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17 April 2017

Ms Elizabeth Harris
ASX Compliance Pty Ltd
Level 40, Central Park 152-158 St George's Terrace
Perth WA 6000

By email: Elizabeth.harris@asx.com.au and tradinghaltspert@asx.com.au

Dear Elizabeth,

Dubber Corporation Limited – Response to ASX Query

I refer to your letter dated 11 April 2017.

Some introductory comments

A common theme of your questions relates to timing from when a partner initially agrees to take on the Dubber platform, until when that arrangement generates revenue and cash receipts for the Company.

In the recent past, the Company focused on executing commercial agreements with telco partners which had made a decision to deploy the Dubber platform – demonstrating that third parties were willing to invest the time and effort required to implement the Dubber platform capability within their networks, to subsequently provide to their customers. In this phase, the Company reported to the market the fact of reaching agreement with those partners, as that was a key metric for market penetration.

While it continues to sign new partners to deploy the Dubber platform, the Company is now also able to focus on commercialising its existing relationships. Given the Company has demonstrated market penetration with the number of telcos in its sales process, Dubber does not believe that an individual telco entering the deployment phase is now material in and of itself. Hence, our market disclosures in the coming period will address material commercialisation outcomes and the fact of another new partner simply agreeing to take the Dubber platform capability into its network has the potential to be less material moving forward.

We detailed this approach to partner acquisition in our December 2016 quarterly update, released to the market on 31 January 2017. In particular, we outlined a five step process (“**Sales Process**”) of how the Company engages with a telco, with some indicative timing of how long each process can take. I have attached the key slide from that release to this letter.

Of course, if at any time during the process an agreement is considered material (whether due to revenue generated, the identity of the party itself in some cases, or for any other reason) the Company would immediately disclose that to the market.



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Response to ASX Queries

BluIP Agreement

1. What is the status of the Company's agreement with BlueIP?

The agreement with BluIP is still on foot. In the June 2016 quarterly update, Dubber advised the market that there were delays due to technical upgrade requirements within the BluIP network and how Dubber integrates with it. The Company is continuing to work with BluIP as they undertake the network upgrade.

The Company considers BluIP to be in stage 2 of its Sales Process.

2. Please provide comprehensive details of the Company's agreement with BlueIP

Under the agreement, Dubber and BluIP are to offer call recording to BluIP's redial.io customer base.

The agreement provides for standard terms to address the working relationship between the parties, the escalation procedures, responsibilities within each other's organisations for the relevant aspects of implementation, and the like.

The contract contains Dubber's standard subscription pricing depending on the volume of subscription services provided. There are no minimum commitments in the agreement.

The term is a 12 month rolling agreement.

3. Please provide details of the revenue generated to date from the Company's agreement with Blue IP

The Company invoiced BluIP as was initially agreed, but due to the ongoing delays the Company has credited Blue IP for all invoices issued to date, and has ceased invoicing until the service is implemented. No payments have been received from BluIP.

Macquarie Telecom

4. What is the status of the Company's memorandum of understanding with Macquarie Telecom

The MOU it is still on foot. The main terms were announced to the market on 10 February 2016. The testing and the pilot program have been completed and the Company is now finalising the more detailed wholesale agreement with Macquarie Telecom.

The Company considers Macquarie Telecom to be at stage 3 of its Sales Process.

5. Please provide comprehensive details of the Company's agreement with Macquarie Telecom

The MOU provided for a testing and pilot program with the commercial terms including pricing, term of the agreement and termination rights to be finalised as part of a master services agreement.

6. Has the wholesale agreement been entered into with Macquarie Telecom

The wholesale agreement has not yet been finalised with Macquarie Telecom but is currently under negotiation. This has taken longer than anticipated – in part, due to scheduled updates to Macquarie Telecom's network infrastructure to better serve their existing clients. Macquarie Telecom wanted to complete the update prior to finalising the wholesale agreement.



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7. Please provide details of the revenue generated to date from the Company's agreement with Macquarie Telecom

No revenue as of yet.

