

#### **ASX ANNOUNCEMENT**

Company Announcement Office ASX Limited

TikForce National Jobseeker Credential Support Platform WA Live Trial Operational Progress

#### 27 July 2017

- TikForce commenced the commercial Jobseeker support platform in April
- TikForce upgraded a more efficient process to support service providers and jobseekers.
- TikForce extending support offering, now targeting 10,000 jobseekers in the trial

**TikForce Limited (ASX: TKF, 'the Company or TikForce')** is pleased to provide an update on the progress of the WA based trial for the national jobseeker network, announced in April 2017.

The trial was established for demonstrate the value of the TikForce platform to meet the needs of active jobseekers and service providers in the Jobactive network.

The aim has been to provide jobseekers with a digital credential vault, which could be accessed via multiple devices (smartphone, laptop, tablet, pc), along with an encrypted smartcard option.

Of equal importance is the establishment of a process to aid the Jobactive network providers with procedures and processes that would gain immediate administrative efficiencies, allowing more direct engagement and support for the jobseeker.

The current addressable factors in the national jobseeker market are:

- Total Active Jobseekers as at 31 Mar 2017 659,942\*
- Federal budget allocated to jobseekers in FY17-18 \$1.4billion\*\*
- Total Market being serviced by 1,700 branches

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- Average branch caseload current trial range 600 1,600 jobseekers
  - \* Australian Government Department of Employment Job Seeker Compliance Data March Quarter 2017
  - \*\* Australian Government Department of Employment Jobactive Budget FY2017-2018

#### The key deliverables in the WA trial have:

- Provide job seekers verified profiles to assist in finding meaningful work faster and removing the need for accumulative document transportation;
- Once captured, the resume and verified documentation can be referenced by potential employers on demand, instantly confirming a jobseekers credentials and eligibility for a role;
- Alleviates issues and time delays associated with credential loss and misplacement, thus the recruitment process can continue unrestricted, having removed impediments that were once barriers to employment consideration;
- Employee's and Employers are notified of pending credential expiry, ensuring currency of documents are easily maintained;
- One of the major extensions is to include micro verification of skills that can help to build the value of an individual; and
- Includes identity and national police check.

#### Learnings

Following commencement of the trial in April 2017, the original workflow considered initially targeted servicing 2,500 Jobseekers over 3 months in Western Australia.

The Tikforce system was initially rolled out via selected branches throughout the state, on-boarding the jobseekers in line with scheduled visits into selected branches.

After consulting with the branch managers/staff and the jobseekers, it was agreed to provide a more streamlined process, which was rolled out in June 2017.

The new approach has proven very beneficial and has included;

- in branch training and familiarisation;
- a more concerted customer service support function for jobseekers;
- more simplistic reporting; and
- the deployment of kiosk transaction systems to further enhance overall process and save consultant time.

As a result of these learning and direct stakeholder engagement, TikForce is now expanding the trial to address and service a larger group, bringing the targeted trial up to 10,000 jobseekers.

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TikForce Chairman, Mr Duncan Anderson commented,

"Our JobActive clients operate in a very large market segment that has significant challenges and are largely underserved with productivity solutions. I am encouraged by the value TikForce is now delivering to those customers and look forward to further engagement in this market.

I am delighted to see the TikForce team focused and energised by the momentum we are building this financial year."

A presentation detailing the Job Seeker WA trial update follows.

#### About TikForce <a href="http://www.tikforce.com/">http://www.tikforce.com/</a>

Tikforce is a Human Resource Technology Platform that provides businesses with a more efficient and complete solution for workforce identity, compliance checks and credentials and qualification screening.

The TikForce Platform reduces risk and effort when selecting or when monitoring of individuals or suppliers and their workers.

The TikForce platforms, TikForce.com & Tik.me, are faster, cheaper, lower risk and more comprehensive than traditional systems for individuals and businesses.

For more information please visit: <a href="http://www.tikforce.com/">http://www.tikforce.com/</a>.

