

ASX Companies Announcements Office

18<sup>th</sup> January 2018

## **New Vault Enterprise Software Launch Class Leading and Game Changing**

Vault Intelligence Limited (ASX: VLT) (**Vault, the Company**), the leading SaaS business delivering solutions in the Risk, Environment, Health and Safety (EHS) sector is pleased to announce the official launch of the third edition of its successful Vault Enterprise Platform (**Vault 3**).

### **Vault 3 Enterprise Platform Highlights**

- Vault 3 will be at the forefront of industry innovation with its Open Platform and the creation of the Vault Ecosystem
- Vault 3 allows integration with global leading software providers and software solution stacks
- Vault 3 allows for enablement of Artificial Intelligence (AI), Blockchain and other emerging technology
- Greater sales penetration anticipated with channels, opportunities and upselling to existing customer base with launch of Vault 3
- Creation of a unique and class leading, fully responsive enterprise platform that is optimised to operate seamlessly on mobile, tablet and PC

### **Background**

The Vault Enterprise Platform Version 2 has been in operation for the past six years and is positioned as a leader in the EHS sector, with proven and innovative work flows, process and tools. With many successful years of sustained operation, improvements to the Enterprise Platform were designed after a comprehensive review of the operation, functionality and user interface (UI) of the platform. Vault is committed to remaining at the forefront of technical development in the EHS sector and conducted extensive global research and development to analyse and capture the latest in technology trends and user experience (UX) expectations. Underpinned by this work, Vault 3 was developed, which future proofs and significantly enhances the platform.

### **Latest Technology**

Over the past twelve months, the new Vault 3 Enterprise Platform has been scoped, designed, tested and is now available for commercial release. Vault 3 has had a significant facelift to enhance the user interface (UI) and been greatly enhanced through integration of the latest in technology trends. In addition, Vault 3 has been



Vault Intelligence Limited  
Tel: 61 8 9388 6020 Fax: 61 8 9388 6020  
PO Box 2025, Subiaco WA 6904  
ABN: 15 145 040 857

[www.vaultintel.com](http://www.vaultintel.com) ASX:VLT

targeted to deliver greatly improved user experience (UX) for customers with smart, intuitive and simple to use workflows and solutions.

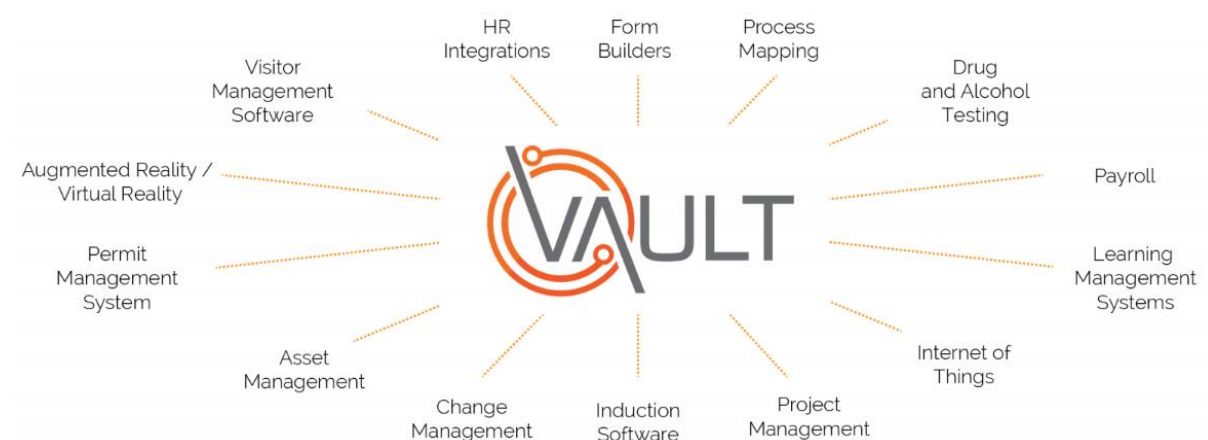


The Vault 3 Enterprise Platform is available for use on a PC, tablet and, in a new industry innovation, to the smart mobile phone. This is a game changer for EHS enterprise systems allowing total mobility capability for Enterprise customers.

## Vault Ecosystem

Innovative and ground breaking in the Risk and EHS software sector, Vault 3 has moved to a total Open Platform, creating an environment where third party applications are able to simply and seamlessly integrate with the Enterprise Platform and in doing so create the Vault Ecosystem. This innovative and class-leading Ecosystem will address customer issues in system integration and allow them to drive further efficiencies in their operations, which will open new markets and deliver substantial growth opportunities for Vault.

