Altech Chemicals Limited ATC

The CEO Sessions

ASX Exchange Auditorium

**Company Presentation 21 February 2017** 



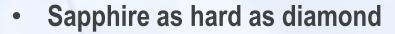


To be a world leading producer of high purity alumina (HPA) – 4,000 tpa









Forms in nature – temp and pressure

Synthetic sapphire wafers

Used in LEDs, semiconductors, watches

Needs pure alumina (99.99%)

99.99% (4N) HPA sells for US\$23,000 tonne

70% demand - Asia Pacific region





- Purified alumina (Al<sub>2</sub>O<sub>3</sub>)
- 99.99% (4N) purity
- Smelter Grade Alumina (SGA) ~ 99.5%
   (5,000 ppm impurities mainly sodium)
- Bayer Process uses sodium hydroxide (NaOH)
- Sodium impurity is problem for electronics industry

What is HPA?





Smelter Grade Alumina SGA 99.5% \$400 per t



High Purity Alumina HPA 99.9% (3N) \$6,000 per t



High Purity Alumina HPA 99.99% (4N) \$23,000 per t



TIDA SUBSTRATE FOR LEDS

High Purity Alumina HPA 99.999% (5N) \$50,000 per t

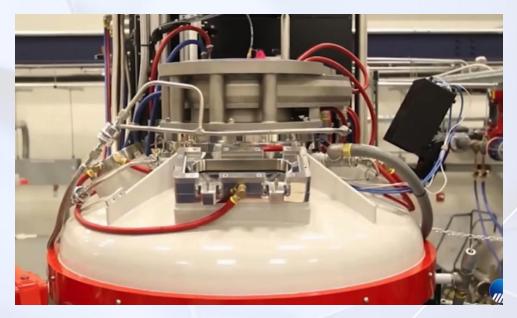


**Our Target Business** 

HPAIN SARPHIRE CHETAL GLASES



# **Sapphire Production**



**HPA Furnace** 



Sapphire crystal boule



# **Sapphire Wafer Production**



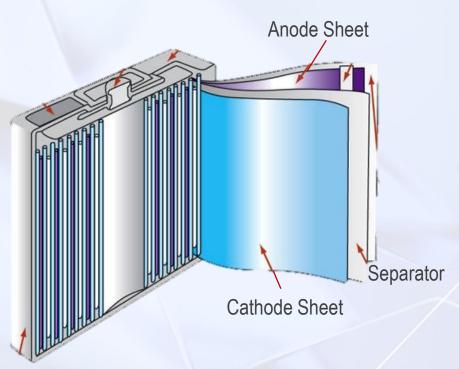


Sapphire wafer

Sapphire glass screen



## **Lithium-ion Battery Separator**





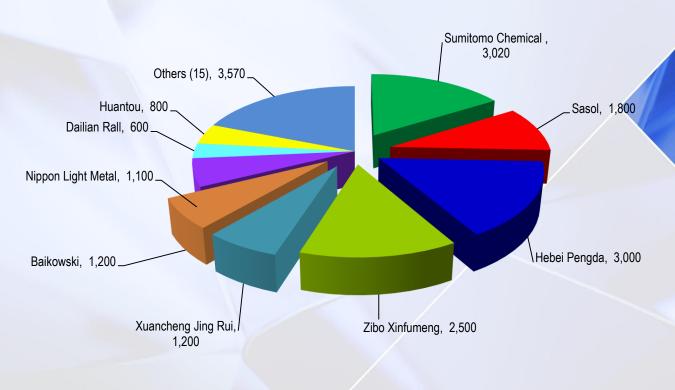


**HPA** used in lithium-ion batteries





- Six largest HPA producers
- 3 Chinese, 1 Japanese, 1 Sth African, 1 French



# Current HPA Producers

Source: Technavio Research



### **Altech's Differentiation**





Kaolin (Aluminous Clay)

#### **ALTECH HPA PLANT**

**One Single Process Step** 



99.99% (4N) HPA



Very low Iron (Fe) due to weathering

12.7Mt JORC Mineral Resources (250 yrs)

- Measured Resources 1.5Mt @30% Al<sub>2</sub>O<sub>3</sub>
- Indicated Resources 3.3Mt @ 30% Al<sub>2</sub>O<sub>3</sub>
- Inferred Resources 7.9Mt @ 29.1% Al<sub>2</sub>O<sub>3</sub>

