
Quarter in Review

Corporate:

- YNB has agreed to acquire Highline Alternative Investments Pty Ltd subject to shareholder approval at forthcoming General Meeting. (please refer ASX release dated 21 December 2017);
- YNB is currently preparing a Notice of General Meeting which will be dispatched to shareholders shortly.

Funding:

- Company completed \$1.05m Capital Raising to domestic and offshore family offices, high net worth and sophisticated investors pursuant to Section 708A of the Corporations Act 2001;
- Strategic review continues to improve the financial position of the company.

Gophr:

- December quarter 2018 revenue exceeded full 2017 financial year revenue with AUD equivalent of \$1.09m (£633k) for the three-month period;
- New record month of AUD equivalent \$538k (£307k) in December 2017;
- Strong revenue growth month on month in 2018FY with half year revenue of AUD equivalent ~\$1.6m;
- Monthly revenue has now increased 815% since January 2017;
- Gophr chosen by Marks and Spencer as its online delivery partner for quick turnaround meal and grocery deliveries.

Boppl:

- Total orders placed with Boppl now \$2.2m;
- Transactional volume passes \$650k for the quarter, reflecting a 17% increase in order volume from previous quarter;
- Total app downloads now at 124k up 19% on previous quarter;
- From December 2017, Boppl commenced generating a new revenue stream from its payment provider partner. Under this arrangement, Boppl will receive commission revenue per transaction processed via its payment provider partner with no additional charge to venues or customers.

Prism:

- Prism is currently undertaking a structural re-organization with improved performance expected in the second half.

Beyond Media:

- Beyond Media is increasing its upscaling content available to users and is in discussions to expand the existing content library on the Lenovo platform;
- The Company is excited to pursue new platform opportunities post attending the recent CES conference in Las Vegas.

For questions regarding this announcement please email: invest@yonderbeyond.com

Christopher Shearer
Company Secretary

Appendix 4C

Quarterly report for entities subject to Listing Rule 4.7B

Introduced 31/03/00 Amended 30/09/01, 24/10/05, 17/12/10, 01/09/16

Name of entity

YONDER & BEYOND GROUP LIMITED (ASX:YNB)

ABN

76 149 278 759

Quarter ended (Current quarter)

31 December 2017

Consolidated statement of cash flows

1. Cash flows from operating activities

1.1	Receipts from customers	1,578	3,411
1.2	Payments for:	-	-
	(a) research and development	-	-
	(b) product manufacturing and operating costs	(1,387)	(2,344)
	(c) advertising and marketing	(28)	(72)
	(d) leased assets	-	-
	(e) staff costs	(434)	(1,005)
	(f) administration and corporate costs	(461)	(944)
1.3	Dividends received (see note 3)	-	-
1.4	Interest received	-	1
1.5	Interest and other costs of finance paid	(4)	(5)
1.6	Income taxes (paid) / refunded	-	-
1.7	Government grants and tax incentives	61	344
1.8	Other (provide details if material):	-	-
1.9	Net cash from / (used in) operating activities	(675)	(614)

2. Cash flows from investing activities

2.1	Payments to acquire:	(2)	(3)
	(a) property, plant and equipment	-	-
	(b) businesses (see item 10)	-	-
	(c) investments	-	-
	(d) intellectual property	(256)	(264)
	(e) other non-current assets	(425)	(425)
2.2	Proceeds from disposal of:	-	-
	(a) property, plant and equipment	-	-
	(b) businesses (see item 10)	-	-
	(c) investments	-	-
	(d) intellectual property	-	-
	(e) other non-current assets	-	-
2.3	Cash flows from loans to other entities	-	-
2.4	Dividends received (see note 3)	-	-
2.5	Other (provide details if material)	-	-
2.6	Net cash from / (used in) investing activities	(683)	(692)

