



# Phylogica: Pivot to Platform

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- BioShowcase Presentation
- By CSO Dr Robert Hayes
- January 2018

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# Pivot from developing drugs to commercialising the platform

**Value proposition:** Enhance existing drugs to address a massive 250B USD (CAGR 10.6%) market

1

Bring drugs to the right place (i.e. to intracellular targets)

2

Enhance properties of drugs (i.e. improve therapeutic window)

3

Reduce discovery cycle time (by dramatically improving profile)





# Our advantage is in using our assets as a platform to solve pharma problems

## Phylogica has a unique selection of valuable assets ...

- **Complex, rich Phylomer library** – provides tremendous value and flexibility in either target identification or drug discovery
- **Well validated platform** technology – *in vivo* work demonstrates delivery and Pharma deals with Genentech, MedImmune, Pfizer, Janssen Biotech, and Roche
- **Strong patent position** - international patents in place, latest endothelial cell structures granted in October

## ... huge potential market

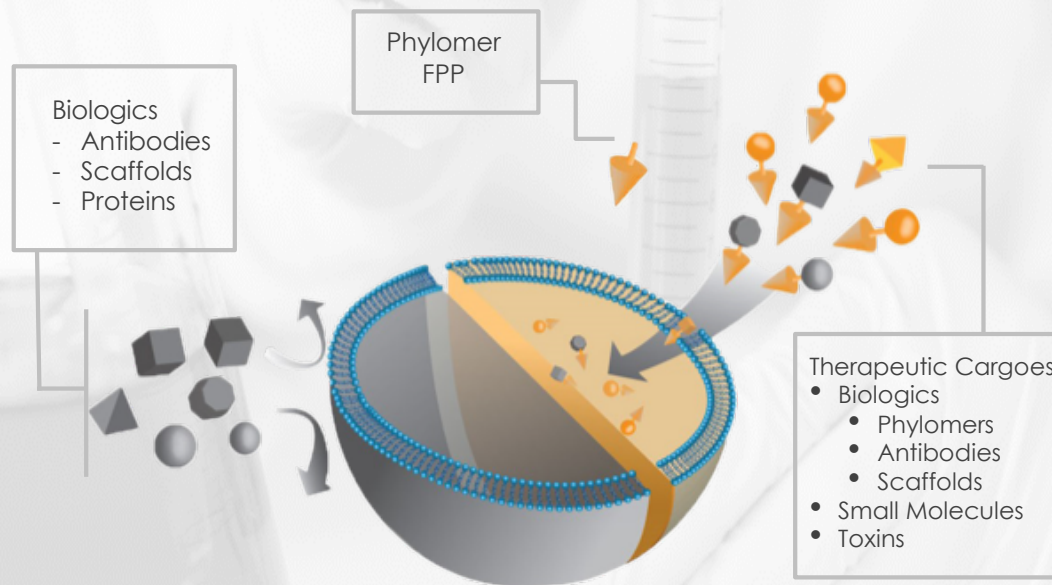
- **Unmet need** – undruggable \$250Bn growth market, intracellular hurdles across Pharma
- **Blue sky potential** - extensive Phylomer library to screen for diverse cargo classes and cell specificities
- **De-risked investment opportunity** - progressing 3 asset groups - intracellular delivery (delivery) , biologic therapeutic solutions (delivery and cargo), and new drug discovery (screen for new targets)



# Significant constraints in existing drug discovery approaches

## The problem?

Drug discovery growth stagnating as biologics currently limited to extracellular targets (unable to enter cells)

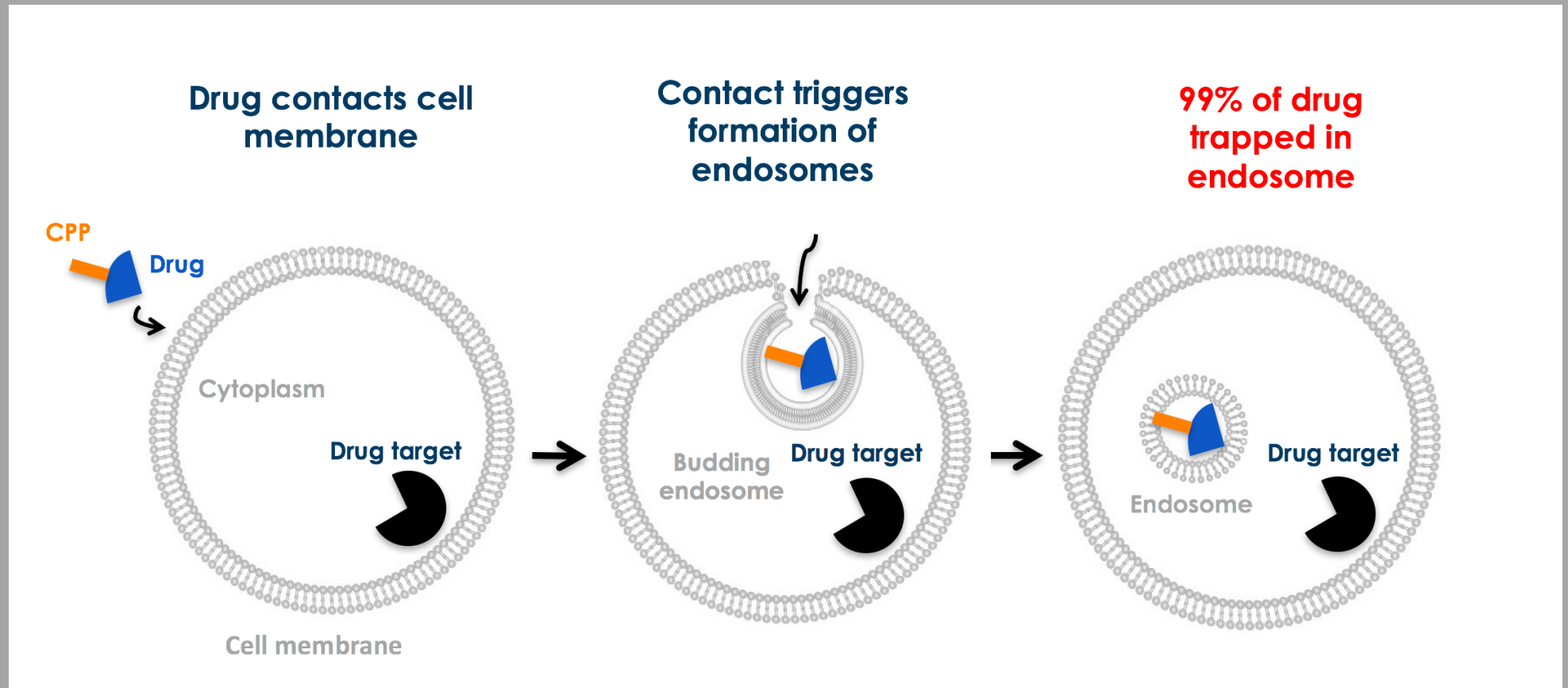


**Our Functional Penetrating Peptides (FPPs)  
can deliver biologics into the cell**

## Our solution?

We can bring biologics into the cell, unlocking the potential of these powerful drugs by allowing them to reach intracellular targets

