

## ASX Announcement 13 November 2017

#### **Investor Presentation**

HearMeOut Limited (ASX: HMO) ('HearMeOut' or the 'Company'), is pleased to attach an investor presentation being used by the Company's executives on an investor roadshow in Australia over the next two weeks.

Ends

#### **About HearMeOut**

HearMeOut (ASX: HMO) is an Israeli-based global company that provides a revolutionary voice-based social media platform that transforms the way people engage with and consume social media. The platform enables users to share and listen to 42-second audio posts through the platform's native feeder on other social networks, such as Twitter or Facebook.

Through this app, people can express their authentic voice and put their unique signature on social media interactions. For more information on HearMeOut, please visit www.hearmeoutapp.com

Further Information:

HearMeOut Limited:

Moran Chamsi David Tasker
Chief Executive Officer Executive Director

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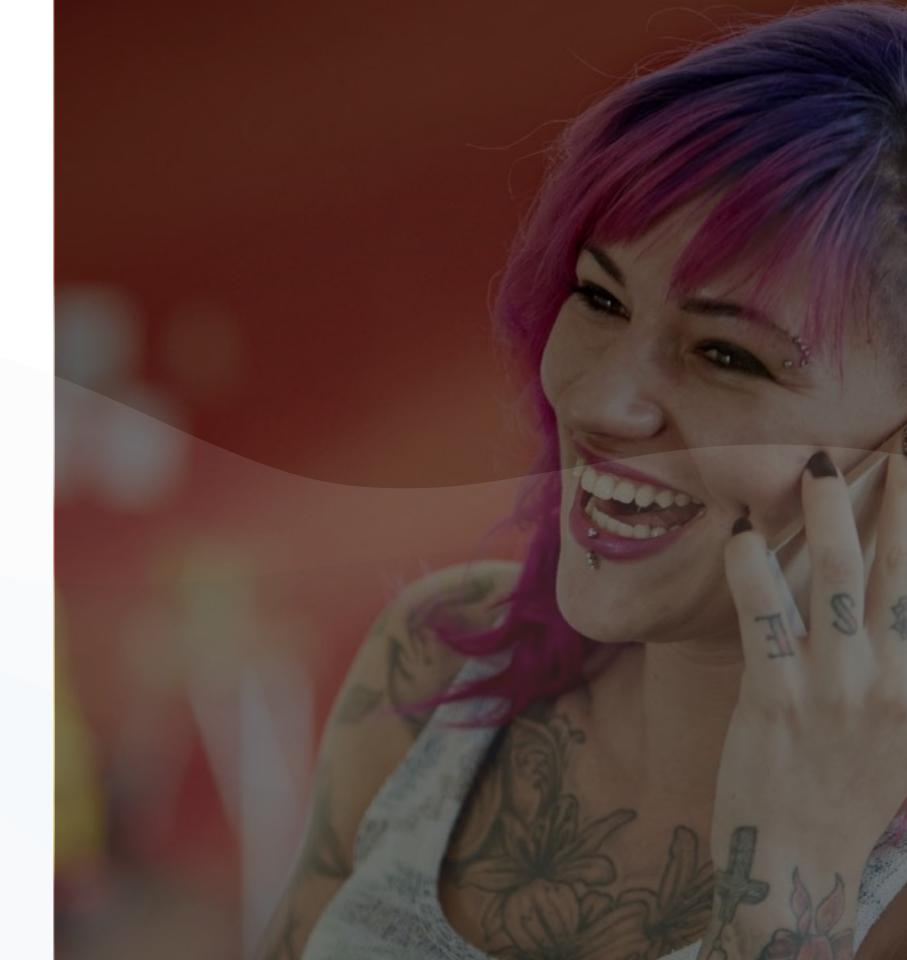
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# **HEARMEOUT**®

COMPANY OVERVIEW (SHORT)