#### For further information, please contact:

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# National Jobactive Provider Jobseeker Credential Support Platform WA Live Trial Operational Achievements July 2017





### About TikForce

- TikForce is an ASX listed company (TKF)
- ■The Platform/technology has been developed over 3 years.
- It links together a number of data collection and verification technologies to deliver a streamlined verification and candidate onboarding process.
- Delivered on the secure Microsoft Azure Platform
- •Modular structure allows us to be flexible and responsive to both client and jobseeker needs and requirements.
- Demonstrated capability currently being used in the jobseeker network.



### Addressable Factors

- ■Total Active Jobseekers as at 31 Mar 2017 659,942\*
- Federal budget allocated to jobseekers in FY17-18 \$1.4billion\*\*
- Total Market being serviced by 1700 branches
- Average branch caseload current trial range 600 1600 jobseekers

<sup>\*</sup> Australian Government Department of Employment Job Seeker Compliance Data March Quarter 2017

<sup>\*\*</sup> Australian Government Department of Employment Jobactive Budget FY2017-2018



## TikForce Jobseeker Credential Support

Supply Verified Job Seeker Profiles and Smart Cards:

- Provide job seekers verified profiles to assist in finding meaningful work faster and removing the need for accumulative document transportation.
- Once captured the resume and verified documentation can be referenced by potential employers on demand, instantly confirming a jobseekers credentials and eligibility for a role.
- Alleviates issues and time delays associated with credential loss and misplacement. The recruitment process can continue unrestricted having removed impediments that were once barriers to employment consideration.
- Employee's and Employers are notified of pending credential expiry ensuring currency of documents are easily maintained
- One of the major extensions is to include micro verification of skills that can help to build the value of an individual.
- Includes identity and national police check.



## April 2017 – WA Trial Commences

#### Commenced April 2017:

- Initially targeted 2500 Jobseekers over 3 months in Western Australia
- System was initially rolled out via selected branches throughout the state
- Initial intent was to on-board jobseekers in line with scheduled visits into selected branch
- Transaction processing was to be remitted on a daily basis at each respective branch

#### Issues addressed in May-June 2017

- Inconsistent reporting and attendance of jobseekers
- Local branch staff required training and familiarisation with the platform
- Branch managers requested a more manageable and streamlined billing approach

#### The Solution Rolled out June 2017

- TikForce deployed a team of 10 training and support personnel to conduct workshops and training amongst the participating branches.
- TikForce engaged jobseekers to confirm on-boarding processes and provide real time support where required
- TikForce developed streamlined invoicing and approval process to meet the complex service requirements
- TikForce started providing kiosk transaction systems to further enhance overall process and save consultant time
- TikForce is now expanding the trial to address and service a larger group, bringing the targeted trial up to 10000 jobseekers



### The Benefits

#### Verified profile:

- Employers can easily identify what job seekers are qualified to do
- Remove the carriage of multiple different format credentials and resume
- Includes right to work and national police check

#### Single database

- Single point for job seekers to manage credentials
- Verified identity provides a reference point if identity documentation is lost
- If credentials are lost, provides verified record that credentials were held

#### Mobile enabled

Easy to carry around and share with potential employers on your device

#### Job seeker cards contain a list of verified credentials

- Contain a link to online profile
- Allows employers to quickly see what job seekers can do
- References and addition information such as job seeker numbers



## Positive opportunity cost for Provider

#### NPC:

- Our streamlined NPC saves the consultant a minimum of 10 minutes per check
- That's one thousand admin hours for a 10000 job seeker caseload

#### Higher pay off tasks

More time for coaching, mentoring and training

#### Integration

• Integrated with existing systems time gains increase significantly

#### Reportable

Integration can assist with automation of Department reports, deliverables and success rates



## Job seeker cards for ease of checking

List credentials uploaded and verified as part of process

Provide link to online, verified profile

Allows employers to quickly and easily assess what credentials a job seeker has

For those without connected devices

Constantly update with any additional events relevant to employment

#### **JobSeeker**

Name:

John Smith

Address: 435 Robers Rd

Subiaco

WA 6008

DOB:

04/01/1968



#### VERIFIED PROFILE



Issued on: 27-Mar-2017

Verified Credentials:





National Police History Check Conduct Wheel Loader Operations Conduct Hydraulic Excavator Operations **Conduct Grader Operations** Construction Induction - White Card



## Online, verified profile

Job seeker uploads credentials online

Identity and credentials are verified by TikForce

Provides a single, verified source of data on the workers' qualifications.