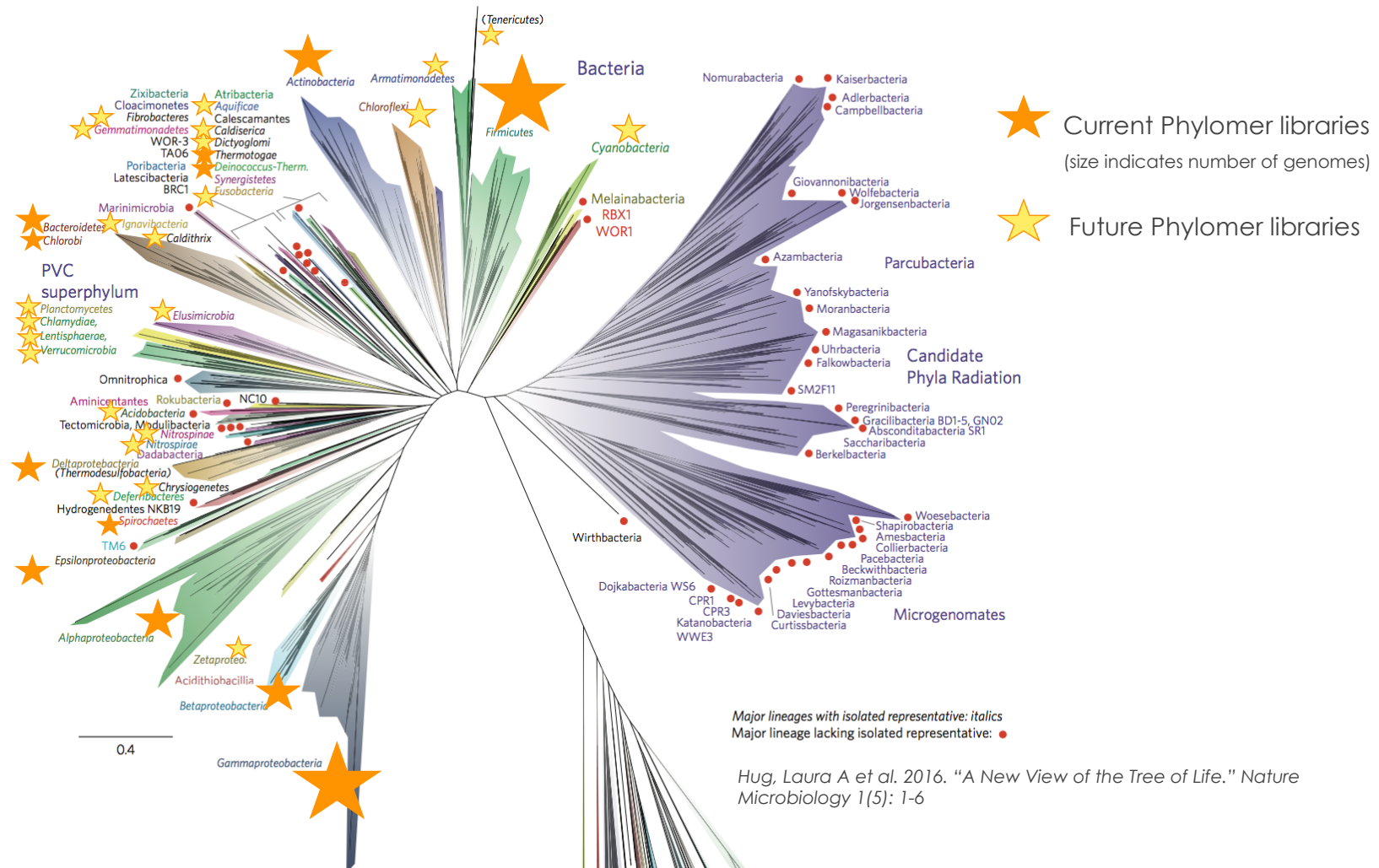
# The Problem: drug cargoes are trapped in the endosomes



