

COMPANY UPDATE
January 2017



swift
NETWORKS



Swift Networks Group Limited

[ASX: SW1]

Swift Networks Group Limited is a diversified telecommunications and digital entertainment business providing fully integrated solutions for the Resources, Hospitality, Lifestyle Village and Aged Care sectors.

Our services include free-to-air television, pay television, telecommunications, internet, data, wireless networks and streaming video on demand with content from some of Hollywood's largest studios.

Swift Networks Ltd (ASX: SW1)

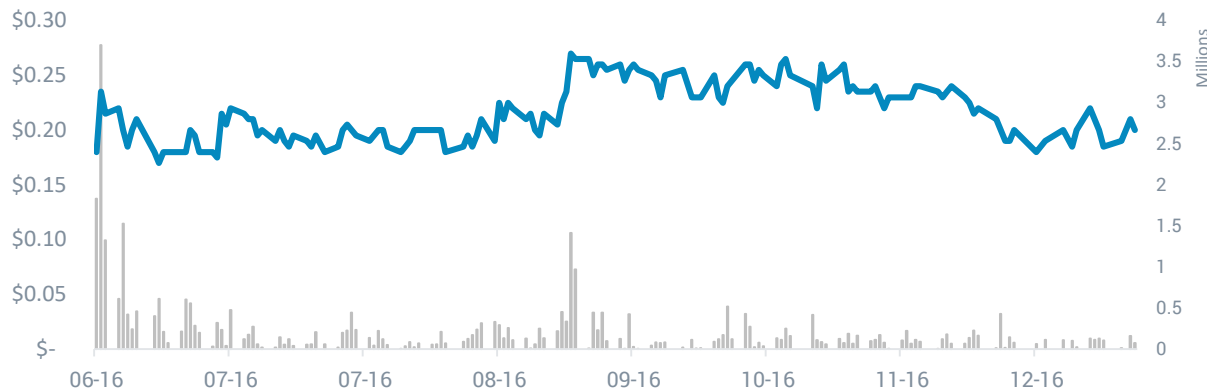
Board of Directors

Carlyle Clump	Non-Executive Chairman
Xavier Kris	Chief Executive Officer
Paul Doropoulos	Executive Director & Chief Financial Officer
Ryan Sofoulis	Executive Director and Head of Finance
Robert Sofoulis	Non-Executive Director

Trading Information

ASX ticker	SW1
Share price (27 January 2017)	\$0.21
Shares quoted on the ASX	51.5m
Market Cap (free-float)	\$10.8m
Escrowed Shares	38.4m
Performance Shares	38.1m
Options	16.4m
Market Cap (fully diluted)	\$30.3m

Share Price Performance Since Listing



Top 10 Shareholders

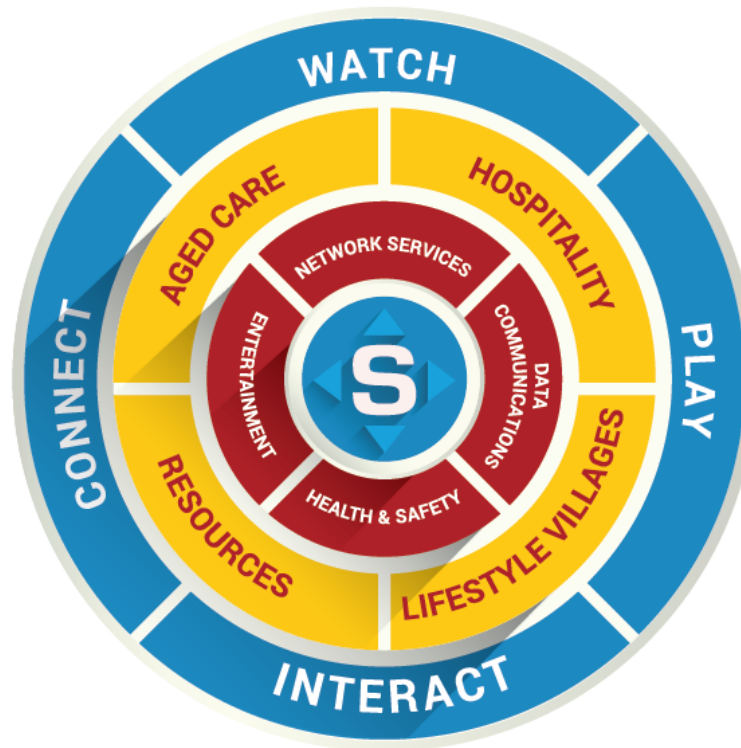
		Holding	% IC
1	Sofoulis Holdings Pty Ltd <The Sofoulis Family A/C>	30,000,000	33.36%
2	Suetone Pty Ltd <The A K Shadforth Family A/C>	3,187,000	3.54%
3	Tri-nation Holdings Pty Ltd <Kris Family A/C>	2,408,889	2.68%
4	James Florian Pearson <Pearson Family A/C>	2,222,223	2.47%
5	Paul Doropoulos	2,128,889	2.37%
6	John Colin & Susan Marjory Loosemore <Loosemore Super Fund A/C>	1,400,000	1.56%
7	OldTudor Holdings Pty Ltd	910,969	1.01%
8	Burrwood Investments Pty Ltd	895,391	1.00%
9	Mr George Stephen Pemberton	866,262	0.96%
10	Tri-nation Holdings Pty Ltd <Kris Family A/C>	825,572	0.92%
Totals		44,845,195	49.87%
Total Issued Capital		89,928,704	100.00%