#### Deposit in Western Australia

	Bauxite Darling Range *	Canadian HPA Project	Altech HPA Project
Al <sub>2</sub> O <sub>3</sub> (%)	34.5	22.77	30.5
SiO <sub>2</sub> (%)	21.5	53.29	56.3
Fe <sub>2</sub> O <sub>3</sub> (%)	21.2	8.36	0.7
TiO <sub>2</sub> (%)	2.00	0.98	0.7
K <sub>2</sub> O (%)	0.24	3.41	0.1
NaO (%)	0.005	1.42	0.1

Low-impurity Kaolin Deposit

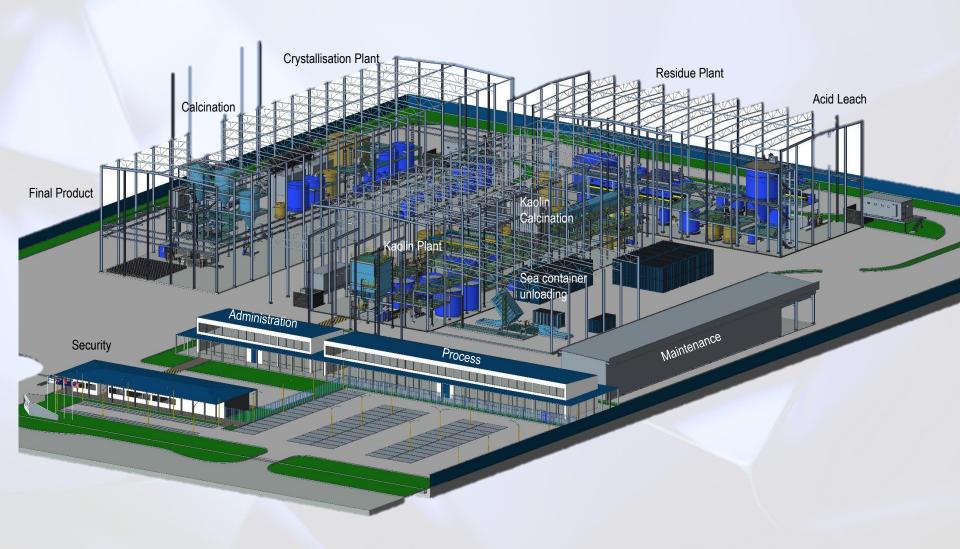
<sup>\*</sup> Typical Mean Analysis

<sup>\*\*</sup> JORC Ore Reserves (Refer ASX Announcement 11 October 2016). The Company is not aware of any new information or data that materially affects the information included in this announcement and confirms that all material assumptions and technical parameters underpinning the estimates continue to apply and have not materially changed.





## Altech's HPA Plant - Malaysia





## Altech's HPA Plant - Malaysia

#### **HCI Plant**





# Altech's HPA Plant - Malaysia





- Capital cost estimate US\$78.7m
- Payback period 3.7 years
- Pre-tax NPV<sub>9</sub> of US\$357.5m
- Highly attractive IRR of 33.3%
- Operating cost of US\$9,070/t
- Sale price of US\$23,000/t
- Margin of US\$13,930/t
- EBITDA US\$55.7m pa

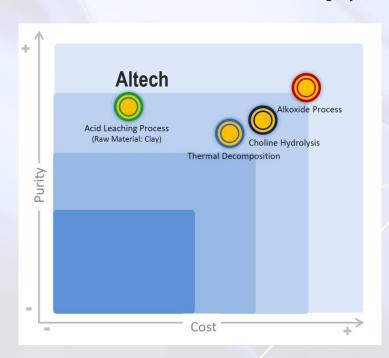
Refer ASX Announcement titled "Altech Improves Financial of its HPA Project with BFS Update" dated 16 March 2016.

Altech confirms that all material assumptions underpinning the production target ad financial information derived from the production target continue to apply and have not materially changed.





- Competitors US\$14-17,000 /t (Breakaway Research)
  - 1. We own our feedstock
  - 2. Main reactant HCI re-used
  - 3. Plant in low cost country (Malaysia)



Bottom
Quartile
for Op Costs

Source: Persistence Market Research "High Purity Alumina Market – Global Industry Analysis and Forecast 2016-2024"



- Off take sales with Mitsubishi
- First ten years of HPA operations
- Secures sales for 100% of 4,000tpa HPA production
- Exclusive global distributor
- Experienced with HPA
- Strategic priority Lithium batteries

Mitsubishi signs full off take

MITSUBISHI



- STOCK
- Debt funding with KfW IPEX-Bank
- 60% of plant German suppliers
- Target of US\$70m
- Export Credit cover of US\$60m
- Target sole lender KfW IPEX-Bank
- German M+W Group EPC contractor