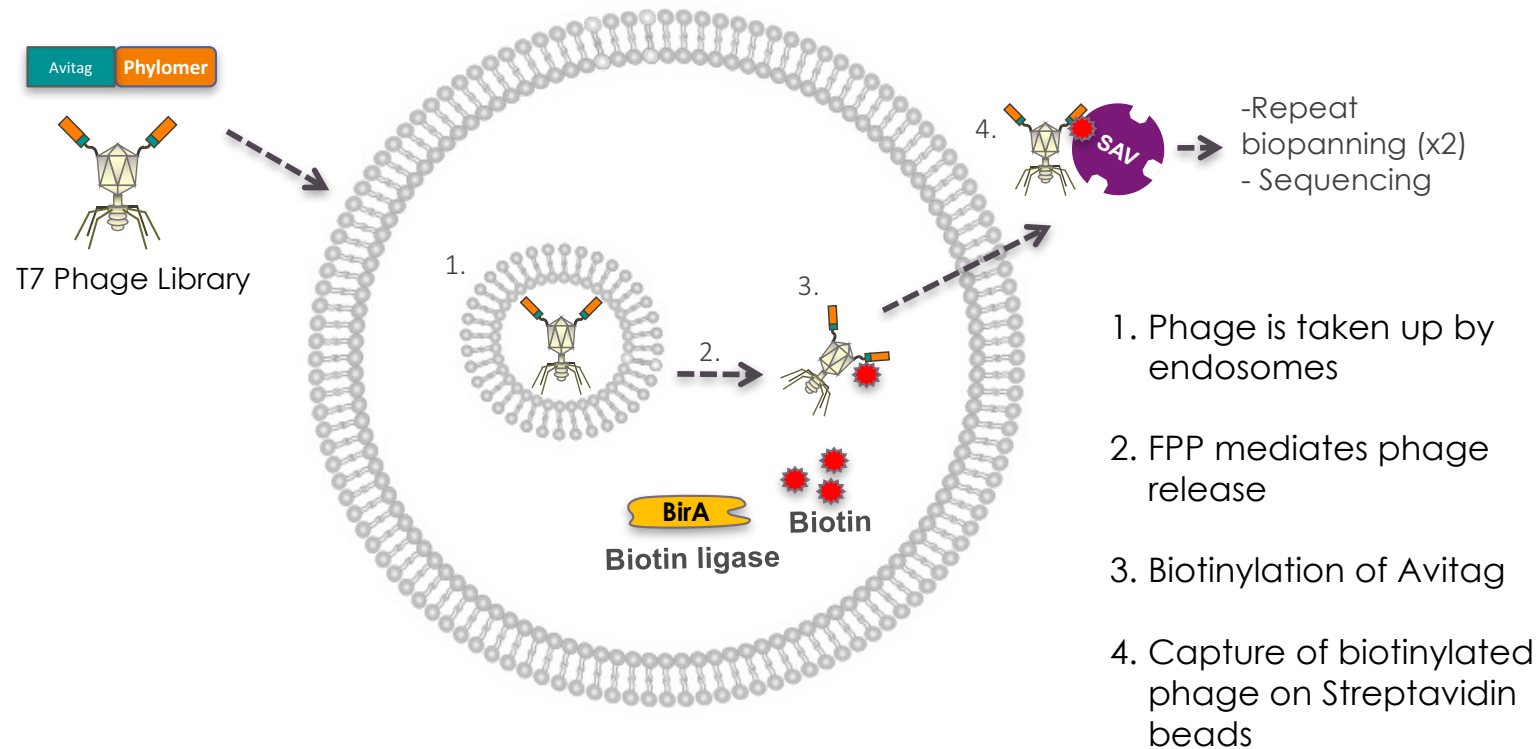
Conventional CPPs are often only active at concentrations of  $> 10 \mu\text{M}$  limiting feasible clinical applications (toxicity and high costs)



# Harnessing the Microbiome for new Phylomer libraries



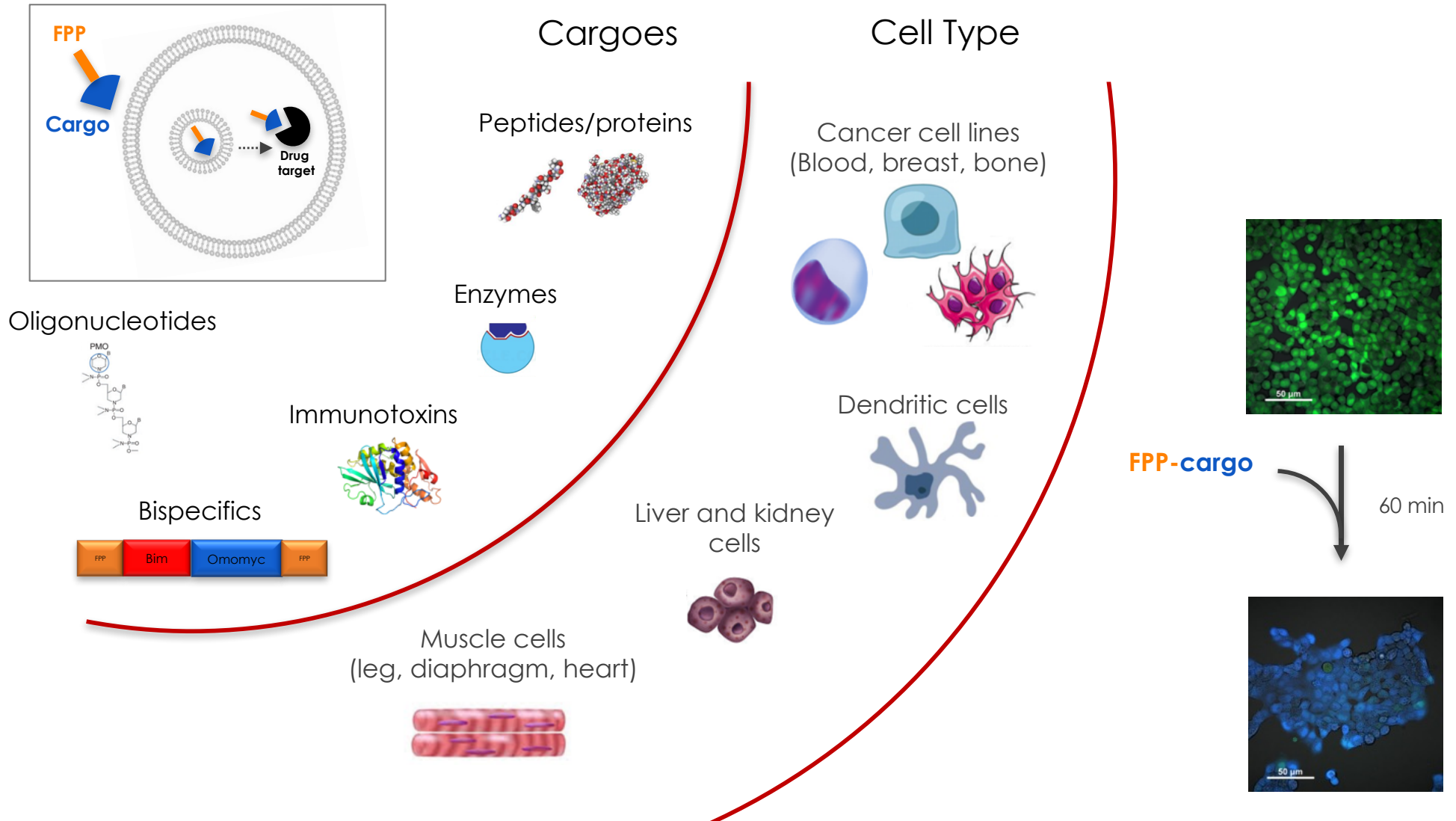
# Our Solution: Phylogica's endosomal escape screen



Our endosomal escape screen identifies FPPs that can **escape** the endosome allowing **functional delivery** of cargoes into the cytoplasm



