

# TRANSACTION SOLUTIONS INTERNATIONAL

# SHAPING SECURE PAYMENTS

ABN 98 057 335 672

# 2017 ANNUAL REPORT

# **Contents**

Corporate D	irectory	3
Letter to Sha	areholders	4
Review of O	perations	6
Directors' Re		
Remuneration	on Report (Audited)	
Directors' De	eclaration	15
Consolidate	d statement of profit and loss and other comprehensive income	16
Consolidate	d statement of financial position	17
Consolidate	d statement of cash flows	18
Consolidate	d statement of changes in equity	19
Notes to acc	counts	20
1.	General information	20
2.	Significant accounting policies	23
3.	Profit and loss items	
4.	Income tax	27
5.	Loss per share	28
6.	Cash and cash equivalents	28
7.	Trade and other receivables	29
8.	Available for sale financial assets	29
9.	Plant and equipment	31
10.	Trade and other payables	31
11.	Contributed equity	31
12.	Reserves	32
13.	Operating segments	32
14.	Share based payments	32
15.	Financial instruments	33
16.	Key management personnel disclosure	36
17.	Commitments	36
18.	Contingent assets and liabilities	36
19.	Events after balance sheet date	37
20.	Parent entity information	37
Auditors' Ind	lependence Declaration	38
Independent	t Auditors' Report	39
Corporate G	overnance Statement	44
ASX Additio	nal Information_	54

# **Corporate Directory**

#### **Directors**

**Gary Foster** Chairman, non-executive director

Paul Boyatzis Non-executive director Yew Seng Kwa Non-executive director

#### **Company secretary**

Phillip MacLeod

#### Registered and principal office

41-47 Colin Street West Perth, WA 6005

#### **Solicitors**

Fairweather Corporate Lawyers 595 Stirling Highway Cottesloe WA 6011

#### **Auditors**

Bentleys Audit & Corporate (WA) Pty Ltd Level 3, London House 216 St Georges Terrace Perth WA 6000

## **Share registry**

Computershare Investor Services Pty Ltd Level 11 172 St Georges Terrace Perth, WA 6000

Telephone: 1300 787 272 International: +61 8 9323 2000

# **Contact details**

Telephone: (61 8) 9226 2235 Facsimile: (61 8) 9226 2237

#### **Bankers**

Code: TSN

Australia and New Zealand Banking **Group Limited** 

#### Stock exchange listing

**ASX Limited** Home Exchange: Perth, Western Australia

# **Letter to Shareholders**

Dear Shareholder,

During the last financial year Transaction Solutions International Limited (TSN) continued to work cohesively with both the TSI India management and its investment partners in relation to strategic methodology. TSN and its subsidiaries hold a 24.89% equity interest in TSI India.

The focus of TSI India's business model during the year has been to seek opportunities to increase its customer base through the continued deployment of ATMs and Bill payment services, as well as seeking opportunities that are synergistic to its current customer base. These being large to medium banks, utility companies and financial institutions in India.

Notably, in April 2016 TSI India began the management and operation of the recently secured significant managed services network in India, taking the total number of ATMs owned, managed and operated by TSI India to 14,000+. Along with the new network came 400 people across 17 locations, and a state of the art managed services platform, capable of handling a total of 50,000 ATMs through the same platform.

Given the new managed services capability, TSI India placed a stronger emphasis on developing in-house I.P. for services such as electronic surveillance that would replace physical guards, electronic payment applications for existing and potential clients, and power management technologies that would reduce the cost of ATM infrastructure in India. During the year, successful trials took place and it is anticipated that these areas will show significant growth in the coming year, with many banks and utilities comfortable with the success of these programs.

On 21 October 2016, TSN announced that it had secured an exclusive option agreement to acquire the remaining 75.11% of TSI India for a value of 2.44 billion INR (Approximately AU\$46 million). In November and December of 2016, TSN keen to secure the opportunity, undertook an extensive review of the business utilising recognized independent valuers to provide a fair and reasonable value on behalf of TSN shareholders. The valuation was completed by the end of December 2016. However, concurrently India's Prime Minister Modi, on behalf of the Indian Government, introduced monetary policy ("demonetization") that required initiatives to drive long term growth and curb black money. This policy significantly affected cash availability in India and thereby performance of all banks, institutions, and ATM deployers alike due to cash constraints.

On 8 November 2016, the Indian government introduced a policy to scrap two banknotes which made up 86% of all currency in circulation. The existing 500 and 1,000 Rupee (Rs) notes were scrapped and replaced by new Rs 500 and Rs 2,000 notes.

The acute cash shortage impacted TSI India during TSN's assessment period for a potential successful transaction, given governmental regulatory change. The affect took the form of lower transaction volumes due to restriction of cash availability, and one off costs incurred for items such as recalibration of cash cassettes residing in the ATMs. As such, the Board of TSN chose to request an increase in time to assess the performance of the ATM market in general and to a lesser extent the re-establishment of performance of TSI India, in relation to the acquisition process.

The new financial year has brought stabilisation to monetary policy and TSN remains interested to review the opportunity to purchase the remaining 75.11% of TSI India, but shall evaluate on a month by month basis to ensure that TSN shareholders can complete a value accretive deal.

TSN announced on 2 March 2017, the appointment of Mr Jeffrey Lai as CEO of TSN. Mr Lai holds an M.B.A and Bachelor of Engineering (Honours) and was previously the Managing Director of Bank Strategy at Accenture LLC.

Since his appointment, Mr Lai has identified several key areas for new opportunities for TSN, and TSN remains very focused on securing deals that will enhance shareholder value.

Subsequent to Mr Paul Boyatzis resigning as Chairman at the end of the financial year (31st March 2017) after 10 years of committed service and Mr Lai's commencement as CEO, the Board of TSN reshuffled its members, with Mr Gary Foster accepting the position of Non-Executive Chairman. It is anticipated that the Board will expand on its current skill sets with potential new appointments as it secures new opportunities outside of its 24.89% equity holding in TSI India.

In summary, it is the belief of both TSN and the team in India that TSI India remains well positioned to realise potentially strong and consistent growth.

Further, and closer to home, TSN is now evaluating a selected number of new opportunities in large growth sectors that would be expected to add significant value to the Company. TSN is ideally placed to develop potential new revenue streams through smart solutions that can be provided to the targeted Asian region.

The Board would like to thank specifically Mr. Paul Boyatzis (retired Chairman) for his continuous commitment of service to TSN, and thank all staff and contractors for their contribution to the continued development and growth of the Company.

Gary Foster On behalf of the Board 9th June 2017

# **Review of operations**

The Company's principal activity during the year was to hold a non-controlling interest in Transaction Solutions International (India) Private Limited (TSI India), a company installing and managing a network of ATMs on behalf of major banks in India.

#### **OPERATING RESULTS**

During the financial year, TSI India continued to increase its ATM footprint. Firstly, TSI India significantly increased its ATM network by more than 11,000 ATMs when the management agreement with Mphasis became effective on 1 April 2016. Additionally, during the year, TSI India rolled out additional ATMs and currently manages more than 14,000 ATMs. Furthermore, TSI India continued to introduce new solutions, such as e-surveillance, power management and bill payment solutions to its banking clients.

On 21 October 2016, the Company ("TSN") announced that it entered into an exclusive option agreement with CX Partners to purchase the remaining ~75% equity of TSI India. After conducting an extensive review and valuation of the TSI India business, along with independent accountants and its advisory firm, TSN announced on 1 May 2017 that it has decided not to exercise the option.

The new currency policies and regulatory changes made by the Modi Government of India in November 2016 resulted in disruptions to the ATM market. It is expected that the market will restabilise in the coming months.

The Company announced on 10 February 2017 that it had entered into a Memorandum of Understanding with Novatti Group Limited (Novatti) to seek to negotiate a formal agreement to market a range of mobile and alternative payment solutions in India. Subsequently, both parties finalised the commercial arrangements and entered into an exclusive value-added reseller agreement on 12 April 2017. Under the agreement, Novatti and TSN will work on a shared outcome basis to deploy payment solutions such as digital wallets, mobile money, electronic bill payments and remittance services. TSN will work with TSI India to market these solutions to banks in India. TSI India has established relationships with more than 35 tier-one Indian banks, including Central Bank of India and State Bank of India.

The Group recorded an after tax loss for the year of \$1,302,870 (2016: 993,967). The loss is attributable to costs associated with business development activities and other costs associated with the operation of a public listed company in Australia.

At the end of the year, the overseas assets of the Group are converted to Australian dollars at the prevailing rates of exchange. For accounting purposes, a foreign currency translation reserve credit adjustment of \$5,620 (2016: credit adjustment of \$4,790) was recognised against those assets as a result of movement in those exchange rates during the year.

At the end of the year, the Directors reviewed the carrying value of the Groups investment in TSI India. An independent experts report was obtained and the Directors resolved to carry the investment at \$9,750,000 (2016: \$9,750,000 refer to Notes to the financial statements – note 8). Any movement over the year is taken to the available for sale asset reserve. There was no movement for the year (2016: credit movement of \$4,105,147).

Other than holding its investment in TSI India during the year, the Company has been and is continuing to look for and review other investment opportunities which may enhance shareholder value.

## **CORPORATE AND FINANCIAL POSITION**

At 31 March 2017, the Group had cash and bank balances of \$2,537,646 and net assets of \$12,231,473.

#### **BUSINESS STRATEGIES AND PROSPECTS**

The Company currently has the following business strategies and prospects over the medium term:

- to continue to hold a non-controlling interest in TSI India Private Limited.
- to identify and evaluate new investment opportunities.

# **Directors' Report**

Your directors of Transaction Solutions International Limited ("TSI Limited") submit herein the annual financial report of the Company for the financial year ended 31 March 2017. In order to comply with the provisions of the Corporations Act 2001, the Directors' Report is as follows.

#### **DIRECTORS**

The names of the Company's directors and secretary in office during the year and until the date of this report are as below. Directors were in office for this entire period unless otherwise stated.

#### Mr Gary Foster - Non-executive Chairman (from 1 April 2017), Managing Director (to 31 March 2017)

Mr Gary Foster was instrumental in building one of the largest independent electronic transaction companies in Australia. Mr Foster oversees all subsidiaries of the Group and its business units. These include companies in Australia, Mauritius and an investment in India.

Mr Foster has been in executive leadership and management roles for three financial and etransaction payment companies and is co-founder of the Group business.

Mr Foster is a member of the Australian Institute of Company Directors.

During the three year period to the end of the financial year Mr Foster has not held a directorship in any other public listed companies.

#### Mr Paul Boyatzis - Non-executive Director (from 1 April 2017), Non-executive Chairman (to 31 March 2017)

Mr Boyatzis has over 30 years' experience in the commercial, investment and equity markets, and in particular, with emerging growth companies within the financial services and mining sectors.

Mr Boyatzis is a member of the Australian Institute of Company Directors, the Securities and Derivatives Industry Association and CPA Australia. He has served as Chairman and Director of a number of public and private companies globally.

During the three year period to the end of the financial year Mr Boyatzis has held a directorship in Nexus Minerals Limited (October 2006 - present), Ventnor Resources Limited (September 2010 present) and Aruma Resources Limited (January 2010 – present).

#### Mr Yew Seng Kwa - Non-executive Director

Mr Yew Seng Kwa has acted as the senior finance executive for public listed companies in Australia and Hong Kong. Mr Yew Seng Kwa has extensive experience of all aspects in financial management, strategic planning, project development and transaction based business operations of multi-national companies.

Mr Yew Seng Kwa has a Bachelor of Commerce and a Master of Administration degree. He is a member of the Institute of Chartered Accountants in Australia.

Mr Yew Seng Kwa has not held any other directorships of publicly listed companies in the last three years.

#### Mr Phillip MacLeod - Company Secretary

Mr MacLeod has over 25 years commercial experience and has held the position of company secretary with listed public companies since 1995. Mr MacLeod has provided corporate, management and accounting advice to Australian and international public companies involved in the resource, technology, healthcare and property industries.

Mr MacLeod is a Fellow of the Governance Institute of Australia, a member of the Australian Institute of Company Directors and a member of CPA Australia.

#### **DIRECTORS' INTEREST**

As at the date of this report, the Directors interest in the securities of Transaction Solutions International Limited are as follows:

Director	Director's Interest				
	Shares (Nos.)	Options (Nos.)			
Paul Boyatzis	122,482,581	-			
Gary Foster	175,658,478	-			
Yew Seng Kwa	3,500,000	-			

#### **CORPORATE STRUCTURE**

TSI Limited is a Company limited by shares that is incorporated and domiciled in Australia. TSI Limited has prepared a consolidated report incorporating Transaction Solutions International Pty Ltd (an Australian registered company) and Transaction Solutions International (Mauritius) Pty Limited (together the "Group"). The Group retains a non-controlling interest in TSI India (refer to Note 8).

