

# APPENDIX 4E

## **FULL YEAR REPORT**

FOR THE FULL YEAR ENDING 30 JUNE 2018

### **SRG LIMITED**

ABN 57 006 413 574



**MAKING  
THE  
COMPLEX  
SIMPLE**

# APPENDIX 4E PRELIMINARY FINANCIAL REPORT

(Rule 4.3A)

Name of entity	ABN or equivalent company reference
SRG Limited	57 006 413 574

## 1.0 Details of the reporting period and the previous corresponding period

Financial period ended ('current period')	Financial period ended ('previous period')
30 June 2018	30 June 2017

## 2.0 Results for announcement to the market

		2018 \$'000	2017 \$'000
2.1 Revenues from ordinary activities	Up 4% to	239,220	230,009
2.2 Profit from ordinary activities before income tax	Down 30.7% to	8,009	11,551
2.3 Profit from ordinary activities after tax attributable to members	Down 26.8% to	5,731	7,826
2.4 Net profit for the period attributable to members	Down 26.8% to	5,731	7,826

During FY18, the underlying earnings before interest, tax, depreciation and amortisation (EBITDA) was \$19.2m which is an increase of 48.8% compared to previous year \$12.9m (excluding a one-off gain on property sale of \$3.9m in FY17). Underlying EBITDA includes the add back of one off costs of \$2.4m of transaction costs in relation to the TBS acquisition and the proposed GCS merger and \$1.2m in restructuring costs.

For a commentary on the financial results noted above, please refer to Commentary on Results on page 3 - 5 of this report.

## 3.0 Net Tangible Asset Backing

	Current Period	Previous corresponding period
Net tangible asset backing per ordinary share	88 cents	98 cents

## 4.0 Dividends

	Date dividend is payable	Amount per security	Franked amount per security at 30% tax	Amount per security of foreign source dividend
Final dividend record date:	20 <sup>th</sup> August 2018	4.5c	4.5c	Nil
Final dividend payable:	27 <sup>th</sup> August 2018	4.5c	4.5c	Nil
Interim dividend paid:	20 <sup>th</sup> April 2018	2.0c	2.0c	Nil

	Current Period \$'000	Previous Period \$'000
<b>Dividend Paid</b>		
Final dividend for the year ended 30/06/17	2,615	2,565
Interim dividend for the year ended 30/06/18	1,329	1,924
	<b>3,944</b>	<b>4,489</b>
<b>Dividend Declared</b>		
Final dividend for the year ended 30/06/18	<b>3,670</b>	<b>2,565</b>
<b>Franking account balance</b>		
Balance of franking account at year end	8,615	8,616
Subsequent to year end, the franking account would be reduced by the proposed dividend as follows:	(1,573)	(1,100)

## 5.0 Dividend Reinvestment Plans

DRP remains suspended

Any other disclosures in relation to dividends (distributions)	N/A
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## 6.0 Foreign Entities

Accounting Standards used in compiling financial reports:	Australian Accounting Standards
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## 7.0 Subsidiaries

On 12<sup>th</sup> April 2018, SRG Contractors New Zealand Limited acquired 100% of TBS Group. Please refer to Note 8 Business Combination for further information.

## 8.0 Details of Associates and Joint Venture Entities

During 2018, SRG Limited entered into the following JV agreements:

Name	% Holding
Margaret River Perimeter Road Project <b>(a)</b>	50%
Bolivia Hill Project <b>(a)</b>	50%
Traylor SRG, LLC <b>(b)</b>	50%

**(a)** Unincorporated Joint Ventures in Australia.

**(b)** Incorporated Joint Venture in US.

## 9.0 Information on Audit

The accounts are currently being audited.

Dear Shareholder,

I am pleased to report on SRG Limited's ("the Company" or "SRG") progress for the full year to 30 June 2018 (FY18). In this report, we cover the highlights from the period. Investors are also invited to view the Company's FY18 results presentation via our website at [www.srglimited.com.au](http://www.srglimited.com.au).