18 telcos have agreed to deploy Dubber's cloud-based call recording

8. Please name the 18 telecommunication companies who have agreed to deploy Dubber's cloud-based call recording

These are the telcos that have reached at least stage two of the Sales Process outlined in the Company's five step telco engagement process.

At stage two, there can still be a considerable period until revenue starts to flow from these telco relationships, and as such the specifics of the individual arrangements are not material at that time. In addition, given their early stage, the product launch dates are inherently uncertain and, in most cases, the business plan which would determine prospective commercial outcomes are incomplete, and it would be unusual to nominate specific parties at such an early stage of engagement.

As discussed above, the importance of identifying that there are telcos in the process was primarily attached to validation of the 'engagement' generally, and not to any particular anticipated contract value.

Of course, a number of these partners have moved further through the process and have been announced to the market.

Subsequent to the end of the December quarter, three telcos progressed through the five step Sales Process from stage two. When the relationship reached a point of materiality, they were announced to the market:

- PCCW Global on 22 February 2017, now at stage 3
- Inclarity on 23 February 2017, now at stage 3
- RoutIT on 27 February 2017, now at stage 4

9. Please provide comprehensive details of the Company's agreements with each of the telecommunication companies

As this is stage two, generally each telco has agreed to deploy the Dubber platform and is undertaking a 'proof of concept' and similar work, but has not yet finalised the go-to market strategy which may modify terms such as pricing.

10. Please provide details of the revenue generated to date from the Company's agreement with each of the telecommunication companies.

A number of these telcos have moved further through the Company's five stage Sales Process and are now generating revenue. In the March quarter of 2017, these telcos were invoiced approximately \$200,000.

Note this amount is only from the telcos, not from any other channel.



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Singapore Telco

11. Please name the Singapore telco and provide any other material information in relation to the Singapore telco

On 8 March 2016 the Company wrote to the ASX seeking approval of an announcement prior to signing the MOU with the Singapore telco, seeking confirmation that the Company did not need to name the Singapore telco due to reasons of confidentiality. The Company received approval from the ASX later that same day.

The Company considers the Singapore Telco to still be at stage 2 of its Sales Process and - as discussed in the answer to question 8 above - due to the incomplete nature of the master service agreement, the Company remains of the view that it is not material or appropriate to name the telco at this time.

12. What is the status of the Company's memorandum of understanding with the Singapore Telco?

The Company's MOU with the Singapore telco is still on foot, giving the telco time to complete deployment of its unified communications network on which the Dubber service is to be deployed.

13. Please provide comprehensive details of the Company's agreement with the Singapore telco

All the material details of the MOU were released to the market on 9 March 2016 with pricing and go to market strategy to be a part of the master services agreement.

14. Has the enduring master services agreement been entered into with the Singapore Telco?

No. The master service agreement remains under negotiation, although that negotiation will be assisted by the fact that the telco has recently finalised deployment of its unified communications platform, on which the Dubber service will be deployed. The telco wanted to complete the deployment of its unified communications platform prior to finalisation of the master services agreement with the Company.

15. Please provide details of the revenue generated to date from the Company's agreement with the Singapore Telco

No revenue has been generated as of yet.

MyNetFone

16. What is the status of the Company's memorandum of understanding with MyNetFone?

The MOU has been superseded by the signing of the master services agreement as announced on 29 September 2016.

The Company consider MyNetFone to be at stage 3 of its Sales Process.

17. Please provide comprehensive details of the Company's agreement with MyNetFone

The Company and MyNetFone partnership enables call recording from traditional telephone lines without the need for additional hardware or line changes. Whether a customer wishes to record one call or, indeed all calls, this new service will be easy to set up and use.

This is an over the top service offering enabled by specific tailoring of the MyNetFone network.



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The agreement itself contains the usual arrangements for the working relationship between the parties, the escalation procedures, responsibilities within each other's organisations for the relevant aspects of implementation, and the like.

The pricing arrangements are on a per subscriber basis for each customer connected to the MyNetFone network for use of the Dubber service.

