



ASX ANNOUNCEMENT

28 April 2017

Norwood Expands Relationship with Corona Enterprise Client

'Sharing Economy' telecommunications pioneer Norwood Systems Ltd (Norwood or the Company) (ASX: NOR) is pleased to announce the expansion of Corona services provided to the Australian arm of Oceaneering International Inc, one of Norwood's foundation customers for Corona services.

Norwood previously announced the signing of a Corona service agreement with Oceaneering on 23 December 2016, and this announcement builds upon a completed testing phase for Oceaneering, and a commencement of billable operations. Oceaneering is a subsea engineering and applied technology company based in Houston, Texas, USA.

Oceaneering has also elected to expand their Corona services beyond Western Australia, by adding additional offices in Victoria, Queensland and the Northern Territory. Testing and potential positioning of Corona for use in other Asia Pacific locations of Oceaneering will also shortly commence internally.

Oceaneering's IT Director, Ivan Prescott, said:

"I'm delighted with Norwood's solution, which allows our Cisco desk phones to be extended to the Corona app on the mobile device, enabling staff efficiency improvements and reducing our International calling cost. Our business relies on our engineering staff communicating with our customers and partners from anywhere, and not being desk-bound. Corona has greatly improved our staff productivity."

Norwood Managing Director, Paul Ostergaard, said:

"Our Corona services agreement with Oceaneering is an excellent example of the value that our offering delivers for multinational organisations in enabling better connectivity for their employees, alongside a real-time cost control and expense arrangement."

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Company: Paul Ostergaard , CEO & Founder Office: +61 8 9200 3500 Web: www.norwoodsystems.com Twitter: @norwoodsystems, @paulostergaard	Investor Relations: Shane Murphy , FTI Consulting Office: +61 8 9485 8888 email: shane.murphy@fticonsulting.com Mobile: +61 420 945 291 Twitter: @ShaneWMurphy	Media: David Tasker , Professional Public Relations Mobile: +61 433 112 936 email: david.tasker@ppr.com.au
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Background

Norwood Systems provides voice, messaging and data services to consumers, enterprises, and carriers globally, leveraging its federated telecommunications service network and partnerships. Our mission is to deliver disruptive end-user communications apps that streamline and simplify how users around the world can access affordable, high-quality telecommunications services – anywhere, anytime.

Customers in over 5,000 cities and 200 countries are using Norwood's services today with the **World Phone** App. Recently, Norwood Systems released the **World Message** App, giving users seamless and cost effective international SMS and instant messaging functionality. The company is also developing the **World Wi-Fi** App, giving users seamless access to more than 36 million Wi-Fi Access points around the world.

Norwood Systems has built up a significant pipeline of prospects, including global players in the areas of aviation, professional services, banking, telecommunications, engineering and legal services. These prospects are motivated by various benefits of our Enterprise solution, Corona, and augmenting their loyalty offerings with distributed or white labelled World Apps.

About Norwood Systems

Norwood Systems Ltd (ASX: **NOR**) is revolutionising the 'Shared Economy' delivery of high-quality telecommunications services for individual business travellers and entire organisations globally. The Company listed on the ASX on 16 June 2015.

Norwood Systems was founded in 2011 to develop and supply the best possible global voice, data and messaging solutions using Over-The-Top (OTT) technologies. The Company's current breakthrough offerings include Enterprise communications platforms, **Corona® Cloud**, and **Corona GTS**, that works seamlessly and effortlessly with the advanced **World Phone®** and **World Message™** Apps.

The **Corona** platform is an award-winning, enterprise-class service that integrates compatible mobile devices securely and seamlessly with the organisation's existing Unified Communication or PBX networks, independent of their location. This provides the incredible benefits of true BYOD, identity management, and regulatory compliance management.

World Phone® and **World Message™** are revolutionary communication Apps, delivering 'Shared economy' consumer and enterprise access to leading fixed-line network service providers around the world. This provides unparalleled local access to high-quality voice and SMS networks in more than 90 countries. **World Phone** is currently available on iOS and Android. **World Message** is currently available on iOS, with an Android release coming soon.