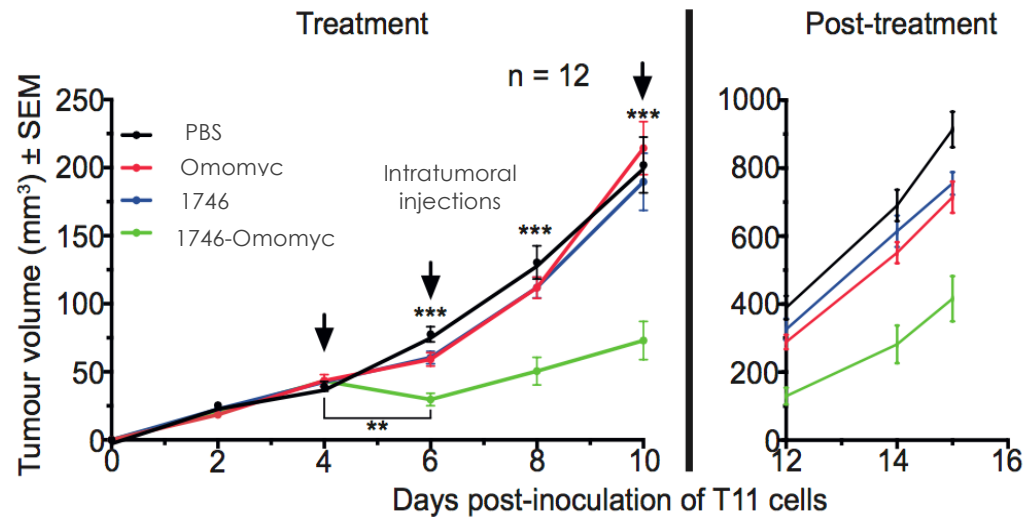
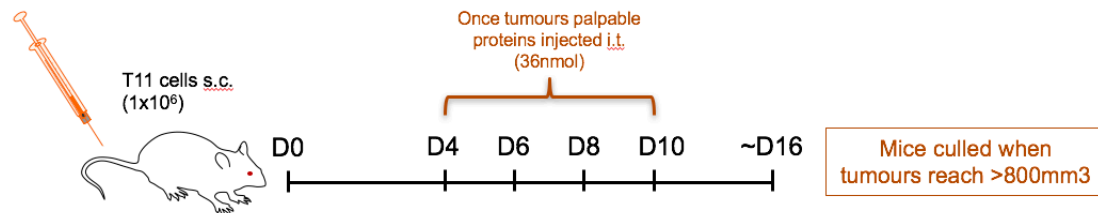
# Phylogica's FPPs allow functional delivery of therapeutic cargoes into the cytoplasm



Phylomer FPPs are **efficient, rapid** and **safe**

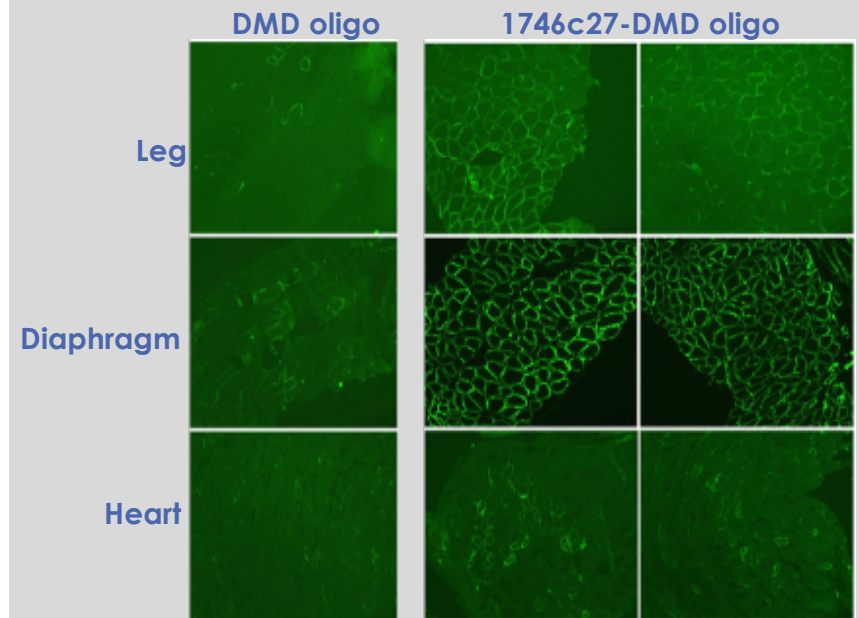
# PYC has shown conclusively that FPPs work in animal models

## Inhibition of tumor growth in mouse cancer model



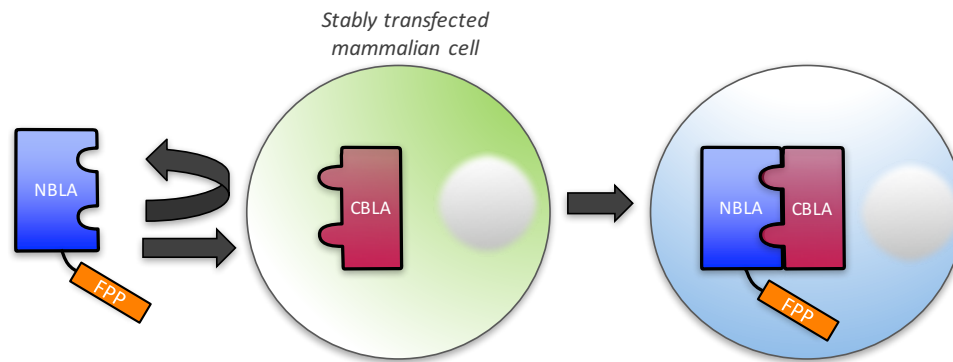
## Restoring dystrophin levels by FPP mediated delivery of DMD PMO

### Treated mice





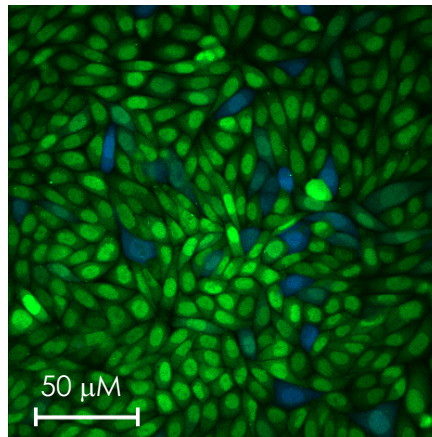
# Efficient cytosolic delivery of proteins using a split $\beta$ -lactamase complementation assay



