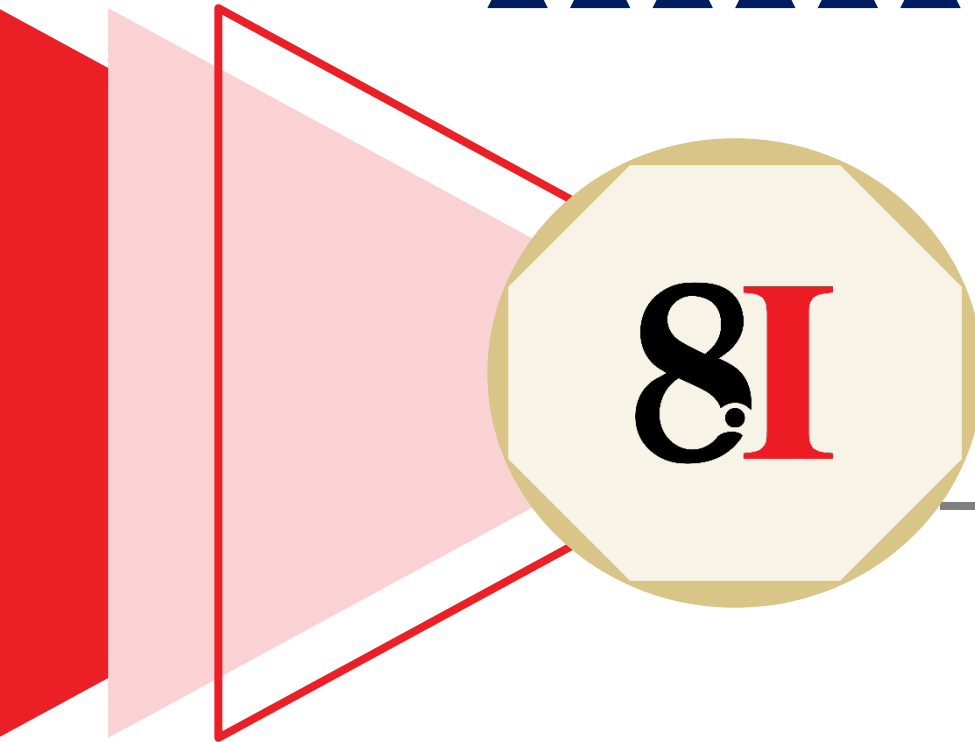
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# Group Overview

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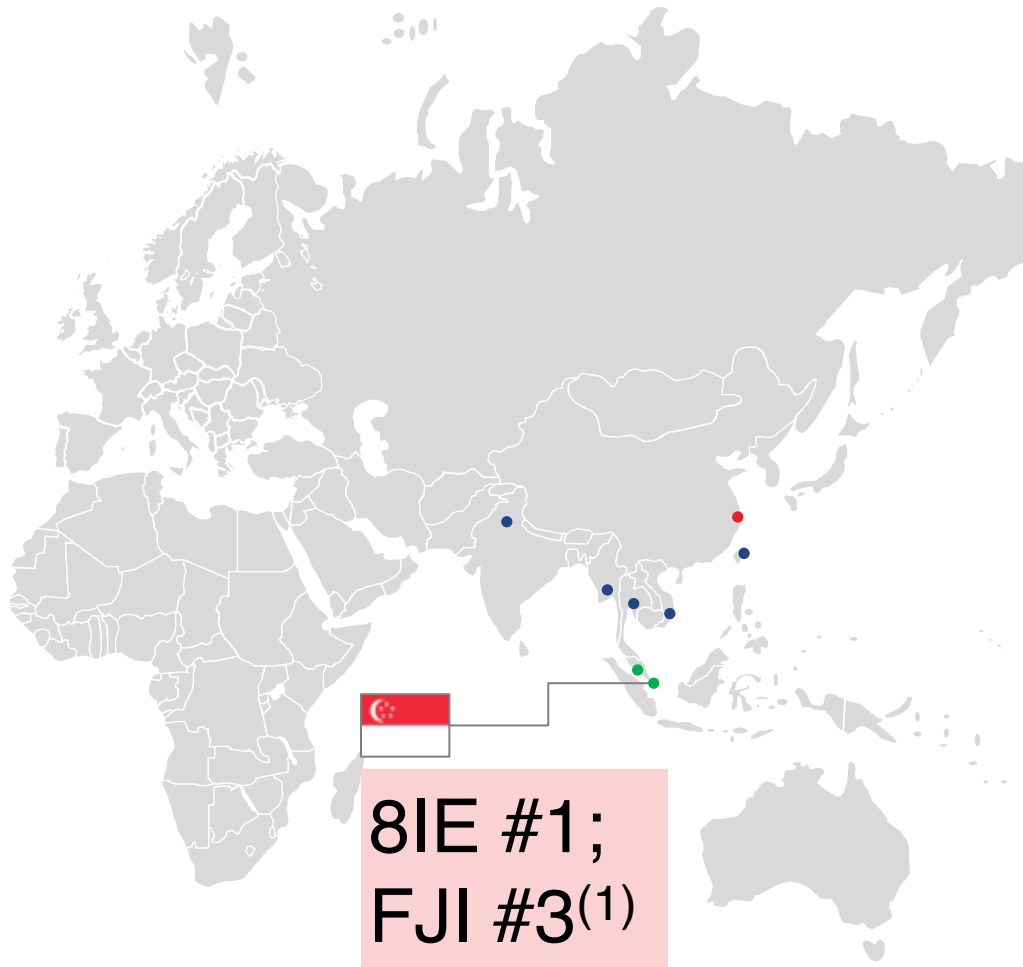
# Education



## KNOWLEDGE CHAMPIONS



Built on the best learning methods, to equip you with the knowledge and tools to bring success to your financial journey



## KNOWLEDGE CHAMPIONS

- 8I & FJI: Existing



- 8I: Existing



- FJI: Existing



# Investments in Public Market



## HIDDEN CHAMPIONS



To achieve long-term investment returns in listed equities through a focused strategy of investing in Asian Hidden Champions

