

4 April 2017

ASX Announcement / Media Release

## ONE OF AT&T'S LARGEST WIRELESS DISTRIBUTORS IN THE US PLACES INITIAL PURCHASE ORDER WITH CIO

---

### HIGHLIGHTS

- **CIO develops AT&T enterprise customer relationship with new purchase order received from leading U.S. wireless solutions provider CNM.**
- **CNM is one of AT&T's largest wireless distributors in the United States.**
- **The CNM order is a significant step in further expanding the AT&T relationship as announced 28 February 2017.**
- **The purchase order reinforces CIO's building revenues across a developing customer base.**

Connected IO Limited (ASX: CIO) ("**CIO**") pleased to announce that it has received an initial purchase order of approximately AUD\$100,000 from California Network Management Inc ("**CNM**"). CNM operates CNM Managed Mobility, a US based technology business which provides advanced technologies, solutions and management in the wireless data and telecommunications industries.

CNM has established itself as a leader in the introduction of innovative new products and technologies over the past 30 years. CNM provides world class mobile and wireless solutions to vertical markets. CNM solutions involve the industry's best wireless products, applications and carrier relationships and is evidenced by CNM being acknowledged as one of AT&T's largest wireless distributors in the US.

The CNM purchase order represents the first significant AT&T relationship introduction for CIO and illustrates how the AT&T sales team now have an advanced working relationship with CIO and its product line. Expanded opportunities are expected to follow providing solutions and connectivity innovations for a variety of AT&T clients.

CIO CEO Yakov Temov said “The CNM purchase order is another milestone achieved by CIO and will allow CIO to expand further into the US market. CNM are a significant US based company and via their AT&T relationship will potentially provide CIO access to many hundreds of thousands of devices requiring wireless communication solutions.”

According to Chris Penrose, Senior Vice President of AT&T’s IoT division,

“Connected devices can make life easier, safer, and more productive and convenient. In fact, by the end of last year, we’d connected over 30 million devices on our network. From race cars and shipping containers to cities and soil, our goal is connect it all. Even more, we want to help you connect your *things* everywhere. So, we’re zeroing in on how we can help businesses take better advantage of the [Internet of Things](#) (IoT).”

[http://about.att.com/inside\\_connections\\_blog/global\\_iot](http://about.att.com/inside_connections_blog/global_iot)

### **About Connected IO Ltd. (CIO)**

Connected IO Limited has its operations based in Silicon Valley, in the USA. Its business is a wireless technology innovator and manufacturer operating in the multi-trillion-dollar “IoT” (Internet of Things) sector. CIO specializes in machine to machine (“M2M”) connectivity, providing hardware and software solutions to some of the world’s largest companies – including Coca Cola, Verizon and AT&T. CIO’s software solutions also include a customised cloud management interface and a variety of support services. Cisco predicts there will be 50 billion connected devices by 2020.

For further information please contact:

Yakov Temov (USA) - [yakov@connectedio.com](mailto:yakov@connectedio.com)

Jason Ferris (Aus) – [jason@connectedio.com](mailto:jason@connectedio.com)