## **NATURE OF OPERATIONS AND PRINCIPAL ACTIVITIES**

The principal activity of the Group during the year was to hold a non-controlling interest in TSI India, a business network of operating bank automated teller machines and bill payment systems in India.

#### **RESULTS OF OPERATIONS**

The operating loss after income tax of the Group for the year was \$1,302,870 (2016: loss of \$993,967).

The basic and diluted loss per share for the Group for the year was 0.07 cents (2016: loss 0.06 cents).

No dividend has been paid during the year, or is recommended for the year ended 31 March 2017. (2016: Nil)

#### **FINANCIAL POSITION**

The net assets of the Group have increased by \$674,208 since 31 March 2016 to \$12,231,473. This is largely the result of an operating loss incurred during the year of \$1,302,870, an increase in share equity of \$1,525,197, net of issue costs and an increase in the Group's reserves of \$451,881.

The Group's working capital, being current assets less current liabilities, was \$2,478,134 at 31 March 2017 (2016: \$1,804,882).

#### SIGNIFICANT CHANGES IN THE STATE OF AFFAIRS

There were no significant changes in the state of affairs of the Group during the financial year not otherwise dealt with in this report.

#### SIGNIFICANT EVENTS AFTER BALANCE DATE

Subsequent to the balance date the Company announced it had entered into an exclusive agreement with a subsidiary of Novatti Group Limited to target the Indian digital payments market by establishing and marketing a range of mobile and online payment services.

The Company also announced the decision not to exercise or seek a further extension to the CX Partners option agreement for TSN to purchase the remaining 75% equity of TSI India, which expired on 30 April 2017. The Company will continue to monitor the investment opportunity.

Other than the above no matters or circumstances have arisen since the end of the year which have significantly affected or may significantly affect the operations or the state of affairs of the Group in the future financial years.

#### LIKELY DEVELOPMENTS

The Group will focus on the business strategies and prospects outlined in the Review of Operations section of this report. These activities are inherently risky and the Board is unable to provide certainty that any or all of these activities will be able to be achieved. If any or all of these activities are or are not successfully completed, the Group's financial prospects may materially change. Therefore the Board is unable to provide any further comment on likely developments or expected results.

#### **ENVIRONMENTAL REGULATION AND PERFORMANCE**

The Group's operations are not subject to any significant environmental regulations under either Commonwealth or State legislation.

#### **SHARE OPTIONS**

60,625,004 options were issued by the Company during the year. 53,125,004 options were issued as free attaching options as part of a placement on the basis of 1 option for every 2 shares held. A further 7,500,000 options were issued to Bellaire Capital Pty Ltd, nominee of the broker managing the placement which took place in August 2016. The options are exercisable at 3 cents per option and have an expiry date of 30 June 2018.

No options were exercised during the year. No options expired during the year.

#### INDEMNIFICATION OF AUDITORS AND DIRECTORS

Under its Constitution the Company is obliged, to the extent permitted by law, to indemnify an officer (including Directors) of the Company against liabilities incurred by the officer in that capacity, against costs and expenses incurred by the officer in successfully defending civil or criminal proceedings, and against any liability which arises out of conduct not involving a lack of good faith.

No indemnity was implemented in respect of auditors.

#### PROCEEDINGS ON BEHALF OF THE COMPANY

No person has applied to the court under legislation such as section 237 of the Corporations Act of Australia for leave to bring proceedings on behalf of the Company, or to intervene in any proceedings to which the Company is a party, for the purpose of taking responsibility on behalf of the Company for all or part of those proceedings. No proceedings have been brought or intervened in on behalf of the Group entity with leave of the court under such legislation.

#### **NON-AUDIT SERVICES**

The auditors' of the Group have been engaged to provide certain taxation related services during the year. The details of their remuneration have been presented in note 3 to the financial statements.

The Directors are satisfied that the provision of non-audit services is compatible with the general standard of independence of auditors imposed by the Corporations Act 2001.

#### **AUDITOR'S INDEPENDENCE DECLARATION**

The lead auditor's independence declaration for the year ended 31 March 2017 has been received and is included in this financial report.

#### **DIRECTORS MEETINGS**

The number of meetings attended by each Director of the Company during the year was:

Director	Number of meetings				
	Held Attended				
Gary Foster	4	4			
Paul Boyatzis	4	4			
Yew Seng Kwa	4	4			

# **Remuneration Report (Audited)**

This Remuneration Report, which forms part of the Directors' Report, sets out information about the remuneration of Key Management Personnel ("KMP") of the Group.

#### **Key Management Personnel**

The KMP of the Group during the current year and the prior financial year were:

Name	Role
Mr. Gary Foster	Chairman, non-executive director (Managing director to 31 March 2017)
Mr. Paul Boyatzis	Non-executive director (Non-executive chairman to 31 March 2017)
Mr. Yew Seng Kwa	Non-executive director
Mr. Jeffrey Lai	Chief executive officer (appointed 20 March 2017)
Mr James Carroll	Non-executive director (resigned 31 March 2016)

Except as noted the named persons held their current position for the whole of the financial year and since the end of the financial year.

#### **Remuneration policy**

The Group's remuneration policy for its KMP has been developed by the Board taking into account the size of the business, the size of the management team, the nature and stage of development of the Group's current operations, and market conditions and comparable salary levels for companies of a similar size and operating in similar sectors.

In addition to considering the above general factors, the Board has also placed emphasis on the following specific issues in determining the remuneration policy for KMP:

- the Group is currently focused on business development and contract implementation activities;
   and
- risks associated with companies at this stage of development.

#### **Executive Remuneration**

The Group's remuneration policy for executives is to provide a fixed remuneration component and a performance based component (short term incentive and long term incentive). The Board believes that this remuneration policy is appropriate given the considerations discussed in the section above and is appropriate in aligning executives' objectives with shareholder and business objectives.

#### Fixed Remuneration

Fixed remuneration consists of base salaries, as well as employer contributions to superannuation funds and other non-cash benefits.

Fixed remuneration is reviewed annually by the Board. The process consists of a review of company and individual performance, relevant comparative remuneration externally and internally and, where appropriate, external advice on policies and practices.

#### **Non-Executive Director Remuneration**

The Board policy is to remunerate Non-executive directors at market rates for comparable companies for time, commitment and responsibilities. The Board determines payments to the Non-executive directors and reviews their remuneration annually, based on market practice, duties and accountability. Independent external advice is sought when required.

Director's fees paid to Non-executive directors accrue on a daily basis. Fees for Non-executive directors are not linked to the performance of the Company. However, to align Directors' interests with shareholder interests, the Directors are encouraged to hold shares in the Group and Non-executive directors may in limited circumstances receive incentive options in order to secure their services.

#### Impact of Shareholder Wealth on Key Management Personnel Remuneration

The Board does not directly base remuneration levels on the Company's share price or movement in the share price over the financial year. As a result of the Group's development activities, the Board anticipates that it will retain future earnings (if any) and other cash resources for the operation and development of its business. Accordingly the Group does not currently have a policy with respect to the payment of dividends, and as a result the remuneration policy does not take into account the level of dividends or other distributions to shareholders (e.g. return of capital).

#### Impact of Earnings on Key Management Personnel Remuneration

The Board has focused the Group's efforts on finding and completing new business opportunities. The Board considers that the prospects of the Group and resulting impact on shareholder wealth are largely linked to the success of this approach, rather than by referring to current or prior year earnings. Accordingly, the Board may pay a bonus to directors or executives based on the success in generating suitable new business opportunities. A further bonus may also be paid upon the successful completion of a new business acquisition.

## **Remuneration of KMPs**

Details of the nature and amount of each element of the emoluments of each director of the Group are as follows:

Year ended 31 March 2017	Short term benefits Salary & fees	Post- employment Benefits	Equity Compensation Benefits	Total	Compensation based on performance
	\$	\$	\$	\$	%
Paul Boyatzis	130,050	-	-	130,050	-
Gary Foster	197,945	18,805	-	216,750	-
Yew Seng Kwa	54,795	5,205	-	60,000	-
Jeffrey Lai*	7,025	667	-	7,692	-
Total	389,815	24,677	-	414,492	-

<sup>\*</sup>appointed 20 March 2017

Year ended 31 March 2016	Short term benefit Salary & fees	Post- employment Benefits	Equity Compensation Benefits	Total	Compensation based on performance
	\$	\$	\$	\$	%
Paul Boyatzis	141,525	-	-	141,525	-
Gary Foster	215,410	20,465	-	235,875	-
Yew Seng Kwa	68,493	6,507	-	75,000	-
James Carroll*	30,000	2,850	-	32,850	-
Total	455,428	29,822	-	485,250	-

<sup>\*</sup>resigned 31 March 2016

# **Options: Granted and vested to KMPs**

Year ended 31 March 2017	Opening Balance Nos.	Granted as remuneration Nos.	Expired Nos.	On leaving Group	Closing Balance Nos.
Paul Boyatzis	-	-	-	-	-
Gary Foster	-	-	-	-	-
Yew Seng Kwa	-	-	-	-	-
Jeffrey Lai*	-	-	-	-	-
Total	-	-	-	-	-

<sup>\*</sup>appointed 20 March 2017

Year ended 31 March 2016	Opening Balance Nos.	Granted as remuneration Nos.	Expired Nos.	On leaving Group	Closing Balance Nos.
Paul Boyatzis	-	-	-	-	-
Gary Foster	-	-	-	-	-
Yew Seng Kwa	-	-	-	-	-
James Carroll*	-	-	-	-	-
Total	-	-	-	-	-

<sup>\*</sup>resigned 31 March 2016

# **Share-based compensation arrangement to KMPs**

There were no share based payments to KMPs during the year.

# **Shareholding of KMPs**

Year ended 31 March 2017	Balance at 1 April 2016	At appointment date	At resignation/ leaving Group date	Other	Balance at 31 March 2017
	Nos.	Nos.	Nos.	Nos.	Nos.
Paul Boyatzis	122,482,581	-	-	-	122,482,581
Gary Foster	175,658,478	-	-	-	175,658,478
Yew Seng Kwa	3,500,000	-	-	-	3,500,000
Jeffrey Lai*	-	-	-	-	-
Total	301,641,059	-	-	-	301,641,059

<sup>\*</sup>appointed 20 March 2017

Year ended 31 March 2016	Balance at 1 April 2015	At appointment date	At resignation/ leaving Group date	Other	Balance at 31 March 2016
	Nos.	Nos.	Nos.	Nos.	Nos.
Paul Boyatzis	122,482,581	-	-	-	122,482,581
Gary Foster	175,658,478	-	-	-	175,658,478
Yew Seng Kwa	3,500,000	-	-	-	3,500,000
James Carroll*	-	-	-	-	-
Total	301,641,059	-	-	-	301,641,059

<sup>\*</sup>resigned 31 March 2016

#### **Service agreements**

The Company has a formal service agreement with the following KMP:

Jeffrey Lai, Chief Executive Officer

Commencement date; 20 March 2017, 3 month probation period

Salary \$200,000 inclusive of superannuation guarantee

Other benefits; mobile phone, laptop computer

Post probation period incentive package to include options with a 3 year term subject to achievement of performance hurdles to be agreed.

#### Performance of the Company for the last five years

The performance of the Company and the impact on shareholder wealth are noted below:

	31 Mar 14	31 Mar 13
\$ \$	\$	\$
25,127 290,929	3,646,941	9,467,243
3,967) (808,001)	(7,532,237)	(8,835,418)
3,967) (808,001)	(7,532,237)	(8,835,418)
ents Cents	Cents	Cents
0.40 0.50	0.60	0.70
3.40 0.40	0.50	0.60
	-	-
(0.06) (0.05)	(0.42)	(0.50)
(0.06) $(0.05)$	(0.42)	(0.50)
)	25,127 290,929 93,967) (808,001) 93,967) (808,001) ents Cents 0.40 0.50 3.40 0.40 - (0.06) (0.05)	25,127 290,929 3,646,941 93,967) (808,001) (7,532,237) 93,967) (808,001) (7,532,237) ents Cents Cents 0.40 0.50 0.60 3.40 0.40 0.50 

The Directors' report is signed in accordance with a resolution of Directors made pursuant to s.298(2) of the Corporations Act 2001.