# Investments in Private Market



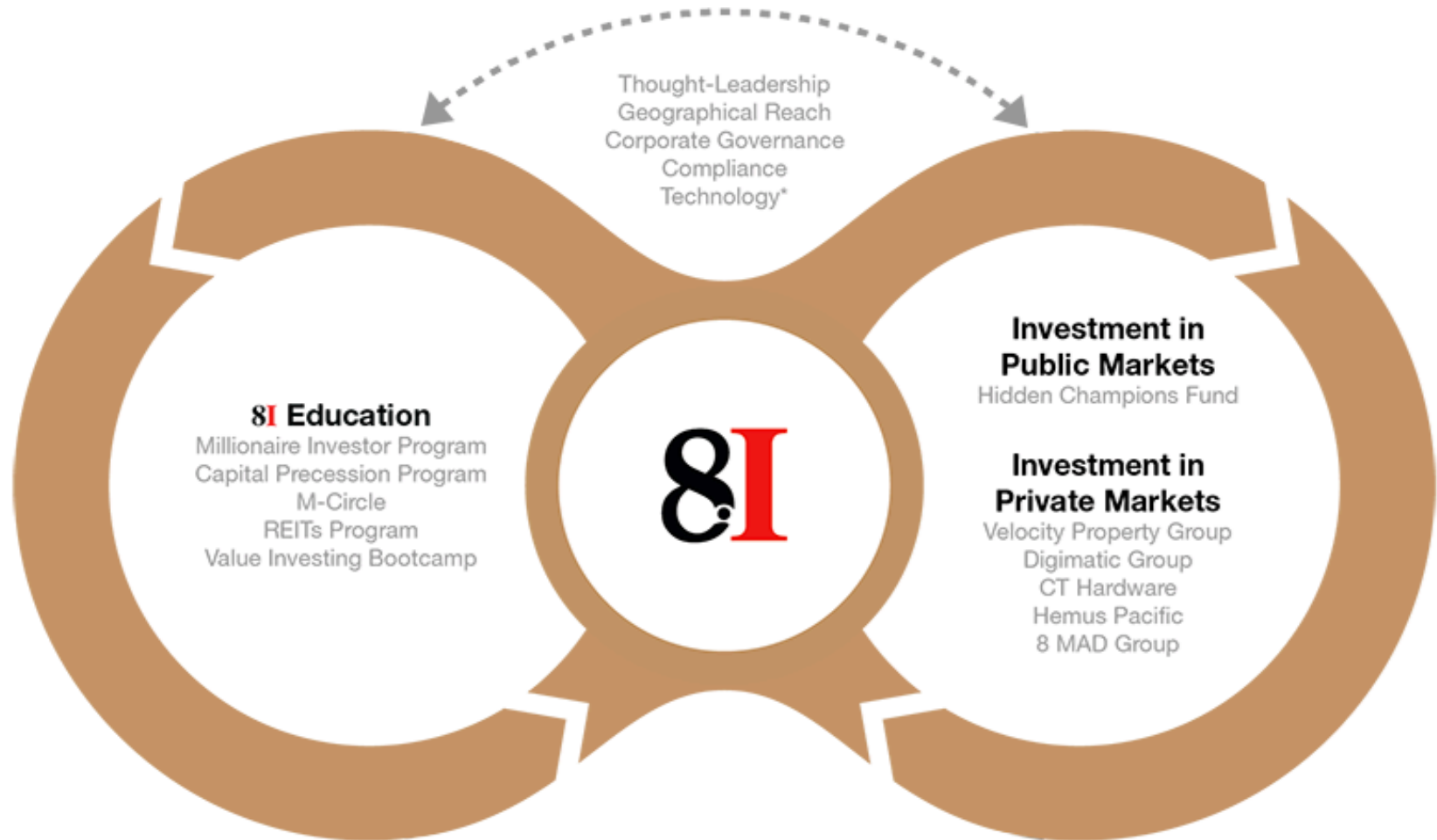
## GROWTH CHAMPIONS



To invest in Growth  
Champions –  
private businesses  
with strong,  
sustainable models,  
high scalability and  
long-term growth  
potential

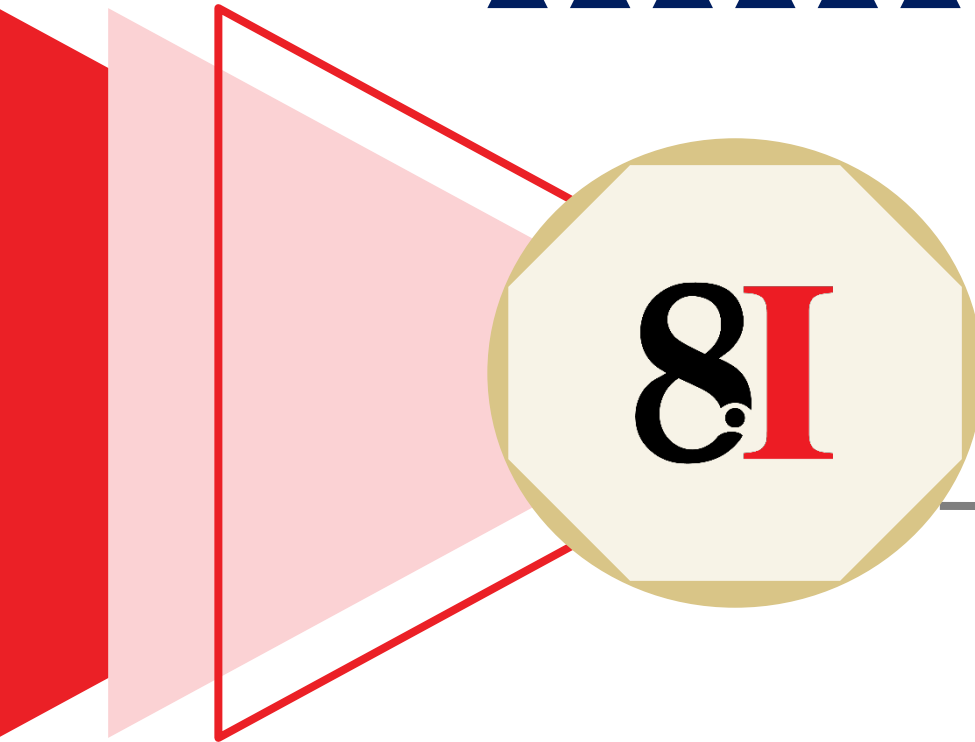


# 8IH Business Ecosystem



\*Part of future strategy





# 8IH

## Value Creation

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# Committed Major Shareholders