There is no minimum commitment attached to this contract.

The term is for a 12 month rolling agreement.

18. Has a definitive agreement been entered into with MyNetFone

Yes as announced on 29 September 2016.

19. Please provide details of the revenue generated to date from the Company's agreement with MyNetFone

No revenues have been generated as of yet.

AVC One

20. What is the status of the Company's agreement to provide call recording service with AVC One?

We currently provide call recording services to AVC One under the agreement announced on 6 June 2016.

The Company considers AVC One to be at stage 5 of its Sales Process.

21. Please provide comprehensive details of the Company's agreement with AVC One

The Company provides call recording services to AVC One, with an initial minimum commitment of 1,000 'reserved' users as part a rolling three year agreement.

The agreement itself contains the usual arrangements for the working relationship between the parties, the escalation procedures, responsibilities within each other's organisations for the relevant aspects of implementation, and the like.

In addition to the initial 'reserved' users, the pricing arrangements are on a per subscriber basis for each customer connected to the Dubber platform.

22. Has a definitive agreement been entered into with AVC One

Yes as announced on 6 June 2016.

23. Please provide details of the revenue generated to date from the Company's agreement with AVC One

As at the end of March the Company has invoiced revenue of approximately A\$200,000, which includes a combination of standard monthly subscriptions and part prepayment for some of those subscriptions.

Simetric

24. What is the status of the Company's agreement to provide call recording service with Simetric

The Company has entered into a master services agreement with Simetric, as announced on 10 October 2016.

The Company considers Simetric to be at stage 2 of its Sales Process.



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25. Please provide comprehensive details of the Company's agreement with Simetric

Dubber has signed an agreement with Simetric for provision of call recording services on a rolling one year term.

The contract contains the Company's standard subscription pricing depending on the volume of subscription services provided.

There is no minimum user number commitment.

The agreement itself contains the usual arrangements for the working relationship between the parties, the escalation procedures, responsibilities within each other's organisations for the relevant aspects of implementation, and the like.

26. Has a definitive agreement been entered into with Simetric

Yes as announced on 10 October 2016.

27. Please provide details of the revenue generated to date from the Company's agreement with Simetric

No revenues have been generated as of yet.

Telenor Sverige AB

28. What is the status of the Company's agreement to provide call recording service with Telenor Sverige?

The Company has entered into a master services agreement as announced on 17 October 2016.

In March 2017, the Company allocated an account manager specifically for the Telenor account to oversee customer acquisition.

The Company considers Telenor Sverige to be at stage 4 of its Sales Process.

29. Please provide comprehensive details of the Company's agreement with Telenor Sverige

Dubber has signed an agreement with Telenor Sverige for the provision of call recording services on a rolling agreement with a 60 day termination clause.

As contained in the announcement of 17 October 2016, the pricing in the agreement reflects a minimum of 5,000 'reserved' users within a 12 months of the integration of the Dubber service into Telenor Sverige customers' work flow processes and subsequent deployment.

30. Please provide details of the revenue generated to date from the Company's agreement with Telenor Sverige

The Company has received nominal revenues to date (approx. \$200) with Telenor currently provisioning the service to the end users.

Compliance with the Listing Rules

31. Please confirm that the Company is in compliance with the listing rules and, in particular, listing rule 3.1

Yes the Company is in compliance with listing rule 3.1.



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- 32. Please confirm that the Company's responses to the questions above have been authorised and approved in accordance with its published continuous disclosure policy or otherwise by its board or an officer of the Company with delegated authority from the board to respond to ASX on disclosure matters.**

Confirmed.

Please do not hesitate to contact us if you require any additional information.

