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## COLLABORATE RECEIVES STRATEGIC INVESTMENT FROM RACV

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- + Strategic investment received from the Royal Automobile Club of Victoria (**RACV**)
- + RACV invests \$1 million to acquire a 6.77% interest in Collaborate, at an issue price of \$0.03 per share, a 20% premium to the last closing price.
- + RACV to receive options to invest further funds in Collaborate at a premium to this initial investment price.
- + Collaborate and RACV to jointly realise peer-to-peer rental opportunities in the sharing economy in Victoria, for RACV's 2.1 million members, and the wider Victorian Market.
- + Collaborate expects RACV to significantly accelerate the adoption of Collaborate's platforms in Victoria.

Collaborate Corporation Limited (ASX:CL8) (**Collaborate** or the **Company**) is very pleased to announce that it has secured a strategic investment of \$1 million from RACV at a 20% premium to the last closing price on 21 April 2017. RACV is the largest member organisation in Victoria and one of Australia's most trusted brands.

Collaborate is a pioneer of the sharing economy in Australia with its technology platform processing thousands of high value peer-to-peer transactions each year. RACV's goal of providing industry leading mobility, home and leisure services to its members aligns closely with Collaborate's experience in operating car, household item and caravan sharing services.

In addition to this initial strategic investment, Collaborate and RACV have agreed to jointly explore opportunities to leverage Collaborate's peer-to-peer marketplace platform to provide RACV's 2.1 million members and the wider Victorian market with the ability to share items they own or gain access to items they need temporarily.

Chris Noone, Collaborate CEO said "We are thrilled to welcome RACV as a substantial shareholder of Collaborate. We look forward to working with RACV to identify opportunities to introduce our market leading services to RACV's 2.1 million members and are excited about the opportunity to significantly accelerate the adoption of Collaborate's platforms in the Victorian market. We also welcome RACV's aspiration to make further investments in the Company."

Neil Taylor, RACV Managing Director and CEO commented "Our investment in Collaborate provides RACV and our members the ability to participate in the benefits and phenomenal growth of the sharing economy through Australia's leading Peer to Peer (P2P) sharing platform".

RACV General Manager of Mobility, Elizabeth Kim said "One of RACV's key goals is to improve the mobility experience for Victorians, by providing access to a range of options that enable our members, residents, commuters and visitors to get around conveniently, efficiently, sustainably and cost-effectively. To this end, we are excited to partner with Collaborate, to explore opportunities to provide access to Peer to Peer (P2P) car sharing for our members and the wider Victorian community. Partnering with Collaborate will add to RACV's growing portfolio of Mobility services, which includes Melbourne Bike Share, operated on behalf of Public Transport Victoria, and RACV Car Share, powered by Thrifty."

The strategic investment of \$1,000,000 results in RACV obtaining a 6.77% shareholding in Collaborate and will be facilitated by a share placement at \$0.03 per share.

As this shareholding will likely be diluted by the further exercise of CL8O options expiring on 30 April 2017, Collaborate has agreed to provide free attaching unlisted options to RACV to allow them to increase their investment in the future. In addition to the issue of 33,333,333 fully paid ordinary shares (**CL8 Shares**), RACV will also be granted options to acquire additional shares on the following terms:

- (a) one (1) free-attaching option exercisable at \$0.031 per option on or before 24 April 2020 (**New A Options**) for every four (4) CL8 Shares subscribed for (therefore 8,333,333 options); and
- (b) one (1) free-attaching option exercisable at \$0.050 per option on or before 24 April 2020 (**New B Options**) for every ten (10) CL8 Shares subscribed for (therefore 3,333,333 options).

In addition to standard terms and conditions, the options will have an accelerated expiry date (where RACV will be required to exercise the options early otherwise they will be cancelled for nil consideration) in the situation where Collaborate shares close at a price on the ASX that is at a 30% premium to the exercise price of the options for 20 continuous trading days. Therefore, the trigger price for the accelerated expiry date for the New A Options is \$0.04 and for the New B Options is \$0.065.

The CL8 Shares will be issued under the placement capacity available to the Company under Listing Rule 7.1A, and the New A and New B Options will be issued under the placement capacity available to the Company under Listing Rule 7.1.

In summary, RACV will receive 33,333,333 CL8 Shares issued at \$0.03 per share, 8,333,333 New A Options (exercisable at \$0.031 per option), and 3,333,333 New B Options (exercisable at \$0.05 per option).

**Authorised by:**

**Chris Noone**  
**CEO and Director**  
**Collaborate Corporation Limited**

**About Collaborate Corporation Limited**

Collaborate Corporation Limited is listed on the Australian Securities Exchange (ASX:CL8). It is Australia's leading listed company focused on 'collaborative consumption', 'peer-to-peer' or 'sharing economy' businesses. Collaborate currently has two core business segments: [www.DriveMyCar.com.au](http://www.DriveMyCar.com.au) Australia's leading peer-to-peer car rental business and [www.MyCaravan.com.au](http://www.MyCaravan.com.au) Australia's leading peer-to-peer caravan rental business and will launch [www.Mobilise.com](http://www.Mobilise.com) in 2017, a rental marketplace for under-utilised assets. Collaborate has a material investment in FundX, a peer-to-peer invoice discounting and SME lending platform. Through our proprietary trust and reputation platform, [www.peerpass.com.au](http://www.peerpass.com.au) we create 'trust' between individuals and make it possible for people to safely transact with each other in the sharing economy.

**About the Royal Automobile Club of Victoria (RACV)**

RACV exists to improve the lives of Victorians and in particular, their 2.1 million members, by addressing their needs and acting as their advocate in the areas of mobility, home and leisure. RACV provides products and services including emergency roadside and home assistance, insurance and finance, resorts and travel services, home security, drive school and vehicle inspections. RACV's growing mobility portfolio provides a range of options such as Melbourne

Bike Share, operated on behalf of Public Transport Victoria, and RACV Car Share, powered by Thrifty, to help Victorians get around conveniently, efficiently, sustainably and cost-effectively. As a mutual, the value in the organisation is returned to members through discounts and benefits. For more visit [www.racv.com.au](http://www.racv.com.au).

RACV Media enquiries: Contact Anastasia Karalis (03) 9790 2572