MORAN CHAMSI | FOUNDER, CEO MORAN@HEARMEOUTAPP.COM



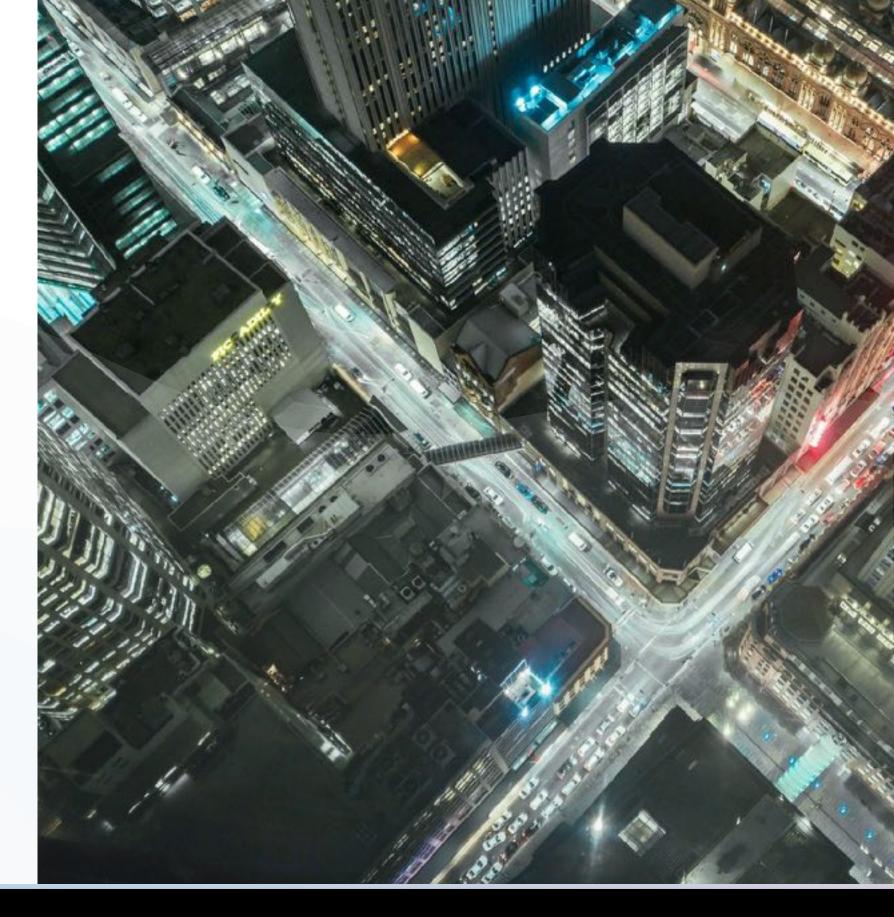
## COMPANY **OVERVIEW**

HearMeOut is an innovative company with a revolutionary audio platform that enables people to express their authentic voice on social interactions.

The company technology is developed to work on various third party platforms such as connected cars, wearables etc. (patent pending)

HearMeOut is listed on the Australian Stock Exchange (ASX code: HMO) and has a market valuation of \$11.8M (Share price 18 cent).

During Q3 2017 HearMeOut was rated #6 in the social platform category on the App Store (U.S.) after Facebook and WhatsApp.



## **COMPANY OVERVIEW**

Number of shares on issues. 65,759,990 Number of options 48,898,810

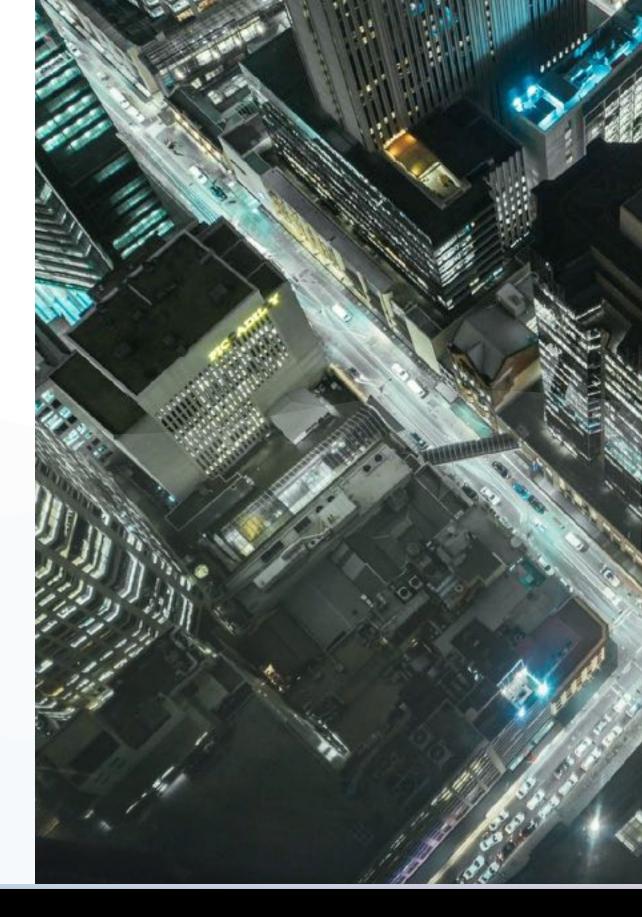
52 week share price high/low. High \$0.30