Yours sincerely

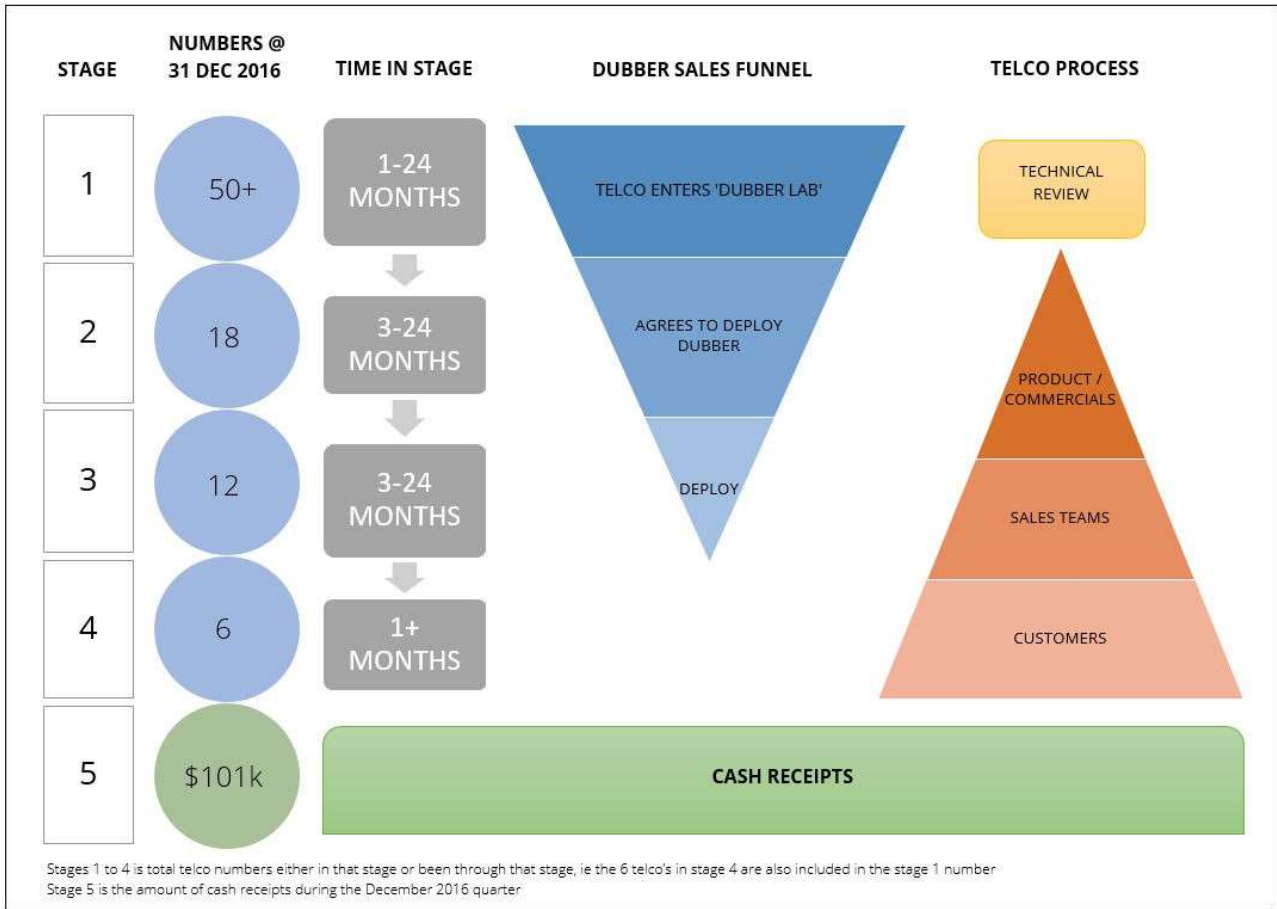
Peter Pawlowitsch,

Chairman



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Attachment: Dubber Sales Process (as released to the ASX, 31 January 2017, December quarterly update)





11 April 2017

Mr Ian Hobson
Company Secretary
Dubber Corporation Limited
Suite 5
95 Hay Street
Subiaco WA 6008

By email: ianhobson@bigpond.com

Dear Mr Hobson

DUBBER CORPORATION LIMITED (“COMPANY”) – ASX QUERY LETTER

ASX Limited (“ASX”) refers to the following.

