

Level 4, 11 Bank Place, Melbourne, Victoria 3000

### **Quarter in Review**

- Completed capital raising to sophisticated investors of \$915,000 prior to the payment of associated expenses
- Passed 15,000 active users on Boppl with a retention rate of over 94%
- Entered into a Partnership Agreement with Ericsson Inc. to deliver content for the Y-Hub platform
- Completed a renegotiated Licensing Agreement with Lenovo to include the delivery of Virtual Reality and Gaming related technologies
- Beyond Media exhibited award winning display of Lenovo Entertainment Hub at CES in Las Vegas
- Beyond Media provides LEH platform to Lenovo for live testing.
- Gophr sales continue to increase, up 15% on previous quarter
- Prism increased their number of permanent starters by 61% and their contract starters by 50% compared to the previous quarter.

## **Corporate and Finance**

- Cash on Hand as at 31 March 2017 \$390k
- Receipts from sales of \$822k, \$3,010k year to date
- Net cash used in operations \$610k

# Funding update

As detailed above the Company successfully completed a capital raising of \$915,000 during the March quarter. The Company is pleased to announce that parties are undertaking commercial due diligence to invest in both Boppl and Gophr. Updates in relation to this investment shall be released as it progresses.

The Company is confident that with the conclusion of investments in Boppl and Gophr and the deployment of Beyond Media Platform, the need to return to capital markets for equity for the funding of operations, will decrease overtime.

For further information, please direct emails to:

invest@yonderbeyond.com

Christopher Shearer Company Secretary

+Rule 4.7B

# Appendix 4C

# Quarterly report for entities subject to Listing Rule 4.7B

Introduced 31/03/00 Amended 30/09/01, 24/10/05, 17/12/10, 01/09/16

Name of entity

#### YONDER & BEYOND GROUP LIMITED (ASX:YNB)

ABN 76 149 278 759		Quarter ended (Current quarter) 31 March 2017		
1.	Cash flows from operating activities			
1.1	Receipts from customers		846	3,035
1.2	Payments for:		-	-
	(a) research and development			

1.2	r dyments for.		
	(a) research and development	-	-
	(b) product manufacturing and operating costs	(457)	(1,479)
	(c) advertising and marketing	(32)	(227)
	(d) leased assets	-	-
	(e) staff costs	(702)	(2,047)
	(f) administration and corporate costs	(259)	(944)
1.3	Dividends received (see note 3)	-	-
1.4	Interest received	-	-
1.5	Interest and other costs of finance paid	(6)	(6)
1.6	Income taxes (paid) / refunded	-	-
1.7	Government grants and tax incentives	-	-
1.8	Other (provide details if material):	-	-
1.9	Net cash from / (used in) operating activities	(610)	(1,668)
2.	Cash flows from investing activities		
2.1	Payments to acquire:		
	(a) property, plant and equipment	-	-
	(b) businesses (see item 10)	-	-
	(c) investments	-	-
	(d) intellectual property	(2)	(4)
	(e) other non-current assets	-	-
2.2	Proceeds from disposal of:	-	-
	(a) property, plant and equipment	-	-
	(b) businesses (see item 10)	-	-
	(c) investments	-	152
	(d) intellectual property	-	-
	(e) other non-current assets	-	-
2.3	Cash flows from loans to other entities	-	-
2.4	Dividends received (see note 3)	-	-
2.5	Other (provide details if material)	-	-
2.6	Net cash from / (used in) investing activities	( 2)	148

