

Precast Australia adds \$1.7M to Order Book

ASX Release

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Issued Capital:

391,587,949 shares
158,500,000 options

ASX Symbol:

WSI
WSIO

Highlights:

- WestStar business **Precast Australia Pty Ltd** ("Precast Australia") has been awarded significant contracts with **Built Environs** and **RHG Contractors** ("RHG")
- Precast Australia will supply concrete under Built Environs' Department of Defence contract at Garden Island, Perth, WA. This is Precast Australia's first contract with Built Environs
- **RHG** has awarded Precast Australia a contract to supply concrete for an early childhood learning centre
- With further awards of diverse work from Pindan, Perkins, Geraldton Building Company, Devco and WBHO Infrastructure, a combined total in excess of \$1.7M of new contract works have been added to the order book

WestStar Industrial Limited ("WSI" or "the Company") is pleased to announce that its subsidiary, Precast Australia, has been awarded a key contract by tier 1 construction company **Built Environs**.

Built Environs is the national building construction brand of the McConnell Dowell Group, a major construction contractor with an annual turnover of more than \$1 billion. Built Environs deliver world class constructions for clients across a variety of industry sectors. In this instance, the Department of Defence have contracted Built Environs as part of the HMAS Stirling Redevelopment Project.

HMAS Stirling, located on Garden Island, ~50km south of Perth, is Australia's largest naval base. The \$366 million redevelopment of the base will see major upgrades and refurbishment of key infrastructure and facilities, with a broad range of works including new buildings and modifications to existing structures.

Built Environs will construct the Central Emergency Power System structure and Precast Australia will supply precast concrete in this regard. The value of this contract is ~\$500,000 to Precast Australia.

In addition, Precast Australia has been awarded a contract by RHG to supply precast concrete for an early childhood learning centres in Inglewood, Perth, WA.

RHG is a national provider of complete building, management and construction services. Working across the commercial, industrial and residential sectors, RHG boasts a client portfolio of industry leaders, including Shape Australia, Qantas, Woodside, BHP Billiton and Stockland.

The Inglewood early childhood learning centre is one of several planned and in this regard, Precast Australia looks forward to building a strong working relationship with RHG. The value of the current contract is in excess of \$350,000.

Other Awards

As a general update on other contracts, Precast Australia has been awarded a key contract by Jaxon in the construction of the luxury Botanical Apartments in Subiaco, Perth, WA. Edge Visionary Living is constructing the seven-level apartment development, awarding a \$25 million lump sum building contract to Jaxon. Precast Australia has won the contract to supply and install feature architectural curved precast walls. This award demonstrates both the growing relationship between Jaxon and Precast Australia as well as the quality of the finish of Precast Australia's product in delivering feature architectural precast walls of a luxury apartment building.

Pindan Constructions ("Pindan") has awarded Precast Australia a contract in the construction of the Paraburdoo Community Hub, a new multi-purpose centre building in the Pilbara mining town of Paraburdoo, 1,500km north of Perth, WA. Precast Australia is responsible for Black concrete polished panels for the project. This is the third contract awarded by Pindan to Precast Australia.

Precast Australia was awarded its first contract with the Australian infrastructure division of WBHO, South Africa's leading infrastructure contractor. This contract is related to constructions at the Kwinana Bulk Jetty electrical substations in Kwinana, south of Perth, WA. In addition, Precast Australia was awarded contracts by Perkins, Geraldton Building Company and Devco Builders.

Precast Australia Work Update

The key production focus for past few months has been Scentre Group's Westfield Carousel redevelopment project and the Salini Impregilo NRW Joint Venture Forrestfield Airport Rail Link project. Substantial product has been produced and both clients are in the process of taking delivery. Notably, Precast Australia has been formally invited to tender for further works with both of these tier 1 clients. Precast Australia looks forward to building on its relationships with both Scentre Group and the Salini Impregilo NRW Joint Venture.

SIMPEC Pty Ltd (SIMPEC) and Precast Australia Joint Venture

Precast Australia and WestStar's other business SIMPEC have begun to package their unique skillsets together to provide a synergistic offering of both precast concrete and structural steel works in recent tenders.

Precast Australia is now offering: precast concrete supply; precast concrete installation; and structural steel supply and installation as a package – a compelling point of difference which is being well received in the market. These synergies will form a template for future offerings, allowing the WestStar Group to diversify and extract further value from Precast Australia's contracts rather than only the precast concrete component.

The addition of SIMPEC's Electrical and Instrumentation capability will also represent a further unique product offering. Precast is optimistic that the opportunity is nearing to add this product offering into up and coming projects tendered in the market.

Outlook

The new Precast Australia contracts combined are expected to represent additional revenue to the Company in excess of \$1.7 Million. Notably, several of these awards are for returning clients. This repeat work is crucial for Precast Australia in building up consistent revenue and product workflow. Precast Australia has improved its tendering processes and the result is winning awards with new clients who with successful delivery will turn into repeat clients. This in tandem with extracting further value with the synergistic involvement of SIMPEC bodes well for future revenue growth.

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About WestStar

WestStar Industrial Limited (ASX: WSI) is an Australian construction company with a unique offering comprised of two specialist operating businesses: Precast Australia Pty Ltd (Precast Australia) and SIMPEC Pty Ltd (SIMPEC). Precast Australia is an established name in the concrete fabrication industry with a portfolio of Tier 1 clients and projects.