



**ASX: IAM** 

7 June 2017

Australian Securities Exchange (**ASX**) Level 40, Central Park 152-158 St George's Terrace Perth WA 6000

# INTIGER - SENTRY GROUP PTY LTD HEADS OF AGREEMENT UPDATE

## **HIGHLIGHTS**

- > Successful completion of the Sentry pilot program.
- > Intiger continues to provide an efficient and robust back-office solution.
- ➤ Intiger Group and Sentry to continue engagement through a non-binding service level agreement.

#### **BACKGROUND**

Intiger Group Limited (IAM) (Intiger or the Company) (ASX: IAM) is pleased to update the market in respect of the pilot program which commenced on 25 November 2016 pursuant to the Heads of Agreement (HOA) with Sentry Group Pty Ltd (Sentry) announced on 19 September 2016.

The HOA has now formally concluded following the successful completion of the pilot program. As a result, the Company advises as follows:

- The pilot program conducted under the HOA was successfully completed to the satisfaction of both parties. Intiger was able to deliver to Sentry's key service standards. Sentry have assessed the Company's advice document preparation service as both efficient and robust;
- Authorised Representatives and financial planning practices within the Sentry network
  are approved to engage directly with the Company for the provision of back-office
  processing, should they wish to do so; and
- Sentry and the Company are exploring the possibility of the Company providing a range of advice processing services at licensee level. These services would potentially be performed under a non-binding, service level agreement on an agreed price per process basis. These discussions provide the foundation for both Intiger and Sentry to further exploit the learnings gained during the successful pilot program.

Mark Fisher, Managing Director and Founder, said: "Sentry are an innovative and forward looking company who understand how important it is to have a robust back office to support their financial planners. We are very proud to have met their exacting standards and look forward to working with them on an ongoing basis."





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# **ABOUT INTIGER GROUP LIMITED**

The business of Intiger Group Limited (ASX: IAM), was founded by experienced investment banking and financial services executive Mark Fisher and operates an Australian software development house dedicated to supporting professional Financial Planners to meet the needs of their clients. Intiger does this by reducing the back office and operational costs within the Australian financial planning industry. Working with Australian Financial Services Licensees and their advisers, the Intiger Group has developed and launched proprietary software platform LiLLY, which has been designed to digitise and automate core components of the financial planning process including the production of automated statements of advice. In conjunction with LiLLY, the Intiger Group has presented the online practice management system KLIP which tracks key performance indicators of a financial planning practice and delivers oversight and control to both licensors and financial planning practices nationally.

## **FORWARD LOOKING STATEMENTS**

Certain statements contained in this ASX release, including information as to the future financial or operating performance of the Company and its projects, are forward looking statements. Such forward looking statements:

- are necessarily based upon a number of estimates and assumptions that, while considered reasonable by the Company, are inherently subject to significant technical, business, economic, competitive, political and social uncertainties and contingencies;
- involve known and unknown risks and uncertainties that could cause actual events or results to differ materially from estimated or anticipated events or results reflected in such forward looking
- may include, among other things, statements regarding estimates and assumptions in respect of prices, costs, results and capital expenditure, and are or may be based on assumptions and estimates related to future technical, economic, market, political, social and other conditions.

The Company disclaims any intent or obligation to publicly update any forward looking statements, whether as a result of new information, future events or results or otherwise.

The words "believe", "expect", "anticipate", "indicate", "contemplate", "target", "plan", "intends", "continue", "budget", "estimate", "may", "will", "schedule", "planned" and similar expressions identify forward looking statements.

All forward looking statements contained in this ASX release are qualified by the foregoing cautionary statements. Recipients are cautioned that forward looking statements are not guarantees of future performance and accordingly recipients are cautioned not to put undue reliance on forward looking statements due to the inherent uncertainty therein.