

## **DOTZ NANO ESTABLISHES USA DISTRIBUTION AND SALES NETWORK FOR COMMERCIALISATION OF GQDS**

- **Dotz Nano establishes US distribution and sales network via combined arrangements with three different organisations.**
- **D.N. Lukens will distribute GQDs in Eastern USA up to the Mississippi River, Case Technologies USA Ltd will operate as a Sales Representative in the Upper Midwest states and Trans Western Chemicals Inc. is intended to cover West Coast and Lower Midwest States.**
- **Distribution and Sales network will expose Dotz Nano and GQDs to hundreds of companies operating in applications such as anti-counterfeiting/brand protection, decorative pigments, colours, dyes, chemical compounds, etc.**

**Dotz Nano Limited** (“Dotz Nano” or the “Company”), a nano-technology company focusing on the development, manufacture, and commercialisation of graphene quantum dots (**GQDs**), is pleased to announce that it has established its distribution and sales network in the USA. The network covers all 48 continental states and is divided between three main groups.

**D.N. Lukens** is a top level chemical distributor that has recently merged with Dunleary Inc. With the commencement of the merger D.N. Lukens/Dunleary is regarded as one of the largest chemical distributions in the USA and will cover the Eastern states (northeast and southeast) up to the Midwest. Additionally, the company will cover some of the Southern states. The states are the 28-state region of the United States including Alabama, Arkansas, Colorado, Connecticut, Delaware, Florida, Georgia, Kansas, Louisiana, Maine, Maryland, Massachusetts, Mississippi, Missouri, New Hampshire, New Jersey, New Mexico, New York, North Carolina, Oklahoma, Pennsylvania, Rhode Island, South Carolina, Tennessee, Texas, Vermont, Virginia and West Virginia.

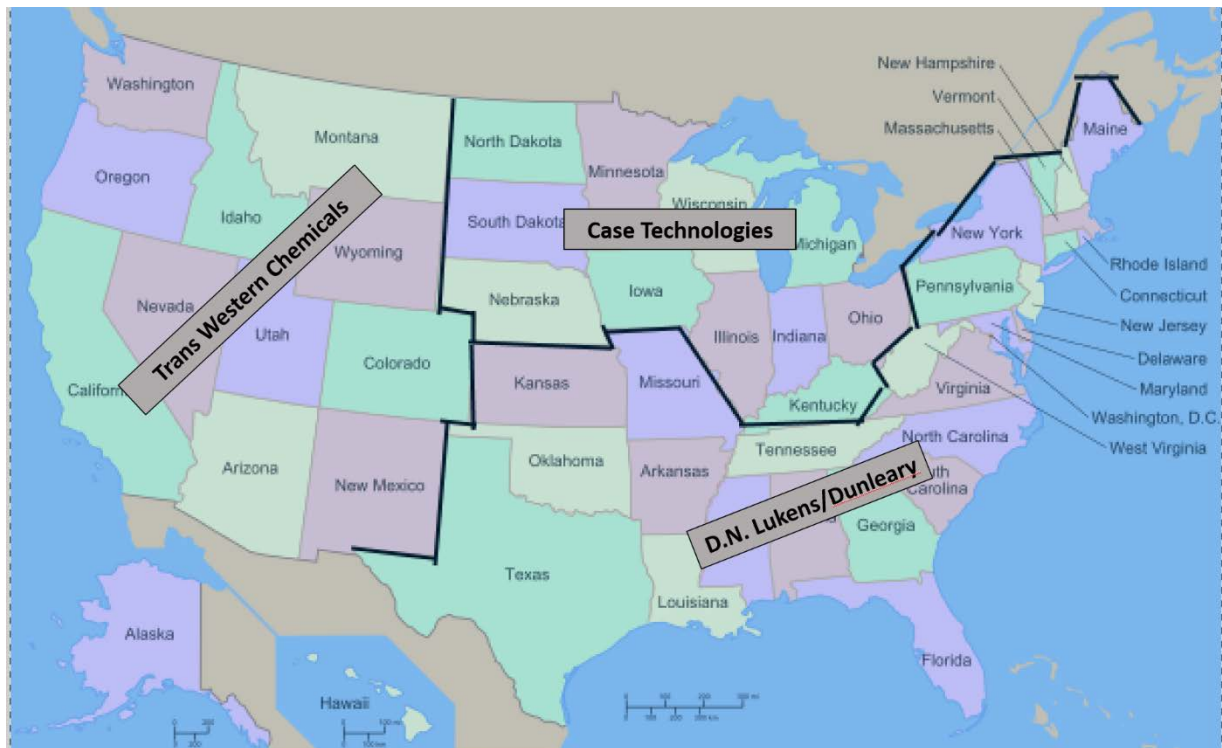
**Case Technologies USA** is operating as a Dotz Nano sales representative, will cover the Upper Midwest states of Minnesota, Wisconsin, Michigan, North and South Dakota, Illinois and Iowa.

