

ASX ANNOUNCEMENT

ASX: RBO | 7 August 2017

Robo signs major distributor for India

HIGHLIGHTS

- Distribution agreement signed with Novabeans, the leading distributor of 3D printing products servicing the 1.3 billion person economy of India
- Entry into India marks Robo's first expansion into Asia

Robo 3D Limited ("Robo" or the "Company"), the emerging company delivering award-winning products for the desktop segment of the 3D printing industry, is pleased to advise that it has executed a distribution agreement with Novabeans Prototyping Labs LLP ("Novabeans") for sales, distribution, and support into India.

Robo signs leading distributor in India

With a presence across 16 locations throughout India, Novabeans is the leading provider of the most advanced and comprehensive 3D design-to-manufacturing solutions including 3D printers, 3D scanners, 3D printing pens, 3D printing materials, 3D printing training workshops, 3D printing school kits, 3D printing professional support, made to order 3D design, 3D printing consultancy and services in India. International Sales Director for Robo, Tomasz Wykowski commented:

"Today's announcement is a key platform for our international growth plans. With a population of 1.3 billion, a fast-growing economy, and a progressive attitude to technology, Novabeans will provide Robo with the best opportunity to exploit the vast opportunity for 3D printing solutions in India.

With the feature set and price points of the Robo C2 and R2 smart 3D printers, we are confident that Robo's products will be well received by the Indian market. We are further buoyed by the confidence shown by Novabeans and excited about the potential for our partnership."

This agreement with Novabeans is also notable as it marks Robo's first ever distribution agreement into the large and fast-growing region of Asia, which is a new revenue source for Robo.

International growth continues

As a USA-based business, Robo has recognised the growth potential from expanding its international presence, particularly with the release of the award-winning Robo R2 smart 3D printer. To further support the expansion of Robo's international sales and distribution, the Company appointed Tomasz Wykowski as International Sales Director for Europe and Asia.

Since the start of the calendar year, Robo has successfully expanded its presence into the following countries:

- Argentina
- Australia



- Canada
- France
- India
- Italy
- Mexico
- Poland
- Spain
- Turkey
- United Kingdom
- Venezuela

The Company continues to actively pursue new distributors and re-sellers, and select partners, as it looks to continue expanding its footprint in leading international markets in Europe and Asia.

In addition, the Company continues to expand its distribution network in the USA with the signing of new re-sellers and channel partners focusing on the \$8 billion per annum EdTech segment in the USA.

- ENDS -

FORWARD LOOKING STATEMENTS

All statements other than statements of historical fact included on this announcement including, without limitation, statements regarding future plans and objectives of Robo, are forward-looking statements. Forward-looking statements can be identified by words such as 'anticipate", "believe", "could", "estimate", "expect", "future", "intend", "may", "opportunity", "plan", "potential", "project", "seek", "will" and other similar words that involve risks and uncertainties.

These statements are based on an assessment of present economic and operating conditions, and on a number of assumptions regarding future events and actions that are expected to take place.

Such forward-looking statements are not guarantees of future performance and involve known and unknown risks, uncertainties, assumptions and other important factors, many of which are beyond the control of the Company, its directors and management of Robo that could cause actual results to differ from the results expressed or anticipated in these statements.



Further information

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About Robo 3D Limited

Robo 3D Limited (ASX: RBO) is a company based in California, USA, focused on the design and distribution of 3D printers and associated products for the desktop segment of the 3D printing industry (Robo).

The company was founded in 2012 by a group of students from San Diego State University and delivered its first model to customers in 2013. Since then, Robo has grown into a leading brand in the desktop segment of the 3D printing industry, gaining significant traction online and through retail partners including Amazon and Best Buy. Robo commenced trading on the ASX on 22 December 2016.

To learn more about Robo 3D, visit: www.robo3D.com