Westoz Investment Company Limited

August 2018



Disclaimer



Disclaimer & Disclosure

Westoz Investment Company Limited ACN 113 332 942 (WIC) and Westoz Funds Management Pty Ltd (WFM) AFSL 85607, their related entities and each of their respective directors, officers and agents (together the Disclosers) have prepared the information contained in these materials in good faith. However, no warranty (express or implied) is made as to the accuracy, completeness or reliability of any statements, estimates or opinions or other information contained in these materials (any of which may change without notice) and to the maximum extent permitted by law, the Disclosers disclaim all liability and responsibility (including, without limitation, any liability arising from fault or negligence on the part of any or all of the Disclosers) for any direct or indirect loss or damage which may be suffered by any recipient through relying on anything contained in or omitted from these materials. This information has been prepared and provided by WIC and WFM. To the extent that it includes any financial product advice, the advice is of a general nature only and does not take into account any individual's objectives, financial situation or particular needs. Before making an investment decision an individual should assess whether it meets their own needs and consult a financial advisor. Past performance is not an indication of future performance.

Westoz Funds Management Difference



- Western Australian based and investment focused
- Paid \$156m of dividends and franking credits
- Manager aligned with investors
- Stable investment process in place for 14 years

Westoz Investment Company (WIC.ASX)



Company	
Market Cap	\$153m
Last Price	\$1.15
Net Assets Per Share (July)	\$1.26
Share price discount	9%
Shares on issue	133m
Options (\$1.06 strike, Aug 19 expiry)	9m

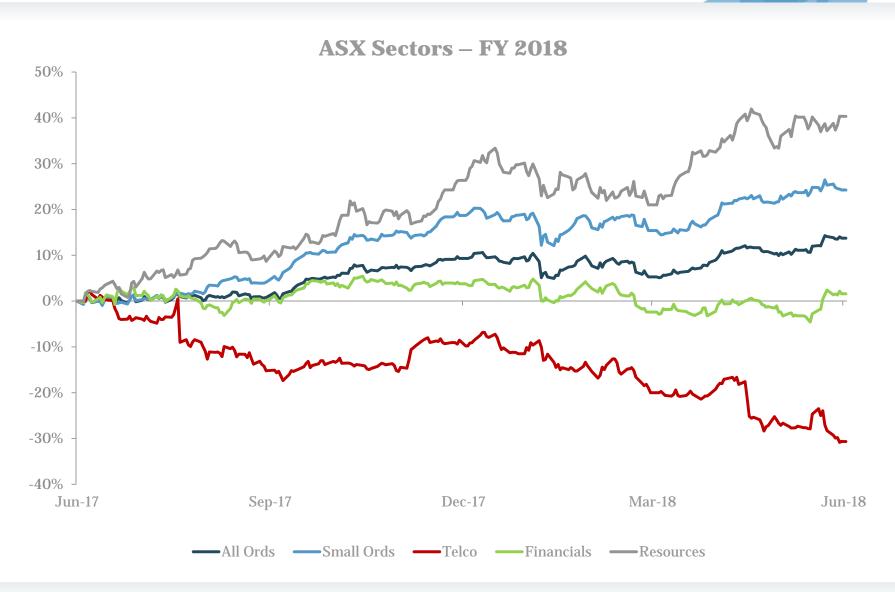
Shareholders	
Euroz Limited	27%
Wilson Asset Management	8%
Ice Cold Investments	7%
Number of shareholders	1,597



Source: IRESS, Westoz Funds Management. WIC shares listed on ASX in September 2009.

ASX in 2018 – Everyone a Winner (Except TLS)



