

### **ASX Release**

16 June 2017

# LiveHire launches Talent Community for major public Healthcare provider.

# Highlights:

- Queensland Health, Australia's largest public health service provider, has launched a Live Talent Community for its Rural Nursing & Midwifery workforce, becoming the destination for all sources of talent in these fields.
- Queensland Health has around 80,000 employees state-wide and represents the most significant milestone for LiveHire in the public sector. Queensland Health is one of the largest employers in the country, demonstrating the Talent Community platform can service the largest organisations.
- Queensland Health aims to **increase candidate engagement**, re-engage with previous talent and actively work with talent to find the best fit, **with a strong focus on regional employment** and access to highly skilled talent.
- The adoption by Queensland Health Rural Nursing & Midwifery and its strategy to source talent into its Talent Community is advanced, helping ensure passive talent is captured through inviting past applicants, leveraging the Queensland Health careers website, promotion of the Talent Community at international nursing conferences in Barcelona and Toronto, social media, and native banner advertising.
- LiveHire's Talent Community platform and methodology is fast becoming the proactive recruitment model of choice in the Healthcare sector, resulting in the LiveHire candidate profile becoming a widely accepted industry standard.
- Typically, LiveHire clients grow Talent Community Connections to an optimal size of 5-10 times the number of its employees, to achieve 5-10 times return on investment in recruitment productivity.

**Melbourne, 16th June 2017** LiveHire Limited (ASX: LVH), the Talent Community platform providing an enterprise cloud-based hiring ecosystem across entire industries, is pleased to announce it has signed and launched the Queensland Health Rural Nursing & Midwifery Talent Community.

Queensland Health is a critically important client for LiveHire, and one of expansive opportunity, with a total workforce of approximately 80,000 people. Queensland Health's Rural Nursing & Midwifery Talent Community will provide an innovative and unique launch of LiveHire into public health in Queensland, with the initial scope extending to six regions in rural Queensland, covering midwives, remote area nurses, mental health nurses, emergency nurses and critical care nurses.



## Co-Founder and Managing Director of LiveHire, Antonluigi Gozzi, said:

"The inclusion of Queensland Health to the LiveHire ecosystem is a tremendous milestone for our company. Queensland Health is a highly regarded organisation in Australia, providing healthcare services to millions of people in metropolitan, regional and rural patients. We have focused on providing a real solution to the Healthcare industry, an industry that has a critical need for labour fluidity to address the shortages of skills, particularly in remote locations and attracting talent domestically and internationally.

"The sheer size of Queensland Health across all of its 80,000 state-wide employees provides an immense opportunity for LiveHire to demonstrate over time, value and ROI and expand as we have successfully proven many times over in the sector. We are determined to deliver strong results to Queensland Health and in turn prove the technology capability with a client that is at least twice the size of the major Australian banks, as a point of reference."

The signing of Queensland Health starting with Rural Nursing & Midwifery is further validation towards LiveHire achieving critical mass in the Australian healthcare vertical, with more than 1.5 million employed workers, two times the employment growth rate compared to the industry average, and an estimated annual recruitment spend of more than \$950 million<sup>1</sup>.

Queensland Health joins two of the five major public health services in Victoria, along with a growing list of private healthcare and aged care enterprises including Telstra Health, Bupa, Japara, Amana, and Vivir among others. LiveHire expects to drive further and ongoing return on investment to companies and people as the ecosystem expands, in the form of improved quality of hire, time to hire, cost to hire, workforce utilisation and agility, and candidate experience.

LiveHire delivers the benefits of time to hire, cost of hire and quality of hire through its unique proprietary technology of the Live Talent Ecosystem which put the candidates at the center and turns the recruitment process from reactive to proactive.

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### **About LiveHire**

LiveHire is a productivity and collaboration platform for talent management that delivers a proactive sourcing and internal mobility solution called Live Talent Communities. The platform makes managing the flow of talent into and through businesses seamless, delivering value through perfect visibility of existing employees, and shifting recruitment of new talent from reactive to proactive, reducing time and cost to hire, with an unrivalled candidate experience. Founded in 2011, LiveHire is an Australian company headquartered in Melbourne, with offices also in Sydney, Brisbane and Perth.