



ASX Release

31st October 2018

Partnership with Leading Dental Software Provider, Software of Excellence

Zip Co Limited (ASX: Z1P) ("Zip", or the "Company") is delighted to announce an interest-free payments partnership with Software of Excellence (A Henry Schein Company) ("SOE"). SOE is the global leader in providing dental practice management software to dentists and dental practices.

The partnership will see the native integration of Zip as a payment option on the SOE platform, immediately providing thousands of practices access to the Zip solution. Interest-free instalments and deferred payments are proven to assist and increase treatment acceptance, whilst providing significant benefit to both practice and patient. Both Zip Pay and Zip Money products will be offered and accepted across the network.

Zip CEO and Managing Director, Larry Diamond said:

"With over 1,000 dental practices on the Zip platform, it is critical we partner with the right technology solutions, delivering great experiences and benefits to the health services sector. Software of Excellence has a national network of several thousand practices and we are excited that millions of patients will now have the ability to responsibly manage the cost of their oral health on flexible, interest-free terms."

Software of Excellence General Manager APAC, Jonathan Engle said:

"The partnership with interest-free payments-innovator Zip, is part of SOE's mandate to remain at the forefront of the dental software industry and our focus on turning good practices into great businesses. The Zip partnership is a key tool in lowering the barriers to treatment through enabling practices to seamlessly offer additional interest-free payment options. Zip has the ability to offer instalments from a few hundred to several thousands of dollars."

The development is scheduled to commence in Q2 FY2019, with an expected rollout at the start of Q3 FY2019.

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About Zip

ASX-listed Zip Co Limited (ASX: Z1P) or ("Zip") is a leading player in the digital retail finance and payments industry. The Company offers point-of-sale credit and digital payment services to the retail, education, health and travel industries. It operates under the Zip Pay, Zip Money and Pocketbook brands. The Company is focused on offering transparent, responsible and fairly priced consumer products. Zip's platform is entirely digital and leverages big data in its proprietary fraud and credit decisioning technology to deliver real-time consumer responses. Zip is managed by a team with over 50 years' experience in retail finance and payments and is a licensed and regulated credit provider.

For more information, visit: www.zip.co