### Strategy

SRG made significant progress in FY18 in the Development Phase of our strategy as we moved toward the Market Leadership Phase. Importantly, in FY18 we saw strong improvement and buy in across our Zero Harm strategy and our One Business One Team approach. SRG was awarded major projects of scale in Civil including the \$43.4m joint venture Bolivia Hill project, the \$22.8m joint venture Margaret River Perimeter Road project and we commenced the \$26.5m LNG tank project with Hyundai Engineering & Construction Co. Ltd. We experienced good growth across our Asset Services and Products business and continued to deliver excellent performance in our Mining business.

We continued our International investment through leveraging core capability across LNG tanks and dams and a focus on our key partnerships. We also fast tracked our North America dam strategy through the establishment of a 50/50 joint venture with Traylor Bros in the US which was an important step forward.

SRG made a further strategic push into the asset maintenance sector through our acquisition of the TBS Group in April 2018, a specialised infrastructure maintenance services provider that is a market leader with a strong recurring revenue base. A pleasing aspect of this acquisition was the strong institutional and retail demand from existing and new investors during the capital raising.

### Financial Results for FY18

During FY18, the underlying earnings before interest, tax, depreciation and amortisation (EBITDA) was \$19.2m which is an increase of 48.8% compared to previous year \$12.9m (excluding a one-off gain on property sale of \$3.9m in FY17). Underlying EBITDA includes the add back of one off costs of \$2.4m of transaction costs in relation to the TBS acquisition and the proposed GCS merger and \$1.2m in restructuring costs.

#### Underlying earnings before interest, tax, depreciation and amortisation:

	Note	SRG GROUP	
		2018 \$'000	2017 \$'000
<b>Reported Profit before income tax expense</b>		<b>8,009</b>	<b>11,552</b>
Add: Transaction costs - TBS acquisition and proposed GCS merger		2,428	-
Add: Restructuring cost		1,150	-
Less: Other gains- gain on disposal of held for sale assets	3	-	(3,934)
<b>Underlying profit before income tax expense</b>		<b>11,587</b>	<b>7,618</b>
Add: Depreciation and amortisation expense		7,020	5,025
Add: Finance costs	2	628	285
<b>Underlying earnings before interest, tax, depreciation and amortisation</b>		<b>19,235</b>	<b>12,928</b>

**Adjusted EPS:**

	SRG GROUP	
	2018 \$'000	2017 \$'000
<b>Underlying profit before income tax expense</b>	<b>11,587</b>	<b>7,618</b>
Income tax expense	(2,848)*	(1,826)*
<b>Underlying profit after tax expense</b>	<b>8,739</b>	<b>5,792</b>
Weighted average number of ordinary shares	68,182,158	63,916,195
<b>Adjusted EPS</b>	<b>12.8 cents</b>	<b>9.1 cents</b>

\*Adjusted for the tax-deductible portion of one-off items.

The Company's basic Earnings Per Share (EPS) was 8.4 cents for the year (2017: 12.24 cents). The adjusted EPS was 12.8 cents, after adjusting for \$2.4m transaction costs and \$1.2m of restructuring costs, compared to the adjusted EPS FY17 of 9.1 cents (after deducting the one-off gain from property sale).

The Board has resolved to pay a fully franked final dividend of 4.5 cents per share, which will be paid to shareholders on 27 August 2018. SRG achieved total shareholder return of 77% in FY18.

The Company had no net debt at 30 June 2018. The cash position at year end was \$29.7m (2017: \$24.5m) with cash flow from operating activities of \$4.6m (2017: \$7m).

Revenue for the FY18 was \$259.7m compared to \$230.0m in FY17. Work in hand at 30 June 2018 for the Company was \$336m. FY19 Work in hand is \$218m compared to \$160m for FY18. Revenue and work in hand turnover includes the turnover for projects where SRG are jointly participants. The Company continues to focus on converting an increasing work pipeline of \$2.2b and to target profitable growth through scale opportunities, products business expansion and increasing international pipeline.

