



# **ASX / Media Release**

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# Update on the Integration of K2fly's Infoscope solution and SAP's Cloud Based Enterprise Resource Planning System

# **Highlights**

- The K2fly and SAP team at the SAP Co-Innovation Lab (COIL) have now completed the second phase of integrating the Infoscope Land Management System into the SAP S/4 HANA ecosystem
- Project is being delivered on time and within budget
- Infoscope addresses an unmet need for a comprehensive land management system within the resources industry
- More than 770 mining customers use SAP, including 17 of the world's top 20 mining companies

K2fly Limited (ASX:K2F) (**K2fly** or **the Company**) has reached another significant milestone on its collaboration journey with the global ERP vendor SAP. SAP is a dominant player in the enterprise software space, with a large number of mining clients.

K2F partnered with SAP in October 2017 and has been working to port its Infoscope Land Management Solution to the latest SAP S/4 HANA environment. K2F has been working in concert with an SAP team at their Co-Innovation Lab (COIL) in Germany.

Completion of the first phase resulted in Infoscope running on SAP HANA Platform. The second phase of development has been completed as planned by March 31, and further embeds K2F's Infoscope into the SAP ecosystem. This phase has been successfully extended to natively collaborate with data from SAP S/4 HANA using SAP Cloud Platform's Cloud Integration capability.

This allows SAP and K2F to address a pressing industry need around comprehensive land management by taking Infoscope to the entire SAP mining customer base. K2F and SAP are currently working out the commercial structure of this innovative solution being delivered through the SAP ecosystem. This should allow the SAP salesforce to deliver K2F's Infoscope solution as part of their product portfolio.

Mr. Georg Gradl, Global Vice President - Head of Mining & Metals, SAP, commented "At SAP, we are excited by the continued success of K2fly's SAP COIL (Co-Innovation Lab) project as they hit another significant milestone. K2fly's Infoscope Land Management System is a much-needed industry solution that has the potential to benefit every SAP customer in the mining industry globally. The SAP COIL participation allows K2fly's Infoscope solution to integrate into the SAP ecosystem, enabled by the best innovative minds across SAP."

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K2F CEO Brian Miller added, "It is highly unusual for a company of K2fly's size to be afforded such a wonderful opportunity to be the first Australian software company to collaborate with the COIL program in Germany. I am grateful to the leaders within the SAP organisation for believing in K2fly and its innovative software, and their faith has been rewarded with this latest development."

"We are now in a very strong position to jointly promote Infoscope to the SAP client base. They have more than 770 mining customers in 71 countries. 17 of the world's top 20 Mining companies use SAP solutions. We are optimistic that this represents a really significant opportunity for K2fly in the short, medium and long-term. This latest development means that this allows existing SAP customers to adopt Infoscope either with an on-premise SAP version, or an S4/HANA cloud based version."



#### **ENDS**

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## **About K2fly**

K2fly Ltd is an ASX listed Technology company which targets asset intensive industries. It supplies people and products, and has strategic alliances focussed on solving problems for clients.

K2fly owns the following technologies for use in Tier 1 companies:

**Infoscope:** A Data Collaboration solution **ADAM:** Asset Data Analysis Management

Novin: Real Time Asset Inspection Management App

K2fly also re-sells market leading software which has been developed by industry leaders in the USA, Australia, Europe and the UK. These solutions come from OBI Partners (USA), Kony (USA), Pointerra Limited (Aus), ABB (Switzerland) and Capita plc (UK), where they have an outstanding track record of delivering benefits to clients. K2fly has strategic alliances with global technology companies such as: GE(USA) and SAP (Germany).

In addition, K2fly provides cutting edge advice, consultancy and services when it deploys its subject matter experts who have extensive domain knowledge in such areas as Rail, Electricity, Gas, Water, Mining, Oil & Gas, Facilities Management, Aviation and Defence.

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