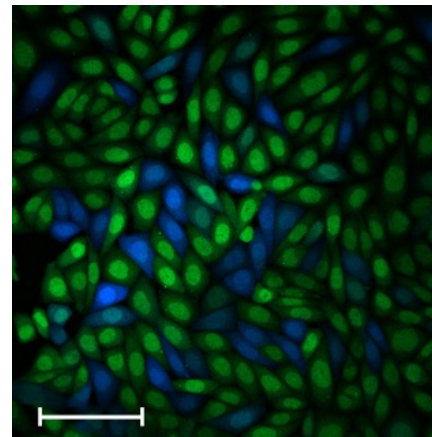
Only endosomal escape leads to  $\beta$ -lactamase complementation and signal development

CHO-CBLA cells  
incubated with  
1746c27-NBLA  
(8  $\mu$ M)

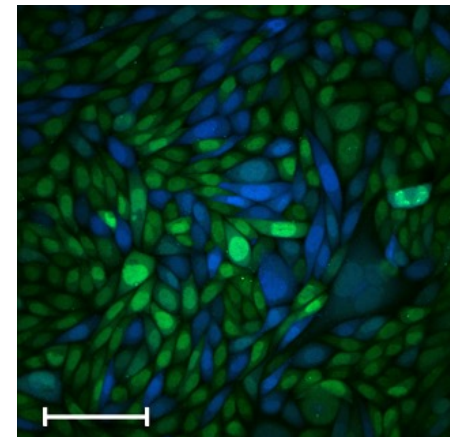
30 min



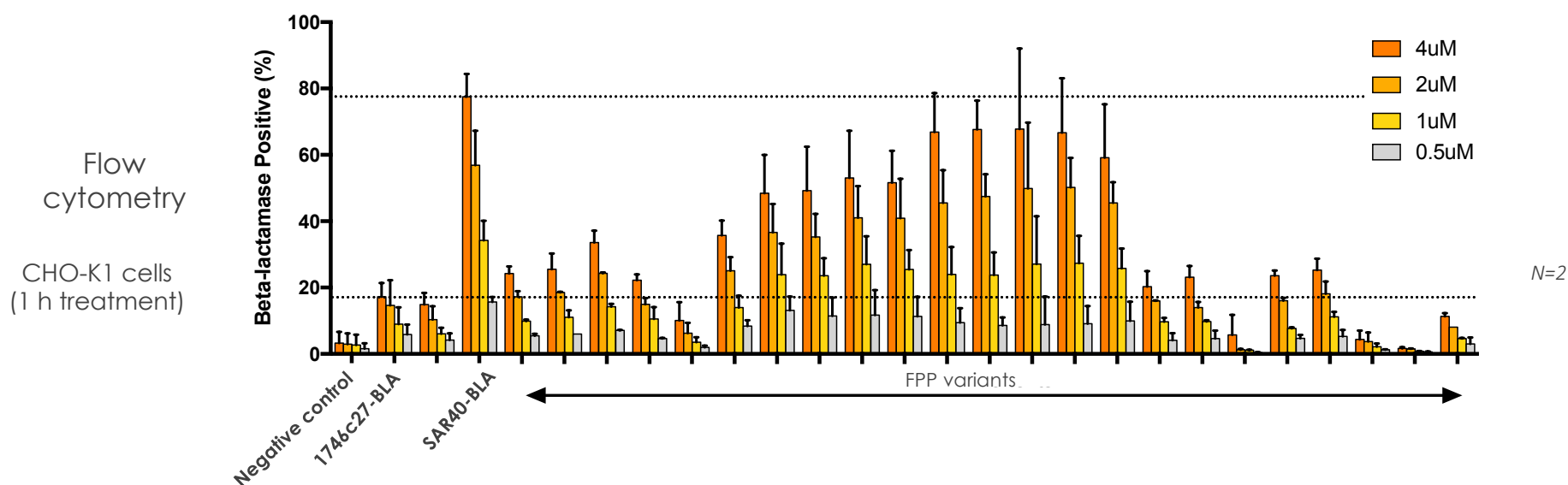
60 min



120 min

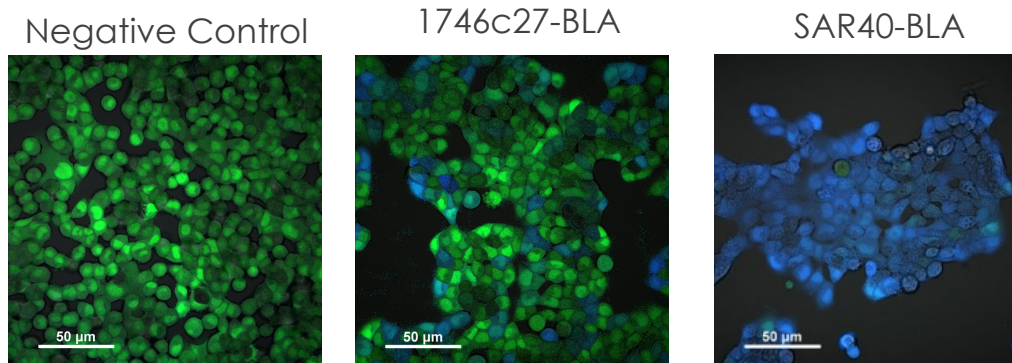


1746c27 has been significantly improved upon, and new variants are being validated *in vitro*



Confocal microscopy

T47D cells (4  $\mu$ M, 1 h treatment)

