



4 July 2018

## Nvoi and IBM Collaboration Agreement

- Nvoi signs Collaboration Agreement with IBM's Cloud and SaaS teams
- IBM and Nvoi will work together to develop solutions and commercial opportunities within IBM's partner base

Nvoi Limited (ASX:NVO) ('Nvoi' or 'the Company') is pleased to announce it has signed a collaboration agreement with global technology leader IBM.

Under the agreement, Nvoi and IBM will collaborate to create and market solutions which combine IBM Cloud and various Software as a Service (SaaS) together with Nvoi's unique workforce-as-a-service platform. The initial focus will be on how the Cognitive Talent Solutions portfolio can enhance the candidate experience while also improving recruiter efficiency.

"This represents a significant step in Nvoi's corporate go-to-market strategy", said Nvoi CEO Jennifer Maritz. "This agreement helps Nvoi accelerate commercialisation of its new enterprise platform released in April this year. Having IBM promote our corporate offering to its own enterprise customers, validates the considerable investment we have made in our enhanced platform."

**-ENDS-**

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### About Nvoi

Nvoi is Australia's only open market workforce-as-a-service platform that directly connects employers and skilled professionals, eliminating the friction points in contract workforce management. Our platform ensures low predictable costs, is performance based, easy to use, available 24/7, and provides freedom from administration. Unlike the traditional contract workforce management systems, Nvoi is the employer of record, providing instant engagement between hiring managers and rated skilled professionals, and automated back office processing at an affordable price. Nvoi's dual purpose provides value to Employers while giving Employees the job satisfaction they crave.

**For Businesses:** Nvoi gives employers a way to quickly fill vacancies with qualified, verified and rated professionals, at a fraction of the time, cost and hassle of existing processes.

**For Individuals:** Nvoi empowers individuals to control their careers, monetise their skills, work flexibly and create fulfilling careers all within our easy-to-use 24/7 platform.

Website: [www.nvoi.com.au](http://www.nvoi.com.au)