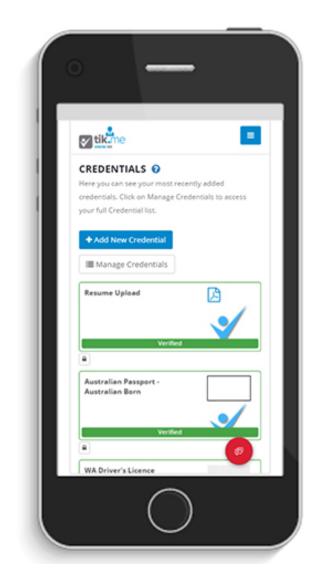


### Mobile Enabled

Verified profile can be accessed and viewed via mobile

This profile view is employee permissioned and houses more detailed data

Easy to demonstrate to organisations/employers who workers are and what credentials they have



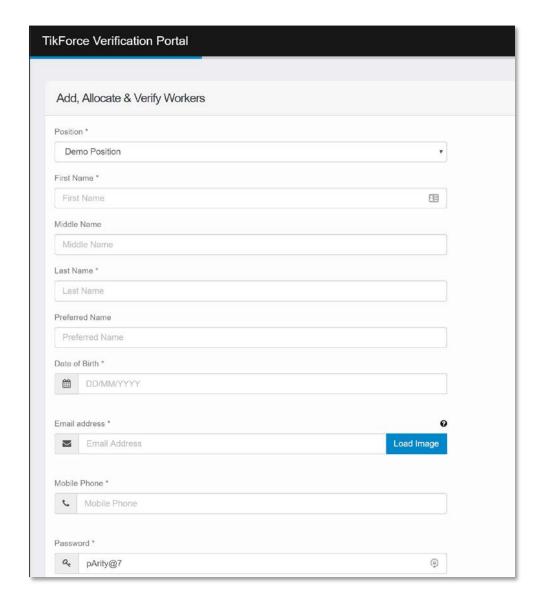


## Admin user portal

Easy to identify and add digital profile and NPC recipients

Can be a centralised admin function or available to multiple users

Cloud based and potential for integration to existing job seeker management systems