**Review of Operations****Mining**

The mining revenue for FY18 was \$76.8m, up 12.0% from \$68.6m in FY17. The group mining services increased its contribution to the group through the extension of existing contracts and increased geotech work. SRG Mining's work in hand at the end of the year decreased 22.3% to \$167m compared to \$215m in 2017.

**Construction****Building**

Revenue for the Building business increased to \$59.6m (2017: \$53.3m). Work in hand of \$32.8m is in line with expectations with 131 projects secured in the past 12 months valued at \$49.2m. Building will continue to deliver consistent profitability next year.

**Civil**

Revenue from civil works has decreased to \$52.1m (including ~\$20.5m from joint ventures) compared to \$72m in FY17. This is due to several large projects completing since the corresponding period in the previous year. Civil has continued to target larger opportunities which had led to a joint venture between SRG and WBHO winning the Margaret River Perimeter Road project and a joint venture between SRG and Georgiou winning the Bolivia Hill project. SRG is continuing to tender on dam, bridge and tank opportunities.

SRG has made inroads into the Civil Geotech space and has procured significant projects such as Great Ocean Road and Springbrook remediation projects. The energy sector offers exciting opportunities and SRG has already started to receive positive feedback on a number of hydro and windfarm anchoring opportunities.



### Products

Revenue reported by the Products business was \$16.4m (2017: \$11.6m) which includes sales to group companies. SRG continues to invest in research and development to expand our portfolio and explore different ways to utilise our products.

### Asset Services

SRG Asset Services recorded revenues of \$19.8m for the year compared to \$19.9m in 2017 and continue to focus on winning larger projects. The acquisition of TBS contributed revenue for the period of \$21.0m and has been successfully integrated into the group.

### International

International revenue was up 173.0% to \$24.3m from \$8.9m in the previous year. The increase was mainly due to the secured LNG tank project in Kuwait for Hyundai Engineering and Construction.

The North America joint venture with Traylor Bros has been well received by the local market with positive feedback from engineers and owners for our dam strengthening technology and capability. We will continue to take a disciplined and targeted approach to this exciting opportunity.

### **Outlook**

On 12 June 2018, SRG announced the proposed merger of equals with Global Construction Services Limited (GCS) to create SRG Global by way of scheme of arrangement. On 23 July 2018, SRG shareholders were sent a Scheme Booklet with information about the proposed merger that included the Independent Expert concluding the Scheme is in the best interests of SRG shareholders and both SRG and GCS Boards recommending shareholders vote in favour of the proposed merger at the Scheme meeting on 22 August 2018.

The proposed merger represents a platform transaction that continues to build a leading global Specialist Engineering, Construction and Maintenance group. Our focus for FY19 will be for the core businesses to continue to grow whilst leveraging our greater combined offering and footprint to maximise cross selling opportunities, optimise the fixed cost base and unlock greater value for all shareholders.

The combined company will be well placed to deliver long term growth for shareholders with a clear strategy combined with an integrated specialised offering and global footprint. This is underpinned by a robust balance sheet, net cash position, and highly experienced and talented people.

**CONSOLIDATED STATEMENT OF PROFIT OR LOSS**

FOR THE YEAR ENDED 30 JUNE 2018

	Note	SRG GROUP	
		2018 \$'000	2017 \$'000
Revenue	1	239,220	230,009
Other gains	3	876	5,301
Construction and servicing costs		(92,705)	(109,597)
Employee benefits expense		(113,976)	(96,515)
Depreciation and amortisation expense		(7,020)	(5,025)
Finance costs	2	(628)	(285)
Other expenses		(15,191)	(12,336)
Share of net profits of joint ventures accounted for using the equity method		1,011	-
Transaction costs - TBS acquisition and proposed GCS merger		(2,428)	-
Restructuring cost		(1,150)	-
<b>Profit before income tax expense</b>		<b>8,009</b>	<b>11,552</b>
Income tax expense		(2,278)	(3,726)
<b>Profit attributable to members of the parent entity</b>		<b>5,731</b>	<b>7,826</b>
Basic earnings per share (cents per share)		8.40 cents	12.24 cents
Diluted earnings per share (cents per share)		7.81 cents	11.21 cents

The accompanying notes form part of these preliminary financial statements.

# CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

FOR THE YEAR ENDED 30 JUNE 2018

	SRG GROUP	
	2018 \$'000	2017 \$'000
Profit for the year	5,731	7,826
<b>Other comprehensive income</b>		
<b>Items that may be reclassified to profit or loss</b>		
Exchange differences arising on translation of foreign operations	(440)	(178)
<b>Other comprehensive income for the year (net of tax)</b>	<b>(440)</b>	<b>(178)</b>
<b>Total comprehensive income for the year attributable to members of the parent entity</b>	<b>5,291</b>	<b>7,648</b>

The accompanying notes form part of these preliminary financial statements.



# CONSOLIDATED STATEMENT OF FINANCIAL POSITION

AS AT 30 JUNE 2018

	Note	SRG GROUP	
		2018 \$'000	2017 \$'000
<b>Current assets</b>			
Cash and cash equivalents		29,713	24,449
Trade and other receivables	5	73,014	49,691
Inventories		11,752	9,710
Derivative financial instruments	3	529	-
Other current assets		839	1,588
Current tax asset		932	-
Investments accounted for using the equity method		811	-
<b>Total current assets</b>		<b>117,590</b>	<b>85,438</b>
<b>Non-current assets</b>			
Property, plant and equipment		38,323	28,964
Intangible assets	8	40,751	22,966
Deferred tax assets		1,596	3,256
<b>Total non-current assets</b>		<b>80,670</b>	<b>55,186</b>
<b>Total assets</b>		<b>198,260</b>	<b>140,624</b>
<b>Current liabilities</b>			
Trade and other payables	6	43,850	34,954
Financial liabilities	7	19,903	2,986
Current tax liabilities		-	1,464
Short term provisions		11,124	8,292
<b>Total current liabilities</b>		<b>74,877</b>	<b>47,696</b>
<b>Non-current liabilities</b>			
Financial liabilities	7	9,748	5,843
Long term provisions		813	737
<b>Total non-current liabilities</b>		<b>10,561</b>	<b>6,580</b>
<b>Total liabilities</b>		<b>85,438</b>	<b>54,276</b>
<b>Net assets</b>		<b>112,822</b>	<b>86,348</b>
<b>Equity</b>			
Issued capital	4	66,269	41,311
Reserves		1,601	2,114
Retained earnings		44,952	42,923
<b>Total equity</b>		<b>112,822</b>	<b>86,348</b>

The accompanying notes form part of these preliminary financial statements.

## CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

FOR THE YEAR ENDED 30 JUNE 2018

	Note	Share Capital Ordinary \$'000	Retained Earnings \$'000	Share Based Payments Reserve \$'000	Asset Revaluation Reserve \$'000	Foreign Currency Translation Reserve \$'000	Total \$'000
<b>Balance at 30 June 2016</b>		<b>40,477</b>	<b>37,671</b>	<b>759</b>	<b>2,509</b>	<b>(509)</b>	<b>80,907</b>
<i>Comprehensive income</i>							
Profit for the year		-	7,826	-	-	-	7,826
Other comprehensive income for the year		-	-	-	-	(178)	(178)
<b>Total comprehensive income for the year</b>		<b>-</b>	<b>7,826</b>	<b>-</b>	<b>-</b>	<b>(178)</b>	<b>7,648</b>
<i>Transactions with owners as owners</i>							
- Shares issued during the year	4	834	88	(429)	-	-	493
- Dividends paid		-	(4,489)	-	-	-	(4,489)
- Vesting of performance rights and share options		-	-	1,789	-	-	1,789
- Transfer of prior year revaluation increment to retained earnings		-	1,827	-	(1,827)	-	-
<b>Balance at 30 June 2017</b>		<b>41,311</b>	<b>42,923</b>	<b>2,119</b>	<b>682</b>	<b>(687)</b>	<b>86,348</b>
<i>Comprehensive income</i>							
Profit for the year		-	5,731	-	-	-	5,731
Other comprehensive income for the year		-	-	-	-	(440)	(440)
<b>Total comprehensive income for the year</b>		<b>-</b>	<b>5,731</b>	<b>-</b>	<b>-</b>	<b>(440)</b>	<b>5,291</b>
<i>Transactions with owners as owners</i>							
- Shares issued during the year	4	24,958	242	(750)	-	-	24,450
- Dividends paid		-	(3,944)	-	-	-	(3,944)
- Vesting of performance rights and share options		-	-	677	-	-	677
<b>Balance at 30 June 2018</b>		<b>66,269</b>	<b>44,952</b>	<b>2,046</b>	<b>682</b>	<b>(1,127)</b>	<b>112,822</b>