Low \$0.07

% of shares held by top 20 64.59%

No. of shares held by top 20 42,476,566

Cash as at last quarterly \$3.597M



<sup>\*</sup> various strike prices and exercise dates over next 4 years

## **MANAGMENT** & ADVISORY



**Moran Chamsi** Founder, CEO, Executive Director B.A. in Communications and M.A in Law, with over 11 years' experience in Internet marketing. Former Head of Digital for one of the top-10 advertising agencies in Israel.



**Lior Menashe** Co-Founder, CTO

15 years' experience in programming and managing mobile and digital projects for enterprises. Graduate of Mamram, Israel Defence Forces elite tech unit, holds MBA in business management and BSC in computer science.



**Issy Livian** Co-Founder, VP Business Dev, **Executive Director** B.S.C in Computer Science and Mathematics, financial analyst and



Yaki Gani **Co-Founder, Marketing Consultant** Founder of STUFF-PARTNERS. New media

entrepreneur with over 12 years of experience in massive digital productions and online strategy for worldwide brands and startups.



Glenn Whiddon **Non-Executive Chairman** 

consultant.

Mr. Whiddon has been the founding partner and director of a number of public companies listed on the ASX, TSX and AIM exchanges, in addition to various private companies, in the natural resource, finance and technology arenas.



#### Ion Housman **Advisory board HearMeOut**

Over 20 years o experience in the media and technology landscape. 2012-2016 CEO of Ora Media, the digital television network and production studio, founded by television icon Larry King and noted investor Carlos Slim.



Mr. David Tasker **Executive Director** 

Mr. Tasker has extensive experience in the global capital markets, having led the capital markets function, as National Director - Investor Relations, for WWP ANZ owned company Professional Public Relations for more than 13 years.



**Scott Lyons Advisory board HearMeOut** 

Mr. Lyons brings a wealth of technical and marketing expertise in the connected car space to the company as he currently heads up the SYNC AppLink European Business and Partner Development initiative within the Ford Connected Vehicle and Services Organisation in Europe.

# TIMELINE

- **2014** MVP (Israeli test)
  - Seed round from Billionaire Yitzchak Mirilashvili (<u>vk.com</u>)
  - •POC in IL (including top news TV channel, Kids channel and leading newspapers

- 2015 POC in the U.S. with media and small influencers
  - •Additional round from Mr. Mirilashvili
  - Development of user case studies with Ford Applink team.
  - •Reaching over 1M plays.

- **2016** Acquiring user base worldwide
  - •Launching a co-operation with Ford in the Websummit and MWC
  - Patent pending for smart feed and received a trademark in the U.S. and Australia.
  - •IPO in the Australian stock exchange.

## 2017 **MILESTONES**

HearMeOut Officially Launches in the US Market

HearMeOut joins **SmartDeviceLink** 

Media Veteran, Jon Housman joins advisory board

Connected Car expert, Scott Lyons, joins advisory board to **Bolster Growth Strategy** 

HearMeOut Signs leading social media star -Danielle bregoli

Apple & Ford Approve **Release of iOS** Version in Cars

HearMeOut reaches **top** 10 Spot in U.S. App **Store (social category)** top 25 in the UK, and

HearMeOut Opens the **Ford U.S. Market** 

Danielle Bregoli hits **100,000** followers on HearMeOut

Influencer Strategy Fast Tracked by Global Marketing Deal – **deal** with global firm iMAR

# FUTURE VOICE

# VOICE USAGE IS GROWING RAPIDLY

20% of mobile queries are voice searches and expected to grow to 40% by 2018

Google



40% of millennials turn to voice activated intelligent assistants

Geomarketing ·

\*Data is taken from various online reports and articles

# AND THE POTENTIAL IS ENDLESS

Everything we do will involve voice in someway. I don't think anybody who's a major internet company can live without having a major voice strategy.