Note: 37M shares in Top 10 escrowed for 24 months
Report Generated 27 January 2016



What We Do

Swift Networks is a diversified telecommunications and digital entertainment business providing fully integrated solutions for the Resources, Hospitality, Lifestyle Village and Aged Care sectors.



What We Do



Watch

- Television
 - FTA TV
 - Pay TV
- Movies on Demand
- Custom content
- Custom videos
- Aged Care specific content



Play

- Games
- Social Media apps
- Brain training
- Radio



Connect

- Internet
- Wi-Fi
- Telephone
- Mobile
- Skype
- Data



Interact

- Alerts and Bulletins
- Notifications
- Infographics and Analytics
- Messaging
- My Family and My Community
- Digital Compendium
- Advertising

Key Facts



**SITES
INSTALLED**
SWIFT SERVICES
INSTALLED ACROSS
122 SITES



**LOYAL
CUSTOMERS**
97% CLIENT
RETENTION RATE



**BLUE-CHIP
CLIENTS**
IN HOSPITALITY, RESOURCES,
LIFESTYLE VILLAGES AND
AGED CARE SECTORS



**STRONG
GROWTH**
269% GROWTH IN
SITE NUMBERS



2008
PROVEN SOLUTION
WITH OVER EIGHT
YEARS OF EXPERIENCE



**STRATEGIC
PARTNERSHIPS**
WHOLESALE DISCOUNTS
WITH CONTENT AND
COMMUNICATION PROVIDERS



**RECURRING
REVENUE**
93% RECURRING REVENUE
FROM CONTINUING
OPERATIONS FY2015/16

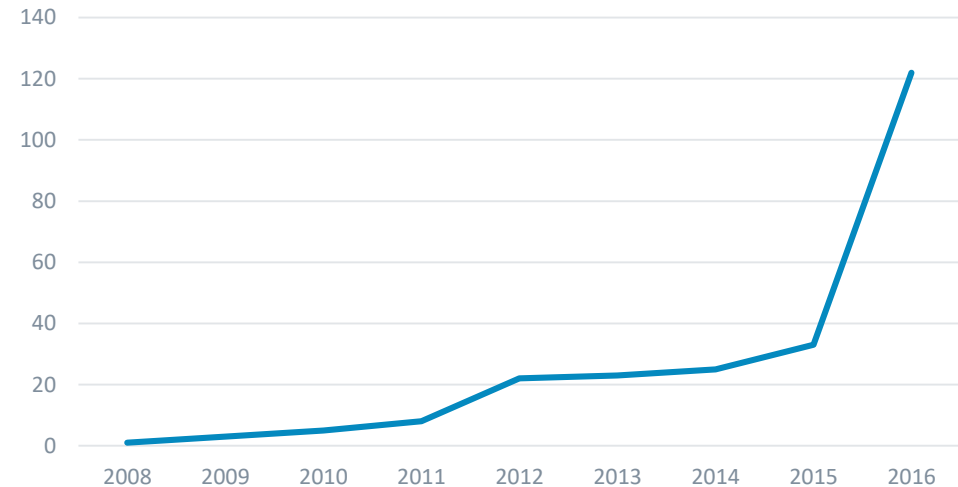


**INCREASING
REVENUE**
RECORD REVIEWED
REVENUE OF \$14.42
MILLION FY2015/16

Background

- To remain competitive, accommodation providers need to bring their guests fully integrated, reliable and future-proof entertainment and communications platforms at a reasonable price.
- Swift Networks provides a world-class communications, content platform and delivery network.
- Swift's solution is scalable and customisable to meet the needs of large and small operators in the resources, aged care, lifestyle village and hospitality sectors.
- Swift's services can be deployed in venues from 20 to 10,000 rooms.