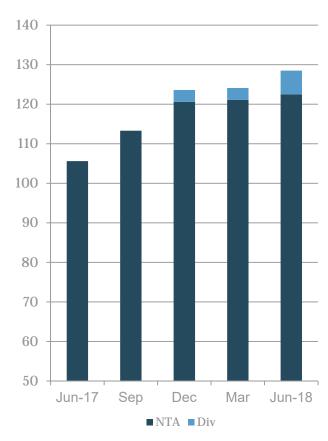


WIC FY 2018 Results



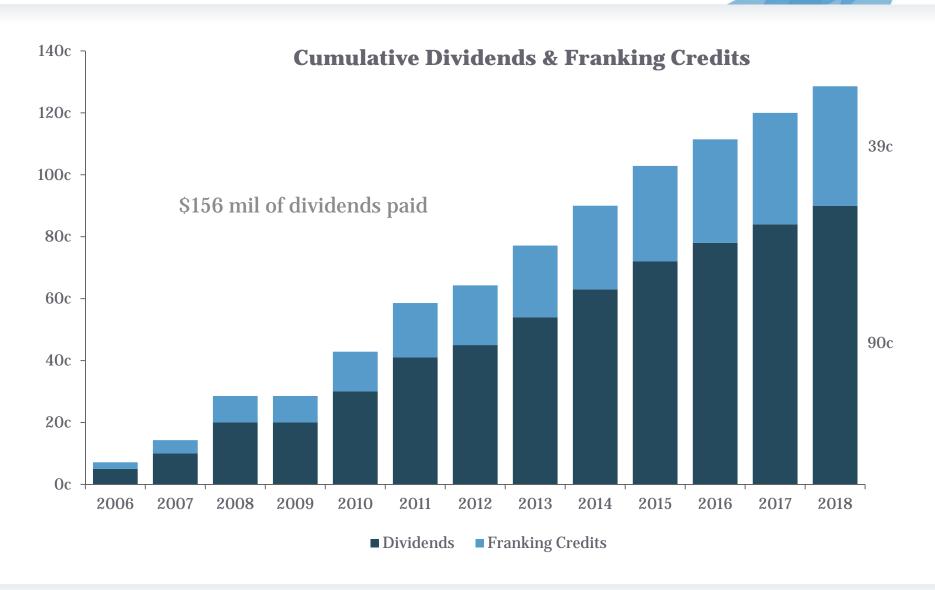
- Strong portfolio return; up 39.1% before allowance for fees and taxes
- Dividend of 6.0 cents per share paid;6.0 cents per share targeted for FY19
- After all fees, taxes and dividends,
 NTA increases from 105.6 cents to
 122.5 cents
- Shareholder return of 27.6% from price gain and fully franked dividends.
- Dividend capacity enhanced through further increase in profit reserves and anticipated tax payments