The accompanying notes form part of these preliminary financial statements.

## CONSOLIDATED STATEMENT OF CASH FLOWS

FOR THE YEAR ENDED 30 JUNE 2018

	Note	SRG GROUP	
		2018 \$'000	2017 \$'000
<b>Cash flows from operating activities</b>			
Cash receipts in the course of operations		249,907	244,162
Cash payments in the course of operations		(241,837)	(232,545)
Interest received		-	154
Finance costs	2	(628)	(285)
Income tax paid		(2,820)	(4,528)
<b>Net cash inflow in operating activities</b>		<b>4,622</b>	<b>6,958</b>
<b>Cash flows from investing activities</b>			
Payments for purchases of plant and equipment		(2,616)	(5,913)
Proceeds from sale of property, plant and equipment		136	8,212
Payment for acquisition of subsidiary, net of cash acquired	8	(32,825)	-
Dividends from joint ventures		200	-
<b>Net cash (outflow) / inflow in investing activities</b>		<b>(35,105)</b>	<b>2,299</b>
<b>Cash flows from financing activities</b>			
Proceeds from issue of shares	4	25,391	493
Proceeds from borrowings	7	15,000	-
Proceeds from finance lease – assets bought back		3,950	360
Finance Lease payments		(3,778)	(2,926)
Dividends paid to company shareholders		(3,944)	(4,489)
Shares issue transaction costs	4	(939)	-
<b>Net cash inflow / (outflow) in financing activities</b>		<b>35,680</b>	<b>(6,562)</b>
<b>Net increase in cash and cash equivalents held</b>			
		<b>5,197</b>	<b>2,695</b>
Effect of exchange rates on cash and cash equivalents in foreign currencies		67	(106)
Cash and cash equivalents at beginning of period		24,449	21,860
<b>Cash and cash equivalents at end of period</b>		<b>29,713</b>	<b>24,449</b>

The accompanying notes form part of these preliminary financial statements.

# NOTES TO THE PRELIMINARY FINANCIAL REPORT

FOR THE YEAR ENDED 30 JUNE 2018

## 1. Revenue

	SRG GROUP	
	2018 \$'000	2017 \$'000
<b>From continuing operations</b>		
<b>Sales Revenue</b>		
Rendering of services	232,141	222,072
Sale of goods	6,263	5,412
<b>Other revenue</b>		
Interest received from other parties	106	154
Other	710	2,371
<b>Total Revenue</b>	<b>239,220</b>	<b>230,009</b>

## 2. Significant profit or loss items

	SRG GROUP	
	2018 \$'000	2017 \$'000
<b>Profit before income tax is arrived at after charging (crediting) the following items:</b>		
Bad and doubtful debts movement in provision recognised in profit and loss	228	(413)
Interest paid and due and payable:		
- Other	207	48
- Finance charges on assets under hire purchases	421	237
	<b>628</b>	<b>309</b>
Unrealised foreign exchange losses	565	106
Rental – operating leases	2,438	2,402