Swift Site Installations
December



Why Choose Swift

> Wide Range of Services

The Swift offering provides the widest range of digital entertainment services and communications to meet our clients' growing needs.

> Lowest 'like for like' Price

Wholesale rates currently available to Swift provide a significant competitive cost advantage for our clients.

> Future Proof

The solution integrates many market leading technologies on a single Android platform. This can easily be upgraded and aligned to the technologies as they advance.

> Market Reputation

Largest industry provider in the Mining & Resource sector with continued growth due to price, functionality, service and reliability.

> R&D Complete

\$3.6m spend on research and development to produce a world class integrated system, which is now available to the hospitality, lifestyle and aged care sectors.

> 24/7 Customer Service Support

We understand that delivering seamless user experience is paramount. Therefore we provide full support through the life of the contracts with a 24/7 customer service support line and system monitoring.

> Our Partners and Clients

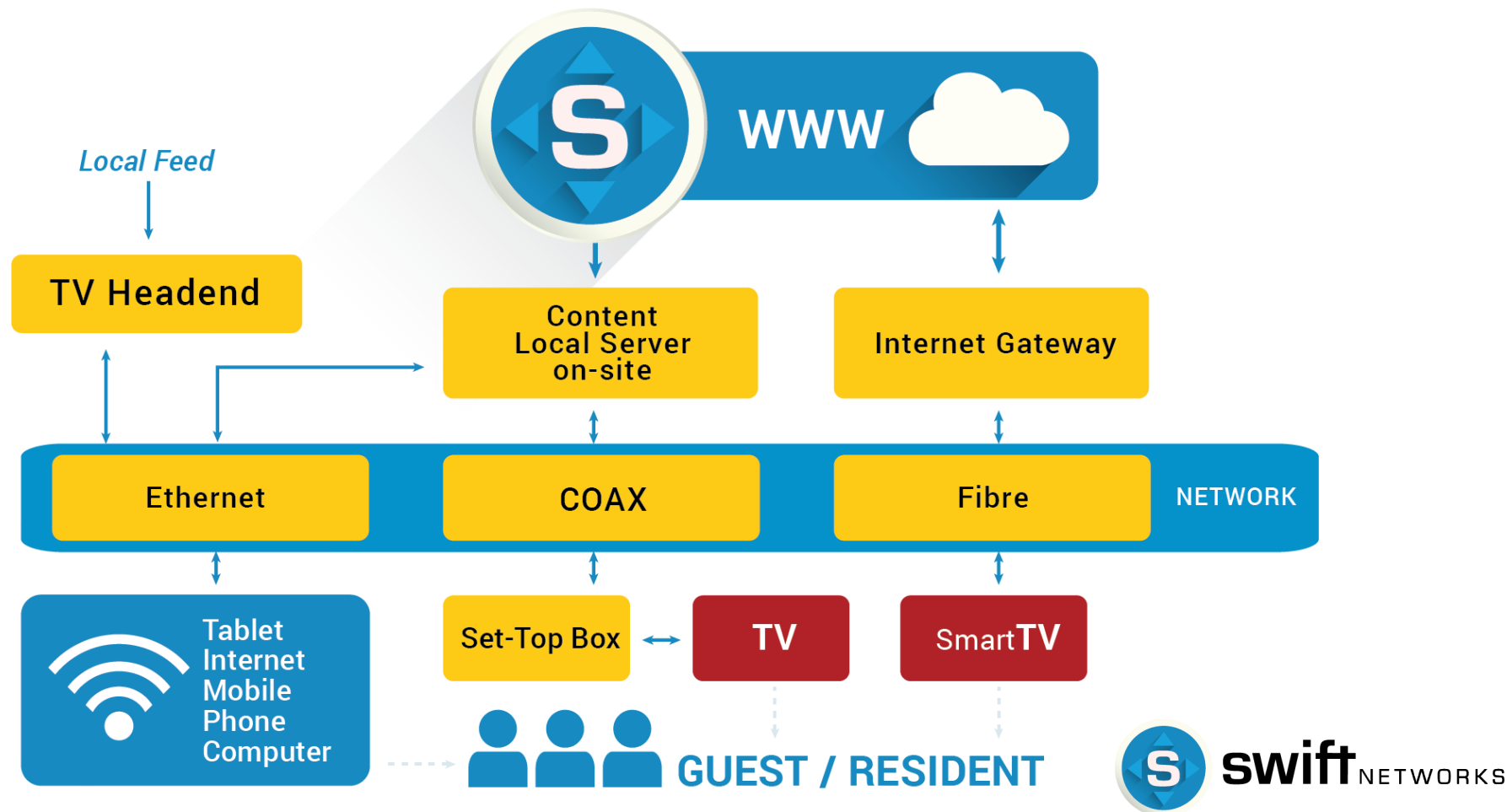
Swift Networks has worked with Australia's leading brands, entrusted to deliver telecommunications and digital entertainment needs.