## Major Shareholders: 50.4%

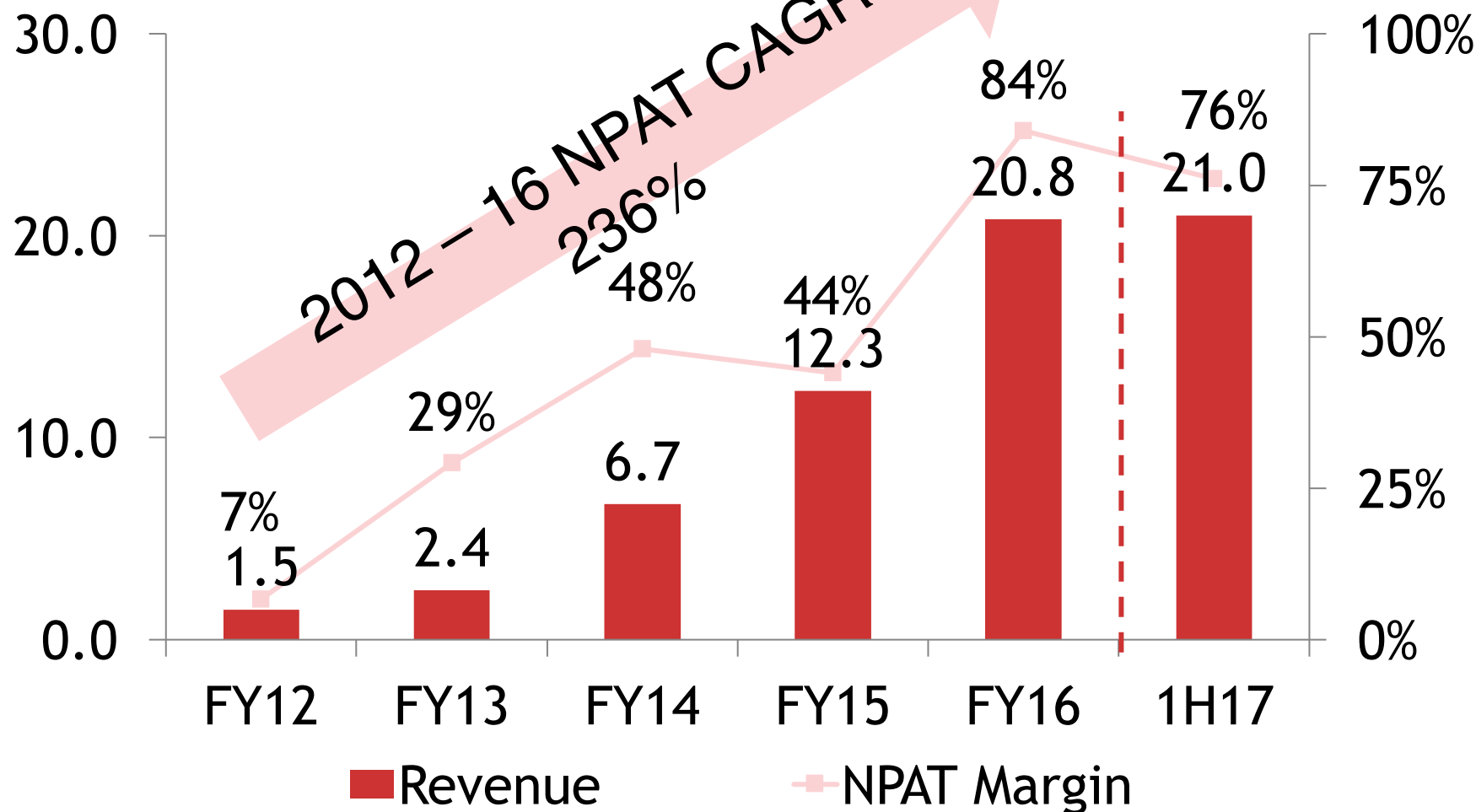
Ken Chee	24.0%	Exec Chairman, 8IH
Clive Tan	18.1%	Exec Director, 8IH
Cheshire Utd	6.1%	Owned by Ken, Clive & Pauline
Pauline Teo	2.2%	CEO, 8IE

# Robust Financial Growth



Revenue (S\$m)

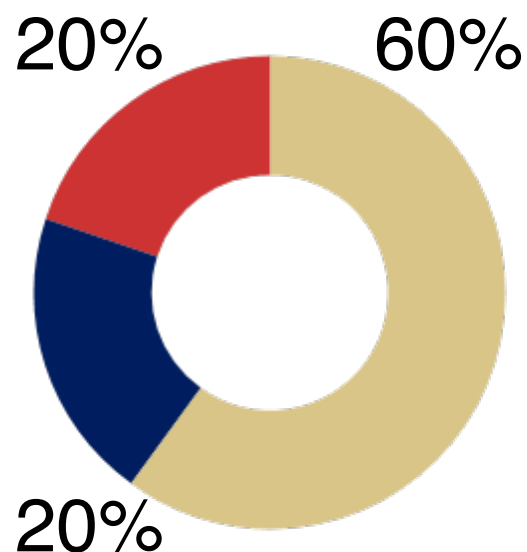
NPAT Margin



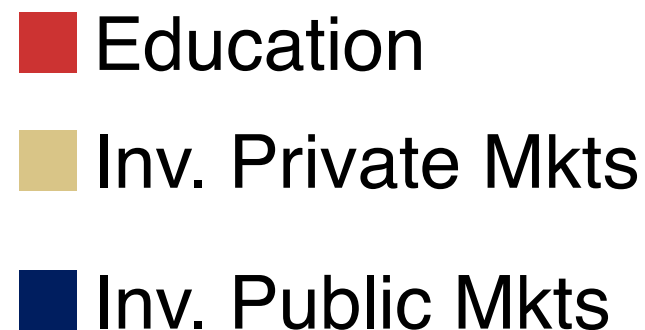
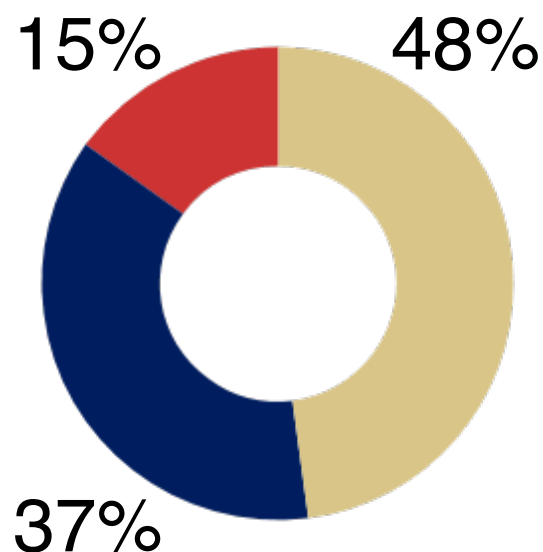
# 1H FY17 Revenue & EBITDA

