

26th September 2018

Vault Solo Enters IoT/Wearables Market in Asia with Signing of Major Distribution Partner

Vault Intelligence Limited (**ASX:VLT**) (**Vault** or **the Company**), the leading SaaS business delivering solutions in the Risk and Safety Technology sector is pleased to announce ACA Pacific Technology (ACA Pacific) based out of Singapore, has been confirmed as a Major Regional Distribution partner for sales and distribution of the Vault Solo (**Solo**) Product Line across the Asia Pacific region.

Key Points

- Regional Distribution **partnership** signed between Vault and ACA Pacific; a leading Distribution company with an **extensive network** of over **3000** trained and certified **channel partners** operating across Asia.
- ACA Pacific will sell and distribute Solo throughout **8 countries across Asia** via its extensive IT and telco partner networks.



"ACA Pacific Display - Singapore"

- ACA Pacific have a close **relationship with Samsung** and have jointly hosted and promoted Solo at the **Government Technology Expo** in Singapore 18-20 September combining the new Samsung Galaxy watch and Solo and targeted at generating B2B sales. Solo was featured in keynote presentations by Samsung.

- Opportunities generated at the Government Technology Expo show were extremely positive and at a **level now demanding** full time **BDMs** to now be positioned within ACA in order to convert the opportunities and drive the channel relationships as well as supporting Samsung and their associated Telco networks.

ACA Pacific Technology



ACA Pacific Technology is an established Regional Value-Added Distribution Company since 1986. Operating out of Singapore and serving the Asia-Pacific region for more than 30 years, ACA is known for selecting and integrating the “Best-of-Breed” software and hardware to meet changing business dynamics.

“CEO ACA Craig Gledhill with Exec VP Vault Verdon Kelliher”

ACA Pacific is at the forefront of the technology marketplace in Asia, with an extensive network of over 3000 trained and certified channel partners operating in Australia, Malaysia, Indonesia, Singapore and Thailand. ACA Pacific also trades with over 30,000 Software Integrators across the region.



“Solo hosted by ACA / Samsung at Government Technology Expo in Singapore 18-20 September”

Partnership Opportunity

Craig Gledhill, CEO of Asia Pacific said *“ACA Pacific is proud to be a regional distributor of the Vault Solo solution as we see great potential in the Asia region. Vault Solo is the first of its kind that addresses health and safety and individual security needs for corporations and government using mobile and wearable technology”*.

Executive Vice President for Vault, Verdon Kelliher said *“the partnership with ACA Pacific is special because of the strong relationship both companies have with Samsung. This allows ACA to work with existing Samsung Service Integrators to offer Solo to their customers.”*

The initial introductions by ACA during the Government technology Expo have been very positive and has resulted in a number of organisations registering their immediate interest to undertake trials of the Solo product.



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About Vault Intelligence Limited

Vault Intelligence Limited (ASX: VLT) is an online/SaaS development business specialising in creating solutions in the Risk, Environment, Health and Safety (EHS) sector.

Vault's leading cloud-based systems provide its clients with the benefits of cost savings driven by productivity through the availability of real-time information to monitor, maintain and improve their businesses. Driven by a passionate team of developers and EHS industry experts, Vault delivers its enterprise-level software and mobile solutions to 400+ companies providing safe work environments for 1,000,000+ people across 30 industries.

To find out more about how Vault solutions can help to minimise risk and boost effectiveness in your workplace, visit www.vaultintel.com

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