swift NETWORKS

A fully integrated content, telecommunications & information delivery network

swift SYSTEM MIDDLEWARE SERVER



Product Demo



A proven, trusted partner to the Resources sector



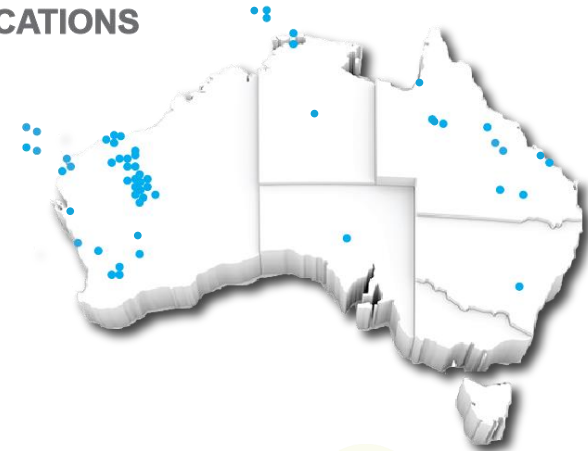
Swift Networks has developed a market-leading position providing digital entertainment, communication and information systems to the Australian resources industry.

This sector represents around 110,000 rooms, of which we currently hold a leading market share.

Our clients include key blue-chip companies like BHP Billiton, Rio Tinto, Chevron and INPEX.

These clients demand and appreciate that Swift Networks can provide the latest hardware and content that will function reliably in harsh and remote environments at a reasonable price.

PROJECT LOCATIONS



Bringing Lifestyle and Aged Care residents freedom to enjoy life



Lifestyle community and aged care providers represent over 327,000 rooms in Australia. Government forecasts point to 900,000 rooms by 2020 as the population ages.

Residents can stay connected from the comfort of their own room. From simple TV viewing, internet access, listening to the radio or viewing what's on around the village and much more.

With Swift, village management can easily distribute bulletins, alerts, menus and other information to all residents, and can add third-party applications and subscriptions as required.

WEB 2 TV



INTERNET



WIFI



PHONE



TELEVISION



MOVIES



PAY TV



RESIDENT MESSAGING



MY FAMILY CHANNEL



MY COMMUNITY CHANNEL

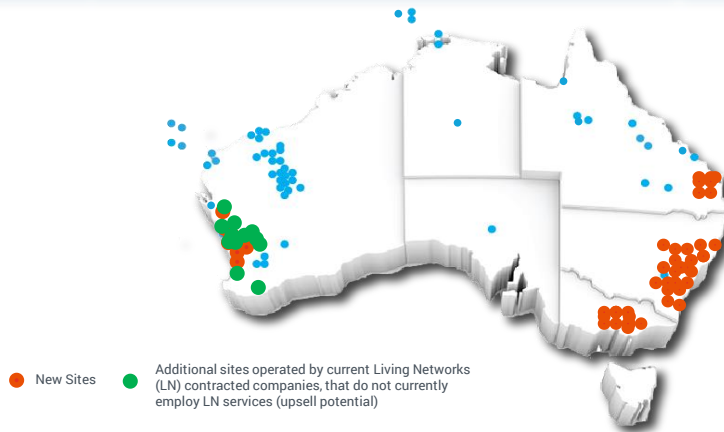
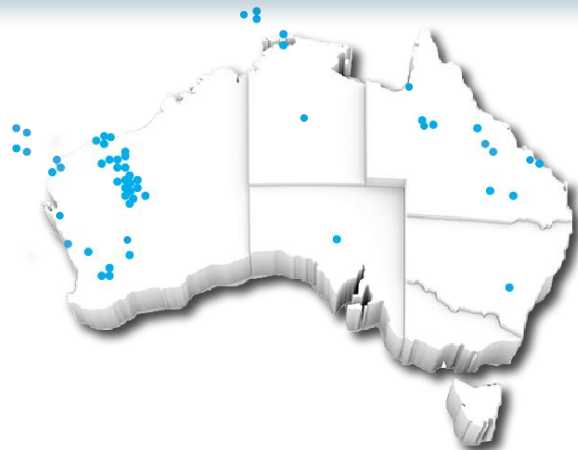