**Trans Western Chemicals Inc.** is intended to be the Dotz Nano distributor for the West Coast and Lower Midwest states.

The above organisations were selected after a wide-ranging search of potential distributors, in light of their extensive contacts and connections within US chemical distribution market with access to hundreds of potential customers for Dotz Nano's GQDs.

In addition to the above network the Company will establish specific client accounts that will be handled by the office in Israel.

Dotz Nano's manufacturing partner, Pflaumer Bros, likewise has several customers who will be handled on a distributor basis.



**Commenting on the announcement, Dotz Nano’s CEO Dr. Moti Gross, stated:** *"As previously announced, Dotz Nano is expanding its commercialisation efforts. Establishment of the USA distribution and sales network will assist our commercialisation efforts, allowing us to reach out and obtain market exposure to hundreds of potential customers for the utilisation and implementation of our GQDs into a variety of applications.*

*The three companies were selected on the basis of discussions, negotiations and examination of their previous experience in marketing products like our GQDs. D.N. Lukens with its merger with Dunleary Inc., is regarded as one of the largest chemical distributors in the Eastern USA.*

*Trans Western Chemicals is regarded as a major chemical distributor in the Western USA with contacts within most of the technological chemical sector.*

*Case Technologies brings to Dotz Nano a wealth of experience in operating as a sales representative in a variety of applications specifically in the Upper Midwest states, and will also handle several major accounts for Dotz Nano.*

*With the commencement of this network, Dotz Nano’s objective is to see an increase in exposure to the chemical industry which may result in expanded sales of GQDs. Already our distribution network is negotiating conducting pilot studies with a number of clients who potentially wish to implement our GQDs in their product. I want to remind our shareholders that pilot studies assist us with market penetration and will be full paid for by the client. Dotz Nano will update the market on these studies when appropriate.*



*Once stabilised, I believe our staff will be very busy in ramping up our sales efforts and expanding our customer base. Adding to this our established manufacturing facility in New Jersey will allow us to easily supply US customers.*

*We intend to replicate this distribution network to other regions in the world, Europe, Pan-Asia, Australia-NZ, etc., and are currently working to establish those networks.*

*I look forward to continue notifying our shareholders on the progression of our commercialisation efforts."*

### **About D.N. Lukens**

Founded in 1957, a New England distributor to the Northeast United States, based in Massachusetts, Lukens offers chemicals, colour pigments, effect pigments, epoxy resins, metallic pigments, adhesion promoters, paint additives, plastic additives, biocides, antioxidants, UV absorbers, hollow spheres, alkyd resins, minerals, waxes, pearlescent pigments, smoke suppressants, de-foamers, wetting agents, reinforcing fibres, stearates, thickeners, ink additives, extender pigment, lightweight spheres, white pigments, flame retardants, acrylic resins and emulsion polymers. Dunleary Inc. was founded in 1949, and is one of the country's oldest and largest specialty chemical distributors and manufacturer's representatives. Dunleary represents select business partners throughout ten states in the mid-Atlantic and Southeastern geography. Dunleary's geographic reach and collective revenue make it a true "super-regional" distribution company. With the merger of D.N. Lukens and Dunleary, the new entity will cover 28 states utilizing 29 technically focused individuals, all of whom have direct field sales responsibilities. The sales team will attend to 4,400 potential customers.

### **About Trans Western Chemicals Inc.**

Founded in 1981, Trans Western Chemicals is a specialty chemical raw material supplier offering innovative solutions to customers in the architectural coatings, industrial coatings, composites, adhesives & sealants, plastics, graphic arts, textiles, water treatment, rubber, and dust abatement industries. Trans Western Chemicals offers its partners a team of talented professionals with over 150 years of combined experience in the coatings industry. Their ability to leverage this experience provides clients with an unparalleled level of technical service. Dotz Nano is finalizing the agreement with Trans Western.

### **About Case Technologies USA Ltd.**

Led by Kris Evanoff, C.A.S.E Technologies USA operates as Dotz Nano's sales representative in the Upper Midwest providing Dotz GQDs Technology for High Tech Coatings, specializing in Polyurethane, Polyurea and Epoxy materials, with high expertise and contacts within the industrial sector.

### **About Dotz Nano**

Dotz Nano Limited (ASX: DTZ) is a technology company focusing on the development, manufacture and commercialisation of GQDs. Its vision is to be the premier producer of GQDs by producing and supplying high quality GQDs for use in various applications including medical imaging, sensing, consumer electronics, energy storage, solar cells and computer storage.

To learn more about Dotz Nano please view the website and our corporate video via the following link: [www.dotznano.com](http://www.dotznano.com)



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