On behalf of the Directors

**Gary Foster** 

Perth, 9th June 2017

# **Directors' Declaration**

In accordance with a resolution of the directors of Transaction Solutions International Limited, I state that:

In the opinion of the directors:

- there are reasonable grounds to believe that the company will be able to pay its debts as and when they become due and payable;
- (b) the attached financial statements are in compliance with International Financial Reporting Standards, as stated in note 1 to the financial statements;
- the attached financial statements and notes thereto are in accordance with the Corporations Act 2001, including compliance with accounting standards and giving a true and fair view of the financial position and performance of the consolidated entity;

The Directors have been given the declarations required by section 295A of the Corporations Act 2001 Signed in accordance with a resolution of the Directors made pursuant to s295(5) of the Corporations Act 2001.

On behalf of the Directors

**Gary Foster** 

Perth, 9th June 2017

# Consolidated statement of profit and loss and other comprehensive income For the year ended 31 March 2017

Year ended Year ended

		rear enueu	rear enueu
	Notes	31 March 2017	31 March 2016
Continuing operations			
Finance income		51,685	49,585
Other income		40,081	75,542
	3	91,766	125,127
Employee benefits expense		(421,802)	(493,408)
Depreciation and amortisation expenses		(1,067)	(2,420)
Share based payments	14	(392,668)	(128,979)
Other expenses		(579,099)	(494,287)
Loss before tax	3	(1,302,870)	(993,967)
Income tax expense	4	-	-
Loss for the year from continuing operations		(1,302,870)	(993,967)
Other comprehensive income (net of tax) – items that may subsequently be reclassified to profit or loss			
Foreign currency movement in translation of foreign operations	12	5,620	4,790
Movement in fair value of available for sale assets		-	4,105,147
Merger reserve transferred from accumulated losses		-	(24,828)
Other comprehensive income		5,620	4,085,109
Total comprehensive income/(loss) for the year attributable to members		(1,297,250)	3,091,142
Loss per share		Cents	Cents
From continuing operations			
Basic loss per share	5	(0.07)	(0.06)
Diluted loss per share	5	(0.07)	(0.06)

# Consolidated statement of financial position

# As at 31 March 2017

	Notes	31 March 2017	31 March 2016
		\$	\$
ASSETS CURRENT ASSETS			
Cash and cash equivalents	6	2,537,646	1,883,929
Trade and other receivables	7	44,217	41,566
Other assets		10,410	4,584
TOTAL CURRENT ASSETS		2,592,273	1,930,079
NON-CURRENT ASSETS			
Available for sale financial assets	8	9,750,000	9,750,000
Plant & equipment	9	3,339	2,383
TOTAL NON-CURRENT ASSETS		9,753,339	9,752,383
TOTAL ASSETS		12,345,612	11,682,462
LIABILITIES			
CURRENT LIABILITIES			
Trade and other payables	10	114,139	125,197
TOTAL CURRENT LIABILITIES		114,139	125,197
TOTAL LIABILITIES		114,139	125,197
NET ASSETS		12,231,473	11,557,265
FOURTY			
EQUITY			
Contributed equity	11	34,179,407	32,654,210
Reserves	12	5,026,722	4,574,841
Accumulated losses		(26,974,656)	(25,671,786)
TOTAL EQUITY		12,231,473	11,557,265

# **Consolidated statement of cash flows** For the year ended 31 March 2017

		Year ended	Year ended
	Notes	31 March 2017 \$	31 March 2016 \$
Cash flows from operating activities			
Receipts from customers		40,283	193,668
Payments to suppliers and employees		(1,012,178)	(927,109)
Interest received		47,845	30,214
Net cash used in operating activities	6	(924,050)	(703,227)
Cash flows from investing activities			
Acquisition of plant and equipment		(2,023)	-
Net cash used in investing activities		(2,023)	-
Cash flows from financing activities			
Proceeds from the issue of shares		1,700,000	500,000
Share issue costs		(121,211)	(31,580)
Net cash provided by financing activities		1,578,789	468,420
Net decrease in cash held		652,716	(234,807)
Cash and cash equivalents at the beginning of the financial year		1,883,929	2,120,345
Effect of exchange rates on cash balances		1,001	(1,609)
Cash and cash equivalents at the end of the financial year	6	2,537,646	1,883,929

# Consolidated statement of changes in equity For the year ended 31 March 2017

	Contributed equity	Share based payment reserve	Foreign currency translation reserve	Available for sale reserve	Merger reserve	Accumulated losses	Total equity
	\$	\$	\$	\$	\$	\$	\$
Balance at 1 April 2015	32,185,790	-	(4,790)	340,715	24,828	(24,677,819)	7,868,724
Net loss for the year	-	-	-	-	-	(993,967)	(993,967)
Other comprehensive income for the year	-	-	4,790	4,105,147	(24,828)	-	4,085,109
Total comprehensive income for the year	-	-	4,790	4,105,147	(24,828)	(993,967)	3,091,142
Issue of shares	500,000	-	-	-	-	-	500,000
Share issue costs	(31,580)	-	-	-	-	-	(31,580)
Share based payments	-	128,979	-	-	-	-	128,979
Balance at 31 March 2016	32,654,210	128,979	-	4,445,862	-	(25,671,786)	11,557,265
Net loss for the year	-	-	-	-	-	(1,302,870)	(1,302,870)
Other comprehensive income for the year	-	-	5,620	-	-	-	5,620
Total comprehensive income for the year	-	-	5,620	-	-	(1,302,870)	(1,297,250)
Issue of shares for cash	1,700,000	-	-	-	-	-	1,700,000
Share issue costs	(174,803)	53,593	-	-	-	-	(121,210)
Share based payments	-	392,668	-	-	-	-	392,668
Balance at 31 March 2017	34,179,407	575,240	5,620	4,445,862	-	(26,974,656)	12,231,473

# Notes to the financial statements For the year ended 31 March 2017

#### 1. General information

#### (a) Corporate information

Transaction Solutions International Limited (the "Company") is a company domiciled in Australia. These consolidated financial statements comprise Transaction Solutions International Limited, a company incorporated in Australia and its subsidiaries including the Company as at and for the year ended 31 March 2017.

The Company's principal activity during the year was to hold a non-controlling interest in TSI India, a company installing and managing a network of ATMs on behalf of major banks in India.

This financial report was approved and was authorised for issue by the Directors on the date of the Directors' declaration.

#### (b) Components of the Group

The Group financial statements represent the financial position of Transaction Solutions International Limited, and the other entities within the Group at 31 March 2017 and their financial performance, cash flows and changes in equity for the year ended on that date.

The Group comprises of the following entities:

		Extent of	of control
	Incorporation	31 Mar 2017	31 Mar 2016
Accounting parent			
Transaction Solutions International Limited ("TSI Limited)	- Australia		
Controlled entities			
Transaction Solutions International Pty Ltd	- Australia	100%	100%
Transaction Solutions International (Mauritius) Pty Limited	Mauritius	100%	100%

The Group retains a non-controlling 24.89% interest TSI India.

#### (c) Basis of preparation

The financial statements have been prepared on the basis of historical costs, unless specifically stated otherwise in the notes. Historical costs are based on the fair value of the consideration given or received at the time of the transaction.

The financial statements have been presented in Australian dollars.

## (d) Statement of compliance

These financial statements are 'for-profit' general purpose financial statements which have been prepared in accordance with the Corporations Act 2001, Accounting Standards and Interpretations, and comply with other requirements of the law.

Accounting Standards include Australian equivalents to International Financial Reporting Standards ('A-IFRS'). Compliance with A-IFRS ensures that the financial statements and notes of the company comply with International Financial Reporting Standards ('IFRS').

## (e) Critical accounting judgements and key sources of estimation and uncertainty

In the application of Australian Accounting Standards, management is required to make judgments, estimates and assumptions about carrying values of assets and liabilities that are not readily apparent from other sources. The estimates and associated assumptions are based on historical experience and

various other factors that are believed to be reasonable under the circumstance, the results of which form the basis of making the judgments. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised if the revision affects only that period or in the period of the revision and future periods if the revision affects both current and future periods.

Fair value measurements - Valuation of Available for Sale investments

The Group has investments in unlisted shares that are not traded in an active market but that are classified as Available for Sale (AFS) financial assets and stated at fair value (because the directors consider that fair value can be reliably measured). Fair value is determined in the manner described in note 8. Gains and losses arising from changes in fair value are recognised in other comprehensive income and accumulated in the investments revaluation reserve, with the exception of impairment losses where the losses exceed prior revaluation increments, interest calculated using the effective interest method, and foreign exchange gains and losses on monetary assets, which are recognised in profit or loss. Where the investment is disposed of or is determined to be impaired, the cumulative gain or loss previously accumulated in the investments revaluation reserve is reclassified to profit or loss.

#### Benefit from carried forward tax losses

The future recoverability of the carried forward tax losses are dependent upon Group's ability to generate taxable profits in the future in the same tax jurisdiction in which the losses arise. This is also subject to determinations and assessments made by the taxation authorities. The recognition of a deferred tax asset on carried forward tax losses (in excess of taxable temporary differences) is dependent on management's assessment of these two factors. The ultimate recoupment and the benefit of these tax losses could differ materially from management's assessment. (refer Note 4)

#### Share-based payments

The Group measures the cost of equity-settled transactions with employees by reference to the fair value of the equity instruments at the date at which they are granted. The fair value of options is determined by an internal valuation using a Black-Scholes option pricing model, using the assumptions detailed in Note 14.

## (f) Application of new and revised International Financial Reporting Standards (AASBs)

The Group has adopted all of the new and revised Standards and Interpretations issued by the Australian Accounting Standards Board (the AASB) that are relevant to their operations and effective for the current year.

In the current year, the Group has applied a number of amendments to AASBs issued by the International Accounting Standards Board (IASB) that are mandatorily effective for an accounting period that begins on or after 1 January 2016.

#### Amendments to AASB 101 Disclosure Initiative

The Group has applied these amendments for the first time in the current year. The amendments clarify that an entity need not provide a specific disclosure required by an AASB if the information resulting from that disclosure is not material, and give guidance on the bases of aggregating and disaggregating information for disclosure purposes. However, the amendments reiterate that an entity should consider providing additional disclosures when compliance with the specific requirements in AASB is insufficient to enable users of financial statements to understand the impact of particular transactions, events and conditions on the entity's financial position and financial performance.

In addition, the amendments clarify that an entity's share of the other comprehensive income of associates and joint ventures accounted for using the equity method should be presented separately from those arising from the Group, and should be separated into the share of items that, in accordance with other AASBs: (i) will not be reclassified subsequently to profit or loss; and (ii) will be reclassified subsequently to profit or loss when specific conditions are met.

As regards the structure of the financial statements, the amendments provide examples of systematic ordering or grouping of the notes.

The application of these amendments has not resulted in any impact on the financial performance or financial position of the Group.

# Amendments to AASB 116 and AASB 138 Clarification of Acceptable Methods of Depreciation and Amortisation

The Group has applied these amendments for the first time in the current year. The amendments to AASB 116 prohibit entities from using a revenue-based depreciation method for items of property, plant and equipment. The amendments to AASB 138 introduce a rebuttable presumption that revenue is not an appropriate basis for amortisation of an intangible asset. This presumption can only be rebutted in the following two limited circumstances:

- a) when the intangible asset is expressed as a measure of revenue; or
- b) when it can be demonstrated that revenue and consumption of the economic benefits of the intangible asset are highly correlated.

As the Group already uses the straight-line method for depreciation and amortisation for its property, plant and equipment, and intangible assets respectively, the application of these amendments has had no impact on the Group's consolidated financial statements.

#### Standards and interpretations in issue not yet adopted

At the date of authorisation of the financial statements, the Standards and Interpretations listed below were in issue but not yet effective.		
AASB 9	Financial Instruments <sup>2</sup>	
AASB 15	Revenue from Contracts with Customers (and the related Clarifications) <sup>2</sup>	
AASB 16	Leases <sup>3</sup>	
Amendments to AASB 2	Classification and Measurement of Share-based Payment Transactions <sup>2</sup>	
Amendments to AASB 10 and AASB 128	Sale or Contribution of Assets between an Investor and its Associate or Joint Venture <sup>4</sup>	
Amendments to AASB 107	Disclosure Initiative <sup>1</sup>	
Amendments to AASB 112	Recognition of Deferred Tax Assets for Unrealised Losses <sup>1</sup>	

<sup>&</sup>lt;sup>1</sup> Effective for annual periods beginning on or after 1 January 2017, with earlier application permitted.

The directors have yet to assess the potential impact of the standards not yet adopted.

<sup>&</sup>lt;sup>2</sup> Effective for annual periods beginning on or after 1 January 2018, with earlier application permitted.

<sup>&</sup>lt;sup>3</sup> Effective for annual periods beginning on or after 1 January 2019, with earlier application permitted.

<sup>&</sup>lt;sup>4</sup> Effective for annual periods beginning on or after a date to be determined.