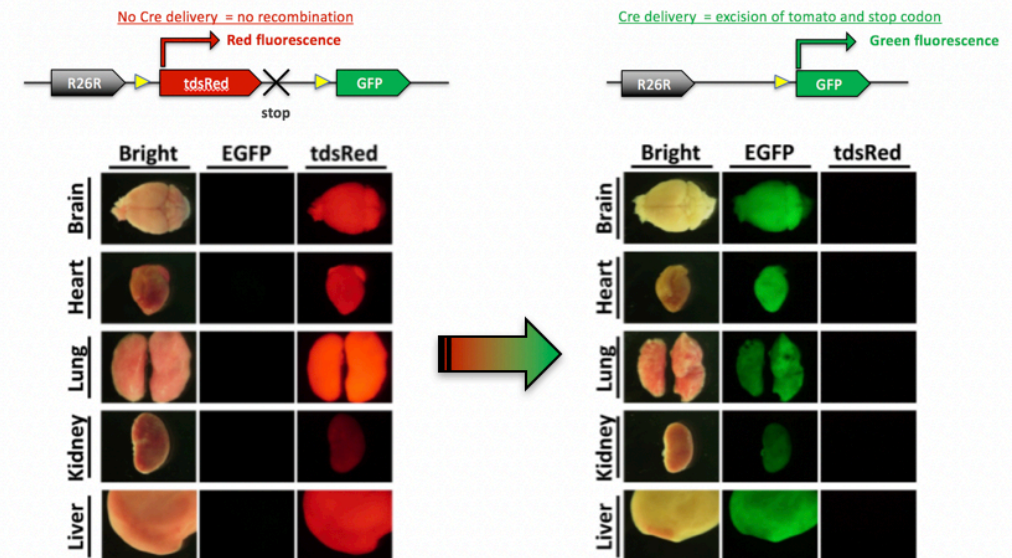
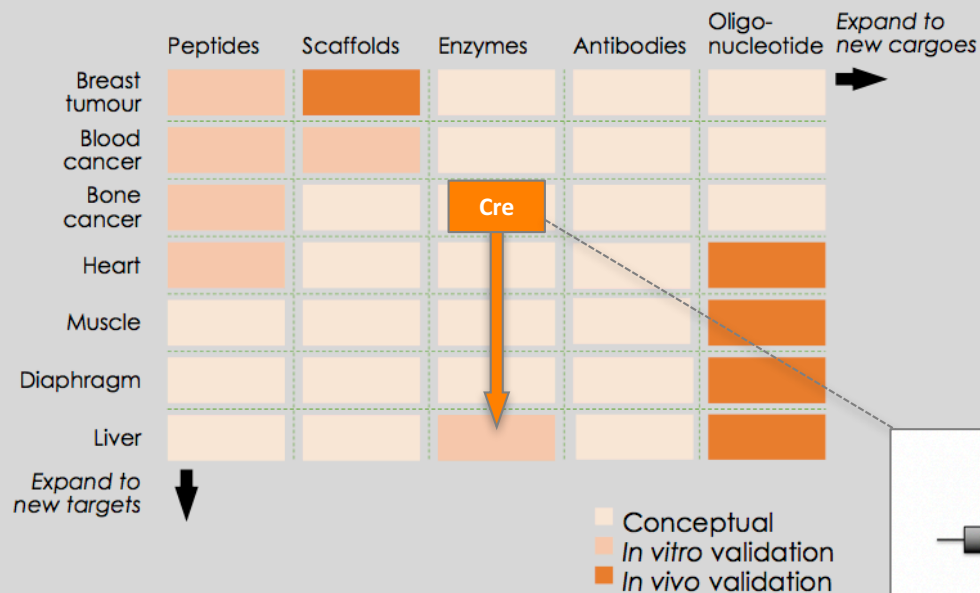


Phylogica's FFP improvement program through rational design has demonstrated the ability to enhance potency with no increase in toxicity



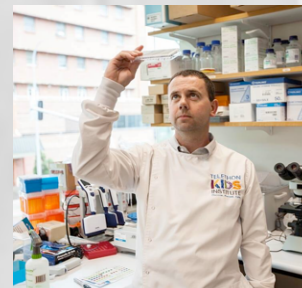
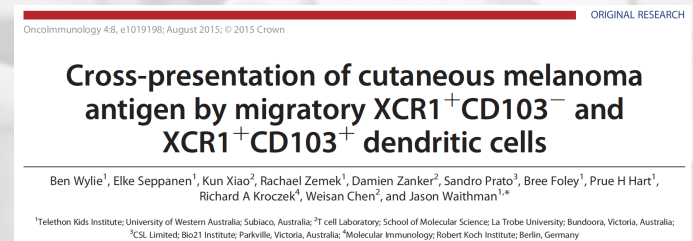
# Into 2018, PYC is validating a comprehensive matrix of FPPs - delivery of cargoes into different cell types

## FPP01 validation matrix



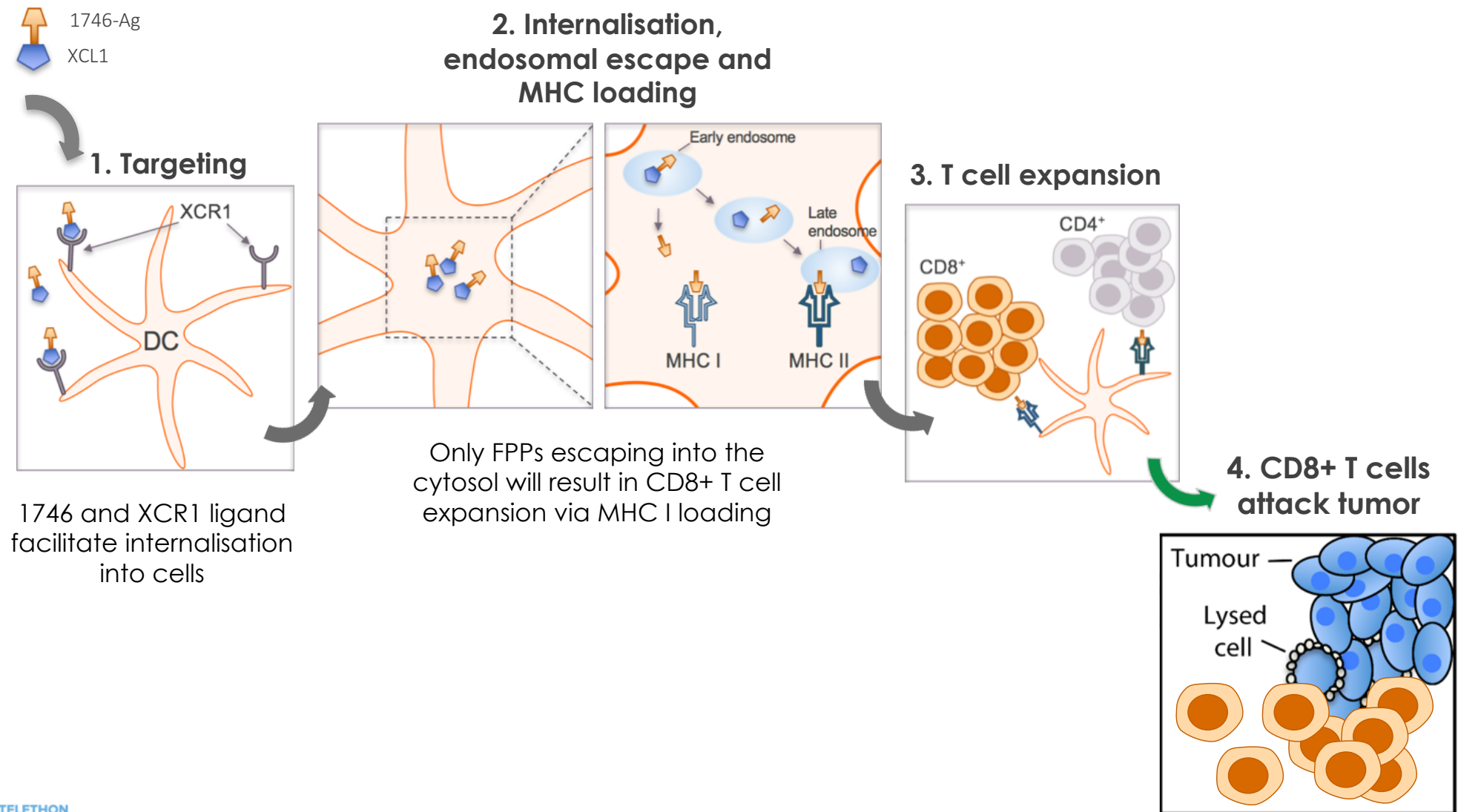
# Phylogica's collaboration with Cancer Immunology at the Telethon Kids Institute