- A. The Company’s announcement titled “*Dubber opens up in North America with BluIP*” released on the ASX Market Announcement Platform (“MAP”) on 6 November 2015 which includes the following statements.

BluIP has been using an alternative recording platform but has chosen Dubber for its future, not only for its existing recording users but to enable recording for its entire user base with the Dubber ‘On Demand’ offer.

BluIP currently has 2,000 recording subscribers and will offer call recording as an option for another 30,000 users ‘On-demand’ with a 12 month initial term.

- B. The Company’s announcement titled “*Macquarie Telecom to commence pilot on Dubber Platform*” released on MAP on 10 February 2016 which includes the following statements:-

Dubber Corporation Limited is pleased to announce that Macquarie Telecom in conjunction with Dubber and Master Distributor GoCloudIT, have signed a Memorandum of Understanding enabling Macquarie to pilot the Dubber platform with their customers for a 60 day period. During this period, a wholesale agreement will be prioritised, enabling Macquarie to deliver innovative cloud based call recording “As a Service” to its corporate and Government Customers.

Steve McGovern, Managing Director, Dubber, commented:

“Given Dubber’s deployment advantage, the parties have decided to connect Macquarie customers under the framework of a pilot whilst the wholesale agreement terms are completed, thereby speeding up the overall procurement process. The initial focus will be in the call centre, financial services and IT sectors where Macquarie are particularly strong.”

- C. The Company’s announcement titled “*Dubber Business Activity Update Post Dec 31 Quarterly Statement*” released on MAP on 17 February 2016 which includes the following statements:-



In November 2015, Dubber raised circa \$5.7 million to enable the Company to expand its business internationally, initially in the UK and Europe.”

And under the heading *Targets* the following statement:

Dubber’s Cloud Call Recording as a Service is a unique offering in the market place and Dubber has a goal of achieving a minimum of 20 Telecommunications partner agreements by the end of calendar year 2016.

- D. The Company’s announcement titled “*Dubber signs agreement with Singapore Telco to provide fixed and mobile voice recording*” released on MAP on 9 March 2016 which includes the following statements:-

Cloud-based call recording technology provider Dubber Corporation Limited is pleased to announce that it has signed a binding MOU with a major Singapore based telecommunications carrier (“Telco”) to offer the world’s most scalable cloud-based call recording services to the Telco’s customers.

The MOU will see Dubber’s platform made available to both fixed-line and mobile customers.

Commenting on the landmark agreement, Dubber managing Director Steve McGovern said:

“Our Telco partner is a major player in the Asian market and we are delighted to be working with them to provide ground breaking solutions with will enhance the customer experience, enabling leading edge services in the area of voice-data capture and drive new revenue streams.”

“This MoU enables us to deliver the technology and work with the Telco on the market offerings whilst we both work towards finalising the details of the enduring Master Services Agreement. During that period the parties have agreed strict confidentiality regarding the project for commercial ‘go to market’ reasons.”

- E. The Company’s announcement titled “*Dubber and MyNetFone to enable world class cloud call recording to landline customers*” released on MAP on 23 March 2016 which includes the following statements:-

Dubber Corporation Limited is pleased to announce the signing of a Memorandum of Understanding with MyNetFone a subsidiary of MNF Group to deliver a world-first cloud based call recording solution on a large scale for users of traditional landlines.

The Dubber and MyNetFone partnership enables call recording from traditional telephone lines without the need for additional hardware or line changes.

The enhanced call recording service will be available in Q2 2016 and is expected to significantly drive user numbers and Dubber revenue immediately.

- F. The Company’s announcement titled “*Dubber Selected by UK Telecommunications Provider AVC one for Call Recording*” released on MAP on 6 June 2016 which includes the following statements:-



Cloud based call recording technology provider Dubber Corporation Limited is pleased to announce it has been selected by UK telecommunications and IT service provider, AVC one ("AVC") to provide call recording services via AVC's Broadsoft platform.

The agreement with AVC is the first customer engagement with Siphon Networks, under a distribution agreement commenced in March 2016.

