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Company Announcements Office
Australian Securities Exchange
10th Floor
20 Bond Street
SYDNEY NSW 2000

CONNECTED IO SELECTED AS GLOBAL HARDWARE PARTNER FOR LEADING INTERNATIONAL IoT SOLUTIONS PROVIDER

HIGHLIGHTS

- **Connected IO has been chosen as KORE hardware partner allowing the KORE sales team around the globe to promote and sell CIO products.**
- **KORE offers enhanced software platforms to speed customer delivery and data management in large scale IoT deployments, with offices in USA, Canada, Asia, Europe, South America and Australia and services to 160 countries.**
- **KORE works with Tier-1 global operators including AT&T, EE, Immarsat, Iridium, Rogers Wireless, Optus, Sprint, T-Mobile, Telefonica, Verizon, Vodafone, Vodafone Australia, O2, KPN, Claro and Vivo.**
- **KORE has partnered with CIO to introduce CIO solutions to both new and existing customers and will facilitate CIO's expansion globally into other countries.**
- **The new sales channels through KORE both within the USA and across the globe creates revenue opportunities in the millions of dollars, including recurring revenue via CIO's managed service solutions.**

The Board of Connected IO Limited ("CIO") is pleased to advise that the Company has signed a distribution agreement with KORE Telematics a division of Kore Wireless Group Inc ("Kore") having been chosen as the preferred hardware partner for Internet of Things (IoT) and Machine to Machine (M2M) applications.

KORE is the one of the world's leading managed service providers specialising in IoT and M2M solutions, simplifying development and deployment of IoT and M2M applications across the globe. KORE delivers network services in over 160 countries providing worldwide connectivity to their customers through a single connection. This provides customers access to a multitude of carriers and technology partners locally, regionally and globally who can efficiently deliver M2M solutions for connected devices around the world.

The distribution agreement provides CIO with new sales channels both within the USA and across the globe creating revenue opportunities in the millions of dollars, including recurring revenue via CIO's managed service solutions.

The agreement also facilitates CIO's expansion into other countries via KORE's existing sales channels and customer relationships. KORE were founded in 2003 and have offices in Canada, USA, Australia, United Kingdom, Netherlands, Singapore, Dominican Republic and Brazil.

KORE will use CIO hardware to provide further connectivity solutions for both retro fit and newly created sales opportunities delivering increased sales to both KORE and CIO.

CIO CEO Yakov Temov said "The distribution agreement with KORE provides CIO with immediate access to worldwide existing IoT and M2M opportunities. KORE is the world's largest IoT / M2M service provider and being chosen to partner our hardware sales with them is a very positive step for CIO".

About KORE:

KORE simplifies the development and deployment of The Internet of Things (IoT) and Machine-to-Machine (M2M) applications across the globe. They offer channel partners the freedom to build and choose a custom solution specific to their customers' needs and requirements. KORE enable their end-users with the entire application solution vs. competitors who only offer some pieces of the puzzle.



IoT solutions require a breadth of complex pieces of technology before they are ready for market. KORE have built their company integrating with the leading MNO's and OEM's to provide customers with one location for all their IoT requirements. KORE standardize billing across multiple carriers, build and support private network connections and offer Tier-1 customer service on all things connectivity regardless of the network in use. Allowing KORE to be the single point of contact eliminates support times, decreases costs, and improves productivity for partners and customers.

Multiple, customizable options to fit the needs of the customer. KORE offers a variety of services to accommodate the need for IoT global technology. With options like "Bring Your Own Carrier," Single API Open Architecture, eSIM, Multi-IMSI, custom SIM rate plans, and end-to-end security features, customers have the flexibility to connect to the Internet of Things on their terms with KORE's reliability.

About Connected IO Ltd. (CIO)

Based in Silicon Valley, Connected IO (CIO) develops wireless products for machine-to-machine (M2M) communications and Internet of Things (IoT) connectivity. The CIO family of programmable modems and routers are innovative, operator-certified, secure, and affordable, making them the preferred choice of enterprises around the globe for a wide array of applications and industries, including digital signage, POS, vending machines, security, monitoring and control, and failover.

The IoT market is growing exponentially and cellular technology and wireless connectivity are advancing rapidly—from LTE to Narrowband IoT (NB-IoT). To keep pace, reduce development costs, and shorten time to market, companies are choosing CIO hardware. Ready to go right out of the box, CIO products can be easily configured, deployed, monitored, and managed with our cloud-based management portal.

Get Connected!