# 2. Significant accounting policies

#### a) Basis of consolidation

The consolidated financial statements comprise the financial statements of Transaction Solutions International Limited and its controlled entities. The Group has control when it is exposed, or has rights, to variable returns from its involvement with the investee and has the ability to affect those returns through its power over the investee.

The financial statements of subsidiaries are prepared for the same reporting period as the parent company, using consistent accounting policies. Adjustments are made to bring into line any dissimilar accounting policies that may exist.

All intra-group balances and transactions, including unrealised profits arising from intra-group transactions, have been eliminated in full. Unrealised losses are eliminated unless costs cannot be recovered

Subsidiaries are consolidated from the date on which control is transferred to the group and ceases when the Company loses control of the subsidiary. Where there is loss of control of a subsidiary, the consolidated financial statements include the results for the part of the reporting period during which the parent has control.

Accounting for subsidiaries in parent financial statements

The investments in subsidiaries are measured at costs less any accumulated impairment.

## b) Translation of foreign operations

The functional currencies of the each individual component of the Group are their respective economic currencies.

As at the reporting date the assets and liabilities of foreign operations are translated into the presentation currency at the rate of exchange ruling at the reporting date and the statement of comprehensive income, statement cash flows and statement of changes in equity are translated at the weighted average exchange rates for the year.

The exchange differences arising on the retranslation are recognised in other comprehensive income and accumulated balances are carried forward as a separate component of equity.

On disposal of a foreign operation, the deferred cumulative amount recognised in equity relating to that particular foreign operation is reclassified to profit or loss.

#### c) Transactions in foreign currencies

In preparing the financial statements of each individual group entity, transactions in foreign currencies are initially recorded in the functional currency at the exchange rates ruling at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies are retranslated at the rate of exchange ruling at the reporting date, and gain or loss in exchange rate movements are recognised in profit or loss.

Non monetary items

Non monetary items carried at fair value that are denominated in foreign currencies are retranslated at the rates prevailing at the date when the fair value was determined.

#### d) Revenue

Revenue is measured at the fair value of the consideration received or receivable.

Interest

Revenue is recognised as the interest accrues (using the effective interest method, which is the rate that exactly discounts estimated future cash receipts through the expected life of the financial instrument) to the net carrying amount of the financial asset.

#### e) Employee benefits

Employee benefits such as salary and wages are measured at the rate at which the Group expects to settle the liability; and recognised during the period over which the employee services are being rendered.

Provision is made for the Group's liability for employee benefits arising from services rendered by employees to balance date. Employee benefits that are expected to be settled within one year have been

measured at the amounts expected to be paid when the liability is settled, plus related on-costs. Employee benefits payable later than one year have been measured at the present value of the estimated future cash outflows to be made for those benefits.

#### f) Leases

Lease payments for operating leases, where substantially all the risks and benefits remain with the lessor, are charged as expenses over the period of the lease on a straight line basis.

#### g) Income tax

#### Deferred tax

Deferred income tax is provided on all temporary differences at the reporting date between the tax bases of assets and liabilities and their carrying amounts for the financial reporting purposes.

Deferred income tax liabilities are recognised for all taxable temporary differences except where the deferred income tax liability arises from the initial recognition of an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss.

Deferred income tax assets are recognised for all deductible temporary differences, carry-forward of unused tax assets and unused tax losses, to the extent that it is probable that taxable profit will be available against which the deductible temporary differences, and the carry-forward of unused tax assets and unused tax losses can be utilised except where the deferred income tax asset relating to the deductible temporary differences arises from the initial recognition of an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss.

The carrying amount of deferred income tax assets is reviewed at each balance sheet date and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred income tax asset to be utilised.

Deferred income tax assets and liabilities are measured at the tax rates that are expected to apply to the year when the asset is realised or the liability is settled, based on tax rates (and tax laws) that have been enacted or substantively enacted at the balance sheet date.

Income taxes relating to items recognised directly in equity are recognised in equity and not in the income statement.

#### h) Other taxes

Revenues, expenses and assets are recognised net of the amount of indirect taxes except:

- where the taxes incurred on a purchase of goods and services is not recoverable from the taxation authority, in which case those taxes are recognised as part of the cost of acquisition of the asset or as part of the expense item as applicable; and
- receivables and payables are stated with the amount of taxes included.

The net amount of taxes recoverable from, or payable to, the taxation authority is included as part of receivables or payables in the statement of financial position.

Cash flows are included in the Statement of Cash Flows on a gross basis and the indirect tax component of cash flows arising from investing and financing activities, which is recoverable from, or payable to, the taxation authority are classified as operating cash flows.

Commitments and contingencies are disclosed net of the amount of indirect taxes recoverable from, or payable to, the taxation authority.

#### i) Earnings per share

Basic earnings per share is calculated by dividing the profit attributable to equity holders of the Company, excluding any costs of servicing equity other than ordinary shares, by the weighted average number of ordinary shares outstanding during the financial year, adjusted for bonus elements in ordinary shares issued during the year.

Diluted earnings per share adjusts the figures used in the determination of basic earnings per share to take into account the after income tax effect of interest and other financing costs associated with dilutive

potential ordinary shares and the weighted average number of shares assumed to have been issued for no consideration in relation to dilutive potential ordinary shares.

The weighted average number of shares outstanding during the reporting period represents the equity structure of the legal parent, i.e. Transaction Solutions International Limited ("TSI Limited").

#### j) Financial instruments

Financial instruments are recognised when the Group becomes party to the contractual provisions of the instrument. The de-recognition of a financial instrument takes place when the Group no longer controls the contractual rights that comprise the financial instrument, which is normally the case when the instrument is sold, or all the cash flows attributable to the instrument are passed through to an independent third party.

The financial instruments of the group comprise of (i) cash and cash equivalents; (ii) trade and other receivables; (ii) loans and receivable; (iv) available for sale financial assets and (v) trade and other payables.

## k) Cash and cash equivalents

Cash comprises cash at bank and in hand and short term deposits with an original maturity of three months or less.

For the purposes of the Statement of Cash Flows, cash and cash equivalents consist of cash and cash equivalents as defined above, net of outstanding bank overdrafts.

#### I) Trade and other receivables

Receivables are recognised and carried at original costs less an allowance for any uncollectible amounts.

An estimate for doubtful debts is made when collection of the full amount is no longer probable. Bad debts are written off when identified.

#### m) Plant and equipment

Plant and equipment is stated at cost less accumulated depreciation and any impairment in value.

Depreciation is calculated on a straight-line basis over the estimated useful life of the asset. The assets are depreciated over the following period in the current and prior reporting periods:

	Life
Computer related equipment	2 to 3 years
Office equipment	5 to 7 years

The carrying values of plant and equipment are reviewed for impairment when events or changes in circumstances indicate the carrying value may not be recoverable.

An item of plant and equipment is derecognised upon disposal or when no future economic benefits are expected to arise from the continued use of the asset.

Any gain or loss arising on de-recognition of the asset (calculated as the difference between the net disposal proceeds and the carrying amount of the item) is included in the profit or loss in the period the item is derecognised.

## n) Recoverable amount of assets

At each reporting date, the Group assesses whether there is any indication that an asset may be impaired. Where an indicator of impairment exists, the group makes a formal estimate of recoverable amount. Where the carrying amount of an asset exceeds its recoverable amount the asset is considered impaired and is written down to its recoverable amount.

Recoverable amount is the greater of fair value less costs to sell and value in use. It is determined for an individual asset, unless the asset's value in use cannot be estimated to be close to its fair value less costs to sell and it does not generate cash inflows that are largely independent of those from other assets or group of assets, in which case, the recoverable amount is determined for the cash-generating unit to which the asset belongs.

In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset.

#### o) Available for sale financial assets

The investments in equity instruments of other entities (other than subsidiaries) are designated as available-for-sale (AFS) financial assets.

AFS financial assets are initially recognised at their fair value plus their transaction costs. After initial recognition AFS financial assets are measured at fair value with gains or losses including any related foreign currency component, being recognised in other comprehensive income and as a separate component of equity until the asset is derecognised or until the asset is determined to be impaired, at which time the cumulative gain or loss previously reported in equity is recognised in profit or loss.

#### p) Trade and other payables

Liabilities are recognised for amounts to be paid in the future for goods and services received. Liabilities expected to be settled within the normal trading cycle are carried at cost, and those expected to be settled beyond 12 months are measured at amortised cost.

#### q) Share based payments

Equity-settled share-based payments with employees and others providing similar services are measured at the fair value of the equity instrument at the grant date. Fair value is measured by use of valuation techniques. The expected life used in the model has been adjusted, based on management's best estimate, for the effects of non-transferability, exercise restrictions, and behavioural considerations.

The fair value determined at the grant date of the equity-settled share-based payments is expensed on a straight-line basis over the vesting period, based on the group's estimate of shares that will eventually vest, with a corresponding increase in equity. At the end of each reporting period, the Group revises its estimate of the number of equity instruments expected to vest. The impact of the revision of the original estimates, if any, is recognised in profit or loss such that the cumulative expense reflects the revised estimate, with a corresponding adjustment to the equity settled employee benefits reserve.

## r) Issued capital

Issued and paid up capital are recognised at the consideration received by the Group.

Expenses (including the tax effect) incurred directly in relation to the issue of the equity instruments are deducted from equity.

## 3. Profit and loss items

	Year ended 31 Mar 2017	Year ended 31 Mar 2016
	\$	\$
Loss for the year includes:		
Auditors' remuneration		
Paid/payable to parent entity auditor, Bentleys (WA) Pty Ltd (2016: Deloitte Touche Tohmatsu, Australia)		
For audit and review of financial statements	32,000	38,019
For taxation services	5,000	6,825
	37,000	44,844
Paid/payable to auditors of subsidiary entities		
For audit and review of financial statements	7,503	7,818
For taxation services	1,965	4,079
	9,468	11,897

# 4. Income taxes relating to continuing operations

Income tax recognised in profit or loss:

	Year ended 31 Mar 2017 \$	Year ended 31 Mar 2016 \$
Loss for the year from continuing operations	(1,302,870)	(993,967)
Tax benefit at effective tax rate*  Adjustment for:	(385,161)	(294,400)
Permanent non-deductible items	1,234,910	977,164
Deferred tax on carried forward losses	(849,749)	(682,764)
Tax benefit recognised in Statement of profit and loss and other comprehensive income relating to continuing operations		
*The effective corporate tax rate in Australia is 30%. In Mauritius the effective corporate tax rate is 15%.		

#### **Components of deferred tax:**

	31 Mar 2017	31 Mar 2016
	\$	\$
Deferred tax liability		
Trade and other receivables	5,615	2,275
	5,615	2,275
Deferred tax asset		
Trade and other payables	31,766	2,275
Carried forward tax losses	(26,151)	-
	5,615	2,275
Net deferred taxes	-	-

#### **Unrecognised deferred taxes:**

	31 Mar 2017	31 Mar 2016
	\$	\$
On carried forward tax loss	5,461,961	4,250,715

The tax benefits of the above deferred tax assets will only be obtained if:

- (a) the Group derives future assessable income of a nature and of an amount sufficient to enable the benefits to be utilised;
- (b) the Group continues to comply with the conditions for deductibility imposed by law; and
- (c) no changes in income tax legislation adversely affect the Company in utilising the benefits.

The directors do not consider that the Group would have sufficient taxable profits in the foreseeable future to recoup the tax losses. Hence no deferred tax asset has been recognised.

# 5. Loss per share

	Year ended 31 Mar 2017	Year ended 31 Mar 2016
	\$	\$
Net loss attributable to equity holders from continuing operations		
	(1,302,870)	(993,967)
Net loss attributable to equity holders from continuing and discontinued operations	(1,302,870)	(993,967)
	No.	No.
Weighted average number of shares for basic and diluted loss per share	1,904,881,071	1,799,350,082
From continuing operations Loss per share (cents)	(0.07)	(0.06)

# 6. Cash and cash equivalents

	31 Mar 2017 \$	31 Mar 2016 \$
Cash and cash equivalent consists of: Cash in hand and on demand deposits*	2,537,646	1,883,929
·	2,537,646	1,883,929
Reconciliation of net loss to operating cash flows:  Net loss for the year  Adjustments for:	(1,302,870)	(993,967)
Depreciation expense	1,067	2,420
Share based payments	392,668	128,979
Foreign exchange gains  Movement in working capital items:	4,619	(18,428)
(Increase) / decrease in trade and other receivables	(2,651)	126,645
(Increase) / decrease in prepayments	(5,825)	1,098
Increase / (decrease) in trade and other payables	(11,058)	50,026
	(924,050)	(703,227)

<sup>\*</sup>Includes \$20,000 held as security for credit card facility

#### 7. Trade and other receivables

	31 Mar 2017 \$	31 Mar 2016 \$
Security deposits	25,500	25,500
Other receivables	18,717 <b>44,217</b>	16,066 <b>41,566</b>

## 8. Available for sale financial assets

31 Mar 2017 \$	31 Mar 2016 \$
9,750,000	9,750,000 <b>9,750,000</b>
	\$

#### Fair value methodology

Shares in TSI India are not publicly traded and the directors are not aware of any reliable information regarding independent third party share transactions to assess the fair value.

