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everything
OPERATIONAL EFFICIENCY SPECIALISTS

Orcoda Limited (ASX:ODA)

Previously **SmartTrans Holdings Limited (ASX:SMA)**

August 2018 Shareholder Update

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Progress on Resource Connect merger integration

- **Software Integration** – *One integrated solution today. Orcoda Operating System (OOS)*
- **Corporate Governance** – *Completed Board refresh nine down to four members*
- **Name Change, ASX code change and Consolidation** - *Complete 22 August 2018*
- **China Mobile Debt** – *Court proceedings for recovery of RMB20M. Courts in Nanjing have fast tracked our case. Second hearing last week*
- **China exit** – *In negotiations to divest Hong Kong, China WFOE and China VIE structure*

Sales and Marketing Progress

- **Rebranding** – *Orcoda rebranding exercises mostly complete*
- **NDIS Fleet Trial** – *In week six with very successful launch of our owner driver model*
- **Mine Shutdown Services** – *BHP implementation of our system. Multi mine future in shutdowns now contemplated*
- **Adani Charmichael Mine** – *reports that they have finance. Future looks positive*
- **Pure Play Logistics Investment** – *Healthcare, Resource and Transport Logistics.*

Healthcare Logistics

Healthcare Logistics brings together our people management and asset management applications to provide a new service for community transport and transport for NDIS clients with disabilities. The optimisation of people and vehicle assets allows community transport, not-for-profit firms, to operate without financial loss under the new NDIS reimbursement scheme.

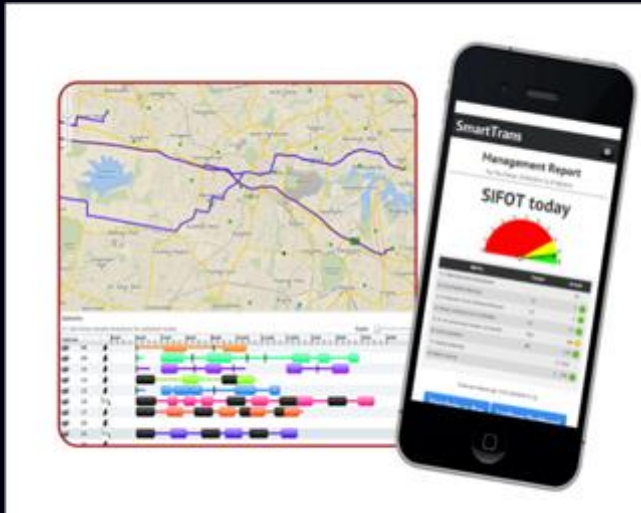
- *Efficient NDIS community transport optimisation with integrated invoicing system and transaction gateway*
- *Prompt on-time arrival for aged care in the home clients*
- *Orcoda fleet - disability compliant dedicated cars*
- *Homecare coordination to ensure carer compliance and on-time service deliveries*



Transport Logistics

We will continue to assist transport fleets to become more efficient than would be possible using non-automated allocation methods. We are able to do this through the implementation of clever software applications and skilled managed services.

- *Metro deliveries with dynamic route planning*
- *Multi modal optimisation capabilities*
- *Field Services: Newly created service. Allows central control of field service teams.*



Resource Logistics

Resource Logistics: we assist mine operators and resources sector firms to radically improve the management of complex logistics for their “fly in and fly out” workers, who arrive and depart frequently. Our Resource Logistics division also offers a managed service to provide an efficient mine shut down process during scheduled maintenance.

- *Mine fly in fly out management*
- *Contractor Management for builds and operations*
- *Mine shut down for maintenance services*



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Resource Logistics

>> Oil and Gas >> Mining >> Infrastructure

THIESS

CPB
CONTRACTORS

LEIGHTON

MPC
GROUP

adani

MINSET

posco

Positive signs that we are on the right track

- Vodafone partnership “one of top 10 SME partners” Promoting our services in healthcare
- NDIS - In discussions for national NDIS rollout of our transport efficiency solution
- Aged Care – In discussions with National Seniors for Orcoda Homecare transport solution
- Seniors and disability location device (phone watch) rollout. Perfect synergy with our Healthcare solution
- Orcoda Operating System (OOS) encompasses an auto invoicing system connected to accounting packages
- In vehicle telematics connecting into our platform - another income stream for Healthcare and other divisions
- Restructure of Transport Logistics – close to profitable
- Transport Division is winning new business – shifts focus away from China
- Outlook for Resource sector very positive – coming out of three year slump, many new projects
- Adani financing apparently secured. We are well positioned with current contract
- BHP shutdown expansion utilising our system through trial. Now in real-time in one large BHP mine

Financial possibilities by division

Healthcare Logistics Division

- Trial showing turnover of \$500 per vehicle per day achievable means by year 3 (800 vehicles) division turning over \$130m per annum
- Trial showing EBIT of \$75 per vehicle per day for our owner driver model Year 1 / 100 vehicles year 2 / 400 vehicles year 3 / 800 vehicles
- Phone wrist watch in trial demonstrating EBIT of \$5 per month per watch (~400,000 people in NDIS transport scheme & homecare)
- Vehicle Telematic device, invoicing system and payment gateway providing further income streams
- Management and Orcoda Platform charges provide further revenue

Transport Logistics Division

- Division currently close to breakeven and should be profitable in near future
- Reinventing pricing structure to ensure division is very profitable moving forward
- Telematic device, invoicing system and payment gateway providing further income streams
- Management and Orcoda Platform charges provide further revenue

Resource Logistics Division

- Division suffered badly from slowdown in Adani deal but now looks positive and possible revenues of ~\$1m per month
- BHP mine shutdown for maintenance trial successful. Full implementation to all mines may represent revenues of \$750k/month
- Trial to start with international company in the Pilbara that could develop into 2,000 people/day under management
- Discussions with global leader in solar farm management for managed services deal

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