## 3. Other Gains

	SRG GROUP	
	2018 \$'000	2017 \$'000
Gain on disposal of held for sale assets	-	3,934
Gain on disposal of property, plant and equipment	54	339
Gain on contingent consideration	293	1,028
Net gains on derivatives (a)	529	-
<b>Total Other Gains</b>	<b>876</b>	<b>5,301</b>

(a) During FY18, SRG Limited entered into a foreign exchange swap contract to manage the Group exposure to foreign exchange movements associated to foreign subsidiary loan. Refer to unrealised foreign exchange losses in note 2.

#### 4. Equity

	2018 Shares '000	2017 Shares '000	2018 \$'000	2017 \$'000
<b>(a) Share Capital</b>				
Ordinary Shares				
Fully Paid	81,549	64,149	66,269	41,311

Movements in ordinary shares:	Number of Shares (thousands)	Total \$'000
<b>Balance 30 June 2017</b>	<b>64,149</b>	<b>41,311</b>
Exercise of options issued under the SRG Employee Option Incentive Scheme – proceeds received	1,670	1,391
Exercised Performance Rights under the SRG Employee Performance Rights Incentive Scheme – no consideration	730	506
Shares issued	15,000	24,000
Less: Transaction costs arising on share issues	-	(939)
<b>Balance 30 June 2018</b>	<b>81,549</b>	<b>66,269</b>

#### (b) Reserves

##### Share-Based Payment Reserve

The share-based payment reserve is used to recognise the value of the vesting of equity-settled share-based payments provided to employees, including key management personnel, as part of their remuneration.

During FY18, SRG issued 900,000 Performance Rights pursuant to the SRG Incentive Performance Rights Plan.

##### Asset Revaluation Surplus

The asset revaluation surplus includes the net revaluation increments and decrements arising from the revaluation of non-current assets in accordance with Australian Accounting Standards.

##### Foreign Currency Translation Reserve

The foreign currency translation reserve records exchange differences arising on the translation of foreign operations with functional currencies other than those of the presentation currency of these financial statements.

## 5. Trade and other receivables

	SRG GROUP	
	2018 \$'000	2017 \$'000
Trade receivables	47,603	38,575
Provision for impairment of receivables	(747)	(287)
Other receivables	924	2,261
Amounts due from customers from contract work not yet billed	25,234	9,142
<b>Total</b>	<b>73,014</b>	<b>49,691</b>

### Net balance sheet position for ongoing construction contracts:

Amounts due from customers not yet billed	25,234	9,142
Contract billings in advance	(4,435)	(8,009)
	<b>20,799</b>	<b>1,133</b>
Retentions on construction contracts in progress	4,801	2,688

## 6. Trade and other payables

	SRG GROUP	
	2018 \$'000	2017 \$'000
<b>Current</b>		
<b>Unsecured liabilities</b>		
Trade payables	18,371	14,849
Other payables and accrued expenses	21,044	12,096
Contract billings in advance	4,435	8,009
	<b>43,850</b>	<b>34,954</b>

## 7. Borrowings

	SRG GROUP	
	2018 \$'000	2017 \$'000
<b>Current</b>		
<b>Secured liabilities</b>		
Hire purchase liabilities (a)	4,903	2,986
Bank Loan	15,000	-
	<b>19,903</b>	<b>2,986</b>
<b>Non-Current</b>		
<b>Secured liabilities</b>		
Hire purchase liabilities (a)	9,748	5,843
	<b>9,748</b>	<b>5,843</b>
<b>Total current and non-current liabilities</b>	<b>29,651</b>	<b>8,829</b>

(a) Hire purchase liabilities are effectively secured as the rights to the leased assets recognised in the financial statements revert to the lessor in the event of default.

## 8. Business Combination

### Acquisition of TBS Group Limited

On 12<sup>th</sup> April 2018 the Group acquired 100% of TBS Group, a New Zealand based specialised infrastructure maintenance services provider.