The fair value of investments in TSI India is measured on a recurring basis at each reporting date.

The assessment of fair value of those investments is a 'Level 3' hierarchy under AASB 13 'Fair Value Measurement'. The measurement of fair value under Level 3 hierarchy is based on significant unobservable inputs.

The directors have obtained an independent expert's valuation report to measure the fair value of the investment at balance date. The fair value measurement model is based on the Sum-of-parts methodology comprising the following:

Discounted Cash Flows (DCF) method for valuation of the TSI India business; and

The value of other assets and liabilities of TSI India

The DCF method estimates the fair value of the business by discounting the future cash flows arising from the business of TSI India. The application of DCF method requires significant assumptions to be made regarding the various inputs. The key assumptions of the existing business are:

- The future cash flows for the period of 5 years have been applied;
- At balance date, TSI India's existing ATM networks comprise of 14,346 machines installed for three major Indian banks. Over the forecast period an additional 1,207 ATMs are expected to be installed across the network and the DCF is adjusted for this expected increase.
- TSI India's revenue is primarily generated in the form of fee per ATM transaction. This fee varies among the banks and also the location of the ATM machines. A range based on historical averages has been applied.
- The transaction volumes per ATM machines have historically ranged from 3,000 to 6,000 on a monthly basis. The DCF valuation model has been based on a reasonable estimate of 4,000 transactions per month.
- Transaction volumes at ATM sites have been assumed to increase 4% year on year over the forecast period;
- Operating cost assumptions regarding the fixed costs and direct and indirect site expenses have been based on historical expenses of FY2016 and FY2017.

 The terminal value of the ATMs at the end of 5 years are computed based on no growth into perpetuity

#### In addition:

- A discount rate of 15.00% has been applied based on the cost of equity. This discount rate has been applied having regard to Indian Government's 10 year bond yield at 6.68%, an equity beta of 1.00 and an equity risk premium of 8.00%.
- The inflation rate has been assumed at 4% based on recent historical economic data from, and inflation rate targets set by, the Reserve Bank of India.

The valuation of the Company's investment in TSI India is predominantly based on prospective financial information. Since forecasts relate to the future, they may be affected by unforeseen events and they depend, in part, on the effectiveness of managements actions in implementing the plans on which the forecasts are based. Accordingly actual results may vary materially from the forecast.

#### Reconciliation of movement in 'Level 3' financial instruments

	31 Mar 2017 \$	31 Mar 2016 \$
Balance at the beginning of the year	9,750,000	5,644,853
Movement in fair value of financial instruments	-	4,105,147
	9,750,000	9,750,000

The directors have concluded that, even though the Group (TSN) has a 24.89% equity interest in TSI India, it does not exert significant influence over the operations of the investee. The reasons are stated below:

- Board representation: TSN has one seat on a Board of 7 directors. The decisions of the Board are taken by a majority vote. TSN has no significant ability to influence decision making at Board level.
- Material transactions: Other than a partial reimbursement of costs which expired in June 2015 there have been no material transactions between TSN and the investee.
- Interchange of Managerial personnel: Other than the involvement of non-executive director, Gary Foster on the Board of the investee there has been no interchange of managerial personnel between TSN and the investee.
- Provision of essential technical information: There has been no provision of essential technical information between TSN and the investee

# 9. Plant and equipment

	31 Mar 2017	31 Mar 2016
	\$	\$
Plant and equipment		
At cost	29,367	27,344
Accumulated depreciation	(26,028)	(24,961)
	3,339	2,383
Movement in plant and equipment		
Balance at the beginning of the year	2,383	4,803
Additions during the year	2,023	-
Depreciation for the year	(1,067)	(2,420)
Balance at the end of the year	3,339	2,383

# 10. Trade and other payables

	31 Mar 2017	31 Mar 2016
	\$	\$
Trade payables and accruals	114,139	125,197
	114,139	125,197

The trading terms with the creditors generally provide for 30 days credit.

# 11. Contributed equity

	31 Mar 2017 \$	31 Mar 2016 \$
Issued and paid up capital 1,945,136,208 (2016: 1,838,886,208) ordinary shares	34,179,40 <b>34,179,40</b>	, ,

	Nos.	\$
Movement in ordinary shares		
Opening balance	1,780,062,679	32,185,790
Issued for cash	58,823,529	500,000
Costs of issue		(31,580)
Balance at 31 March 2016	1,838,886,208	32,654,210
Opening balance	1,838,886,208	32,654,210
Issued for cash	106,250,000	1,700,000
Costs of issue		(174,803)
Balance at 31 March 2017	1,945,136,208	34,179,407

Ordinary shares have the right to receive dividends as declared and, in the event of a winding up of the Company, to participate in the proceeds from sale of all surplus assets in proportion to the number of and amounts paid up on shares held. Ordinary shares entitle their holder to one vote, either in person or proxy, at a meeting of the Company.

#### 12. Reserves

	31 Mar 17 \$	31 Mar 16 \$
Available for sale reserve	4,445,862	4,445,862
Share based payment reserve	575,240	128,979
Foreign currency translation reserve	5,620	-
	5,026,722	4,574,841

#### Available for sale reserve

The available for sale reserve represents the cumulative gains and losses including foreign currency gains or losses, arising on the revaluation of available for sale financial assets that have been recognised in other comprehensive income, net of amounts reclassified to profit or loss when those assets have been disposed of or are determined to be impaired.

#### Share based payment reserve

The share-based payment reserve relates to share options granted by the Company to its employees. Further information about share-based payments to employees is set out in note 14.

#### Foreign currency translation reserve

Exchange differences relating to the translation of the results and net assets of the Group's foreign operations from their functional currencies to the Group's presentation currency (ie. Australian dollars) are recognised directly in other comprehensive income and accumulated in the foreign currency translation reserve.

#### 13. Operating segments

Information reported to the chief operating decision makers for the purposes of resource allocation and assessment of segment performance focuses on the business in India. The Group's reportable segment under AASB 8 as at 31 March 2017 comprise only one segment as follows:

 Segment comprising TSI Limited and TSI (Australia) Pty Ltd to manage the corporate affairs of the group.

There were no inter-segment transactions affecting the segment revenue or the results.

## 14. Share based payments

The following share based compensation was granted to Sanlam Private Wealth during the year.

Name	Granted Nos.	Exercise price	Expiry date	Vesting (from grant date)
Sanlam Private Wealth	7,500,000	3 cents	30 June 2018	24 August 2016

The options have been granted as part consideration for services performed as Lead manager in a capital raising undertaken by the Company.

An expense of \$53,593 was recognised during the year in relation to this share based payment.

The inputs to the options valuation were:

	Options expiring 30/6/2018
Grant date share price	2.0 cents
Expected volatility	91%
Time to maturity	1.85 years
Dividend yield	0%
Risk-free interest rate	1.41%

An expense of \$392,668 was also recognised during the year in relation to options granted in the prior year vesting on 15 August 2016.

#### 15. Financial Instruments

#### **Board policy on financial instruments**

The Group's financial instruments arise directly from its operations and through the fund raising activities. It is, and has been throughout the period under review, the Group's policy that no trading in financial instruments shall be undertaken.

The financial instruments expose the group to certain risks. The nature and extent of such risks, and the management's risk management strategy are noted below.

The Board of Directors has overall responsibility for the establishment and oversight of the risk management framework. Given the nature and size of the business, no formal risk management committees have been established, however responsibility for control and risk management is delegated to the appropriate level of management with the chief executive officer and chief financial officer (or their equivalent) having ultimate responsibility to the Board for the risk management and control framework.

Risk management policies are established to identify and analyse the risks faced by the Group, to set appropriate risk limits and controls, and to monitor risks and adherence to limits. Risk management policies and systems are reviewed regularly to reflect changes in market conditions and the Group's activities.

Arrangements put in place by the Board to monitor risk management include monthly reporting to the Board in respect of the operations and financial position of the Group. The Board also reviews risks that relate to operations and financial instruments as required, but at least every six months.

Given the uncertainty as to the timing and amount of cash inflows and outflows, the Group has not implemented any additional strategies to mitigate the financial risks and no hedging has been put in place. As the Group's operations change, the Directors will review this policy periodically going forward.

The Group's policy is that no trading in financial instruments shall be undertaken for the purposes of making speculative gains.

#### **Capital Management Policy**

The Board's policy is to maintain a strong capital base so as to maintain investor, creditor and market confidence and to sustain future development of the business. Given the stage of development of the Group, the Board's objective is to minimise debt and to raise funds as required through the issue of new shares. The Group is currently examining new business opportunities where acquisition/working capital requirements of a new project may involve additional funding in some format (which may include debt, where appropriate).

The Board manages the paid up share capital as its capital base. (2017: \$34,179,407; 2016: \$32,654,210)

#### Fair value of financial instruments

31 Mar 17	31 Mar 16
\$	\$
2,537,646 44,217 9,750,000	1,883,929 41,566 9,750,000
	11,675,495
	(125,197) <b>11,550,298</b>
	\$ 2,537,646 44,217

(1) The fair values closely approximate their carrying amount on account of the short maturity cycle.

#### **Credit risk**

The Group's credit risks arise from potential default of trade and other receivables. The maximum credit exposure is limited to the carrying amount of trade and other receivables of \$44,217 (2016: \$41,566) at reporting dates.

	31 Mar 17	31 Mar 16
	\$	\$
Ageing analysis of trade and other receivables:		
Recoverable within 3 months	44,217	41,566
Recoverable after 3 months	-	-
Bad and doubtful debts	-	-
Total	44,217	41,566

Trade and other receivables comprise receivables from a bank and the Australian Taxation Office. The Board monitors the recoverability through an aged receivable schedules and inputs from the management team.

There are no significant concentrations of credit risks.

#### Liquidity risk

The Group's liquidity risks arise from potential inability of the group to meet its financial obligations as and when they fall due, generally due to shortage of cleared funds. The Group is exposed to liquidity risk on account of trade and other payables. The Group manages its liquidity risk through continuously monitoring the cleared funds position; and by utilising short term cash budgets.

The contractual maturity analysis of the Group's financial liabilities is as follows:

	< 3 months	> 3 months	Total
	\$	\$	\$
31 March 2017			
Trade and other payables	114,139	-	114,139
	114,139	-	114,139
31 March 2016			
Trade and other payables	125,197	-	125,197
	125,197	-	125,197

#### Interest rate risk

Interest rate risk is the risk that fair values and cash flows of the Group's financial instruments will be affected by changes in the market interest rates.

The Group's cash and cash equivalents are impacted by interest rate risks. Other receivables and payables have short maturities and are non-interest bearing. Management believes that the risk of interest rate movement would not have a material impact of the Group's operations.

Management periodically reviews the interest rates offered on cash and cash equivalents. The Group's primary objective is on developing the core business rather than earning interest income. The cash balances are invested at the prevailing short term market interest rates with credit worthy financial institutions.

The sensitivity of the interest bearing financial instruments to a 1% change in market interest rate is:

	31 Mar 17	31 Mar 16
	\$	\$
Cash and cash equivalents	2,537,646	1,883,929
	2,537,646	1,883,929
Impact on profit and equity +1% movement	25,376	18,839
Impact on profit and equity -1% movement	(25,376)	(18,839)

#### Foreign currency risk

The Group has exposure to Indian Rupees on account of the geographical location of the investment.

	31 Mar 17	31 Mar 16
	\$	\$
Indian rupee denominated financial instruments		_
Available for sale financial assets	9,750,000	9,750,000
	9,750,000	9,750,000
		_
US dollar denominated financial instruments		
Cash and cash equivalents	50,265	646,827
Trade and other payables	(16,507)	(25,164)
	33,758	621,663

The Board does not currently engage in hedging these foreign currency risks.

The sensitivity of the foreign currency denominated financial instruments to a 10% change in market exchange rate are:

	31 Mar 17	31 Mar 16
Impact on profit or loss	\$	\$
Appreciation of A\$ by 10%		
Indian rupees	975,000	975,000
US dollars	3,376	62,166
	978,376	1,037,166
Depreciation of A\$ by 10%		
Indian Rupees	(975,000)	(975,000)
US dollars	(3,376)	(62,166)
	(978,376)	(1,037,166)

# 16. Key Management Personnel Disclosure

## **Key Management Personnel**

The KMP of the Group during the current year and prior financial year were:

Name	Role
Mr. Gary Foster	Chairman, non-executive director (Managing director to 31 March 2017)
Mr. Paul Boyatzis	Non-executive director (Chairman to 31 March 2017)
Mr. Yew Seng Kwa	Non-executive director
Mr. Jeffrey Lai	Chief executive officer (appointed 20 March 2017)
Mr James Carroll	Non-executive director (resigned 31 March 2016)

All KMP of the Group were in office for the entire year unless stated otherwise.