We are at the funding stage



- Independent DD consultants appointed
- Technical, legal and market consultants
- Thorough DD including site visits
- KfW DD meeting with Mitsubishi (Tokyo)
- Confirmatory pilot plant test work in South Africa, Australia and Germany
- Preliminary DD report No fatal flaws

Now at advanced stage





## **Confirmatory DD Pilot Plant Tests**

#### Australia



Acid leach test work Simulus Laboratories



Crystalliser test work Simulus Laboratories

#### South Africa



Roaster test work - Drytech



Roaster internal temperature at 700°C

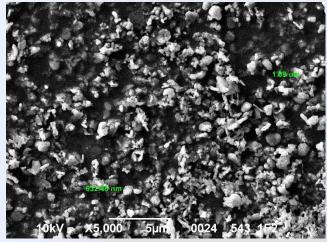


# **Confirmatory DD Pilot Plant Tests**

#### Germany



Jet mill test work - Netzsch



Jet mill test work - Netzsch





 Altech's strategy of focusing on 4N HPA endorsed

HPA use in lithium-ion batteries offers incremental demand

Altech targeting 50% sales in Japan

Japan price of 4N HPA – US\$30,000 /t

Source: Persistence Market Research "High Purity Alumina Market – Global Industry Analysis and Forecast 2016-2024" Market DD
Study by
Persistence

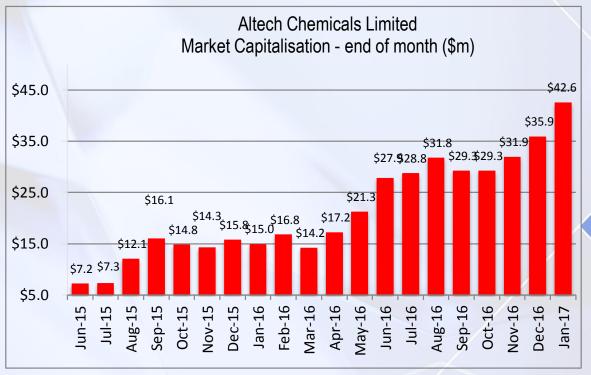


- Detailed design at advanced stage
- 55 M+W engineers on the project
- Germany, Singapore and Malaysia
- Process plant, equipment & piping (Germany)
- Civil, buildings, electrical, instruments (Singapore)
- Overall about 90% specified
- Overall 65% in binding quotes

Detailed
Design is
progressing
well







# Altech growth performance

- 600% growth market cap growth
- Ave trade value \$2k /day to \$205 k /day
- 640 shareholders to 1,660 shareholders



Right Place
Right Time
Right Feedstock
Right Technology



Thank you



#### **Forward-looking Statements**

This announcement contains forward-looking statements which are identified by words such as 'anticipates', 'forecasts', 'may', 'will', 'could', 'believes', 'estimates', 'targets', 'expects', 'plan' or 'intends' and other similar words that involve risks and uncertainties. Indications of, and guidelines or outlook on, future earnings, distributions or financial position or performance and targets, estimates and assumptions in respect of production, prices, operating costs, results, capital expenditures, reserves and resources are also forward looking statements. These statements are based on an assessment of present economic and operating conditions, and on a number of assumptions and estimates regarding future events and actions that, while considered reasonable as at the date of this announcement and are expected to take place, are inherently subject to significant technical, business, economic, competitive, political and social uncertainties and contingencies. Such forward-looking statements are not guarantees of future performance and involve known and unknown risks, uncertainties, assumptions and other important factors, many of which are beyond the control of our Company, the Directors and management. We cannot and do not give any assurance that the results, performance or achievements expressed or implied by the forward-looking statements contained in this announcement will actually occur and readers are cautioned not to place undue reliance on these forward-looking statements are subject to various risk factors that could cause actual events or results to differ materially from the events or results estimated, expressed or anticipated in these statements.

#### Competent Persons Statements - Meckering Kaolin Deposit

The information in this announcement that relates to Mineral Resources and Ore Reserves is extracted from the report entitled "Maiden Ore Reserve at Altech's Meckering Kaolin Deposit" released on 11 October 2016; the report is available to view of the Company's website www.altechchemicals.com. The Company confirms that it is not aware of any new information or data that materially affects the information included in the original market announcement and, in the case of estimates of Mineral Resources and Ore Reserves, that all material assumptions and technical parameters underpinning the estimates in the relevant market announcement continue to apply and have not materially changed. The Company confirms that the form and context in which the Competent Person's findings are presented have not been materially modified from the original market announcement.