swift NETWORKS

Expanded footprint in Australian market following two strategic acquisitions

Existing Swift footprint

On completion with Web2TV and Living Networks



Acquisition of Web2TV and Living Networks enhances Swift's presence in the Aged Care and Lifestyle verticals with an additional 112 sites. Bringing significant growth potential by integrating two profitable, established providers of entertainment and telecommunications services to Aged Care facilities and Lifestyle Villages around Australia.

Final acquisition consideration payable upon securing \$7.1 million in combined **new** revenue¹



¹Web2TV and Living Networks recurring revenue FY16 approx. \$1,500,000 (unaudited)

Business Overview

WEB2TV

EST.
2010

Web2TV delivers customisable TV services to Aged Care facilities and Lifestyle Villages



8,040 SUBSCRIBERS INSTALLED

ACROSS THE AGED CARE AND RETIREMENT LIVING SECTORS



LOYAL CUSTOMERS

90% CONTRACT RETENTION RATE SINCE INCEPTION



STRONG BUSINESS GROWTH

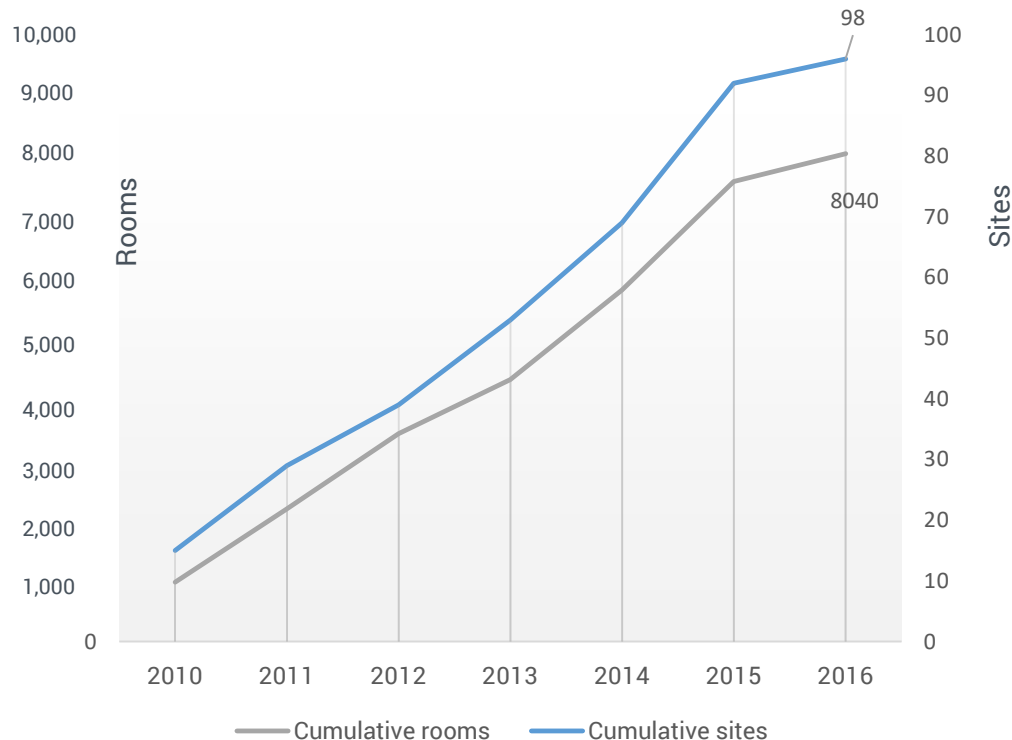
YEAR ON YEAR GROWTH ACHIEVED SINCE 2010, INCLUDING 31% IN 2015



ESTABLISHED RELATIONSHIPS

WITH 27 OPERATORS, INCLUDING REGIS AND UNITING CARE (85 SITES COLLECTIVELY ACROSS AUSTRALIA)