**GARY VAYNERCHUK** 

SOCIAL ENTREPRENEUR AND MEDIA EXPERT

\*Data is taken from various online reports and articles



Speech and voice recognition market in the U.S. worth

\$18.30B by 2023

Marketsandmarkets



The size of the unified communications in India (video and voice) market is going to be worth \$25 billion by 2020.

Marketsandmarkets

## THE FUTURE IS NOW

VOICE \
COMMUNICATION









VOICE SEARCH

Google

VOICE ASSISTANCE







VOICE IOT







VOICE SOCIAL NETWORK



**HEARMEOUT** 

\* Examples of known services and platforms

## OUR VISION

OUR VISION IS TO BRING INTO PLAY PEOPLE'S AUTHENTIC VOICE IN ALL AREAS OF DIGITAL COMMUNICATION AND TO BE

# THE LEADING VOICE BASED SOCIAL NETWORK



## **HEARMEOUT SOCIAL NETWORK**

A cross media platform that enables people to share their voice with the their followers on the app and on their social platforms.

The unique interface brings customized experience based on specific topics and interests, and people.





I had more fun with HearMeOut, a socialnetwork built around 42-second voice recordings, than I've had with any other social media app to date, though I might be using it wrong. The app is designed to be the Twitter-

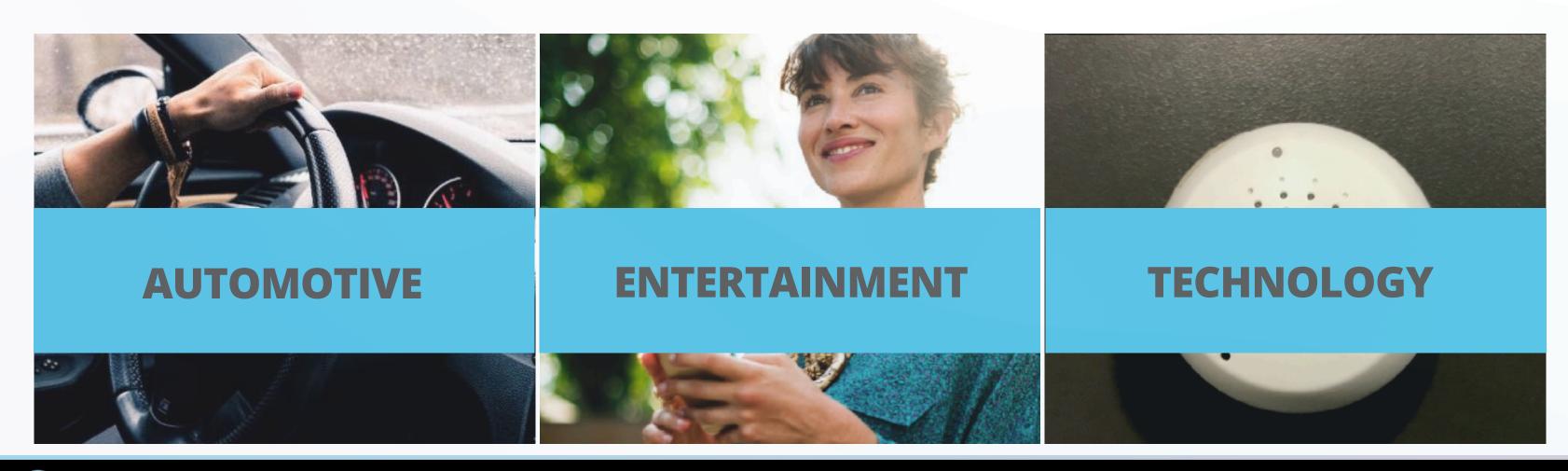
Record and share your voice

Everyone has their own voice

Find new voices by categories and interests

## THE ROAD TO BECOME THE LEADING SOCIAL NETWORK

Establish sustainable growth through expanding assets in 3 main pillars



# AUTOMOTIVE

HearMeOut Connected cars platform enables drivers to operate HearMeOut through the vehicles media platform and enabling a new kind of **social radio**.



## **CO-OPERATING WITH FORD**

In 2016, the company signed a distribution agreement with Ford, implementing its technology with Ford's "Applink Sync" platform.

In 2017 - After a successful pilot in the U.K and Ireland, Ford approved HearMeOut for the U.S. market.