The aggregate compensation made to directors and other members of key management personnel of the company and the Group is set out below:

	31 Mar 17	31 Mar 16
	\$	\$
Short-term employee benefits	389,815	455,430
Post-employment benefits	24,677	29,820
	414,492	485,250

#### **Loans to Key Management Personnel**

There were no loans made to KMPs during the year (2016: Nil)

#### Other balances and transactions with Key Management Personnel

The Group did not engage in any other transactions with the KMPs, other than in their capacity as shareholders of the Group.

# 17. Commitments

#### **Capital commitments:**

At 31 March 2017, the Group had no capital commitments.

#### **Operating lease commitments:**

The Group has operating lease commitments in relation to office premises. The existing commitments in relation to non-cancellable operating leases at reporting dates were:

	31 Mar 2017	31 Mar 2016
	\$	\$
Payable within 1 year	31,680	73,633
Between 1 and 5 years	2,640	-
Beyond 5 years	-	_
Total	34,320	73,633

# 18. Contingent assets and liabilities

At 31 March 2017 there are no contingent assets or liabilities within the Group.

# 19. Events after balance sheet date

Subsequent to the balance date the Company announced it had entered into an exclusive agreement with a subsidiary of Novatti Group Limited to target the Indian digital payments market by establishing and marketing a range of mobile and online payment services.

The Company also announced the decision not to exercise or seek a further extension to the CX Partners option agreement for TSN to purchase the remaining 75% equity of TSI India, which expired on 30 April 2017. The Company will continue to monitor the investment opportunity.

Other than the above no matters or circumstances have arisen since the end of the year which have significantly affected or may significantly affect the operations or the state of affairs of the Group in the future financial years.

# 20. Parent entity information

The following details information related to the parent entity, TSI Limited at 31 March 2017. The information presented here has been prepared using consistent accounting policies as presented in note 2.

	31 Mar 17	31 Mar 16
	\$	\$
Financial Position		
Assets		
Current assets	2,539,111	1,281,620
Non-current assets	7,905,220	4,397,521
Total assets	10,444,331	5,679,141
Total abboto	10,777,001	3,073,141
Liabilities		
Current liabilities	251,469	255,580
Total liabilities	251,469	255,580
Net assets	10,192,863	5,423,561
Equity		
Contributed equity	34,179,407	32,654,210
Reserves	2,579,361	2,133,100
Accumulated losses	(26,565,905)	(29,363,749)
Total equity	10,192,863	5,423,561
Financial Performance		
Profit/(Loss) for the year	2,797,844	(4,888,490)
Other comprehensive income		1,974,907
Total comprehensive income for the year	2,797,844	(2,913,583)

No guarantees have been entered into by TSI Limited in relation to the debts of its subsidiaries.

TSI Limited had no commitments to purchase property, plant and equipment or contingent liabilities at year end.



Bentleys Audit & Corporate (WA) Pty Ltd

London House

Level 3,

216 St Georges Terrace

Perth WA 6000

PO Box 7775

Cloisters Square WA 6850

ABN 33 121 222 802

T+61 8 9226 4500

F+61 8 9226 4300

bentleys.com.au

To The Board of Directors

# Auditor's Independence Declaration under Section 307C of the Corporations Act 2001

As lead audit director for the audit of the financial statements of Transaction Solutions International Limited for the financial year ended 31 March 2017, I declare that to the best of my knowledge and belief, there have been no contraventions of:

- the auditor independence requirements of the Corporations Act 2001 in relation to the audit; and
- any applicable code of professional conduct in relation to the audit.

Yours faithfully

**BENTLEYS** 

**Chartered Accountants** 

**CHRIS NICOLOFF CA** 

Ohn Mint

**Director** 

Dated at Perth this 9th day of June 2017





## To the Members of Transaction Solutions International Limited

# Report on the Audit of the Financial Report

## **Opinion**

We have audited the financial report of Transaction Solutions International Limited ("the Company") and its subsidiaries ("the Consolidated Entity"), which comprises the consolidated statement of financial position as at 31 March 2017, the consolidated statement of profit or loss and other comprehensive income, the consolidated statement of changes in equity and the consolidated statement of cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies, and the directors' declaration.

# In our opinion:

- a. the accompanying financial report of the Consolidated Entity is in accordance with the *Corporations Act 2001*, including:
  - giving a true and fair view of the Consolidated Entity 's financial position as at 31 March 2017 and of its financial performance for the year then ended;
  - (ii) complying with Australian Accounting Standards and the Corporations Regulations 2001.
- b. the financial report also complies with International Financial Reporting Standards as disclosed in Note 1.

## **Basis for Opinion**

We conducted our audit in accordance with Australian Auditing Standards. Those standards require that we comply with relevant ethical requirements relating to audit engagements and plan and perform the audit to obtain reasonable assurance about whether the financial report is free from material misstatement. Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Report* section of our report. We are independent of the Consolidated Entity in accordance with the auditor independence requirements of the *Corporations Act 2001* and the ethical requirements of the Accounting Professional and Ethical Standards Board's *APES 110 Code of Ethics for Professional Accountants* (the Code) that are relevant to our audit of the financial report in Australia. We have also fulfilled our other ethical responsibilities in accordance with the Code.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.



Bentleys Audit & Corporate (WA) Pty Ltd

Level 3, 216 St Georges Terrace Perth WA 6000

PO Box 7775 Cloisters Square WA 6850

ABN 33 121 222 802

T +61 8 9226 4500 F +61 8 9226 4300

bentleys.com.au







# **Key Audit Matters**

Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the financial report of the current period. These matters were addressed in the context of our audit of the financial report as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

# Key audit matter

## Share based payments - \$392,668

Refer to Note 14 Share based payments

The share based payment expense has been deemed a key audit matter as a result of the judgement involved in determining the inputs to the valuation model and the fact that it is material to the financial statements.

As disclosed in Note 14, during the period the entity granted options to its lead manager for the capital raising conducted during the period.

Further to this in the prior period options were

granted to employees as an incentive and these

vested during the current period.

These options are subject to the measurement and recognition criteria of AASB 2 "Share-based Payments".

There are various inputs applied to the model used to calculate the value of the options.

# **Available for Sale Financial Assets - \$9,750,000** Refer to Note 8 – Available for sale financial assets

We focused on this area and deemed it a key audit matter due to the size of the balance and the inherent judgement involved in determining the fair value of financial instruments with significant unobservable inputs.

As at 31 March 2017 the available-for-sale financial assets were valued at \$9,750,000 (2016: \$9,750,000).

# How our audit addressed the key audit matter

Our procedures included, amongst others:

- Obtaining a reconciliation of the share based payments in existence during the period.
- Enquiring with management whether there have been any new options issued during the period.
- Obtaining managements calculation of the fair value of options issued and assessing the inputs.
- Assessing the amount recognised during the period against the vesting conditions of the options.
- Enquiring with management about the vesting of options issued in prior periods.
- Assessing the amount recognised in the current period against the original terms of options issued in prior periods.
- Ensuring disclosure is complete and accurate

In assessing this key audit matter we involved valuation specialists.

Our procedures included, amongst others:

- Agreeing the existence and number of shares held of available-for-sale security balances at 31 March 2017 to share certificates.
- Obtaining the independent expert's valuation of available for sale financial assets.
- We evaluated the methodology for determining the recoverable amount of the investment in Transaction Solutions International (India) Private Limited by comparing the model with generally accepted valuation methodology and accounting standard requirements.





# Key audit matter

The available for sale financial assets are "level 3" financial instruments in accordance with the classification under Australian Accounting Standards where values are derived from significant unobservable inputs.

The valuation therefore requires a higher degree of judgement.

The available for sale financial asset relates to the 24.89% equity interest in Transaction Solutions International (India) Private Limited.

## How our audit addressed the key audit matter

- We checked the mathematical accuracy of the model and recalculated the recoverable amount.
- We performed sensitivity analysis on key assumptions such as the discount rate and expected growth in transactions to identity the assumptions relative to the risk of impairment and material misstatement and focus our audit effort thereon.
- We ensure the disclosures were in accordance with AASB 14 "Fair Value Measurement".
- We challenged the key assumptions in the model by:
  - Assessing estimated future transactions against existing contractual arrangements and industry trends.
  - Corroborating inputs of the discount rate calculated to external market data.

## Other Information

The directors are responsible for the other information. The other information comprises the information included in the Consolidated Entity's annual report for the year ended 31 March 2017, but does not include the financial report and our auditor's report thereon.

Our opinion on the financial report does not cover the other information and accordingly we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial report, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial report or our knowledge obtained in the audit or otherwise appears to be materially misstated.

If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

## Responsibilities of the Directors for the Financial Report

The directors of the Company are responsible for the preparation of the financial report that gives a true and fair view in accordance with Australian Accounting Standards and the *Corporations Act 2001* and for such internal control as the directors determine is necessary to enable the preparation of the financial report that gives a true and fair view and is free from material misstatement, whether due to fraud or error. In Note 1, the directors also state in accordance with Australian Accounting Standard *AASB 101 Presentation of Financial Statements*, that the financial report complies with International Financial Reporting Standards.

In preparing the financial report, the directors are responsible for assessing the Consolidated Entity's ability to





continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Consolidated Entity or to cease operations, or has no realistic alternative but to do so.

## Auditor's Responsibilities for the Audit of the Financial Report

Our responsibility is to express an opinion on the financial report based on our audit. Our objectives are to obtain reasonable assurance about whether the financial report as a whole is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with the Australian Auditing Standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of this financial report.

As part of an audit in accordance with the Australian Auditing Standards, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- ldentify and assess the risks of material misstatement of the financial report, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Consolidated Entity's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the directors.
- Conclude on the appropriateness of the directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Consolidated Entity's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial report or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Consolidated Entity to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial report, including the disclosures, and whether the financial report represents the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Consolidated Entity to express an opinion on the financial report. We are responsible for the direction, supervision and performance of the Consolidated Entity audit. We remain solely responsible for our audit opinion.





We communicate with the directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the directors with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with the directors, we determine those matters that were of most significance in the audit of the financial report of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

## Report on the Remuneration Report

We have audited the Remuneration Report included in the directors' report for the year ended 31 March 2017. The directors of the Company are responsible for the preparation and presentation of the remuneration report in accordance with s300A of the *Corporations Act 2001*. Our responsibility is to express an opinion on the remuneration report, based on our audit conducted in accordance with Australian Auditing Standards.

# **Auditor's Opinion**

In our opinion, the Remuneration Report of Transaction Solutions International Limited, for the year ended 31 March 2017, complies with section 300A of the *Corporations Act 2001*.

BENTLEYS

**Chartered Accountants** 

**CHRIS NICOLOFF CA** 

Chin Mint

Director

Dated at Perth this 9th day of June 2017

## **CORPORATE GOVERNANCE STATEMENT**

Transaction Solutions International Limited (the Company) and the Board are committed to achieving and demonstrating the highest standards of corporate governance. The Board continues to review the framework and practices to ensure they meet the interests of shareholders.

The directors are responsible to the shareholders for the performance of the Company in both the short and the longer term and seek to balance sometimes competing objectives in the best interests of the Company as a whole. Their focus is to enhance the interests of shareholders and other key stakeholders and to ensure the Company is properly managed.

# **Corporate Governance Compliance**

A description of the Company's main corporate governance practices is set out below. All these practices, unless otherwise stated, have been in place for financial year ended 31 March 2017. The Company has considered the ASX Corporate Governance Principles and Recommendations (3<sup>rd</sup> Edition) to determine an appropriate system of control and accountability to best fit its business and operations commensurate with these guidelines.