After Tax NTA and Dividends



Payout – WIC Dividend Returns





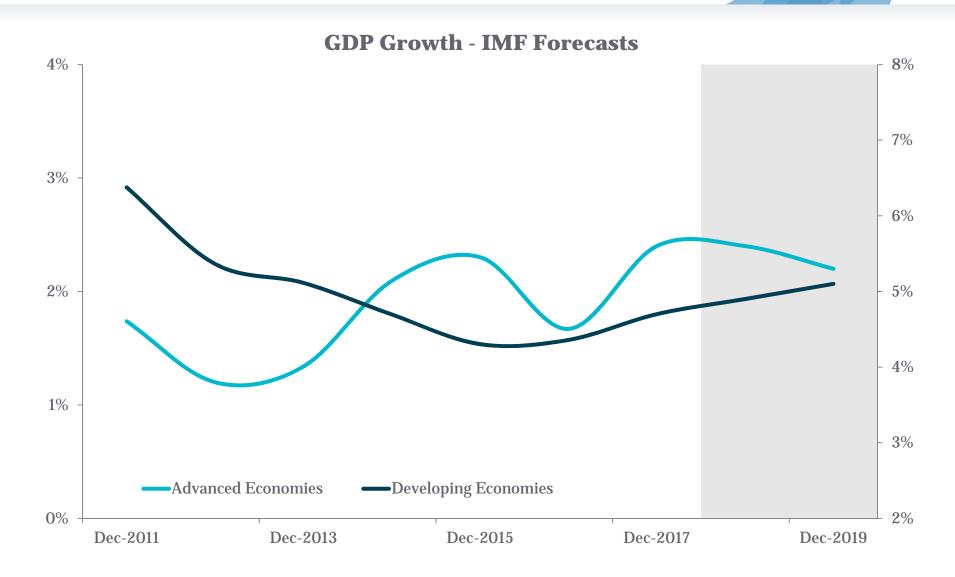
Current Market Conditions



- Solid Global Economic Growth
- Rate Normalisation
- WA Economic Growth

Synchronised Global Economic Growth

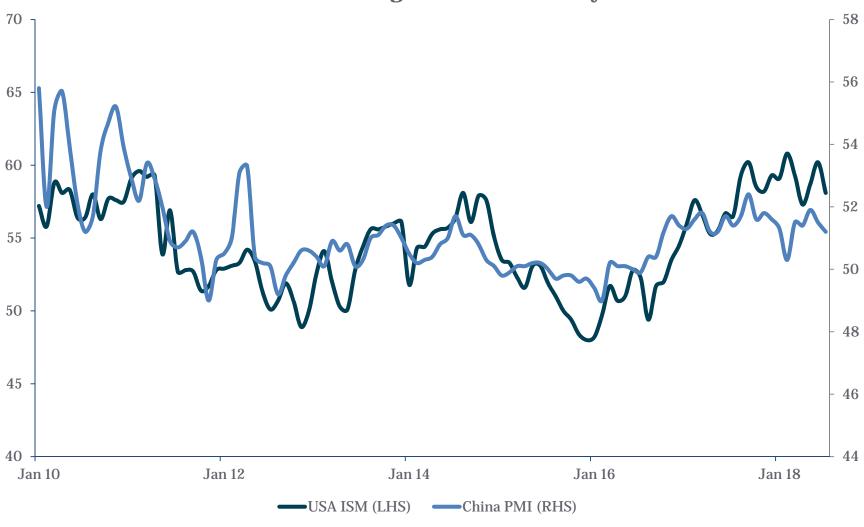




Global Trade Sentiment



Manufacturing Sentiment Surveys



Source: Factset

Interest Rate Normalisation

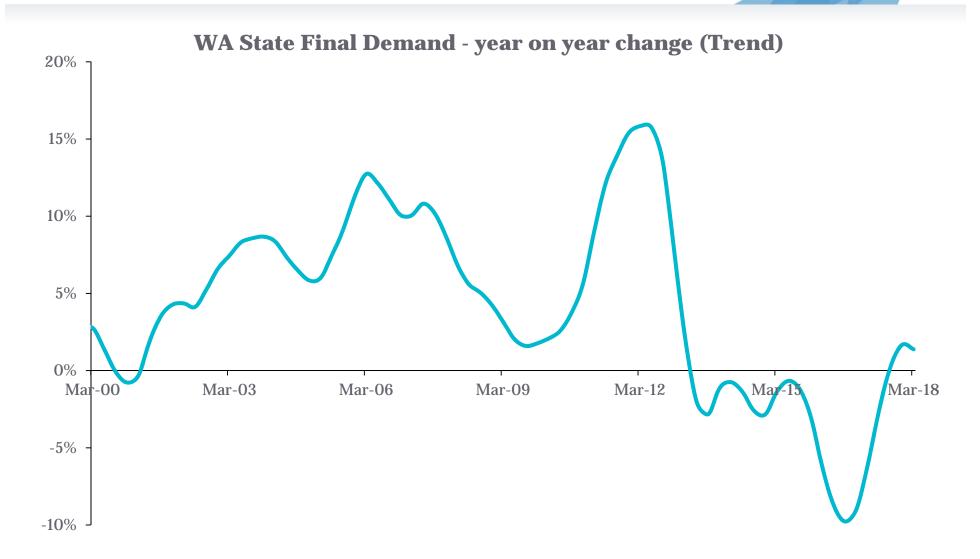




Source: IRESS

WA Growth: Economy Entering Uptrend

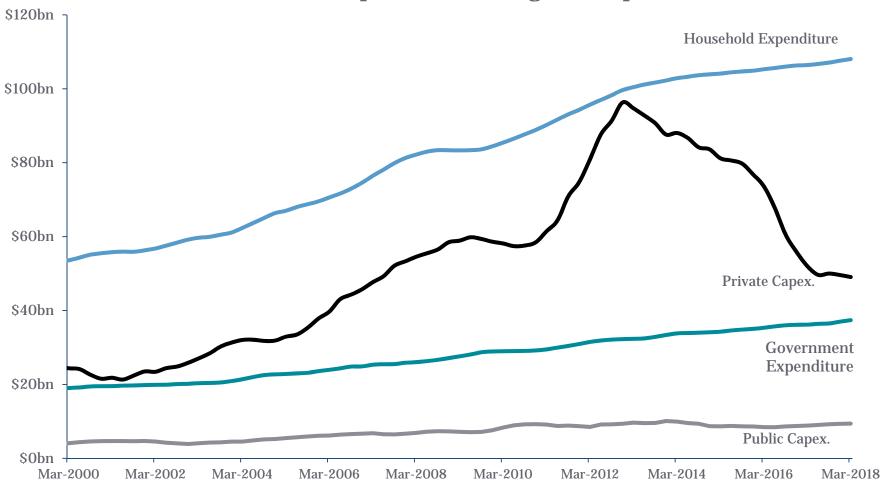




WA Growth: Final Demand Components



State Final Demand Components - rolling 12m expenditure (SA)



Source: ABS

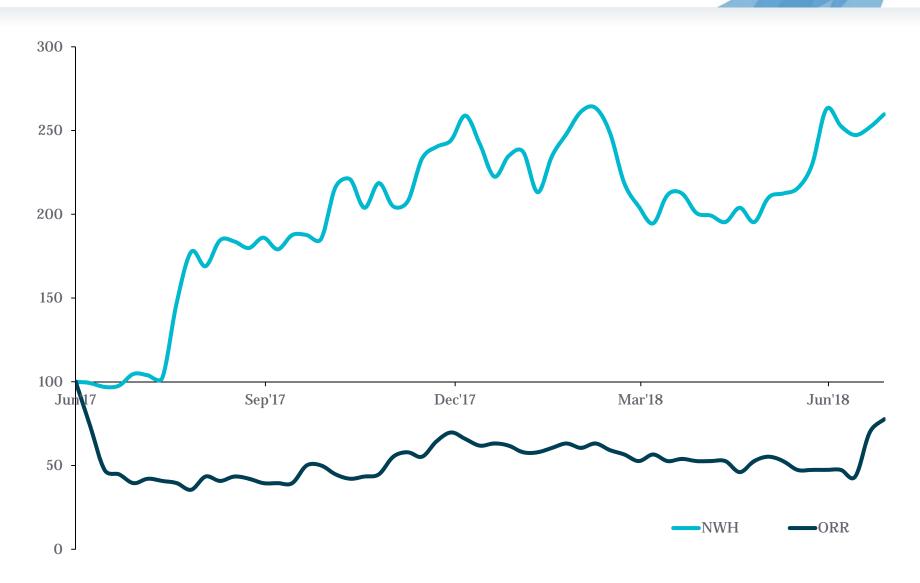
Investment Considerations



- People
- Capital
- Cash flow
- Value

FY2018 Winner & Loser



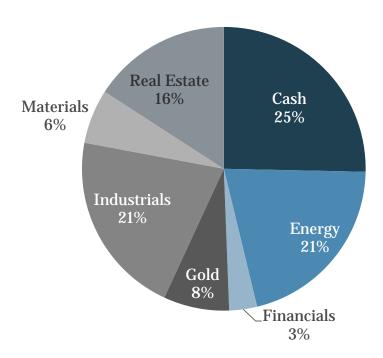


WIC Current Portfolio



Westoz	July 18
Australis Oil & Gas	14%
Cedar Woods Properties	9%
Finbar Group	7%
Cooper Energy	5%
Evolution Mining	5%
Macmahon Holdings	4%
Mount Gibson Iron	4%
Southern Cross Elec Eng	4%
Austal	3%
NRW Holdings	3%
Ausdrill	3%
Orecorp	3%
West African Resources	3%
Other (12 positions)	13%
Short Positions	-5%
Cash	25%

Sector Allocation



Shareholder Communications



- Weekly Email Update
- Weekly NTA Disclosure
- Economic Updates
- Monthly Portfolio reports to ASX
- Regular Shareholder Briefings
- Dynamic website

Subscribe by sending an email to: admin@westozfunds.com.au

Contacts

Dermot Woods Executive Director (08) 9321 7203 dwoods@westozfunds.com.au

Tim Banfield Head of Distribution (08) 9321 7683 <u>tbanfield@westozfunds.com.au</u>

Jaime Underdown Chief Operating Officer (08) 9321 7682 junderdown@westozfunds.com.au