The assets and liabilities provisionally recognised as a result of the acquisition are as follows:

	Fair Value \$'000
Cash and cash equivalents	1,329
Trade and other receivables	14,460
Prepayments	307
Inventories	667
Property, Plant and equipment	8,405
Trade and other payables	(5,398)
Provisions	(2,242)
Deferred tax asset	673
Goodwill arising on acquisition	15,670
Intangible assets arising on acquisition	2,908
Deferred tax liability	(814)
<b>Net assets acquired</b>	<b>35,965</b>
Contingent consideration	2,376
Cash consideration paid <sup>1</sup>	33,589
<b>Total Purchase Consideration</b>	<b>35,965</b>

<sup>1</sup> As at 30 June 2018, there is \$1.8m payable to the vendor.

### Contingent Assets and Contingent Liabilities

No Contingent Assets or liabilities were assumed by the Group as a result of the acquisition of TBS Group.

### Revenue and profit contribution

The acquired business contributed revenues of \$21.0m and a profit before income tax of \$1.9m to the Group from acquisition date to 30 June 2018.



## 9. Events Subsequent to Reporting Date

On 12 June 2018 an ASX Announcement was launched regarding the proposed merger of equals between Global Construction Services Limited and SRG Limited to create SRG Global Limited. The merger provides the platform to continue to build a leading global Specialist Engineering, Construction and Maintenance Group.

On 20 July 2018, the Federal Court of Australia approved the convening of a meeting of SRG shareholders to consider and vote on the Scheme and approved the dispatch of the Scheme Booklet to SRG shareholders. As at the date of this report, SRG Board has unanimously recommended that all SRG shareholders vote in favour of the Scheme.

## 10. Segment Information

### Primary reporting – Business segments

Operating segment	Construction		Mining		Corporate		Consolidated Group	
	30/06/18 \$'000	30/06/17 \$'000	30/06/18 \$'000	30/06/17 \$'000	30/06/18 \$'000	30/06/17 \$'000	30/06/18 \$'000	30/06/17 \$'000
<b>Revenue</b>								
External sales	161,654	158,880	76,750	68,604	-	-	238,404	227,484
Other revenue	366	531	18	35	432	1,959	816	2,525
<b>Total revenue</b>	<b>162,020</b>	<b>159,327</b>	<b>76,768</b>	<b>68,723</b>	<b>432</b>	<b>1,959</b>	<b>239,220</b>	<b>230,009</b>
<b>Results</b>								
Segment result	9,580	5,237	8,147	8,030	(9,718)	(1,715)	8,009	11,552
Income tax expense	-	-	-	-	(2,278)	(3,726)	(2,278)	(3,726)
<b>Profit after income tax</b>	<b>9,580</b>	<b>5,237</b>	<b>8,147</b>	<b>8,030</b>	<b>(11,996)</b>	<b>(5,441)</b>	<b>5,731</b>	<b>7,826</b>
<b>Assets</b>								
Segment assets	122,432	74,838	41,453	36,309	34,375	29,477	198,260	140,624
<b>Liabilities</b>								
Segment liabilities	41,107	29,620	25,348	19,166	18,983	5,490	85,438	54,276
<b>Non-Current Asset movements</b>								
Acquisition of non-current assets	2,291	3,205	5,706	10,020	287	455	8,284	13,680
Depreciation of segment assets	2,378	1,605	4,285	3,091	357	329	7,020	5,025

## 10. Segment Information (continued)

### Revenue and assets by geographical region

	Australia		International		Consolidated Group	
	30/06/18	30/06/17	30/06/18	30/06/17	30/06/18	30/06/17
	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000
Revenue from external sales	191,935	210,062	47,285	19,947	239,220	230,009
Acquisition of non-current assets	7,819	13,584	465	96	8,284	13,680
	30/06/18	30/06/17	30/06/18	30/06/17	30/06/18	30/06/17
	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000
Segment assets	140,831	132,847	57,429	7,777	198,260	140,624