Third party software applications will be able to seamlessly work, integrate and utilise Vault 3 as the Enterprise Platform for customers' efficiency and effectiveness. The Vault 3 Ecosystem will also allow the product to be offered as part of high-end software stacks provided by major global software players. This will create greater exposure and awareness of the Vault product suite and offer up significant sales channels, opportunities and partnerships, which are being actively pursued. Businesses with similar business models include Xero, Hubspot, Salesforce, Cisco and Salesforce.



Vault Intelligence Limited  
Tel: 61 8 9388 6020 Fax: 61 8 9388 6020  
PO Box 2025, Subiaco WA 6904  
ABN: 15 145 040 857

[www.vaultintel.com](http://www.vaultintel.com) ASX:VLT

## **Artificial Intelligence (AI) and Blockchain**

Vault has been extensively reviewing the application of AI and Blockchain technology for use across the Vault suite of products. In line with this research, Vault has been positioned and set up for future expansion and technology advancements. Advancing technology, such as AI, will be used for predictive analysis of data contained within Vault 3; Blockchain technology for system, file, information security and auditing compliance, as well as advanced secure mediums for capture of information from surveillance, screening and information transmitting sources.

## **Multi-Language Capable**

Vault 3 and associated apps have been designed and developed to allow rapid multi-language conversion. The first language conversion of Vault 3 is a Simplified Chinese version, with conversion due to be completed by the end of January 2018. This will be followed by QA (quality assurance) testing and localisation processes.

China is a targeted region for Vault, with the market having been researched and quantified with anticipated demand for enterprise Risk and EHS software platforms being very positive.

Vault has been actively involved in building partnerships and channels in China and has several high-profile groups using the Company's apps that have been previously language converted. Proof of concept testing has been essential for credibility and acceptance in the market, to better understand users and innovate for localisation purposes. The Company's ambition is to be the first EHS Enterprise level platform to be made available to China based businesses and State-Owned Enterprises. The new Vault 3 platform gives the Company every opportunity to realise this goal and be well placed to become a market leader in China.

## **Client conversion to Vault 3**

Vault has successfully commenced deployment of Vault 3 within its current customer base and is experiencing high demand from Vault 2 clients to upgrade their current platform to Vault 3. This has been a positive aspect for the Company and is providing an efficient means to not only upsell and provide customers with greater product capability and performance, but also consolidate retention rates with existing customers, which remains high at levels greater than 95%.

Ends.

For more information please contact:

Evvy Litopoulos  
+61 419 773 505  
[evvy@vaultintel.com](mailto:evvy@vaultintel.com)



Vault Intelligence Limited  
Tel: 61 8 9388 6020 Fax: 61 8 9388 6020  
PO Box 2025, Subiaco WA 6904  
ABN: 15 145 040 857

[www.vaultintel.com](http://www.vaultintel.com) ASX:VLT

### About Vault Intelligence Limited

Vault Intelligence Limited (ASX: VLT) is an online/SaaS development business specialising in creating solutions in the Risk, Environment, Health and Safety (EHS) sector. Vault operates across more than 30 industries and in several parts of the world.

Vault's leading cloud-based systems provide its clients with the benefits of cost savings and the availability of real-time information to monitor, maintain and improve their businesses. Driven by a passionate team of developers and EHS industry experts, Vault delivers its enterprise-level software and mobile solutions to 1,000,000+ people across 30 industries.

To find out more about how Vault solutions can help to minimise risk and boost effectiveness in your workplace, visit [www.vaultintel.com](http://www.vaultintel.com)

### Follow Us On



### Caution Regarding Forward Looking Statements

*This announcement may contain forward looking statements which involve a number of risks and uncertainties. These forward looking statements are expressed in good faith and reflect the Company's current expectations, intentions or strategies regarding the future and assumptions based on currently available information. Should one or more risks or uncertainties materialise, or should underlying assumptions prove incorrect, actual results may vary from the expectations, intentions and strategies described in this announcement. Unless expressly stated, the Company does not provide any forecast regarding revenues that may be derived from a particular customer contract, as such revenues are generally dependent upon the extent of usage of the Company's product suite. Any forward-looking statements are made as at the date of this announcement and the Company disclaims any intent or obligation to update publicly such forward looking statements, whether as the result of new information, future events or results or otherwise.*



Vault Intelligence Limited  
Tel: 61 8 9388 6020 Fax: 61 8 9388 6020  
PO Box 2025, Subiaco WA 6904  
ABN: 15 145 040 857

[www.vaultintel.com](http://www.vaultintel.com) ASX:VLT