Web2TV growth by number of sites/subscribers



* Numbers as at date of acquisition

Business Overview



Living Networks provides mobile, fixed line and internet services tailored with benefits for users aged 50+



1,736 SUBSCRIBERS

ACROSS THE LIFESTYLE AND RETIREMENT LIVING SECTORS



VALUE-ADD SERVICE OFFERING

MOBILE PHONE PLANS AND BILLING CAPABILITY



BUSINESS GROWTH POTENTIAL

CURRENTLY SERVICING ONLY 38% OF POTENTIAL CUSTOMERS IN THE VILLAGES WHERE THEY OPERATE¹



ESTABLISHED RELATIONSHIPS

WITH 22 VILLAGES, INCLUDING MARQUEE CLIENTS (NLV AND RAAFA), AND AN ACCOUNT MANAGER WHO IS TASKED WITH BUILDING PERSONAL RELATIONSHIPS WITH RESIDENTS

Growth Potential in current villages/facilities

Potential number of subscribers across all acquisition sites	5,431
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Current subscribers	1,736
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Bundled Fixed Line and Mobile	1,337
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Mobile only	399
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Upsell Potential

Potential to deploy Swift Services across all sites (5,431 subscribers)

* Numbers as at date of acquisition

¹ Table shows current services only. Potential to upsell Swift Networks' services over the top.





Continuing traction in the Hospitality sector

The Australian hotel accommodation sector represents around 250,000 rooms. Swift is pursuing a significant opportunity to become their provider of choice for:

➤ In-room TV ➤ Wi-Fi ➤ Video on demand ➤ New in-room services

- Offers guests a huge range of features at the touch of a button.
- Simple to use and easy to navigate.
- A unique platform to communicate with guests.

Winner: Australian Hotels Association WA 2016 - Best New Hospitality Product.

Resale and deployment agreement with Freedom Internet has accelerated Swift's expansion with new hotel and resort clients on the East Coast.





International Expansion

Swift is currently targeting expansion into international markets and is developing reseller and partnership strategies across the South East Asia region:

- Swift faces no technological barriers to entering attractive new markets.
- The Swift Digital Entertainment System is fully compliant with international regulatory standards.
- Early stages of scaling up with the opportunity to follow international customers and partners into new geographies.



Highlights

- Encouraging Swift business development across the Resources, Aged Care, Lifestyle Village and Hospitality sectors drives December quarter cash receipts to \$3.9 million.
- Continued development of the Swift content and service offering, along with the accretive acquisitions of Web2TV and Living Networks, support healthy site and subscription growth.
- Cash balance of \$2.6 million at 31 December 2016, having raised \$2.0 million (before costs) to fund acquisitions and provide growth/working capital.
- Integration of acquisitions near completion therefore reduced operational expenditure in Q3.

CPS Capital Group Pty Ltd has initiated coverage of SW1

Full report can be found at <http://www.swiftnetworks.com.au/investor-relations/>

Summary

Key benefits for accommodation providers

BENEFITS FOR PROPRIETORS



CUSTOMER FOCUSED

Enhanced service offering for guests to enhance revenue per guest



BUILD YOUR BRAND

Customise features to fully reflect brand



BROADCAST SYSTEM

Inform, educate and promote information to customers directly



MODULAR SYSTEM

Add more services as required



SEAMLESS SYSTEM

Full 24/7 help desk, remote diagnostics and reporting



GUEST / RESIDENT SATISFACTION



NEW REVENUE SOURCES

Promote other services or build revenue from in-room purchases

BENEFITS FOR GUESTS AND RESIDENTS



IMPROVED EXPERIENCE

Connects guests to
what's important to them.
Provides a 'home away
from home' experience



STAY CONNECTED

Stay in touch with
friends and family



KEEP INFORMED

Access useful
information about
what to do and see



FIRST CLASS ENTERTAINMENT

Guests can enjoy fast
and easy access to a
huge range of content



USER FRIENDLY

Easy and simple
to use

Recent News



Tuesday, 13 September 2016

Swift Secures Optus' Premier League Content ASX: SWI

Highlights:

- Swift Networks secures rights to distribute Optus' live Premier League content across its entire customer network, effective immediately.
- Swift to resell Optus' comprehensive Premier League coverage – including every match live, highlights, previews, classic matches, news and expert analysis.
- Swift partnership with Optus enables distribution of Premier League to hospitality venues, mining camps, lifestyle, aged care and retirement villages across Australia.
- Australian investor roadshow Tues 13 September – Tues 20 September.

