



ALEXIUM
SPECIALITY CHEMICALS AND SOLUTIONS

NEWSLETTER
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NOTE FROM THE CEO

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A NOTE FROM THE CEO

Dear Shareholders,

It has been an eventful two months for Alexium as the Company continues its growth into the new year. In early December Alexium completed a successful \$12M equity raise followed by a Share Purchase Plan. The funds raised allowed Alexium to demonstrate financial strength required to remain under late-stage consideration for opportunities with the bedding and flame retardant (FR) uniform markets.

Later this month, Alexium releases its Half-Year Financial Report. The report provides updates on critical Company initiatives mentioned above, including the dramatic expansion of our Alexicool® product line within the bedding market, the FR treatment of military uniforms and the commercial launch and licensing of Alexiflam® NF.

On the back of Alexium's refocus on higher margin business, 2018 is shaping up to be a year of unprecedented growth. In the month of January, **Alexium realized one of its largest months of specialty chemical shipments**. These sales are projected to increase as existing customers recover from seasonal slowdown and new customers quickly ramp up orders.

In late January, the Alexium sales staff attended the 2018 Winter Las Vegas Market, one of the largest home furnishings tradeshows in the world. This show has thousands of attendees from all 50 states and dozens of countries where upwards of 4,000 brands and manufacturing lines were displayed across various home textile markets. In 2017, this show was a primary contributing factor to Alexium's rapid expansion into the Phase Change Materials (PCM). The early feedback we are getting is that 2018 will significantly outperform last year.

Thank you for your continued belief and investment in Alexium and we will continue to update you with new material developments as they arise.

Sincerely,

Dirk L. Van Hyning, Ph.D.
CEO and Managing Director



Dirk Van Hyning - CEO