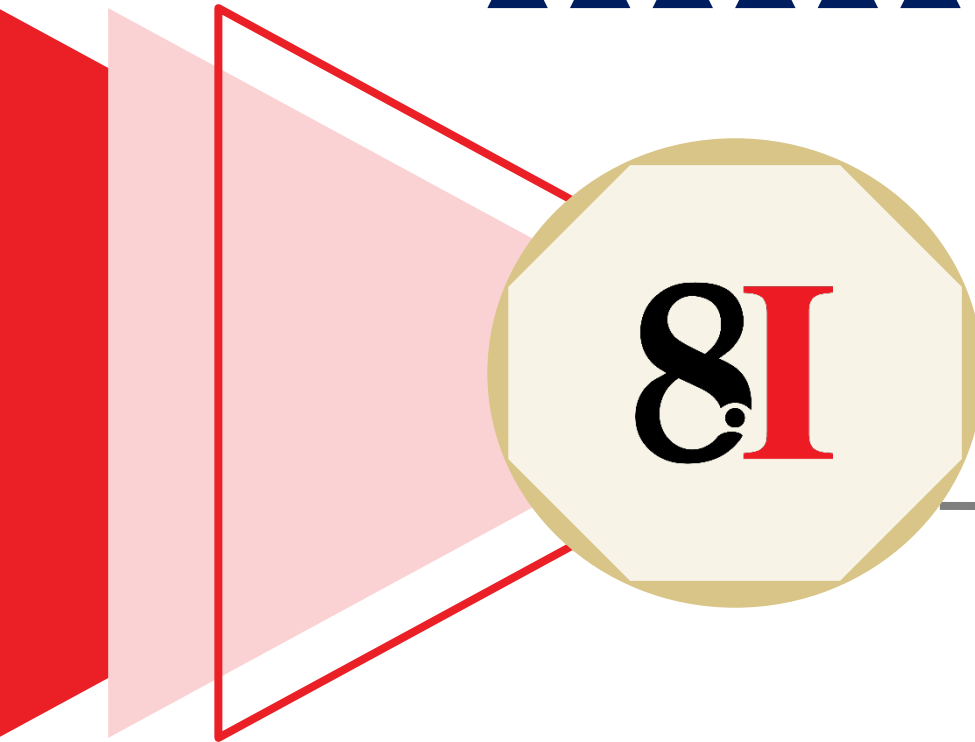


## Revenue S\$21.0m



## Adj. EBITDA S\$16.6m





# Business Updates

## Education

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# Education Funnel



## Funnel

## Goal

VALUE GROWTH  
WORKSHOP



MILLIONAIRE  
INVESTOR PROGRAM



*Create Awareness*

*Build Investor Base*

*Build Investor Community*

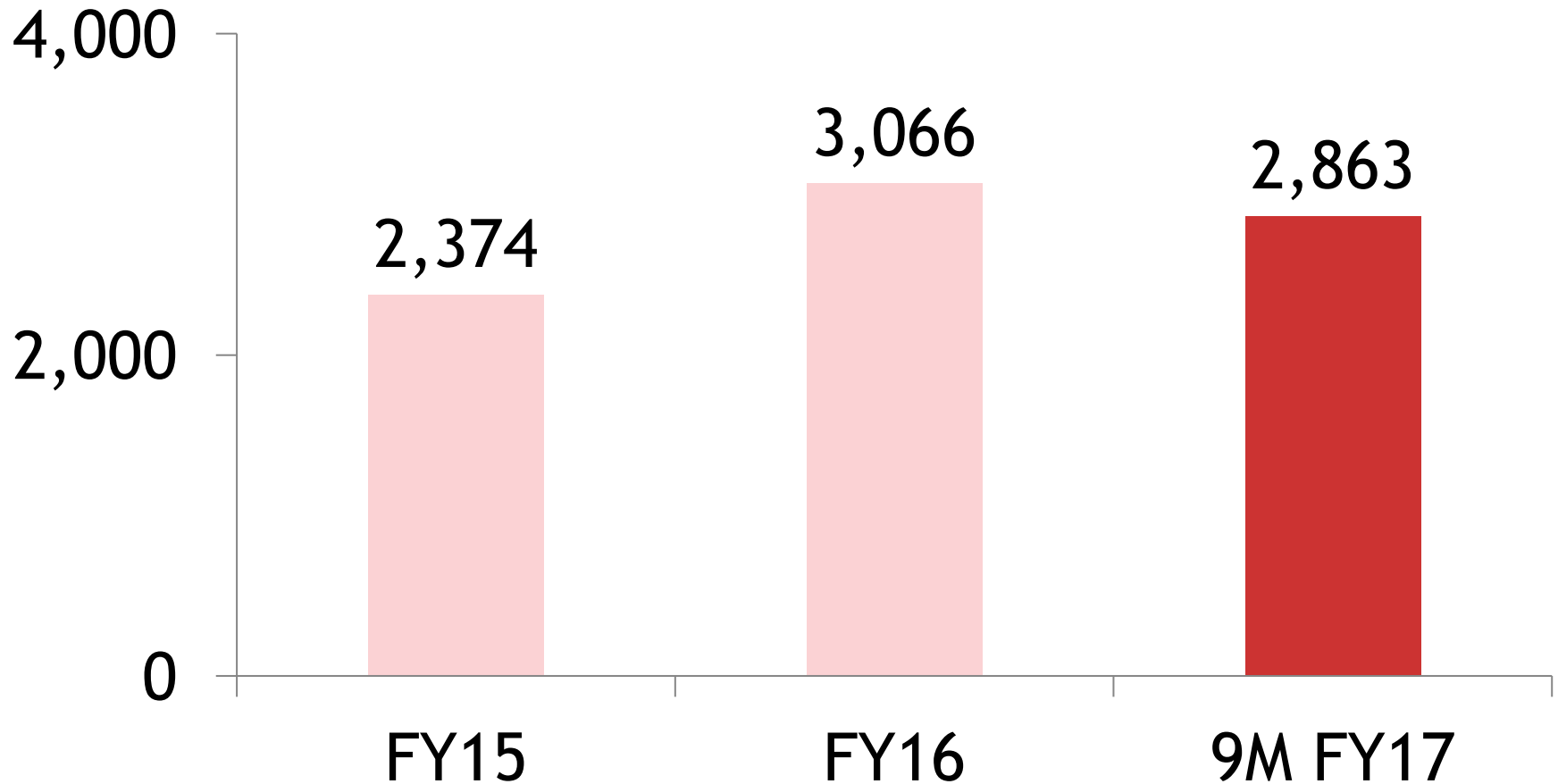
*Create Millionaires*

*Build Millionaire Network*

# Value Growth Workshop



## Participants Per Period

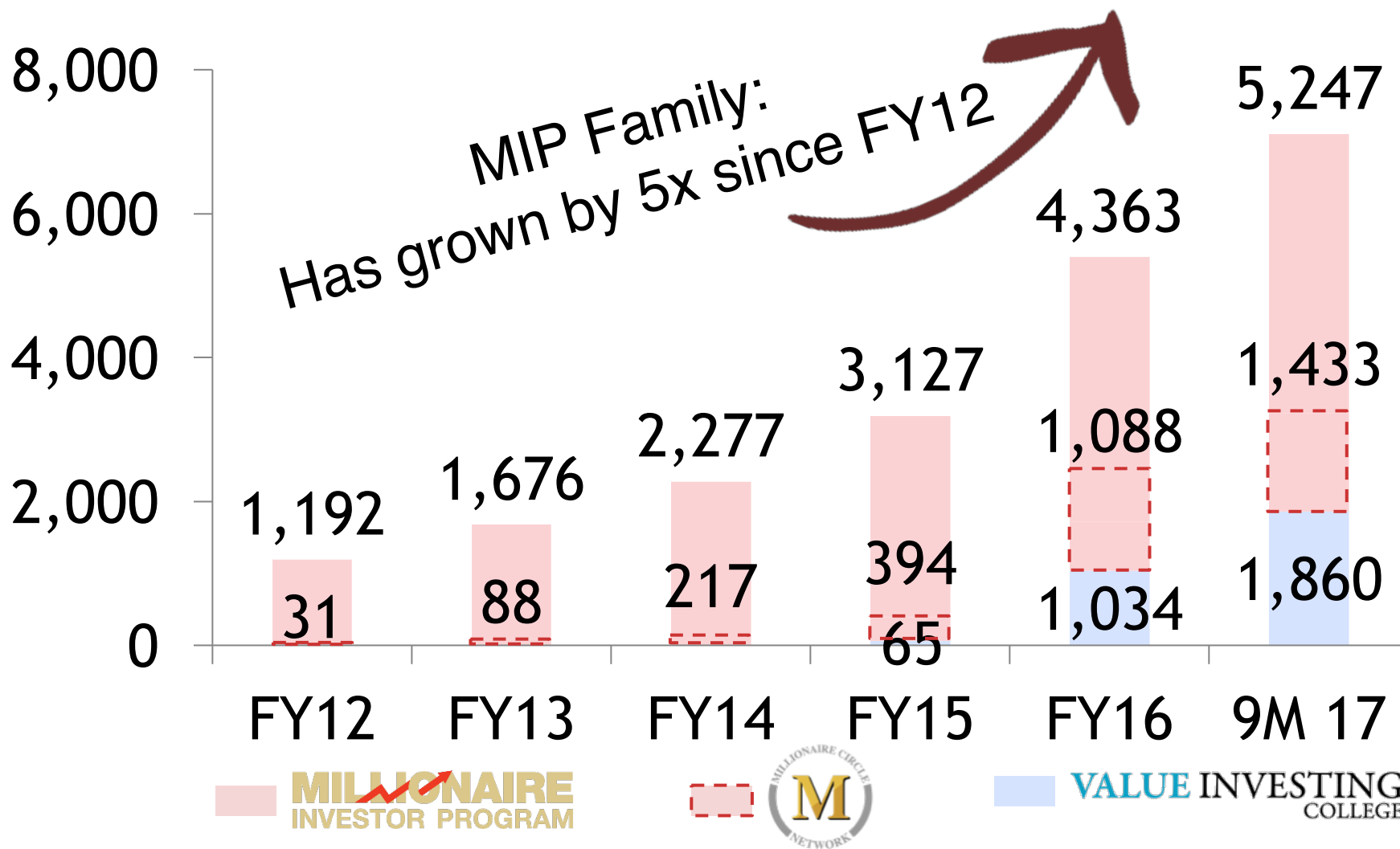




# MIP, M-Circle & VIC



Cumulative\*