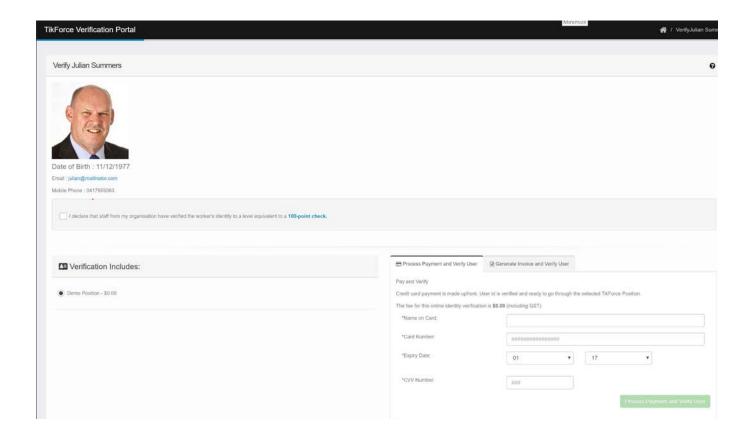




## Admin user portal

Authorisation for services on one easy screen

Credit card or invoice payment options



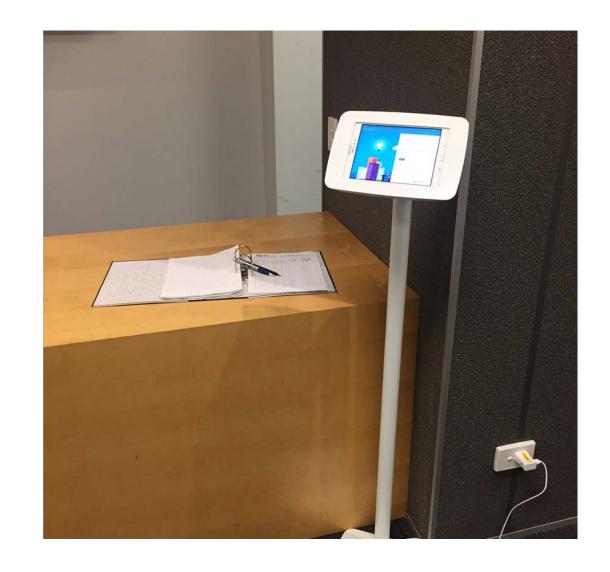


## Single Database "Vault"

Authorisation for services on one easy screen

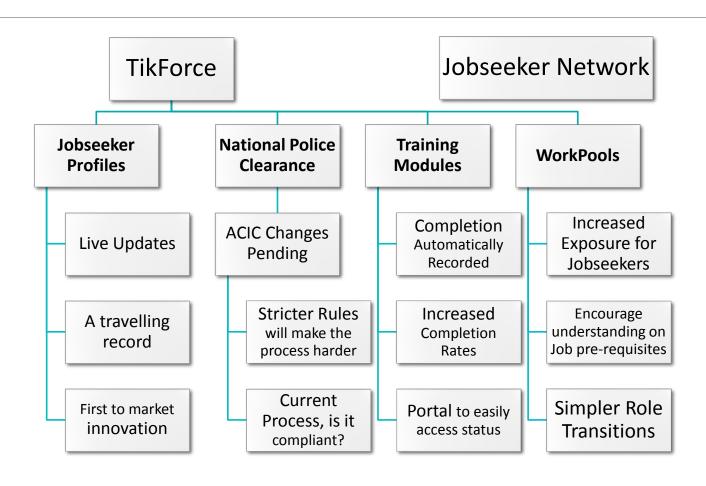
Credit card or invoice payment options

Creates a token for job seekers to self serve NPC on kiosk





### What's Possible with TikForce Technology.





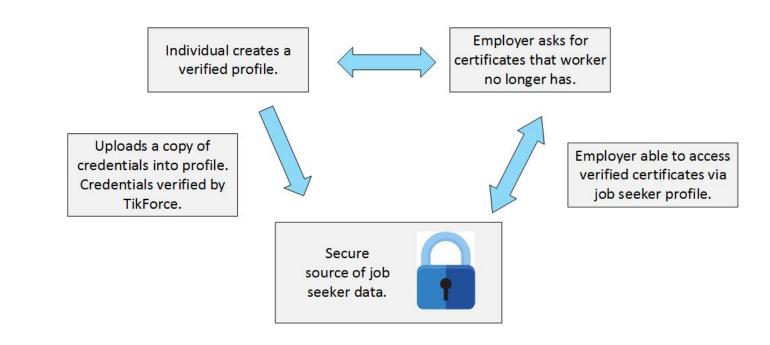
## Admin user portal

Highly secure storage space for verified certificates, ID documents and licenses.

Allows employers to access/verify that the individual holds the required credentials even if they become lost.

Workers and employers can add credentials as they are obtained on an ongoing basis.

Integrates well with other data systems





## Rollout Timeline WA followed by National Go Live

- •Initially in WA, progressing to National.
- Demonstration of value to employing organisations
- Support growing from Job Seeker Networks, Industry and parity companies acting as vehicle's to promote take up and help facilitate successful outcome of this jobseeker initiative
- Demonstration of innovation to the JSA funded initiative





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