- Phylogica co-located with the Telethon Kids Institute in Perth
- In 2015, Phylogica started collaborating with Jason Waithman, the head of TKI's Cancer Immunology group, to investigate melanoma
- Skin cancer is a major problem in Australia:
  - 76,734 skin cancer cases treated in Western Australia in 2010 alone
- Cross-presenting Dendritic cells offer an attractive target for antigen delivery and the potential for peptide vaccines against a range of cancers
- Key synergy - Phylogica's FPPs deliver cargoes to the cytoplasm allowing MHC-I processing, thus CD8+ expansion



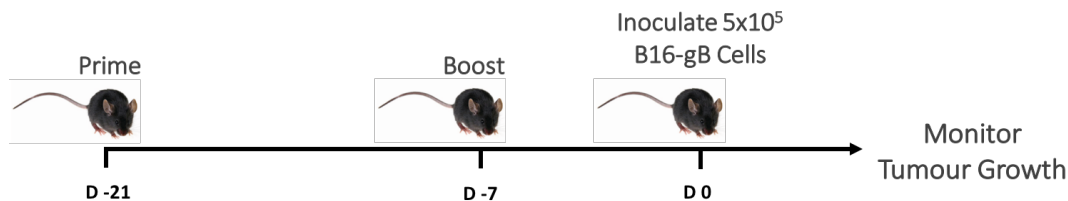
Jason Waithman, Telethon Kids Institute (left) & Shane Stone, Phylogica

# FPP efficiently targets cross presenting dendritic cells (DCs) for an effective peptide vaccine

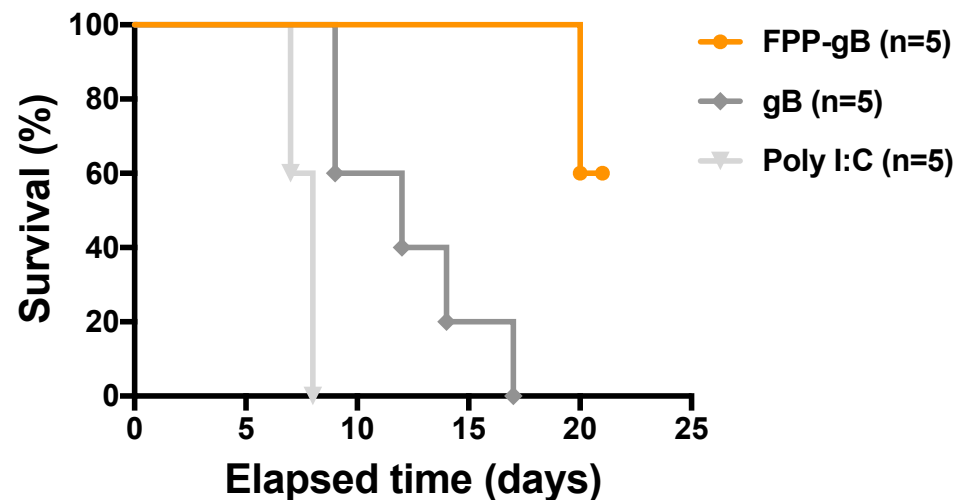




# In progress validation - FPP peptide vaccine retards tumor growth



- Subcutaneous B16 melanoma model engineered to express glycoprotein B (gB) from Herpes Simplex Virus
- Peptide vaccine contains a well characterized CD8+ T cell gB peptide epitope with and without FPP