\* M-Circle numbers are based on active members.



# Key Developments

#1

Apr 2016

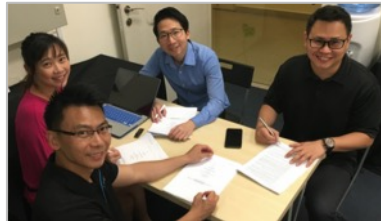


CAPITAL PRECESSION



- For entrepreneurs: inaugural “Capital Precession” program held
- 9M FY17: 85 entrepreneurs
- To extend “Capital Precession” program regionally in future

#2



## May 2016 VALUE INVESTING COLLEGE

- 8IE acquired 51% of Value Investing College
- Both partners will help drive mutual global expansion

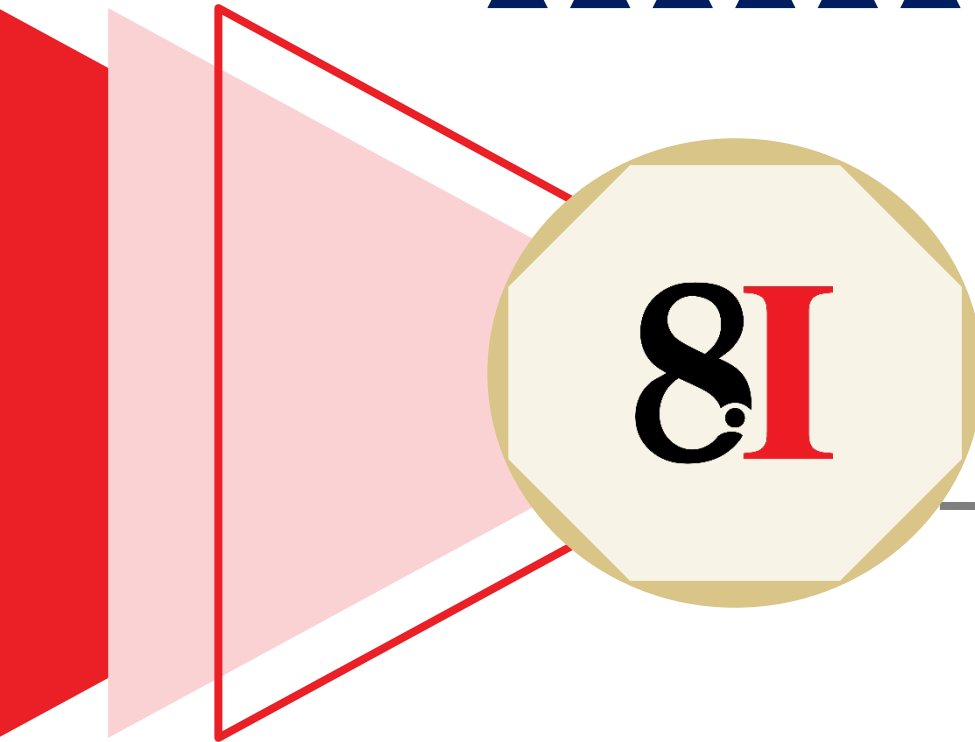
#3

Sep 2016



- For youths: first “Get Your Dollar Sense” program held
- 9M FY17: 31 participants
- To introduce GYDS to Singapore in 2017





