

20 September 2017

## **ASX ANNOUNCEMENT**

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## Significant data platform and associated services success

## **Highlights**

- Product and associated services contract totalling in excess of \$900k
- Continues the success of strong vendor partnerships
- Reinforces our leading position in higher education sector

Cirrus Networks Holdings Limited ("Cirrus" or the "Company") (ASX: CNW) has secured a contract with Deakin University in Victoria to provide a next generation data storage platform that provides low latency, high performance and advanced features for the University's Tier 1 workloads. This success comes after an exhaustive competitive tender process by the University.

Craig Warren, Executive Director of ICT Infrastructure Services for Deakin University said "We undertook rigorous analysis of solutions in the market through a competitive process. Cirrus in partnership with Pure Storage were able to demonstrate a platform which would not only meet our existing requirements, but showed a technology roadmap that will enable the University to deliver enhanced processes and performance in future."

Speaking about the win, Matt Sullivan, Cirrus Managing Director noted, "Cirrus is delighted to have won this significant contract with this preeminent and technologically advanced University. The win highlights our position as a leading provider of technology solutions to the higher education sector and recognises our ability through our people and partnerships to implement and manage transformational technologies to deliver data storage platforms for the future. We are excited at the opportunity to work with Deakin and look forward to the mutual benefits this engagement can deliver."

For further comment and information
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## **About Cirrus:**

Cirrus Networks Holdings Limited (ASX: CNW) is an innovative IT solutions provider who works with businesses to understand their technological needs and implement world leading solutions that are both cost effective and provide long term operational gain. The diverse reach of Cirrus means the company is able to provide a wide range of solutions including:

- Data Centre and Cloud;
- Convergence;
- Storage;
- Data management (including big data);
- Network design and optimisation;
- Business continuity;
- End user computing;
- Unified communications and IP Telephony;
- High quality IT Service Management, Consulting and Project Management services.

Excellent service and an innovative, holistic approach has seen Cirrus quickly grow an extensive base of blue chip clients across industry sectors. The rapid expansion of Cirrus awarded the company second place for the fastest growing "Rising Star" technology company as well as second place at Deloitte Australia's Technology Fast 50 Awards.

The Cirrus offering was strengthened further in 2015 with the acquisition of Perth-based IT Solutions Provider, L7 Solutions. Since then, an assertive national expansion strategy has enabled Cirrus to establish a robust Eastern states presence with the formation of an office in Canberra and the recent acquisition of Melbourne based IT Provider, NGage Technology Group.