Consolidated statement of cash flows		Current quarter \$A'000	Year to date (6 Months) \$A'000
3. Cash flows from financing activities			
3.1 Proceeds from issues of shares		1,050	1,327
3.2 Proceeds from issue of convertible notes		-	-
3.3 Proceeds from exercise of share options		-	-
3.4 Transaction costs related to issues of shares, convertible notes or options		(65)	(65)
3.5 Proceeds from borrowings		16	16
3.6 Repayment of borrowings		-	(7)
3.7 Transaction costs related to loans and borrowings		-	-
3.8 Dividends paid		-	-
3.9 Other (provide details if material)		-	-
3.10 Net cash from / (used in) financing activities		1,001	1,271
4. Net increase / (decrease) in cash and cash equivalents for the period			
4.1 Cash and cash equivalents at beginning of quarter/year to date		561	237
4.2 Net cash from / (used in) operating activities (item 1.9 above)		(675)	(614)
4.3 Net cash from / (used in) investing activities (item 2.6 above)		(683)	(692)
4.4 Net cash from / (used in) financing activities (item 3.10 above)		1,001	1,271
4.5 Effect of movement in exchange rates on cash held		1	3
4.6 Cash and cash equivalents at end of quarter		205	205
5. Reconciliation of cash and cash equivalents at the end of the quarter (as shown in the consolidated statement of cash flows) to the related items in the accounts		Current quarter \$A'000	Previous quarter \$A'000
5.1 Bank balances		205	561
5.2 Call deposits		-	-
5.3 Bank overdrafts		-	-
5.4 Other (provide details)		-	-
5.5 Cash and cash equivalents at end of quarter (should equal item 4.6 above)		205	561
6. Payments to directors of the entity and their associates		Current quarter \$A'000	
6.1 Aggregate amount of payments to these parties included in item 1.2		170	
6.2 Aggregate amount of cash flow from loans to these parties included in item 2.3		-	
6.3 Include below any explanation necessary to understand the transactions included in items 6.1 and 6.2			
Directors fees and salaries including payment of invoices and amounts due from prior periods			
7. Payments to related entities of the entity and their associates		Current quarter \$A'000	
7.1 Aggregate amount of payments to these parties included in item 1.2		-	
7.2 Aggregate amount of cash flow from loans to these parties included in item 2.3		-	
7.3 Include below any explanation necessary to understand the transactions included in items 7.1 and 7.2			
Nil			

8. Financing facilities available

Add notes as necessary for an understanding of the position

Total facility amount at quarter end \$A'000	Amount drawn at quarter end \$A'000
-	-
-	-
604	209

8.1 Loan facilities

8.2 Credit standby arrangements

8.3 Other (please specify)

8.4 Include below a description of each facility above, including the lender, interest rate and whether it is secured or unsecured. If any additional facilities have been entered into or are proposed to be entered into after quarter end, include details of those facilities as well.

- a. Prism Digital has an invoice financing facility of £350,000 with Lloyds Bank which was implemented in the December quarter. Under this arrangement, Lloyds advances 90% of the face value of contractor invoices and 70% of the face value of permanent placement invoices. An interest rate of 2% above base rate of the Bank of England plus a service fee of 0.4% is charged for this service.

9. Estimated cash outflows for next quarter

\$A'000

9.1 Research and development

(200)

9.2 Product manufacturing and operating costs

(1,400)

9.3 Advertising and marketing

(60)

9.4 Leased assets

-

9.5 Staff costs

(450)

9.6 Administration and corporate costs

(200)

9.7 Other (provide details if material)

-

9.8 **Total estimated cash outflows⁽¹⁾**

(2,310)

⁽¹⁾ **Notes**

Cash outflows do not include expected cash inflows from forecast sales revenue of approximately \$1.9 M.

10. Acquisitions and disposals of business entities
(items 2.1(b) and 2.2(b) above)

Acquisitions	Disposals
-	-
-	-
-	-
-	-
-	-

10.1 Name of entity

10.2 Place of incorporation or registration

10.3 Consideration for acquisition or disposal

10.4 Total net assets / (deficiency)

10.5 Nature of business

Compliance statement

- This statement has been prepared in accordance with accounting standards and policies which comply with Listing Rule 19.11A.
- This statement gives a true and fair view of the matters disclosed.

Signed: _____ Dated: Wednesday, 31 January 2018

Company Secretary

Print name: Chris Shearer

Notes

1. The quarterly report provides a basis for informing the market how the entity's activities have been financed for the past quarter and the effect on its cash position. An entity that wishes to disclose additional information is encouraged to do so, in a note or notes included in or attached to this report.
2. If this quarterly report has been prepared in accordance with Australian Accounting Standards, the definitions in, and provisions of, AASB 107: Statement of Cash Flows apply to this report. If this quarterly report has been prepared in accordance with other accounting standards agreed by ASX pursuant to Listing Rule 19.11A, the corresponding equivalent standard applies to this report.
3. Dividends received may be classified either as cash flows from operating activities or cash flows from investing activities, depending on the accounting policy of the entity.