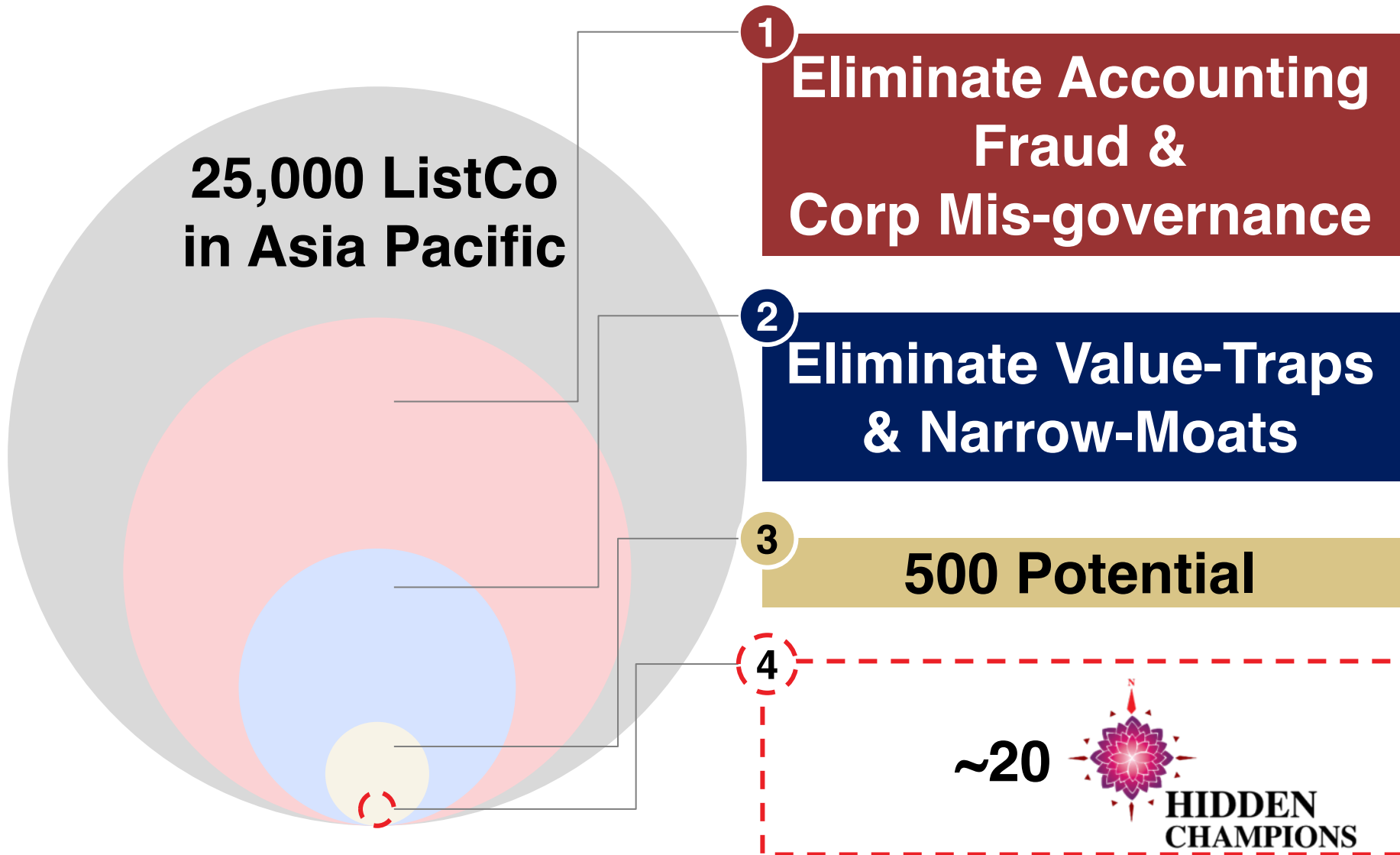
# Business Updates

## Investments in Public Markets

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# Finding Asian Hidden Champions

