

25 October 2018

# September 2018 Quarterly Update

- Nvoi appointed as a founding member of IBM SaaS Advisory Council
- Launch of enhanced Website with improved branding
- Restructured operations to a modern flexible workforce.

Nvoi Limited (ASX:NVO) ('Nvoi' or 'the Company') has released its Appendix 4C for the 3 month period ending 30 September 2018 and is pleased to provide an update on progress.

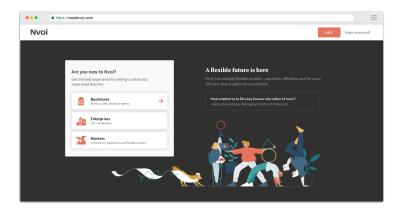
## **IBM Collaboration Agreement**

Our collaboration with IBM is progressing well with Nvoi being honoured as a founding member of their IBM SaaS Advisory Council. The purpose of this Council is to collectively grow business and revenue opportunities for IBM and their SaaS partners. Through their combined marketing efforts, this body plans to attract larger customers, including the promotion of Australian innovation to governments at all levels.

This has led to a "Future ways of Working" summit being held in Canberra in mid-November to showcase Nvoi's innovative solution to supporting flexible workforces to both Federal and State government agencies. Nvoi is already working through the federal government's DTA and this summit will enhance our ability for directly connect to government end users, hence accelerating greater adoption.

Selling the software as a service opens up new target audiences, including labour hire companies who, by using our software internally, hasten their time to hire. These sales cycles are longer and typically includes technology integrations. IBM is assisting Nvoi in providing enhanced software and services capability to help crystallise these deals.

#### The New Nvoi Website



Earlier this month Nvoi launched an enhanced website, with improved branding bringing to life how Nvoi enables work life balance and enjoyment in employment. This concept is clean, fresh and symbolic of a new generation of workers seeking flexibility, agility and a great user experience.

#### **ASX RELEASE**



### **Operational Activities**

Nvoi itself has shifted its own operations to a modern flexible workforce whereby core roles are now filled with permanent staff, whilst non-core activities are being performed by contractors. Walking the talk of the new way of working, helps teach us the challenges facing our own clients and how to help them gain maximum advantage. This also translates into improved operational cost benefits, as reflected in our updated Appendix 4C forecasts.

Jennifer Maritz, CEO, Nvoi commented: "Over the coming months we are all focusing our collective efforts on improved revenue generation and I look forward to sharing exciting outcomes".

-ENDS-

#### Contact

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#### **About Nvoi**

Nvoi is Australia's only open market workforce-as-a-service platform that directly connects employers and skilled professionals, eliminating the friction points in contract workforce management. Our platform ensures low predictable costs, is performance based, easy to use, available 24/7, and provides freedom from administration. Unlike the traditional contract workforce management systems, Nvoi is the employer of record, providing instant engagement between hiring managers and rated skilled professionals, and automated back office processing at an affordable price. Nvoi's dual purpose provides value to Employers while giving Employees the job satisfaction they crave.

**For Businesses**: Nvoi gives employers a way to quickly fill vacancies with qualified, verified and rated professionals, at a fraction of the time, cost and hassle of existing processes.

**For Individuals:** Nvoi empowers individuals to control their careers, monetise their skills, work flexibly and create fulfilling careers all within our easy-to-use 24/7 platform.

Website: www.nvoi.com.au