Perth, Australia — Leading digital entertainment and communications service provider Swift Networks Group Limited (ASX: SWI, "the Company") is pleased to announce that it is now able to offer the 24/7 Optus Sport television channel to commercial customers across Australia.

Through its partnership with Optus Networks Pty Ltd ("Optus"), Swift Networks has been appointed to resell the Australian rights holder's Premier League coverage, for an initial period covering the duration of Optus' ownership of the rights.

The agreement positions Swift as a leading supplier of Premier League content to accommodation providers in the Australian hospitality, resources, retirement lifestyle village and aged care sectors.

"We are delighted that Optus has chosen Swift Networks as a strategic channel partner to reach Australian commercial customers," said Swift Networks Chief Executive Officer Xavier Kiri.

"We have long understood that access to live sport is a key consideration for customers in commercial settings when choosing an entertainment service provider. We also understand that Swift's content aggregation and distribution capability represents a key driver for Optus in growing its audience."

"Swift Networks is looking forward to making Optus' Premier League coverage available to its customers and their guests, delivering all 382 Premier League matches live in stunning HD on dedicated channels, highlights, previews, classic matches, news and expert analysis."



Wednesday, 14 September 2016

Swift wins multiple new contracts across Australia ASX: SWI

Highlights:

- Swift Networks wins contracts to provide entertainment and connectivity at facilities in Queensland, Western Australia and the Northern Territory covering more than 1,600 rooms.
- Swift deepens relationship with Rio Tinto and also expands into new accommodation developments with the provision of data management and digital entertainment services.

Perth, Australia — Leading digital entertainment and communications service provider Swift Networks Group Limited (ASX: SWI, "Swift" or "the Company") is pleased to announce that it has won new contracts to supply elements of its award-winning hospitality solution to new and existing clients operating in multiple sectors across Australia. This new client activity builds on a sustained period of growth for Swift during which it has also bolstered its content offering by securing the rights to distribute Optus' Premier League coverage.

Hill Creek

Following Swift's recent success in securing a multi-year contract to support communication and entertainment services for Rio Tinto Ltd (ASX: RIO) at Jerram Village (announced 28 July 2016), the Company is pleased to confirm that it has expanded its relationship with Rio Tinto to cover more than 1,000 new rooms at Hill Creek mine, 120 kilometres southwest of Mackay in Queensland.

The agreement covers the management and support of internal services to ensure users receive a superior internet experience. Swift's deliverables include the installation of equipment onsite and 36 months of ongoing services.



Tuesday, 8 November 2016

Swift to acquire Web2TV and Living Networks ASX: SWI

Highlights:

- Swift to acquire two businesses - Web2TV and Living Networks - providers of entertainment and telecommunications services to Aged Care facilities and Lifestyle Villages.
- Acquisitions increase Swift's presence in New South Wales and Victoria in line with the Company's expansion plans.
- Swift's footprint to increase to approximately 40,000 room subscriptions.
- Two deals with a total upfront consideration of \$425,000 in cash and \$100,000 in escrowed SWI shares - an accretive transaction with low cost to acquire.
- Milestone payments totalling \$1 million in cash and \$1 million in SWI shares will be payable following the achievement of \$1.1 million in new annualised revenue.
- Acquisitions leverage Swift's existing infrastructure, fast-tracks subscriber growth and expands the Company's presence in the Aged Care and Retirement Lifestyle village sectors.
- Binding commitments received for share placement to sophisticated and institutional investors, to raise \$2.6 million (before costs) to fund acquisitions and to provide growth/working capital.

Perth, Australia — Leading digital entertainment and communications service provider Swift Networks Group Limited (ASX: SWI, "Swift" or "the Company") is pleased to announce that it has received binding commitments to raise \$2.6 million in a placement to sophisticated and institutional investors at \$0.23 per share. Net proceeds of the capital raising will fund the acquisition of Web2TV and Living Networks, provide working capital and further strengthen the Company's balance sheet.

The acquisition of Web2TV and Living Networks enhances Swift's presence in the Aged Care and Lifestyle sectors and brings significant growth potential through the acquisition of two profitable, established providers of entertainment and telecommunications services to Aged Care facilities and Lifestyle Villages.