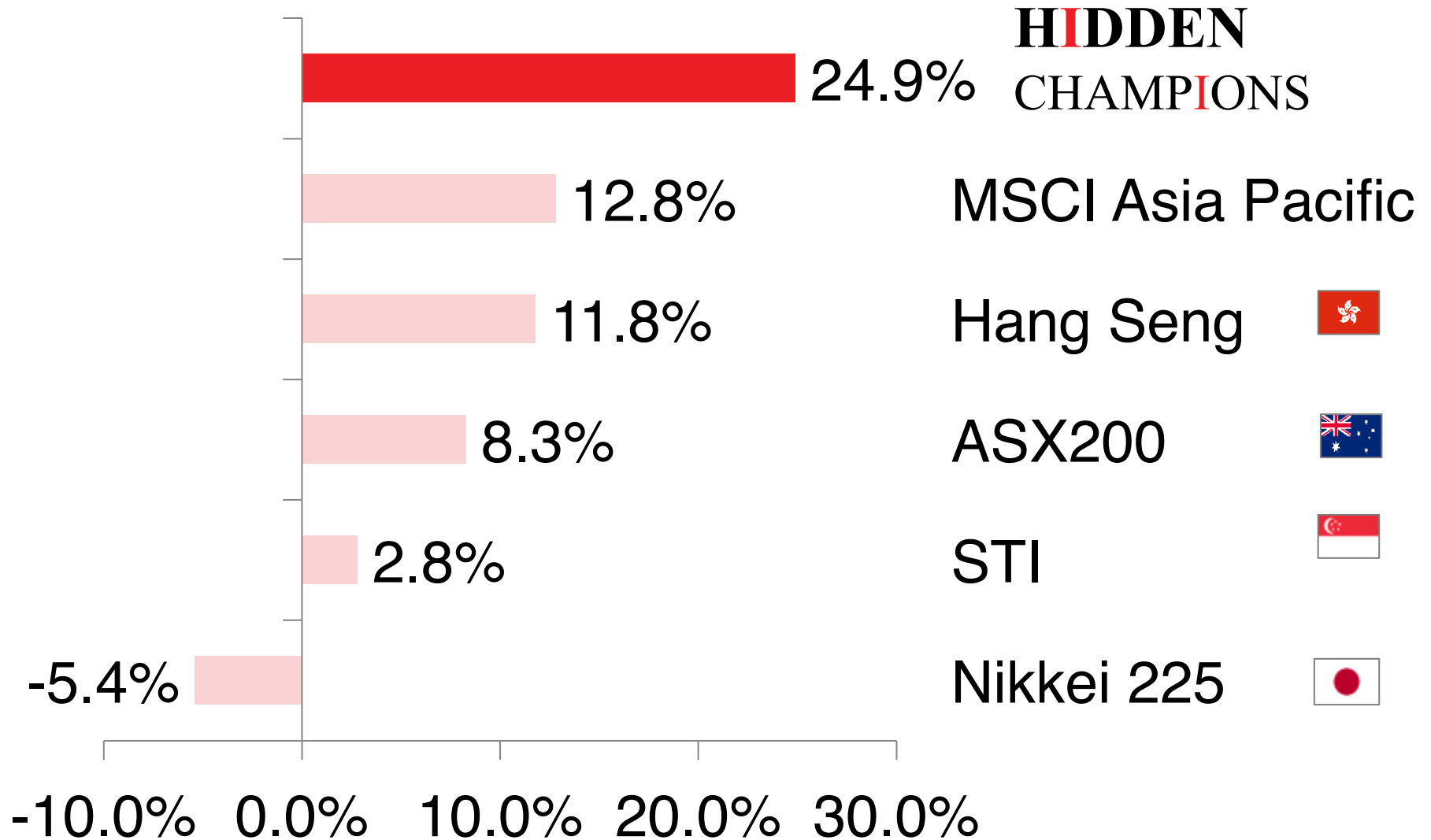




# Traits of Hidden Champions



# Market Outperformance<sup>(1)</sup>



Note: (1) Since inception on 01 Oct 2015 till 30 Sep 2016



# Key Developments

#1



## Oct 2016

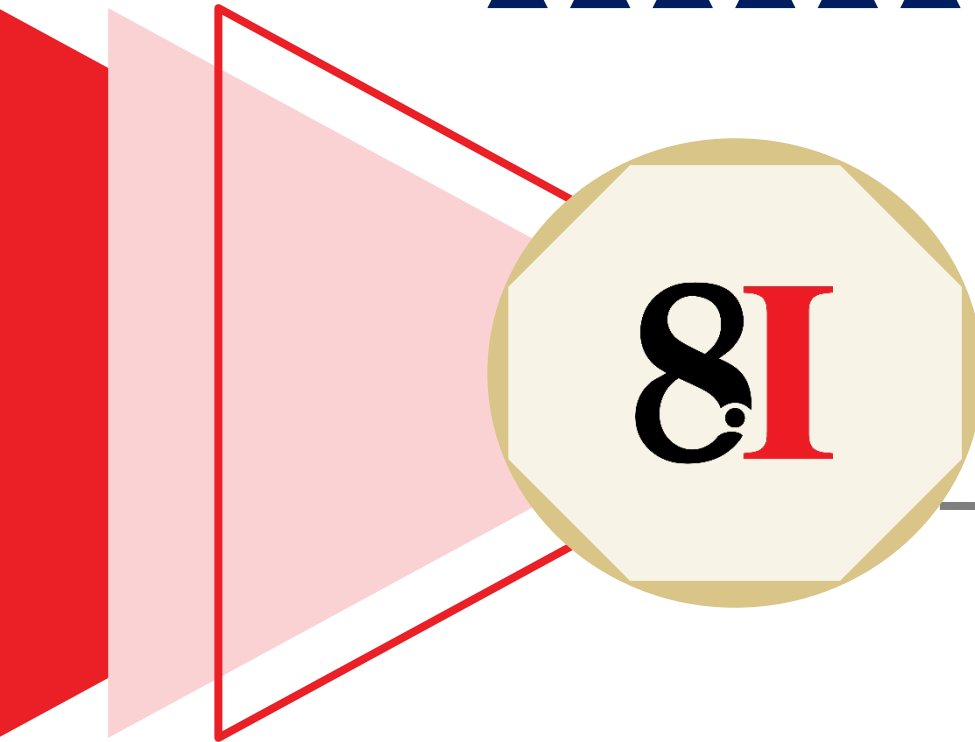
- Acquired 100% of the management shares of HCF at par value of US\$100 to facilitate fund management license application

#2



## Nov 2016

- Has officially submitted application to relevant authorities for fund management license
- Engaged in formal discussions since Oct 2016