# EXPENDING MANUFACTURERS CO-OPERATION

March 2017, HearMeOut joined Spotify and Waze on SDL. A program overseen by the SmartDeviceLink Consortium which includes car manufacturers and brands such as Toyota, Lexus, Lincoln, Mazda, Subaru, Suzuki, Peugeot, Citroen and Daihatsu.



# AUTOMOTIVE EXECUTIVE IN ADVISORY BOARD

Mr. Scot Lyons, currently heads up the SYNC AppLink European Business and Partner Development initiative within the Ford Connected Vehicle and Services Organisation in Europe.

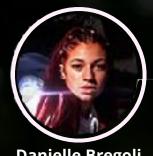
# ENTERTAINMENT

CREATING GROWTH AND CONSUMER VALUE COMBINING REACH, RETENTION AND CONTENT

HearMeOut's growth strategy works both Top down (media companies, broadcasters and celebrities and to gain mass reach) and bottom up (recruiting influencers from various categories to spread their content and get more active users)



# ENTERTAINMENT







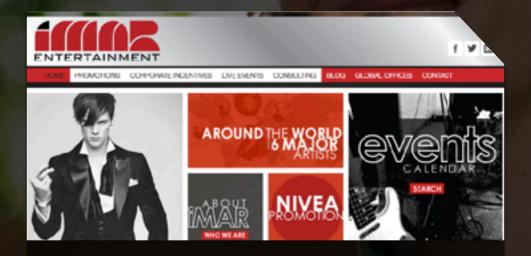
102K Followers

Danielle Bregoli Chinmayi Sripaada 79K Followers

40K Followers

Over 100 small influencers are creating content and promoting the app in their communities. All of them are working closely with HearMeOut's social marketing team.

Influencers on the app range between a few thousands followers to 100-150K followers such as reality star @Danielle Bregoli.



## **CELEBRITY RECRUITMENT**

OCT 2017 - HearMeOut signed an agreement with global entertainment firm iMAR in order to facilitating partnerships with celebrities, integrating HearMeOut into new radio promotions and into iMAR Entertainment live events.

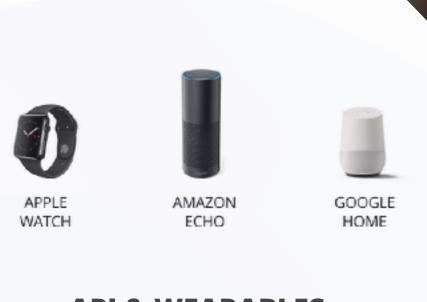


# MEDIA EXECUTIVE IN ADVISORY BOARD

HearMeOut will work with premium publishers and celebrities in various categories. In May 2017, the Company added Mr. Jon Housman, a leader in the media and tech industry, to its advisory board.

# TECHNOLOGY

Future development of our technology to fit all forms of hands free / on the go platforms



### **API & WEARABLES**

HearMeOut's API is in constant development to fit various wearable devices and voice assistance hardware.

## HOOP

"HOOP" is a device which enables drivers to easily control their feed and entire HMO platform without linking to any connected cars platform. The device is compatible with any car steering wheel, letting drivers use the platform with both hands on the wheel.

"HOOP 2" is an upgraded device that features an entire closed ecosystem based on HearMeOut's services and platform.



HearMeOut's OEM development for car companies to enables oneto-one, one-to-group and one-tomany communication via3rd parties and social networks

## CORE **DEVELOPMENT**



BI

- Internal server analytics
- Google Analytics
- Facebook Analytics
- Appsflyer



#### Proprietary HW (In dev)

- Hoop controller
- Always on device
- Partnering with DSPG

- Voice2text (In dev)
- Sync and transformation
- Search from text
- Auto Hashtags



### **HW** connectivity (In dev)

- Apple watch (in dev)
- Alexa, Echo (in dev)



3rd Party

- Facebook connectivity
- Instagram sharing
- Whats app



#### Ford

- Regulation and case studies
- Voice commands
- Playlists (in dev)



Smart feed (in dev) -**Patent Pending** 



#### Social

- Internal Algorithm
- Privacy
- One to one / group messaging (in dev)



### Ad Network

- Promoted posts
- System promotions



Audio

- Storage
- Compression
- Sound FX
- Delivery



## Voice Recognition

(In dev)

- Voice activation
- Siri / G-now customisation

## THANK YOU

FOR ADDITIONAL INFORMATION PLEASE CONTACT <u>IR@HEARMEOUTAPP.COM</u>



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