



MARKET ANNOUNCEMENT

27 June 2017

Nvoi Engages First Corporate Client

Nvoi is pleased to announce Integrated Research as a new Corporate Client on the Nvoi digital platform. This comes just three months after Nvoi launched its enhanced end to end platform.

Heidi Newbury, Director of HR for Integrated Research, says "In support of delivering on our growth strategy, working with Nvoi opened up new avenues for obtaining skills in a simple to use, cost effective process."

Integrated Research has commenced listing a number of pilot active roles. Nvoi will work with Integrated Research to optimise platform processes to deliver corporate client expectations. This model of piloting roles, and then expanding, is being offered to all corporate clients to help transition them from the traditional manual process to Nvoi's digital self-service approach.

Nvoi's dual strategy of strategic account focus and scaling SME's, continues to drive month on month revenue growth with strong progress between March and June.

With the appointment of Oliver Spiers as Nvoi's Head of Sales, we now have expanded contractor recruiting experience within the team and, we expect these results to continue to grow. We have a strong sales pipeline of over 30 strategic accounts, and over 3,000 quality candidates listing themselves as currently available.

Skills-Exchanges Momentum:

Growth has come from a focussed approach, building and maintaining specific micro skills-exchanges within Finance & Administration, Design & Creative and IT.

Each micro skills-exchange is a meeting point of like-minded people. Having a concentration of skills on the platform allows hiring managers to find a range of verified, suitably qualified, skilled contractors available to fill vacancies fast. By leveraging Nvoi's innovative technology, hiring managers are able to rapidly match specialist skills with their business needs.

Best in Class Candidate Care:

Essential to building a skills-exchange is attracting and retaining the best candidates. This requires Nvoi to deliver on its vision of providing employees with their preferred lifestyle choices. We have commenced discussions with entities to build the new Nvoi partner ecosystem adding responsibilities associated with being the employer of record and to provide an enhanced user experience.



Product Enhancements:

In the latest release, Nvoi's passion for simplicity in the user experience has led to enhancements in Onboarding, Admin Free Timesheeting, and the release of the "How it Works" video. The video shows hiring managers how to use the platform, end to end, and walks through each step of the find, assess, engage, pay and rate processes.

Go to the Nvoi Investor site, www.nvoi.com.au to view the Nvoi "How it works" video.

Internal Case Study:

To thrive in the new world of work, and better understand our customer requirements, Nvoi itself, has moved to an agile off-balance sheet workforce with a third of our team hired through the platform. By championing the new way of work, Nvoi can demonstrate the value of using platforms to instantly engage with quality skilled contractors to deliver business benefits fast! As we grow, our core marketing team will remain as a small group of full time employees, supplemented by contractors sourced from the Nvoi platform on a project by project basis.

Next steps remain focused on month on month revenue growth towards the global vision:

Jennifer Maritz, CEO stated: "Through the combined efforts of a simple to use platform, strengthening sales pipelines and corporate sales success, Nvoi is building the momentum which will ultimately lead to international expansion". A recent Deloitte's report on "Rewriting the rules in the digital age" re-confirms the global changing workforce environment, and the increased need for platforms in HR. Nvoi is well positioned to support those organisations who recognise that taking advantage of this change will exponentially grow their bottom lines!

A handwritten signature in black ink, appearing to read "Michael Bermeister".

Michael Bermeister
Company Secretary
Nvoi Limited

About Nvoi:

Nvoi is Australia's only open market workforce-as-a-service platform that directly connects employers and skilled professionals, eliminating the friction points in contract workforce management. Our platform ensures low predictable costs, is performance based, easy to use, available 24/7, and, as employer of record, provides freedom from administration. Nvoi's dual purpose provides value to Employers while giving Employees the job satisfaction they crave.

For Businesses: Nvoi gives employers a way to quickly fill vacancies with qualified, verified and rated professionals, at a fraction of the time, cost and hassle of existing processes

For Individuals: Nvoi empowers individuals to control their careers, monetise their skills, work flexibly and create fulfilling careers all within our easy-to-use 24/7 platform

Website: www.nvoi.com.au