Con	solidated statement of cash flows	Current quarter \$A'000	Year to date (9 Months) \$A'000
3.	Cash flows from financing activities		
3.1	Proceeds from issues of shares	915	1,725
3.2	Proceeds from issue of convertible notes	-	-
3.3	Proceeds from exercise of share options	-	-
3.4	Transaction costs related to issues of shares, convertible notes or options	(66)	(108)
3.5	Proceeds from borrowings	-	44
3.6	Repayment of borrowings	(72)	(84)
3.7	Transaction costs related to loans and borrowings	-	-
3.8	Dividends paid	-	-
3.9	Other (provide details if material)	-	-
3.10	Net cash from / (used in) financing activities	777	1,577
4.	Net increase / (decrease) in cash and cash equivalents for the period		
4.1	Cash and cash equivalents at beginning of quarter/year to date	255	364
4.2	Net cash from / (used in) operating activities (item 1.9 above)	(610)	(1,668)
4.3	Net cash from / (used in) investing activities (item 2.6 above)	(2)	148
4.4	Net cash from / (used in) financing activities (item 3.10 above)	777	1,577
4.5	Effect of movement in exchange rates on cash held	(30)	(31)
4.6	Cash and cash equivalents at end of quarter	390	390
5.	<b>Reconciliation of cash and cash equivalents</b> at the end of the quarter (as shown in the consolidated statement of cash flows) to the related items in the accounts	Current quarter \$A'000	Previous quarter \$A'000
5.1	Bank balances	390	255
	Call deposits	-	-
5.2			
5.2 5.3	Bank overdrafts	-	-
-	•	-	-
5.3	Bank overdrafts	- - 390	- - 255
5.3 5.4	Bank overdrafts Other (provide details)	- - 390	- 255 Current quarter \$A'000
5.3 5.4 5.5	Bank overdrafts Other (provide details) Cash and cash equivalents at end of quarter (should equal item 4.6 above)	- - 390	Current quarter
5.3 5.4 <u>5.5</u> <b>6.</b>	Bank overdrafts Other (provide details) Cash and cash equivalents at end of quarter (should equal item 4.6 above) Payments to directors of the entity and their associates		Current quarter \$A'000
5.3 5.4 5.5 <b>6.</b> 6.1	Bank overdrafts   Other (provide details)   Cash and cash equivalents at end of quarter (should equal item 4.6 above)   Payments to directors of the entity and their associates   Aggregate amount of payments to these parties included in item 1.2	em 2.3	Current quarter \$A'000 53
5.3 5.4 5.5 6. 6.1 6.2 6.3	Bank overdrafts   Other (provide details)   Cash and cash equivalents at end of quarter (should equal item 4.6 above)   Payments to directors of the entity and their associates   Aggregate amount of payments to these parties included in item 1.2   Aggregate amount of cash flow from loans to these parties included in item	em 2.3	Current quarter \$A'000 53
5.3 5.4 5.5 6. 6.1 6.2 6.3	Bank overdrafts Other (provide details) Cash and cash equivalents at end of quarter (should equal item 4.6 above) Payments to directors of the entity and their associates Aggregate amount of payments to these parties included in item 1.2 Aggregate amount of cash flow from loans to these parties included in ite Include below any explanation necessary to understand the transactions	em 2.3	Current quarter \$A'000 53 - 6.1 and 6.2 Current quarter
5.3 5.4 5.5 6. 6.1 6.2 6.3 Paym 7.	Bank overdrafts Other (provide details) Cash and cash equivalents at end of quarter (should equal item 4.6 above) Payments to directors of the entity and their associates Aggregate amount of payments to these parties included in item 1.2 Aggregate amount of cash flow from loans to these parties included in ite Include below any explanation necessary to understand the transactions ents made in respect to director consulting fees Payments to related entities of the entity and their associates	em 2.3	Current quarter \$A'000 53 - 6.1 and 6.2 Current
5.3 5.4 5.5 6. 6.1 6.2 6.3 Paym	Bank overdrafts Other (provide details) Cash and cash equivalents at end of quarter (should equal item 4.6 above) Payments to directors of the entity and their associates Aggregate amount of payments to these parties included in item 1.2 Aggregate amount of cash flow from loans to these parties included in ite Include below any explanation necessary to understand the transactions ents made in respect to director consulting fees	m 2.3 included in items	Current quarter \$A'000 53 - 6.1 and 6.2 Current quarter

Nil

**Total facility** 

Amount

8.	Financing facilities available	i o tai raeinty	, and and
0.	Add notes as necessary for an understanding of the position	amount at	drawn at
		quarter end	quarter end
		\$A'000	\$A'000
8.1	Loan facilities	51	51
8.2	Credit standby arrangements	-	-
8.3	Other (please specify)	-	-
8.4	Include below a description of each facility above, including the lender, interest rate and whether it is		
	secured or unsecured. If any additional facilities have been entered into o	or are proposed to	be entered into
	after quarter end, include details of those facilities as well.		
a.	Borrowings with financial institutions are an unsecured loan with HSBC UK at an interest rate of 3.97% p.a.		
	over the Bank of England base rate. The principal and interest is repaid mo	nthly over a perio	d of 2 years from
	the initial draw down.		
9.	Estimated cash outflows for next quarter		\$A'000
9.1	Research and development		-
9.2	Product manufacturing and operating costs		(580)
9.3	Advertising and marketing		(25)
9.4	Leased assets		-
9.5	Staff costs		(640)
9.6	Administration and corporate costs		(250)
9.7	Other (provide details if material)		-
9.8	Total estimated cash outflows		(1,495)

10.	Acquisitions and disposals of business entities (items 2.1(b) and 2.2(b) above)	
10.1	Name of entity	
10.2	Place of incorporation or registration	

- 10.3 Consideration for acquisition or disposal
- 10.4 Total net assets / (deficiency)
- 10.5 Nature of business

### **Compliance statement**

- 1. This statement has been prepared in accordance with accounting standards and policies which comply with Listing Rule 19.11A.
- 2. This statement gives a true and fair view of the matters disclosed.

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**Financing facilities available** 

Dated: Friday, 28 April 2017

**Company Secretary Christopher Shearer** Print name:

Acquisitions	Disposals
-	-
-	-
-	-
-	-
-	-

#### Notes

- 1. The quarterly report provides a basis for informing the market how the entity's activities have been financed for the past quarter and the effect on its cash position. An entity that wishes to disclose additional information is encouraged to do so, in a note or notes included in or attached to this report.
- 2. If this quarterly report has been prepared in accordance with Australian Accounting Standards, the definitions in, and provisions of, AASB 107: Statement of Cash Flows apply to this report. If this quarterly report has been prepared in accordance with other accounting standards agreed by ASX pursuant to Listing Rule 19.11A, the corresponding equivalent standard applies to this report.
- 3. Dividends received may be classified either as cash flows from operating activities or cash flows from investing activities, depending on the accounting policy of the entity.