# **Disclosure of Corporate Governance Practices**

# **Summary Statement**

	ASX Principles and Recommendations	"If not, why not"
Recommendation 1.1	✓	
Recommendation 1.2	✓	
Recommendation 1.3	✓	
Recommendation 1.4	✓	
Recommendation 1.5		✓
Recommendation 1.6	✓	
Recommendation 1.7	✓	
Recommendation 2.1		✓
Recommendation 2.2	✓	
Recommendation 2.3	✓	
Recommendation 2.4		✓
Recommendation 2.5		✓
Recommendation 2.6	✓	
Recommendation 3.1	✓	
Recommendation 4.1		✓
Recommendation 4.2	✓	
Recommendation 4.3	✓	
Recommendation 5.1	✓	
Recommendation 6.1	✓	
Recommendation 6.2		✓
Recommendation 6.3	✓	
Recommendation 6.4	✓	
Recommendation 7.1		✓
Recommendation 7.2	✓	
Recommendation 7.3		✓
Recommendation 7.4	✓	
Recommendation 8.1		✓
Recommendation 8.2	✓	
Recommendation 8.3		✓

# **Disclosure - Principles & Recommendations**

## Principle 1 - Lay solid foundations for management and oversight

"Companies should establish and disclose the respective roles and responsibilities of its board and management and how their performance is monitored and evaluated."

## **Recommendation 1.1:**

A listed entity should disclose the respective roles and responsibilities of its board and management and those matters expressly reserved to the board and those delegated to management.

#### **Disclosure:**

The Directors are responsible to the shareholders for the performance of the Company in both the short and the longer term and seek to balance sometimes competing objectives in the best interests of the Company as a whole. Their focus is to enhance the interests of shareholders and other key stakeholders and to ensure the Company is properly managed.

The Board is responsible for evaluating and setting the strategic directions for the Group, establishing goals for management and monitoring the achievement of these goals. The Managing Director or CEO is responsible to the Board for the day-to-day management of the Group.

The Board has sole responsibility for the following:

- Appointing and removing the Managing Director and/or CEO and any other executives and approving their remuneration;
- Appointing and removing the Company Secretary and Chief Financial Officer and approving their remuneration;
- Determining the strategic direction of the Company and measuring performance of management against approved strategies;
- Review of the adequacy of resources for management to properly carry out approved strategies and business plans;
- Adopting operating and capital expenditure budgets at the commencement of each financial year and monitoring the progress by both financial and non-financial key performance indicators;
- Monitoring the Company's medium term capital and cash flow requirements;
- Approving and monitoring financial and other reporting to regulatory bodies, shareholders and other organisations;
- Determining that satisfactory arrangements are in place for auditing the Company's financial affairs;
- Review and ratify systems of risk management and internal compliance and control, codes of conduct and compliance with legislative requirements; and
- Ensuring that policies and compliance systems consistent with the Company's objectives and best practice are in place and that the Company and its officers act legally, ethically and responsibly on all matters.

The Board's role and the Company's corporate governance practices are being continually reviewed and improved as required.

The Managing Director and/or CEO and senior executives are delegated the authority to ensure the effective day-to-day management of the business and the Board monitors the exercise of these powers. The Managing Director and/or CEO and senior executives are required to report regularly to the Board on the performance of the Business.

Some Board functions may be handled through Board Committees. These committees are appointed when the size and scale of operations requires. However, the Board as a whole is responsible for determining the extent of powers residing in each Committee and is ultimately responsible for accepting, modifying or rejecting Committee recommendations.

# **Recommendation 1.2:**

A listed entity should undertake appropriate checks before appointing a person, or putting forward to security holders a candidate for election, as a director; and provide security holders with all material information in its possession relevant to a decision on whether or not to elect or re-elect a director.

## **Disclosure:**

The Company has not made an appointment to the Board since June 2012. Should the Company seek to appoint an additional director, then the appropriate checks will be undertaken which will include checks such as the person's character, experience, education, criminal and bankruptcy history.

A profile of each Director is included in the Annual Report and in any notice of meeting where the Director is standing for election or re-election.

#### **Recommendation 1.3:**

A listed entity should have a written agreement with each director and senior executive setting out the terms of their appointment.

## **Disclosure:**

The Company has a written agreement with each Director and senior executive which sets out the terms of their appointment. Any material variations to agreements with Directors are disclosed to the ASX.

#### **Recommendation 1.4:**

The company secretary of a listed entity should be accountable directly to the board, through the chair, on all matters to do with the proper functioning of the board.

#### **Disclosure:**

The Company Secretary is accountable to the Board through the Chair and has a direct line of communication with the Chairman and all Directors. The Company Secretary is responsible for supporting the proper functioning of the Board and its committees where applicable. The role includes, but is not limited to:

- Monitoring the extent that the Board policies and procedures are followed;
- Coordinating the timely completion and despatch of Board and committee agendas and briefing material;
- Advising the Board and committees (where applicable) on governance matters;
- Ensuring the business at Board and shareholder meetings is accurately reflected in the minutes; and
- Assisting with the induction of Directors.

## **Recommendation 1.5:**

A listed entity should:

- have a diversity policy which includes requirements for the board or a relevant committee of the board to set measurable objectives for achieving gender diversity and to assess annually both the objectives and the entity's progress in achieving them;
- (b) disclose that policy or a summary of it; and
- (c) disclose as at the end of each reporting period the measurable objectives for achieving gender diversity set by the board or a relevant committee of the board in accordance with the entity's diversity policy and its progress towards achieving them; and the respective proportions of men and women on the board, in senior executive positions and across the whole organisation (including how the entity has defined "senior executive" for these purposes).

# **Disclosure:**

The Board has not approved a diversity policy or established formal measurable objectives for achieving gender diversity. The Board recognises the benefits of having an appropriate blend of diversity on the Board and in all areas of the Group's business. The employees and officers of the Company currently represent a range of ethnicity, cultural background, age and experience. The Company's major investment is in TSI India which was until August 2013 part of the Group. Employees and officers of TSI India also represent a diverse range of ethnicity, cultural background, age, gender and experience.

The Company had 1 employee during the reporting period, who was a male. There are no women in senior executive positions or on the Board.

## **Recommendation 1.6:**

A listed entity should have and disclose a process for periodically evaluating the performance of the board, its committees and individual directors; and disclose, in relation to each reporting period, whether a performance evaluation was undertaken in the reporting period in accordance with that process.

## **Disclosure:**

The Chairman is responsible for evaluation of the Board and committees as and when considered appropriate. The review is based on the goals for the Board and individual Directors. The goals are based on corporate requirements and any areas for improvement that may be identified. The Chairman will provide each Director with confidential feedback on his or her performance.

No formal review was undertaken during the reporting period. Evaluation of the Board is currently carried out on a continuing and informal basis. A formal process will be put in place when the Board considers it is justified by the level of the Company's operations.

## **Recommendation 1.7:**

A listed entity should have and disclose a process for periodically evaluating the performance of its senior executives; and disclose, in relation to each reporting period, whether a performance evaluation was undertaken in the reporting period in accordance with that process.

## **Disclosure:**

The Board is responsible for the evaluation of senior executives. No formal periodic review of senior executives was undertaken during the reporting period with evaluation of management carried out on continuing basis by the Chairman. All directors and senior executives report to the Board as to their area of responsibility at each Board meeting, if required.

## Principle 2 - Structure the board to add value

"A listed entity should have a board of an appropriate size, composition, skills and commitment to enable it to discharge its duties effectively."

## **Recommendation 2.1:**

The board of a listed entity should have a nomination committee which:

- (1) has at least three members, a majority of whom are independent directors; and
- (2) is chaired by an independent director and disclose:
  - (a) the charter of the committee;
  - (b) the members of the committee; and
  - (c) as at the end of each reporting period, the number of times the committee met throughout the period and the individual attendances of the members at those meetings; or if it does not have a nomination committee, disclose that fact and the processes it employs to address board succession issues and to ensure that the board has the appropriate balance of skills, knowledge, experience, independence and diversity to enable it to discharge its duties and responsibilities effectively.

## **Disclosure:**

A nomination committee has not been established. The current size and composition of the Board does not allow for a suitably constituted nomination committee and the committee is not warranted given the level of operations of the Company. The role and processes of a nomination committee has been assumed by the full Board. When circumstance require, the Board considers the necessary skills, knowledge and experience of the Board and management and seeks to fill any gaps in these areas as appropriate.

# **Recommendation 2.2:**

A listed entity should have and disclose a board skills matrix setting out the mix of skills and diversity that the board currently has or is looking to achieve in its membership.

# Disclosure:

The Board has identified that the appropriate mix of skills and diversity required of its members to operate effectively and efficiently is achieved by personnel having substantial skills and experience in international business and finance, banking and ATM service provision, operational management, corporate governance, payments and general technology development and implementation, listed company and equity markets as well as time availability. The current Board composition adequately addresses these areas. If and when there is a change in the Company's business and/or level of operations, the Board will reconsider the skills matrix and ensure the Board has members with the appropriate skills and experience. A profile of each Director setting out their skills, experience and expertise is set out in the Directors Report of the 2017 Annual Report.

#### Recommendation 2.3:

A listed entity should disclose the names of the directors considered by the board to be independent and the length of service of each director.

#### Disclosure:

The Company currently has the following Board members:

Mr Gary Foster
 Non-Executive Chairman
 Appointed 25/02/10, Managing Director until 31/03/17

Mr Paul Boyatzis Non-Executive Director Appointed 25/02/10, Chairman until 31/03/17

Mr Yew Seng Kwa Non-Executive Director Appointed 20/08/10

The Board has assessed the independence status of the directors in terms of the ASX Corporate Governance Council's discussion of independent status and has determined that during the reporting period, Mr Yew Seng Kwa was an independent director.

## **Recommendation 2.4:**

A majority of the board of a listed entity should be independent directors.

#### **Disclosure:**

The Company does not have a majority of independent directors.

The Board considers that the Company is not currently of a size, nor are its affairs of such complexity to justify the appointment and further expense of additional independent Non-Executive Directors. The Board believes that the individuals on the Board can make, and do make, quality and independent judgments in the best interests of the Company on all relevant issues.

## **Recommendation 2.5:**

The chair of the board of a listed entity should be an independent director and, in particular, should not be the same person as the CEO of the entity.

## Disclosure:

The Company's Chairman during the reporting period, Mr Paul Boyatzis, is considered by the Board not to be independent in terms of the ASX Corporate Governance Council's definition of independent director. The current Chairman, Gary Foster, not considered by the Board to be an independent director. However, the Board believes that both Chairmen were and are able to and do bring quality and independent judgment to all relevant issues falling within the scope of the role of a Chairman.

The role of the Chairman and the CEO are not exercised by the same person.

# **Recommendation 2.6:**

A listed entity should have a program for inducting new directors and provide appropriate professional development opportunities for directors to develop and maintain the skills and knowledge needed to perform their role as directors effectively.

# **Disclosure:**

A new director is inducted into the Company's policies and processes on engagement. The Company does not have a formal policy or program for professional development of Directors. Directors are expected to maintain and develop their skills and knowledge needed to perform their role effectively. The Board has determined that individual Directors have the right in connection with their duties and responsibilities as Directors, to seek independent professional advice at the Company's expense. The engagement of an outside adviser is subject to prior approval of the Chairman and this will not be withheld unreasonably. If appropriate, any advice so received will be made available to all Board members.

# Principle 3 - Promote ethical and responsible decision-making

"A listed entity should act ethical and responsibly."

## **Recommendation 3.1:**

A listed entity should have a code of conduct for its directors, senior executives and employees and disclose that code or a summary of it.

#### **Disclosure:**

The Board has adopted a Code of Conduct for Directors to promote ethical and responsible decision-making by the Directors.

The principles of the code are:

- A director must act honestly, in good faith and in the best interests of the Company as a whole.
- A director has a duty to use due care and diligence in fulfilling the functions of office and exercising the
  powers attached to that office.
- A director must use the powers of office for a proper purpose, in the best interests of the Company as a
  whole.
- A director must recognise that the primary responsibility is to the Company's shareholders as a whole but should, where appropriate, have regard for the interest of all stakeholders of the Company.
- A director must not make improper use of information acquired as a director.
- A director must not take improper advantage of the position of director.
- A director must not allow personal interests, or the interests of any associated person, to conflict with the interests of the Company.
- A director has an obligation to be independent in judgment and actions and to take all reasonable steps to be satisfied as to the soundness of all decisions taken as a Board.
- Confidential information received by a director in the course of the exercise of directorial duties remains the
  property of the Company and it is improper to disclose it, or allow it to be disclosed, unless that disclosure
  has been authorised by the Company, or the person from whom the information is provided, or is required
  by law.
- A director should not engage in conduct likely to bring discredit upon the Company.
- A director has an obligation at all times, to comply with the spirit, as well as the letter of the law and with the
  principles of the Code.

Directors are also obliged to comply with the Company's Code of Ethics and Conduct, as outlined below.

The Company has implemented a Code of Ethics and Conduct, which provides guidelines aimed at maintaining high ethical standards, corporate behaviour and accountability within the Company.

