



# Imdex News

Shareholder Newsletter FY17 / August 2017

## Dear shareholders,

I am pleased to provide our shareholder newsletter for the 2017 financial year (FY17) and the final edition of *Imdex News* in this format.

Following a survey with many of our majority shareholders and a review of our investor communications strategy, we made the decision to provide you with more timely information via our new website and LinkedIn.

[IMDEX's LinkedIn page](#) includes all of our latest operational news, case studies, images and videos – it also provides notifications of corporate events and market releases.

We will continue to publish our half-yearly Investor Fact Sheet, which summarises: financial results; our REFLEX rental fleet on hire; shareholder analysis and other key company data. The latest [Investor Fact Sheet](#) can be found within the Investor section of our website.

# FY17 Results & Highlights

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As mentioned in our FY17 results announcement, we had a successful year and remain optimistic about conditions within the global minerals industry – a summary of our financial results and operational highlights are set out below:

## Financial

### Revenue from continuing operations

\$176.2 million, up 23% (FY16: \$143.3 million);

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### EBITDA from continuing operations

\$31.5 million, up 55% (FY16: \$20.3 million<sup>1</sup>);

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Net profit after tax of \$3.7 million (FY16: a loss of \$56.2 million)

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Operating cash flow from continuing operations (excluding financing costs) of \$20.7 million (FY16: normalised \$10.0 million), up 107%;

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Strong balance sheet – as at 30 June 2017, net assets increased by \$44.2 million and net cash totalled \$12.3 million;

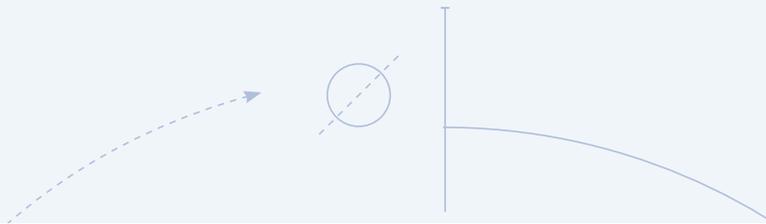
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Successful capital raising – as announced to the market 5 September 2016; and

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Secured a new \$30 million Bankwest facility on attractive terms and paid out the Bain Capital facility in full.

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## Operational

Sale of wholly owned oil and gas businesses –  
100% minerals focused business;

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Early stages of minerals industry cyclical  
upswing – increased activity in all major mining  
regions globally;

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42% increase in the number of REFLEX instruments on hire as  
at 30 June 2017 compared to 30 June 2016;

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Continued investment in research and development resulting in  
the commercialisation of new technologies;

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Commenced internal digital transformation project; and

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Board renewal including the appointment of a new Non-  
Executive Chairman (1 July 2016) and Non-Executive Director (6  
February 2017).

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Kind Regards



Bernie  
Imdex Managing Director

## Key Areas Of Focus For FY18

For the balance of FY18 we will continue to focus on enhancing the safety of our operations and achieving and exceeding our financial targets. We are also committed to delivering sustainable earnings growth for our shareholders, while increasing our capabilities to deliver our vision.

## Morgan Stanley Emerging Companies Conference

On 14 June, we presented to a number of institutional investors at the Morgan Stanley Emerging Companies Conference, held in Sydney (Australia). This was a great opportunity to raise our company's profile within the investor community. Our presentation can be accessed via the link below.

[Morgan Stanley Presentation](#)



## Barrick Lab-At-Rig Trial

A Lab-at-Rig trial was conducted at Barrick's site in Nevada, USA. The project was the first official trial of the full Lab-at-Rig system outside of government surveys – it was also the first trial outside of Australia.

The eight week deployment was a joint AMC/REFLEX operation with multiple products being used on site including: an AMC SRU; an AMC BOS™; an AMC designed mud program to maximise fluid recovery in highly fractured ground; and the REFLEX Lab-at-Rig®. Our REFLEX EZ-GYRO, REFLEX EZ-GAMMA and IMDEXHUB-IQ were also used during the trial.



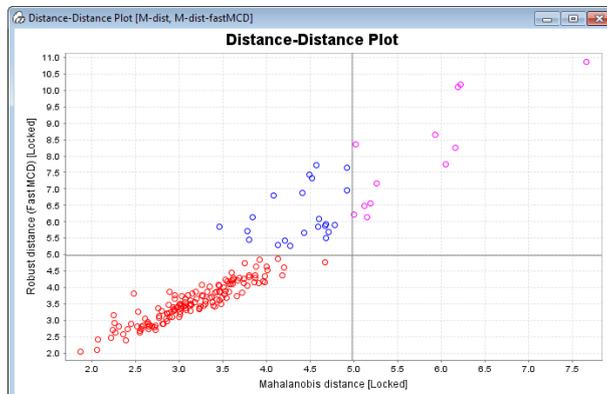
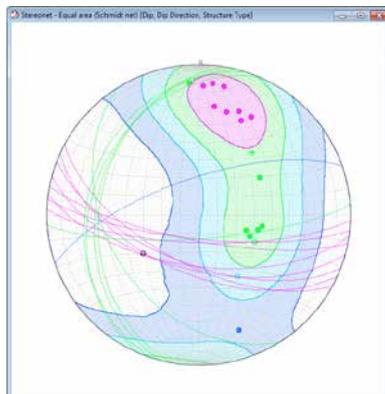
## 2017 Annual General Meeting

Our AGM will be held on Thursday 19 October at 11:00 am (WST) at the company's Head Office – 216 Balcatta Road, Balcatta, Western Australia.