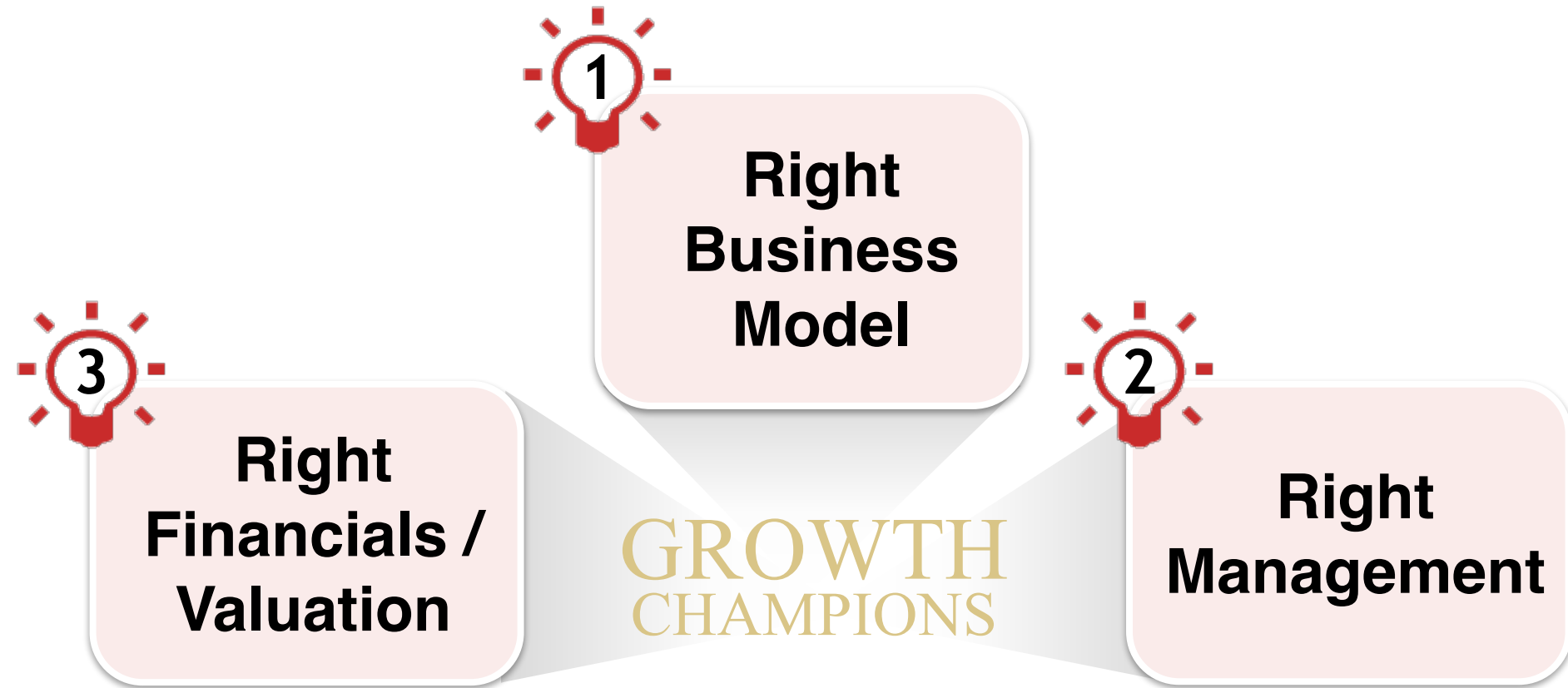
# Business Updates

## Investments in Private Markets

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# Investment Selection Criteria





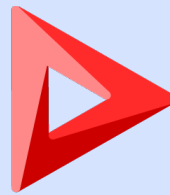
# Portfolio of Investees



## Private Companies



## Public Companies<sup>(1)</sup>



Digimatic Group



Note: (1) Velocity Property Group is seeking a listing on ASX in early 2017

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# Digimatic Group



Jun  
2016



Acquisition



Jun  
2016



New Client



Jul  
2016



New Client



Aug  
2016



New Clients

# Digimatic Group



# Velocity Property Group



**Nov 2016**  
Completion:  
Vue at  
Red Hill

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**Dec 2016**  
Sales  
Update:  
ONE Burleigh  
Headland

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**Early 2017**  
Seeking IPO  
on ASX

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**Jun 2018**  
Completion:  
ONE Palm  
Beach

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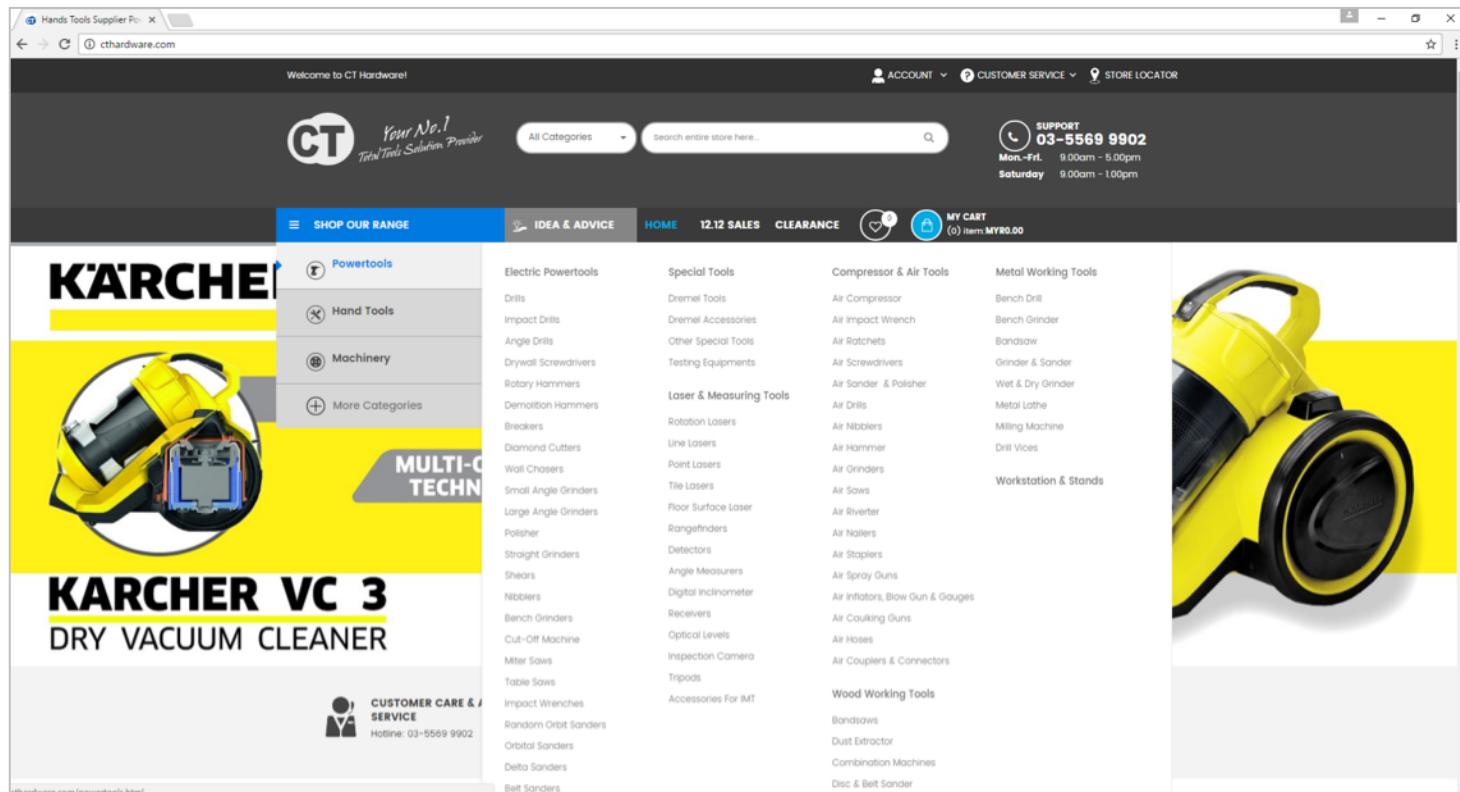
# CT Hardware



**NEW!**

**WEBSITE**

**Drives Sales Growth**



**NEW!**

## WAREHOUSE Facilitates E-Commerce & Ops





**NEW!**

**ERP SYSTEM**

**Enhances Inventory Planning**





# Hemus Pacific – DJ Run





**JOIN US**  **MAD GROUP**

**Move Hearts, Minds & Bottomlines**



# 8MAD Group – Brand Activation



**Nov 2016**  
**Virtual Realty**  
**Activation**  
Ouija: Origin of Evil

**Feb 2017**  
**Event**  
**Activation**  
**#SWAGRUN**





# **8I Vision 2020**

**Inspire & Empower  
Growth of  
100 million Lives**

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# Financial Intelligence Platform



**Interactive  
Financial  
Forum**



**Curated  
Knowledge  
Portal**



**Useful  
Tools**



# Wealth Management Platform



**THANK YOU**