Swift Networks Group Chief Executive Officer, Xavier Kiri, said:

"I am delighted to welcome Web2TV and Living Networks to the Swift Networks Group."

"This transaction accelerates the strategic plan for vertical and geographical expansion outlined in the Company's memorandum, introduces our services effectively and represents a start



Tuesday, 19 January 2017

Swift Wins Material Contract with INPEX Offshore Project ASX: SWI

Highlights:

- Swift Networks wins material contract to provide entertainment, connectivity, maintenance and support services to the INPEX-operated Ichthys LNG Project.
- This bolsters Swift's healthy growth into 2017 with the contract to run for an initial period of three years.
- The broad range of Swift services deployed enhances Swift's expansion and market position in new and existing markets in Australia and abroad.

Perth, Australia — Leading digital entertainment and communications service provider Swift Networks Group Limited (ASX: SWI, "the Company") is pleased to announce that it has won a material contract to supply a broad suite of services including entertainment content, connectivity and related support to the INPEX-operated Ichthys LNG Project. Located about 220 kilometres offshore Western Australia and 620 kilometres southwest of Darwin, the project is expected to have an operational life of at least 40 years.

This agreement will see Swift provide and manage the essential suite of connectivity, digital entertainment and related support and ongoing maintenance services for an initial period of three years.

Swift Networks Chief Executive Officer, Xavier Kiri, said:

"We are delighted to support the INPEX-operated Ichthys LNG Project where Swift has helped to design and construct the systems that keep INPEX's offshore personnel entertained, informed and connected."

"Through a successful tender process, Swift has proven itself to have the skills, experience and resources required to be engaged as a provider of high-quality telecommunication and entertainment solutions to locations as remote and challenging as the INPEX-operated Ichthys Project."

"We are proud to support INPEX for the next 3 years and look forward to helping workers at Ichthys to stay in touch with their friends and families, enjoy great entertainment and benefit from an ultra high speed communications link."

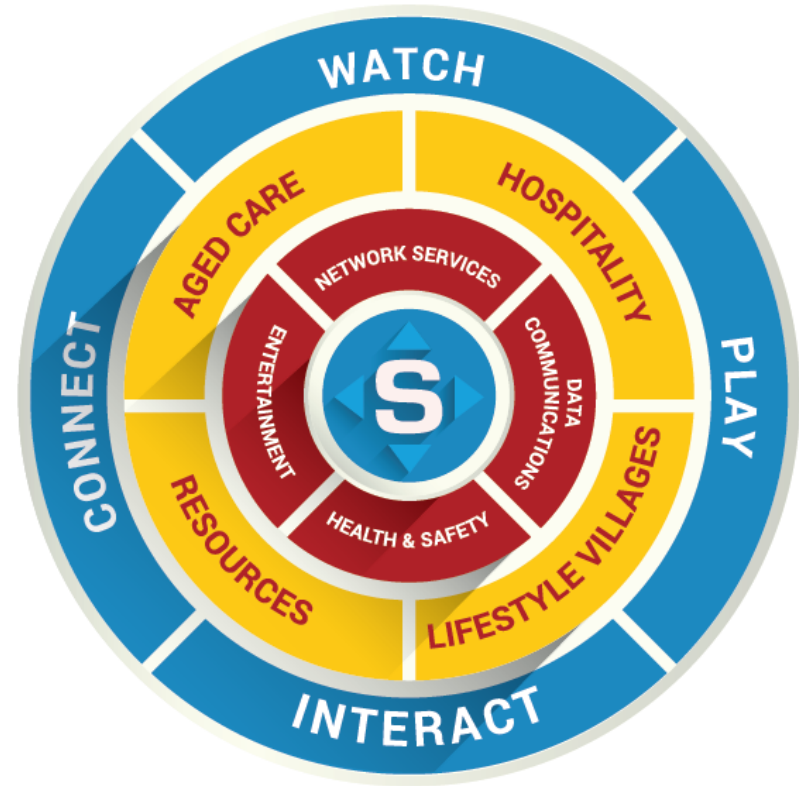
2017

Strong, ongoing news flow expected to continue



Investment Highlights

- Technology infrastructure in place
- Marquee customers on board
- Generating strong recurring revenue
- Experienced management team
- Strong organic growth
- Continued market penetration and high customer retention
- Early success in new, open and high growth verticals
- International growth strategy being executed



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