



ASX Announcement  
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## **DROPSUITE PARTNERS WITH KEENONDOTS TO SECURELY BACKUP & ARCHIVE EMAILS**

*Distinctive software partnership will target Keenondots' cloud-serviced business-based end users throughout Europe*

**Dropsuite Limited (ASX: DSE) (Dropsuite)** is pleased to announce it has signed a partnership with Netherlands-based **Keenondots (Keenondots)** that will see Keenondots' direct and cloud-based platform-as-a-service end users able to backup and archive emails with Dropsuite's Email Backup and Archiving product.

Keenondots offers its partners a virtual delivery platform for cloud services on a 'pay per use' base, including billing functionality. Currently partnered with 50 resellers, Keenondots is able to assist its partners through the customisation and automation of their business, providing end users with access to secure cloud-based activities.

One of Keenondots' first customers to roll out the new Dropsuite service is Luxembourg-based, Cloud Service Brokerage (CSB) enablement company, LuxCloud. LuxCloud currently services customers in 35 countries and is currently able to backup and archive end-user emails seamlessly using the Keenondots' platform.

### **Charif Elansari, Chief Executive Officer of Dropsuite, said:**

"Keenondots offers customers a state of the art service provisioning business automation, which Dropsuite can now be an integral part of.

"This partnership provides an ideal opportunity for Dropsuite to continue its expansion throughout Europe.

"Working with platform distributors, like Keenondots, Dropsuite is able to integrate its products "upstream" into the cloud systems that many resellers, especially SMBs, are choosing to work with."

### **Laurens van Alphen, Founder of Keenondots, said:**

"Dropsuite's data backup services are a fantastic addition to our cloud platform-as-a-service solution. In particular, their Email Backup and Archiving product is easy to use and fully compatible with Office 365, which is in high demand by our clients and end-users.

"Data safety and recovery are of utmost importance to us here at Keenondots -- and we look forward to a mutually beneficial relationship with Dropsuite in the years to come."

### **About Keenondots**

Keenondots is able to offer IT partners and enterprise clients strategic advantages delivering cloud services. With our cloud distribution platform, we offer partners a virtual delivery platform for cloud services on a 'pay per use' base, including billing functionality. Partners can use this platform to unlock the online IT delivery model for their customers not depending on a telecom provider or fragmented service procurement.



Our clients count on our highly personal and service-oriented approach. At Keenondots, we strive to build strong and lasting relationships. We accomplish this by having a relentless commitment to doing our job well and delivering great products to our resellers and customers. This is captured in our core values and in being detailed... down to the last dot.

The root of our success, and everything we do, is captured in our core values: personal, flexible and skillful.

#### **About Dropsuite**

Dropsuite is a global cloud software platform enabling SMBs in over 100 countries to easily backup, recover and protect their digital assets. Dropsuite's network of preferred reseller partners has a combined customer reach of millions of small and medium-sized businesses worldwide. Dropsuite's products include website and database backup, email backup and archiving and file-based server backup.

Dropsuite works with some of the biggest names in website hosting and the managed services market such as Ingram Micro the world's largest distributor of computer and technology products, GoDaddy the world's largest hosting company, Blacknight Solutions — the #1 hosting company in Ireland, GMO Internet — the #1 hosting company in Japan, HostPapa — the #1 hosting company in Canada, Singtel — the #1 telco in Singapore, and world leading domain name registrar Crazy Domains in Australia/UAE.

For more information please visit: [www.dropsuite.com](http://www.dropsuite.com)

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