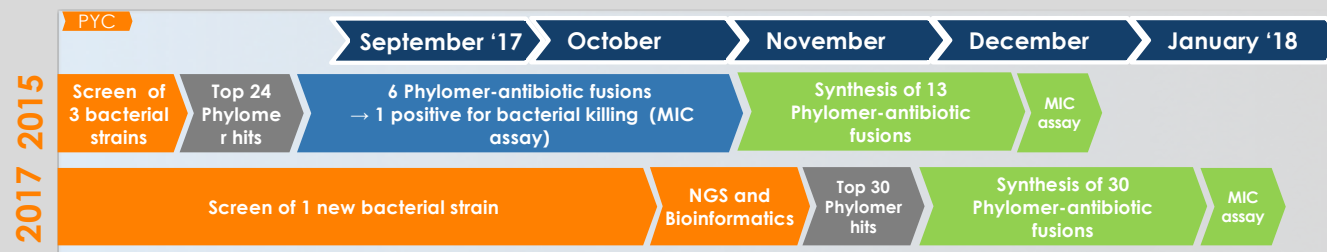
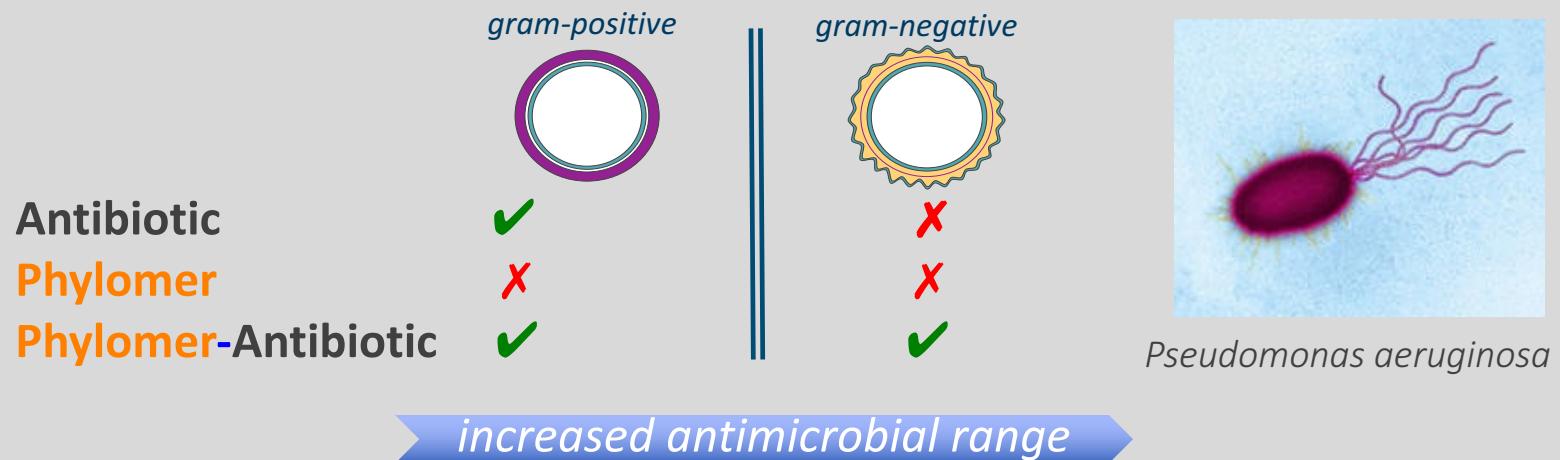


## Our FPP peptide vaccine approach:

- Primes tumor specific CD8+ T-cells
- FPP containing peptide vaccine retards tumour growth greater than non-FPP control
- FPP-peptide vaccines have the potential to synergize with existing immunotherapies

# Partnering strategy: Genentech work continues to be successful

- Isolating Phylomers that can help kill gram-negative bacteria (multi-drug resistant “super bugs”)
- Evaluation period end of CY 2019



# Building on the success of the past, turning towards the future of FPPs

## Building Therapeutics Logically

- ✓ Identify FPPs that work well in different cell types and tissues
- ✓ Select best FPPs for each cargo
- ✓ Provide the tools that will allow us to optimize our customer's drugs

## New Technologies

**HTP automation to rapidly discover the best molecules in our new libraries**

**Working with some of the best chemists in USA and Asia to use FPPs for siRNA delivery**

*"Cell specific delivery of siRNA by FPPs would open a universe of therapeutic opportunities"*

Pharma Exec

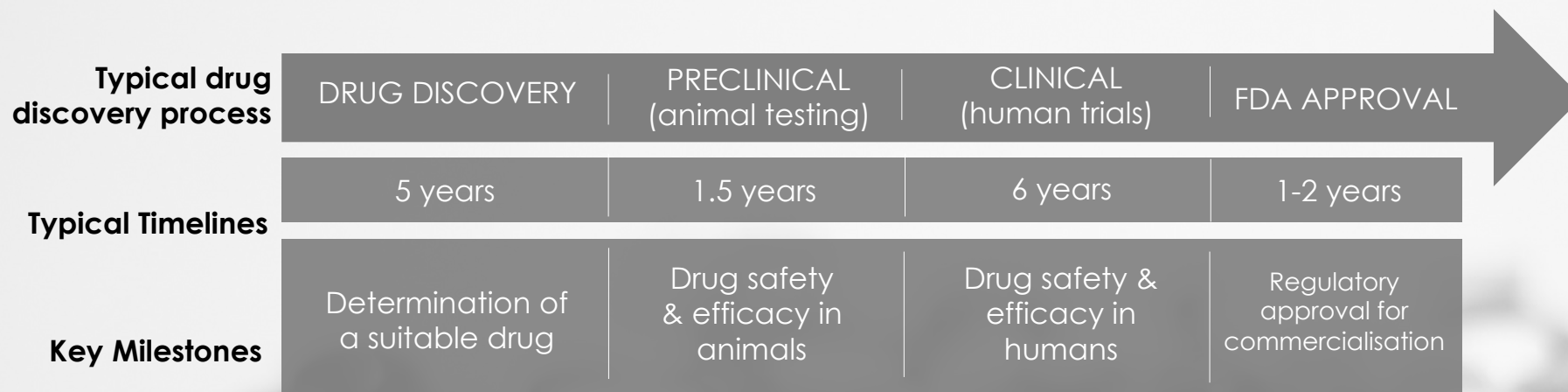
**Collaboration with alternative scaffold company under discussion**

- Small, super stable, antibody-like proteins, that bind to therapeutic targets with excellent affinity
- Easy to rapidly identify those that inactivate proteins involved in disease





# Phylogica shortens Pharma discovery phase



**Value of PHYC platform**

## Highly attractive for Pharma customers

- Significantly improve the profile of customer drugs
- Massively shorten the discovery phase
- Customers reach their value inflection points faster

# To achieve PYC – the Platform: we need to be laser focused on 3 goals

Proving the value proposition of our platform

1

- Deliver **in vivo** functional validation
- Demonstrate the **improvement potential** of existing FPPs
- **Enrich and validate** our library

Transforming our operations to achieve scale

2

- **Reduce** discovery and validation **cycle times with automation**
- Engage **world class CROs** to drive scale

Turbocharging our commercial engine

3

- **Close multiple deals** across therapeutic areas
- Grow **existing collaborations**
- Focus on how Phylogica's technology **solves critical problems**

## Outcome:

A validated, sought after platform that helps Pharma customers create better drugs for patients and unlocks significant, sustainable cash flow for Phylogica



Thank you

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