



Collaboration and engagement for community growth and development **IMARC**

Elizabeth Gaines, CEO
31 October, 2018



Fortescue
The New Force in Iron Ore

Forward looking statements

Disclaimer

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Additional Information

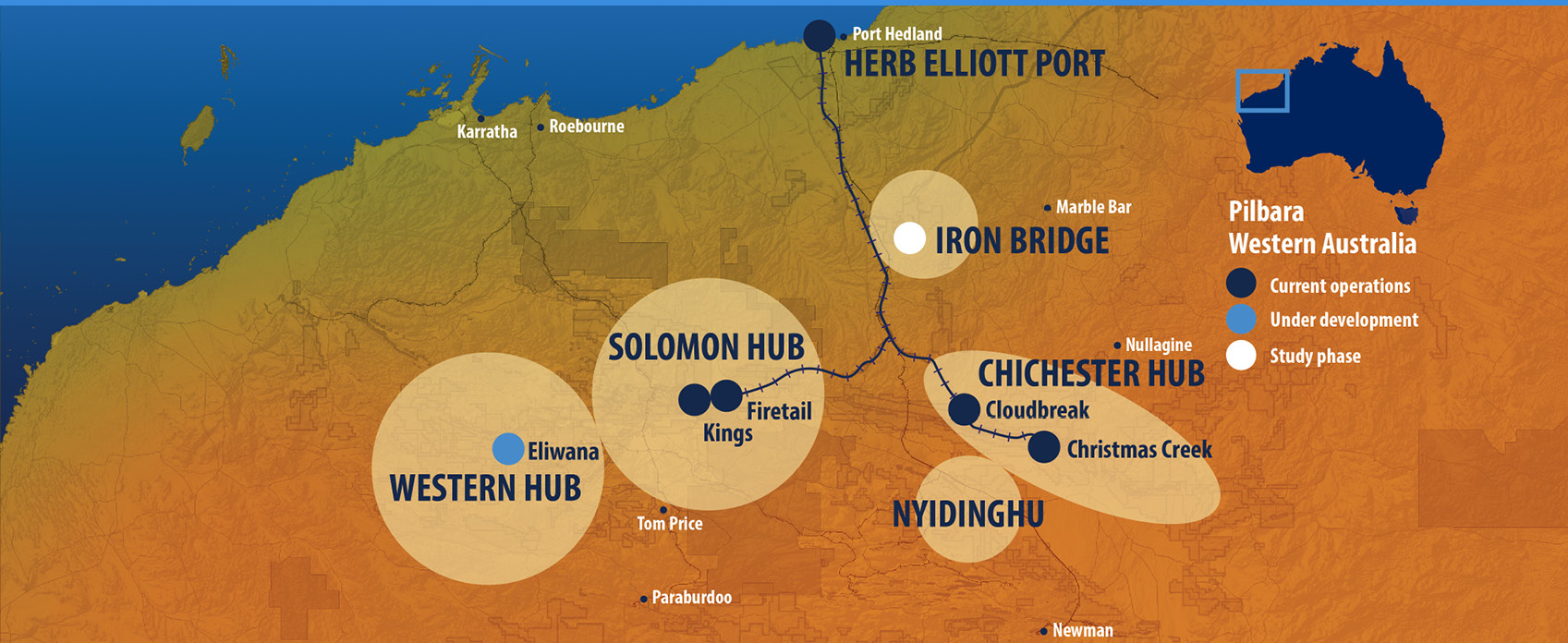
This presentation should be read in conjunction with the Annual Report at 30 June 2018 together with any announcements made by Fortescue in accordance with its continuous disclosure obligations arising under the *Corporations Act 2001*.

Any references to reserve and resources estimations should be read in conjunction with Fortescue's Ore Reserves and Mineral Resources statement for its Hematite and Magnetite projects at 30 June 2018 as released to the Australian Securities Exchange on 17 August 2018. Fortescue confirms in the subsequent public report that it is not aware of any new information or data that materially affects the information included in the relevant market announcement and, in the case of estimates of mineral resources or ore reserves, that all material assumptions and technical parameters underpinning the estimates in the relevant market announcement continue to apply and have not materially changed.

All amounts within this presentation are stated in United States Dollars consistent with the functional currency of Fortescue Metals Group Limited, unless otherwise stated. Tables contained within this presentation may contain immaterial rounding differences.

Integrated mining and infrastructure operations

Focus on safety, production and cost



Video

Safety and unique culture

Looking out for our mates

3.7
Total recordable injury frequency rate

Company wide safety stop

94%
Safety and Culture survey participation



Delivering FY18 results

TRIFR 3.7

170mt
Shipped

C1 cost
US\$12.36/wmt

24%
Net gearing

A\$0.23 per share
Total dividends
62% of FY18 NPAT

US\$4.0bn
Gross debt

Embracing technology and managing change

**World leading
autonomous
haulage technology**

**Autonomous
drills**

**Relocatable
Conveyor**

**Data analytics
Systems and
processes**

**Remote integrated
operations centre**

**Fortescue Ore
Carriers
Purpose built**

Fortescue's values

Our Vision:
The safest, lowest
cost, most profitable
mining company



Safety



Empowerment



Family



Frugality



Stretch targets



Integrity



Enthusiasm



**Courage and
determination**



Generating ideas



Humility

Contribution to economy

Resources sector generates more than half of total exports

WA world's largest iron ore producer and exporter

Pilbara is home to three of the four iron ore majors

Port of Port Hedland world's largest bulk export port

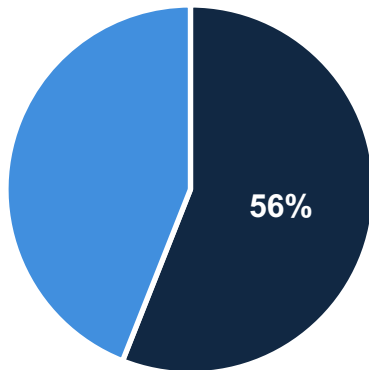


Declining trust in business

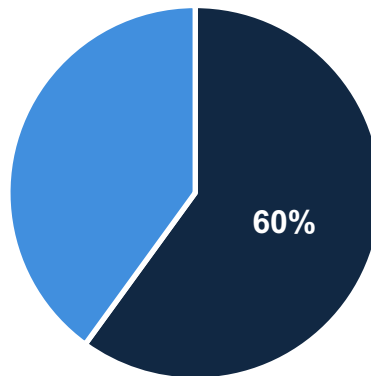
Australia ranks below the global standard of trust in business

Percentage who agree that ...

Companies that only think about themselves and their profits are bound to fail



CEOs are driven more by greed than desire to make a positive difference in the world



Australian attitudes toward mining

Mining creates jobs

Positive effects on regional communities

Improved transport infrastructure

Indigenous economic opportunities

Collaboration with government

Social licence to operate

Communities benefit from our success

**Empowerment
is at the heart
of Fortescue's
approach**

814 Aboriginal people employed via **VTEC**

A\$2bn contracts with Aboriginal businesses

Regional flights

Fortescue Family Room, Job Share

Celebrating 15 years of milestones

15
YEAR

Anniversary

10
YEARS

Since first ore
produced

1
BILLION

Tonnes iron ore
supplied



Fortescue
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