Dubber managing director Steve McGovern:

"We are delighted to be working with Siphon and AVC One to support their UK Channels with call recording services. AVC One presented us with a very specific set of requirements for one large, high profile customer and Dubber was able to deliver the required functionality within days meaning that the service will be immediately available. Additionally, there are a large number of users on AVC One's network that are already using a call recording service and Siphon will begin migrating those customers onto the Dubber platform."

- G. Additional information in relation to the AVC One Announcement was released on MAP on 14 June 2016 which stated as follows:-

On June 6 2016, Dubber announced that it had been selected by UK telecommunications service provider AVC one to provide call recording services for its channels and customers.

As announced Dubber was asked to provide a solution which satisfied specific requirements from one customer of the AVC channel and, as a result, anticipates revenues of circa AUD \$20,000 + per month within 12 months.

- H. The Company's announcement titled "Dubber Quarterly Activities Report Period Ending 30 June 2016" released on MAP on 1 August 2016 which includes the following statements:-

Singapore Telco

Dubber announced an MOU with a Singapore telco on 9 March 2016 with the intention of signing a Master Services Agreement (MSA) during Q3 CY2016. During the past quarter, Dubber and the telco have been working through this documentation and it is progressing as expected. The Company is confident of finalising the MSA with the telco in Q3 as reported.

The details of the MSA [Master Services Agreement] have been reflected in the previously reported announcement regarding the MOU, and Dubber wishes to advise that the commencement of a deal of this nature will be the most significant commercial landmark signed to date, pushing the Company well towards profitability in 2017.

BlueIP

After delays due to network configuration, the Blue IP agreement commenced towards the end of the quarter and Dubber has issued the first invoice in June (note cash has not been received as it was due before 30 June 2016).



MyNetFone

During the quarter technical work and the commercial agreements were progressed and it is anticipated that the service will be operational with first customers connected during the September quarter.

Macquarie Telecom

Revenues for Dubber will commence once the customers are connected.

- I. The Company's announcement titled "Dubber Signs Agreement with Simetric for Native Mobile Recording Including 'Playback' features" released on MAP on 10 October 2016 which includes the following statements:-

ASX-listed cloud call recording platform Dubber Corporation has signed an agreement with Simetric Telecom to enable rapid deployment of a highly scalable mobile call recording solution to both Simetric's own United Communications customers and as part of its wholesale mobile platform which it provides to telco service providers in the UK.

Dubber's call recording service will be enabled as an additional service in Simetric's "Mobile-X" solution, to meet market demand for mobile call recording on domestic and international roaming services.

Dubber Playback will be officially launched in November 2016 with a telco partner.

Revenues earned as a part of this agreement will be dependent on the take-up of the service for which Dubber and Simetric have yet to determine a forecast.

- J. The Company's announcement titled "Dubber Selected by Telenor Sverige AB for Cloud Call Recording" released on MAP on 17 October 2016 which includes the following statements:-

ASX-listed cloud call recording platform provider Dubber Corporation has been selected by Telenor as its cloud call recording platform.

Telenor will immediately deploy Dubber's call recording platform in Sweden as part of an on-going IT and telecommunications transformation project with one of Telenor's largest clients, a global leading Swedish retailer.

The agreement initially reflects at least 5,000 'Reserved users [users are subscriptions billed via until pricing at a wholesale rate] supported by the Dubber platform. A short term focus, however, is to offer both fixed and mobility based services to the Telenor Unified Communications (Broadworks) customer base which currently exceeds 200,000.

- K. The Company's announcement titled "Dubber Quarterly Activities Report Period Ending 30 September 2016" released on MAP on 31 October 2016 which includes the following statements:-

Singapore Telco



Dubber signed an agreement via MOU with a Singapore telco in 2016 and can report that, significant progress has been made regarding the finalisation of a master services agreement MSA which will be completed in line with network deployment and product launch timelines.

Due to the considerable size of the opportunity and contribution to long-term revenues, the delay in finalisation is immaterial in terms of the long-term benefits. The Company is confident that the MSA will be completed.