Our Board and leadership team will be available to discuss IMDEX's performance, operations and technologies, so we hope to see many of you there.

## REFLEX IO-GAS 6.3 Release

The new REFLEX io-GAS 6.3 release includes a range of improvements to the software made as a result of listening to our customer's needs. It incorporates several additions to our multivariate and structural analysis tools, together with new import and export features.



## AMC BOS™ Described As Ground-Breaking

Our new AMC BOS™ is receiving a high level of interest in the industry – use the links below to read the latest articles from trade publications around the world.

AMC BOS™ is a unique solution designed to address fluid loss, borehole instability and torque – the result is enhanced productivity and safety for wireline drilling operation.

[Mining.com - Ground breaking system for torque, fluid loss and borehole instability](#)

[Mining Monthly - Sending in the BOS](#)

[International Mining - Imdex to launch AMC Borehole Optimisation System](#)

[GeoDrilling International - Proactive Measures for the borehole](#)

## IQ-LOGGER In The Spotlight

REFLEX's IQ-LOGGER continues to receive positive media attention and was recently featured in the Mexico Mining Review Technology Spotlight. The article was also a platform to introduce the STRUCTURAL-IQ end-to-end solution and key tools involved, including the REFLEX ACT III and IMDEXHUB-IQ.

The IQ-LOGGER has also been featured in Coring Magazine based in Bulgaria, giving our company exposure to new readers.



## New Branding & Imdex Solution Sets

During 1H17, we will be launching our new company branding – this is an exciting step in the ongoing development of our company and the unique IMDEX solution sets we offer clients.

Over the past 3 – 4 years we have successfully repositioned ourselves as a technology company with a vision of being the leading provider of real-time subsurface intelligence solutions to the global minerals industry.

This transformation commenced with the acquisition of ioGlobal and our ability to connect our market leading technologies to the IMDEXHUB-IQ to provide accurate and timely data.

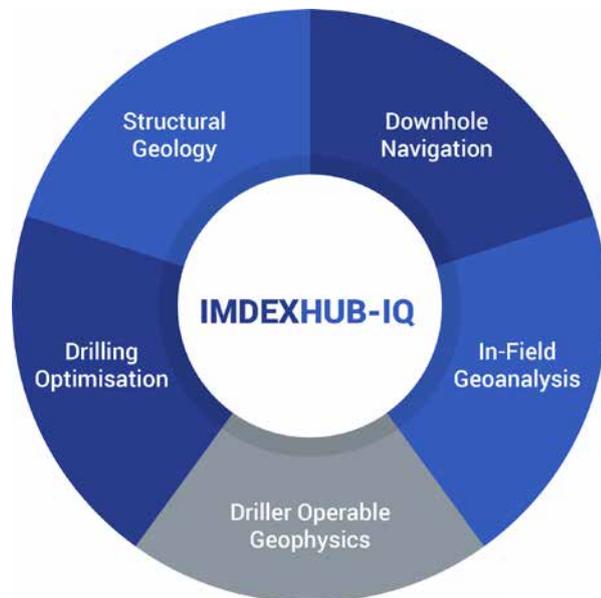
We have continued to invest in our product development throughout the downturn and more recently, commenced the digital transformation of our business, which will significantly enhance our clients' experience.

To further strengthen our corporate brand identity, our logos will now reflect what our company is doing today and our vision for the future – a company that delivers integrated IMDEX solutions sets via our leading product brands AMC and REFLEX.

Our solution sets simplify the process of identifying and extracting what is below the earth's surface for drilling contractors and resource companies.

Together our technologies provide geological information in real-time supporting critical decision making from exploration to production.

Our products and technologies can assist clients to control their costs and increase their productivity by providing end-to-end solutions across the full mining life cycle.



*IMDEX Solution sets*



## New Online Structural Geology Community Site

REFLEX has recently created an online structural geology community forum. Users can post and share useful information about core orientation and collecting and interpreting structural data. In addition to the discussion forum, this site provides a knowledge hub of content including articles, videos and demonstrations with industry experts.

**Access the forum via <http://structuralgeology.net>**



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## About Imdex

We are a leading global METS\* company. Our solution sets improve the process of identifying and extracting what is below the earth's surface for drilling contractors and resource companies – we let clients know where it is and what it is...now.

Our vision is to be the leading provider of real-time subsurface intelligence solutions to the global mining industry. For further information visit our [company website](#) or download our [Investor Fact Sheet](#) and [Company Overview](#).

*\*Mining equipment, technology and services*

## Key Contacts

**Mr Bernie Ridgeway** – Managing Director

**Paul Evans** – Chief Financial Officer & Company Secretary

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