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ASX Announcement / Media Release

CONNECTED IO INCREASES PENETRATION IN US\$8.8b IOT SECURITY MARKET

- **Existing customer Rosco Vision Systems increases orders to 1,000 additional units for year-end deployment indicating increased demand for CIO Cat 1 product.**
- **Rosco Vision Systems orders anticipated to increase by 500% next year compared to 2017.**
- **Connected IO forecasts North American Security Market deployments to increase significantly in 2018.**
- **Connected IO is deploying solutions to Security Market customers referred by both Verizon Wireless and AT&T.**

The Board of Connected IO Limited (CIO) is pleased to advise that Rosco Vision Systems (“Rosco”) continues to expand their growing relationship with the Company with orders for an additional 1,000 Cat-1 units to meet the demand for deliveries by the end of 2017. Additionally, Rosco has advised CIO that it is forecasting a 500% increase in orders for CIO product in calendar year 2018.

Rosco has been a customer of CIO since February 2016 and has now ordered approximately 3,000 units in that time. Rosco’s continuing ramp up in purchase orders and strong outlook for CIO product in 2018 demonstrates the continuing penetration of the Company’s product in the North American wireless security and surveillance market, which is projected to reach US\$6b by 2021 with a CAGR of 8%. These markets represent only a small portion of the six verticals CIO remains focused on which represent a total market in excess of US\$1 trillion.

Rosco is one of North America’s leading suppliers of camera systems and other visual safety solutions to the commercial vehicle market. Rosco also engineers and manufactures visual safety systems for all types of commercial fleet vehicles. Rosco uses the CIO product to address the challenges that drivers face in the open road, and help fleet managers run a more efficient operation. Rosco requires dependable cloud-managed wireless products that can work within a wide rate of vehicles.