Macquarie Telecom

Dubber has signed a binding MOU with Macquarie Telecom and can confirm that the parties are completely engaged in finalising the associated agreement. Macquarie have provided confirmation, as such in Dubber's last quarterly activity report. This agreement will be finalised and reported upon the launch and availability of the service.

- L. The Company's announcement titled "Dubber Quarterly Activities Report Period Ending 31 December 2016" released on MAP on 1 February 2017 which includes the following statements:-

18 telecommunications service providers ("telco's") have agreed to deploy Dubber's cloud-based call recording technology.

More than 50 telco's in the 'Dubber lab'.

Dubber is confident its current commercial agreements will see revenue growth in Q1 2017, with the telco's invoicing or ready to be invoiced as at 31 December.

Listing Rules and Guidance

- M. ASX's policy position on the concept of "the contents of announcements under Listing Rule 3.1" which is detailed in section 4.15 of Guidance Note 8 Continuous Disclosure: Listing Rules 3.1 – 3.1B "Guidelines on the contents of announcements under Listing Rule 3.1". In particular, the Guidance Note states as follows:

- *Wherever possible, an announcement under Listing Rule 3.1 should contain sufficient detail for investors or their professional advisers to understand its ramifications and to assess its impact on the price or value of the entity's securities.*
- *It is open to an entity which signs a market sensitive agreement to lodge a copy of the agreement on the ASX Market Announcements Platform, if it wishes to do so. This will help to reduce the amount of material about the agreement that needs to be included in its announcement and also avoid any issues about whether any material terms of the agreement have been properly disclosed. However, ASX recognises that there are cases where an entity will not wish to lodge a copy of an agreement on the ASX Market Announcements Platform. In those cases, the announcement about the agreement should contain a fair and balanced summary of the material terms of the agreement and include any other material information that could affect an investor's assessment of its impact on the price or value of the entity's securities.*
- *An announcement under Listing Rule 3.1 must be accurate, complete and not misleading.*



- N. ASX’s policy position on “Disclosure contrary to the short term interests of the entity” which is detailed in section 4.21 of Guidance Note 8 Continuous Disclosure: Listing Rules 3.1 – 3.1B “Disclosure must be made even if it is contrary to the short term interests of the entity”. In particular, the Guidance Note states as follows:

An entity must comply with its disclosure obligations under Listing Rule 3.1 and section 674, even if it does not appear to be in its short term interests to do so (eg, because the information might have a materially negative impact on the price of its securities and perhaps jeopardise a transaction that it is trying to conclude).

- O. The Listed@ASX Compliance Update dated 25 July 2016, which reminded listed entities of the guidance in section 4.15 of Guidance Note 8 in relation to an entity’s continuous disclosure obligations under Listing Rule 3.1, which includes the announcement of the identity of a party to a material transaction with a listed entity. In particular, the Compliance Update states as follows:

ASX considers that if a transaction is sufficiently material to warrant disclosure under Listing Rule 3.1, the identity of the other party or parties will generally itself be material information that must also be disclosed under that rule. Such information is required by investors and their professional advisers to understand the ramifications of the transaction and to assess its impact on the price or value of the entity’s securities.

- P. Listing rule 18.7, which states as follows.

An entity must give ASX any information, document or explanation that ASX asks for to enable it to be satisfied that the entity is, and has been, complying with the Listing Rules. The entity must do so within the time specified by ASX. ASX may submit, or require the entity to submit, any information given to ASX to the scrutiny of an expert selected by ASX. The entity must pay for the expert.

- Q. Having regard to the above, and pursuant to listing rule 18.7, ASX requires the Company to respond **separately** to each of the following questions and requests for information in a format suitable for release to the market.

ASX Queries

BlueIP Agreement

1. What is the status of the Company’s agreement with Blue IP?
2. Please provide comprehensive details of the Company’s agreement with Blue IP.
3. Please provide details of the revenue generated to date from the Company’s agreement with Blue IP.

Macquarie Telecom

4. What is the status of the Company’s memorandum of understanding with Macquarie Telecom?
5. Please provide comprehensive details of the Company’s agreement with Macquarie Telecom.



