



9 February 2017

Ms Elizabeth Harris
Principal Adviser, Listings Compliance
ASX
152-158 St Georges Terrace
Perth WA 6000

Dear Ms Harris

Price and Volume Query Letter

I refer to your letter of 9 February 2017 with respect to the increase in the trading price of the Company's shares and in the trading volume, from 6 February to today.

With respect to the queries contained in your letter (and using your numbering), the Company advises as follows:

- 1. No, the Company is not aware of any information concerning it that has not been announced to the market which, if known by some in the market, could explain the recent trading in its securities;
- 2. N/A;
- 3. The Company does not have any other explanation for the recent trading in its securities other than the market digesting and reacting to the announcement made on 6 February regarding the successes of its enhanced sales team in which the Company announced its sales team had achieved client growth of 22% in the month of January, which is usually a quiet month for the business;
- 4. I confirm that the Company is in compliance with the Listing Rules, in particular LR 3.1; and
- 5. I confirm that the responses above have been authorised and approved in accordance with the Company's continuous disclosure policy.

Yours faithfully

Catherine Anderson

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Company Secretary



9 February 2017

Ms Catherine Anderson Company secretary Velpic Limited 243 Hay Street Subiaco WA 6008

By Email: catherine.anderson@velpic.com

Dear Ms Anderson

Velpic Limited ("VPC"): Price Query

We note a change in the price of VPC's securities from a closing price of \$0.017 on Monday 6 February 2017 to an intra-day price at the time of writing of \$0.026.

We also note an increase in the trading volume of VPC's securities today to a level that is significantly above the average trading volume on days when VPC's securities are traded.

In light of this, ASX asks VPC to respond separately to each of the following questions and requests for information:

- 1. Is VPC aware of any information concerning it that has not been announced to the market which, if known by some in the market, could explain the recent trading in its securities?
- 2. If the answer to question 1 is "yes":
 - a) Is VPC relying on Listing Rule 3.1A not to announce that information under Listing Rule 3.1?
 - Please note that the recent trading in VPC's securities would suggest to ASX that such information may have ceased to be confidential and therefore VPC may no longer be able to rely on Listing Rule 3.1A. Accordingly, if the answer to this question is "yes", you need to contact us immediately to discuss the situation.
 - b) Can an announcement be made immediately?
 - Please note, if the answer to this question is "no", you need to contact us immediately to discuss requesting a trading halt (see below).
 - c) If an announcement cannot be made immediately, why not and when is it expected that an announcement will be made?
- 3. If the answer to question 1 is "no", is there any other explanation that VPC may have for the recent trading in its securities?
- 4. Please confirm that VPC is in compliance with the Listing Rules and, in particular, Listing Rule 3.1.



5. Please confirm that VPC's responses to the questions above have been authorised and approved in accordance with its published continuous disclosure policy or otherwise by its board or an officer of VPC with delegated authority from the board to respond to ASX on disclosure matters.

When and where to send your response

This request is made under, and in accordance with, Listing Rule 18.7. Your response is required as soon as reasonably possible and, in any event, by not later than **3:00 pm AWST (6:00 pm AEDT)** today **Thursday 9 February 2017**. If we do not have your response by then, ASX will have no choice but to consider suspending trading in VPC's securities under Listing Rule 17.3.

You should note that if the information requested by this letter is information required to be given to ASX under Listing Rule 3.1 and it does not fall within the exceptions mentioned in Listing Rule 3.1A, VPC's obligation is to disclose the information "immediately". This may require the information to be disclosed before the deadline set out in the previous paragraph.

ASX reserves the right to release a copy of this letter and your response on the ASX Market Announcements Platform under Listing Rule 18.7A. Accordingly, your response should be in a form suitable for release to the market.

Your response should be sent to me at <u>Elizabeth.Harris@ASX.com.au</u> copying in <u>TradingHaltsPerth@asx.com.au</u>. It should <a href="mailto:total total tota

Listing Rules 3.1 and 3.1A

Listing Rule 3.1 requires a listed entity to give ASX immediately any information concerning it that a reasonable person would expect to have a material effect on the price or value of the entity's securities. Exceptions to this requirement are set out in Listing Rule 3.1A.

In responding to this letter, you should have regard to VPC's obligations under Listing Rules 3.1 and 3.1A and also to Guidance Note 8 *Continuous Disclosure: Listing Rules 3.1* – 3.1B.

It should be noted that VPC's obligation to disclose information under Listing Rule 3.1 is not confined to, nor is it necessarily satisfied by, answering the questions set out in this letter.

Trading halt

If you are unable to respond to this letter by the time specified above, or if the answer to question 1 is "yes" and an announcement cannot be made immediately, you should discuss with us whether it is appropriate to request a trading halt in VPC's securities under Listing Rule 17.1.

If you wish a trading halt, you must tell us:

- the reasons for the trading halt;
- how long you want the trading halt to last;
- the event you expect to happen that will end the trading halt;
- that you are not aware of any reason why the trading halt should not be granted; and
- any other information necessary to inform the market about the trading halt, or that we ask for.



We may require the request for a trading halt to be in writing. The trading halt cannot extend past the commencement of normal trading on the second day after the day on which it is granted.

You can find further information about trading halts in Guidance Note 16 *Trading Halts & Voluntary Suspensions*.

If you have any queries or concerns about any of the above, please contact me immediately.

Yours sincerely

[Sent electronically without signature]

Elizabeth Harris

Principal Adviser, Listings Compliance (Perth)