All employees and directors are expected to:

- respect the law and act in accordance with it;
- respect confidentiality and not misuse Company information, assets or facilities;
- value and maintain professionalism;
- avoid real or perceived conflicts of interest;
- act in the best interests of shareholders;
- by their actions contribute to the Company's reputation as a good corporate citizen which seeks the respect of the community and environment in which it operates;
- perform their duties in ways that minimise environmental impacts and maximise workplace safety;
- exercise fairness, courtesy, respect, consideration and sensitivity in all dealings within their workplace and with customers, suppliers and the public generally; and
- act with honesty, integrity, decency and responsibility at all times.

An employee that breaches the Code of Ethics and Conduct may face disciplinary action. If an employee suspects that a breach of the Code of Ethics and Conduct has occurred or will occur, he or she must report that breach to management. No employee will be disadvantaged or prejudiced if he or she reports in good faith a suspected breach. All reports will be acted upon and kept confidential.

# Principle 4 - Safeguard integrity in financial reporting

"A listed entity should have formal and rigorous processes that independently verify and safeguard the integrity of its corporate reporting"

#### **Recommendation 4.1**

The board of a listed entity should have an audit committee which:

- has at least three members, all of whom are non-executive directors and a majority of whom are independent directors; and
- (2) is chaired by an independent director, who is not the chair of the board, and disclose:
  - (a) the charter of the committee;
  - (b) the relevant qualifications and experience of the members of the committee; and
  - (c) in relation to each reporting period, the number of times the committee met throughout the period and the individual attendances of the members at those meetings; or if it does not have an audit committee, disclose that fact and the processes it employs that independently verify and safeguard the integrity of its corporate reporting, including the processes for the appointment and removal of the external auditor and the rotation of the audit engagement partner.

## **Disclosure:**

An Audit Committee has not been established and the role of the Audit Committee has been assumed by the full Board.

The composition of the Board does not currently allow for a properly constituted committee in accordance with the recommendations. When the establishment of a separate Audit Committee is considered justified an appropriate Charter will be adopted.

The Board is responsible for the initial appointment of the external auditor and the appointment of a new external auditor when any vacancy arises. Candidates for the position of external auditor must demonstrate independence from the Company through the engagement period. The Board may otherwise select an external auditor based on criteria relevant to the Company's business and circumstances. The performance of the external auditor is reviewed on an annual basis by the Board.

# **Recommendation 4.2:**

The board of a listed entity should, before it approves the entity's financial statements for a financial period, receive from its CEO and CFO a declaration that, in their opinion, the financial records of the entity have been properly maintained and that the financial statements comply with the appropriate accounting standards and give a true and fair view of the financial position and performance of the entity and that the opinion has been formed on the basis of a sound system of risk management and internal control which is operating effectively.

## **Disclosure:**

The Board requires and has received an appropriate declaration from those people assuming the roles of CEO and CFO before it approves the Company's financial statements for each financial period.

# **Recommendation 4.3:**

A listed entity that has an AGM should ensure that its external auditor attends its AGM and is available to answer questions from security holders relevant to the audit.

## Disclosure:

The Company's external auditor is invited to and attends the Annual General Meeting. The auditor's presence is made known to the shareholders during the meeting and shareholders are provided with an opportunity to address questions to the auditor.

# Principle 5 - Make timely and balanced disclosure

"A listed entity should make timely and balanced disclosure of all material matters concerning it that a reasonable person would expect to have a material effect on the price or value of its securities."

## **Recommendation 5.1:**

A listed entity should have a written policy for complying with its continuous disclosure obligations under the Listing Rules and disclose that policy or a summary of it.

#### **Disclosure:**

In order to ensure that the Company meets its obligations with regard to the continuous disclosure requirements, the Company has adopted a Continuous Disclosure Policy. The Continuous Disclosure Policy sets out the Company's obligations and its policies and procedures to ensure timely and accurate disclosure of price sensitive information to the market. The Policy is disclosed on the ASX and Company websites.

# Principle 6 - Respect the rights of shareholders

"A listed entity should respect the rights of its security holders by providing them with appropriate information and facilities to allow them to exercise those rights effectively."

## **Recommendation 6.1:**

A listed entity should provide information about itself and its governance to investors via its website.

## **Disclosure:**

The Company's website (<a href="www.tsnltd.com.au">www.tsnltd.com.au</a>) provides information on the Company including its history business strategy, principles and values and contact details. The Corporate Governance page provides access to key policies and charters of the Company. ASX announcements and Company reports can be accessed from the website.

#### Recommendation 6.2:

A listed entity should design and implement an investor relations program to facilitate effective two-way communication with investors.

## **Disclosure:**

The Company has not established a formal investor relations program. The Company does actively communicate with its Shareholders in order to identify their expectations and promotes Shareholder involvement in the Company.

## **Recommendation 6.3:**

A listed entity should disclose the policies and processes it has in place to facilitate and encourage participation at meetings of security holders.

## **Disclosure:**

The Company has a Shareholder Communications Policy to ensure a regular and timely release of information about the Company to shareholders. Shareholders are encouraged to attend and participate in general meetings.

# **Recommendation 6.4:**

A listed entity should give security holders the option to receive communications from, and send communications to, the entity and its security registry electronically.

## **Disclosure:**

Shareholders are able to make contact with and receive communications from both the Company and it share registry.

## Principle 7 – Recognise and manage risk

"A listed entity should establish a sound risk management framework and periodically review the effectiveness of that framework."

## **Recommendation 7.1:**

The board of a listed entity should have a committee or committees to oversee risk, each of which:

- (1) has at least three members, a majority of whom are independent directors; and
- (2) is chaired by an independent director, and disclose:
  - (a) the charter of the committee;
  - (b) the members of the committee; and
  - (c) as at the end of each reporting period, the number of times the committee met throughout the period and the individual attendances of the members at those meetings; or if it does not have a risk committee or committees that satisfy above, disclose that fact and the processes it employs for overseeing the entity's risk management framework.

#### **Disclosure:**

The Company does not have a risk management committee with that role undertaken by the Board. The Company has policies and procedures in place which are designed to ensure strategic, operational, legal, reputation and financial risks are identified, assessed, effectively and efficiently managed and monitored to enable achievement of the Company's business objectives.

## **Recommendation 7.2:**

The board or a committee of the board should review the entity's risk management framework at least annually to satisfy itself that it continues to be sound and disclose, in relation to each reporting period, whether such a review has taken place.

#### **Disclosure:**

Strategic and operational risks are reviewed at each meeting of the Board. As part of regular reporting procedure, management report to the Board confirming that those risks are being managed effectively.

## **Recommendation 7.3:**

A listed entity should disclose if it has an internal audit function, how the function is structured and what role it performs; or if it does not have an internal audit function, that fact and the processes it employs for evaluating and continually improving the effectiveness of its risk management and internal control processes.

## Disclosure:

No internal audit function exists. All functions, roles and responsibilities with regard to risk oversight and management and internal control are undertaken by Management and reviewed by the Board as at the date of this report.

## **Recommendation 7.4:**

A listed entity should disclose whether it has any material exposure to economic, environmental and social sustainability risks and, if it does, how it manages or intends to manage those risks.

## **Disclosure:**

The identification and effective management of risk, including calculated risk-taking, is viewed as an essential part of the Company's approach to creating long-term shareholder value. The Company has identified a series of business risks for its investment in TSI India. These include but are not limited to:

- fluctuations in exchange rates;
- ability to source new business and renew existing contracts;
- customers option to purchase hardware;
- achieving sufficient transaction volumes through ATM networks;
- Indian sovereign risk;
- Indian taxation, government regulations and the Indian legal system;
- failure of information and computer systems;
- intellectual property rights;
- · increased competition;

- · ability to obtain additional financing; and
- global credit and fluctuations in investment markets.

These risk areas are provided above to assist investors to understand better the nature of the risks faced by our Company and the industry in which it invests and operates. They are not necessarily an exhaustive list.

# Principle 8 - Remunerate fairly and responsibly

"A listed entity should pay director remuneration sufficient to attract and retain high quality directors and design its executive remuneration to attract, retain and motivate high quality senior executives and to align their interests with the creation of value for security holders."

#### **Recommendation 8.1:**

The board of a listed entity should have a remuneration committee which:

- (1) has at least three members, a majority of whom are independent directors; and
- (2) is chaired by an independent director, and disclose:
  - (3) the charter of the committee;
  - (4) the members of the committee; and
  - (5) as at the end of each reporting period, the number of times the committee met throughout the period and the individual attendances of the members at those meetings; or if it does not have a remuneration committee, disclose that fact and the processes it employs for setting the level and composition of remuneration for directors and senior executives and ensuring that such remuneration is appropriate and not excessive.

## **Disclosure:**

A Remuneration Committee has not been established. The role of the Remuneration Committee has been assumed by the full Board. When the establishment of a separate Remuneration Committee is considered to be justified the Committee will comply with these recommendations and an appropriate Charter will be adopted.

## **Recommendation 8.2:**

A listed entity should separately disclose its policies and practices regarding the remuneration of non-executive directors and the remuneration of executive directors and other senior executives.

# Disclosure:

Non-executive directors are remunerated at a fixed fee for time, commitment and responsibilities. There are no agreements providing for termination or retirement benefits to non-executive directors (other than for superannuation).

Executive directors and senior executives are offered a competitive level of base pay at market rates and are reviewed periodically to ensure market competitiveness. Long term performance incentives may include performance and production bonus payments, shares options granted at the discretion of the Board and subject to obtaining the relevant approvals.

## **Recommendation 8.3:**

A listed entity which has an equity-based remuneration scheme should have a policy on whether participants are permitted to enter into transactions (whether through the use of derivatives or otherwise) which limit the economic risk of participating in the scheme and disclose that policy or a summary of it.

## **Disclosure:**

The Company has not established a policy on this matter. The Company's current option plan only provides for the issue of unlisted options to eligible participants.

KMP are required to comply with the Company's Securities Trading Policy.

# **ASX ADDITIONAL INFORMATION**

The shareholder information set out below was applicable as at 14 June 2017.

# 1. TWENTY LARGEST SHAREHOLDERS

The names of the twenty largest holders of each class of listed securities are listed are:

		Ordinary shares	
		Number	Percentage
1	Bretnall Custodians Pty Ltd	175,490,064	9.02
2	Westedge Investments Pty Ltd	111,482,500	5.73
3	Ilwella Pty Ltd	93,250,000	4.79
4	TW Consulting Co Ltd	90,000,000	4.63
5	Martin Paul Wilson & Gail Ann Wilson	36,063,795	1.85
6	Whitechurch Developments Pty Ltd	29,707,596	1.53
7	Pillage Investments Pty Ltd	29,000,000	1.49
8	Amber Lorraine Hansen	26,433,688	1.36
9	J H Funky Investments Pty Ltd	25,250,000	1.30
10	Roderick Stuart Howe & Julia Mary Howe	21,250,000	1.09
11	HM Fund Pty Ltd	20,400,000	1.05
12	Cherryl Brayshaw & Belinda Brayshaw	19,779,337	1.02
13	Kiril Ruvinsky	17,500,000	0.90
14	ACN 125 779 008 Pty Ltd	15,250,000	0.78
15	John Steven Balzan	15,000,000	0.77
16	Stephen Colbeck	15,000,000	0.77
17	Robert Galimi & Teresa Galimi	15,000,000	0.77
18	Jamie Wright	13,483,313	0.69
19	Gasmere Pty Ltd	13,400,000	0.69
20	Gavin Walter Wigley & Julie Ann Wigley	12,908,516	0.66
		842,295,868	43.43

# 2. DISTRIBUTION OF EQUITY SECURITIES

Analysis of numbers of shareholders by size of holding:

			Ordinary shares	
			Number of	Number of
			Shareholders	Shares
1	-	1,000	56	8,582
1,001	-	5,000	33	98,314
5,001	-	10,000	63	579,324
10,001	-	100,000	719	37,454,278
100,001		and over	1,032	1,906,995,710
			1,903	1,945,136,208
The numl	ber	of shareholders holding less than a marketable parcel of shares are:	601	15,069,440

# 3. VOTING RIGHTS

See Note 11 of the Notes to the Financial Statements.

# 4. SUBSTANTIAL SHAREHOLDERS

As at 14 June 2017, Substantial Shareholder notices have been received from the following:

	Number of Shares
Bretnall Custodians Pty Ltd	175,658,478
Jane Boyatzis	122,482,581
Ilwella Pty Ltd	102,088,060

# 5. UNQUOTED SECURITIES

The names of the security holders holding more than 20% of an unlisted class of security are listed below:

Unlisted Options (\$0.02 Exercise Price on or before 15 February 2018)	
Mohnish Kumar	15,000,000
TOTAL	15,000,000

# 6. ON-MARKET BUY BACK

There is currently no on-market buy-back program for any of Transaction Solutions International Limited's listed securities.