6. Has the wholesale agreement been entered into with Macquarie Telecom?
7. Please provide details of the revenue generated to date from the Company's agreement with Macquarie Telecom.

18 telco's have agreed to deploy Dubber's cloud-based call recording

8. Please name the 18 telecommunication companies who have agreed to deploy Dubber's cloud-based call recording.
9. Please provide comprehensive details of the Company's agreements with each of the telecommunication companies.
10. Please provide details of the revenue generated to date from the Company's agreements with each of the telecommunication companies.

Singapore Telco

11. Please name the Singapore Telco and provide any other material information in relation to the Singapore Telco.
12. What is the status of the Company's memorandum of understanding with the Singapore Telco?
13. Please provide comprehensive details of the Company's agreement with the Singapore Telco.
14. Has the enduring master services agreement been entered into with the Singapore Telco?
15. Please provide details of the revenue generated to date from the Company's agreement with the Singapore Telco.

MyNetFone

16. What is the status of the Company's memorandum of understanding with MyNetFone?
17. Please provide comprehensive details of the Company's agreement with MyNetFone.
18. Has a definitive agreement been entered into with MyNetFone?
19. Please provide details of the revenue generated to date from the Company's agreement with MyNetFone.

AVC One

20. What is the status of the Company's agreement to provide call recording service with AVC One?
21. Please provide comprehensive details of the Company's agreement with AVC One.
22. Has a definitive agreement been entered into with AVC One?
23. Please provide details of the revenue generated to date from the Company's agreement with AVC One.



Simetric

24. What is the status of the Company's agreement to provide call recording service with Simetric?
25. Please provide comprehensive details of the Company's agreement with Simetric.
26. Has a definitive agreement been entered into with Simetric?
27. Please provide details of the revenue generated to date from the Company's agreement with Simetric.

Telenor Sverige AB

28. What is the status of the Company's agreement to provide call recording service with Telenor Sverige?
29. Please provide comprehensive details of the Company's agreement with Telenor Sverige.
30. Please provide details of the revenue generated to date from the Company's agreement with Telenor Sverige.

Compliance with the Listing Rules

31. Please confirm that the Company is in compliance with the listing rules and, in particular, listing rule 3.1.
32. Please confirm that the Company's responses to the questions above have been authorised and approved in accordance with its published continuous disclosure policy or otherwise by its board or an officer of the Company with delegated authority from the board to respond to ASX on disclosure matters.

When and Where to Send Your Response

This request is made under, and in accordance with, Listing rule 18.7. Your response is required as soon as reasonably possible and, in any event, **by not later than 9:30 am AWST on Tuesday, 18 April 2017**.

ASX reserves the right to release a copy of this letter and your response on the ASX Market Announcements Platform under listing rule 18.7A. Accordingly, your response should be in a form suitable for release to the market.

Your response should be sent to me by e-mail at Elizabeth.Harris@ASX.com.au and copied to tradinghaltspert@asx.com.au. It should not be sent directly to the ASX Market Announcements Office. This is to allow me to review your response to confirm that it is in a form appropriate for release to the market, before it is published on the ASX Market Announcements Platform.

Listing Rules 3.1 and 3.1A

You should note that if the information requested by this letter is information required to be given to ASX under listing rule 3.1 and it does not fall within the exceptions mentioned in listing rule 3.1A, the Company's



obligation is to disclose the information “immediately”. This may require the information to be disclosed before the deadline set out in the previous paragraph.

In responding to this letter, you should have regard to the Company’s obligations under listing rules 3.1 and 3.1A and also to Guidance Note 8 Continuous Disclosure: Listing Rules 3.1 – 3.1B.

It should be noted that the Company’s obligation to disclose information under listing rule 3.1 is not confined to, nor is it necessarily satisfied by, answering the questions set out in this letter.

Please contact me if you have any queries about this letter.

Yours sincerely

[sent electronically without signature]

Elizabeth Harris
Principal Adviser, ASX Listings Compliance