



31 October 2018

## Appendix 4C – Quarter ended 30 September 2018

The Directors of Cape Range Limited (the **Company**) present the Company's quarterly report for the 9 months ended 30 September 2018 (Appendix 4C).

### Biztrak Online and Warehouse Management Software

As announced on 10 July 2018, Phase 1 of the Company's cloud based accounting software package was completed (**Biztrak Online**). Biztrak continues to transition from its soft launch in Malaysia of its proprietary accounting software with sales slower than expected due to the Government making changes to sales taxes and the removal of GST.

As a consequence of these changes in government policies in Malaysia, the Company has adapted its sales campaigns to focus on the lucrative logistics software market through the promotion of its Warehouse Management Software (**WMS**) applications, which it has been selling and supporting.

Following the introduction of the new Malaysian Sales and Service Tax (**SST**), which came into effect on 1 September 2018, the Company's R&D team has been actively developing Version 15 (Update on SST) for a planned launch date in November 2018.

Sales and promotion of the WMS applications have been incorporated into the promotion of the Biztrak Online Software as a Service (**SaaS**) model, where annual subscription fees replace one off licensing fees.

The new Biztrak Online software is designed to facilitate international scaling of the Company's operations by offering real time access to current financial and business information for individuals and businesses from any access point around the globe.

Specifically, Biztrak Online offers:

- 24/7 access to financial information from any device with internet connection;
- real time access to financial information;
- user data being securely encrypted at source and saved to the cloud;
- no upfront costs; and
- cost free maintenance, with software that is constantly updated.

Biztrak Online's intrinsic appeal to users stems from inbuilt functionality, including:

- Branch Accounting, allowing automatic synchronisation of financial information between branches and head office, ensuring global data fidelity at all times; and
- E-Bridge middleware which facilitates electronic data interchange in multiple formats, providing seamless and automated integration without cross-translation and manual data entry conversion. Providing maximum efficiency and cost minimalisation.

The Company presently is actively promoting and demonstrating both the WMS and Biztrak Online services to prospective clients and accountancy firm partnerships via attendance at trade shows, workshops, seminars and numerous product briefing sessions.

**Cape Range Limited**

ABN 43 009 289 481

Principal and Registered Office: 29 Brookside Place, Lota, Queensland 4179

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## Appendix 4C

### Quarterly report for entities subject to Listing Rule 4.7B

Introduced 31/03/00 Amended 30/09/01, 24/10/05, 17/12/10, 01/09/16

#### Name of entity

Cape Range Limited

#### ABN

43 009 289 481

#### Quarter ended ("current quarter")

30 September 2018

Consolidated statement of cash flows	Current quarter \$A'000	Year to date (9 months) \$A'000
<b>1. Cash flows from operating activities</b>		
1.1 Receipts from customers	202	824
1.2 Payments for		
(a) research and development	(1)	(194)
(b) product manufacturing and operating costs	(11)	(99)
(c) advertising and marketing	(14)	(25)
(d) leased assets	-	-
(e) staff costs	(216)	(501)
(f) administration and corporate costs	(141)	(375)
1.3 Dividends received (see note 3)	-	-
1.4 Interest received	-	12
1.5 Interest and other costs of finance paid	(1)	(17)
1.6 Income taxes paid	-	-
1.7 Government grants and tax incentives	-	-
1.8 Other (provide details if material)	-	(99)
<b>1.9 Net cash from / (used in) operating activities</b>	<b>(182)</b>	<b>(474)</b>

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Consolidated statement of cash flows		Current quarter \$A'000	Year to date (9 months) \$A'000
<b>2.</b>	<b>Cash flows from investing activities</b>		
2.1	Payments to acquire:		
	(a) property, plant and equipment	(14)	(43)
	(b) businesses (see item 10)	-	-
	(c) investments	-	-
	(d) intellectual property	-	-
	(e) other non-current assets	-	-
2.2	Proceeds from disposal of:		
	(a) property, plant and equipment	-	-
	(b) businesses (see item 10)	-	-
	(c) investments	-	-
	(d) intellectual property	-	-
	(e) other non-current assets	-	-
2.3	Cash flows from loans to other entities	-	-
2.4	Dividends received (see note 3)	-	-
2.5	Other (provide details if material)	-	-
<b>2.6</b>	<b>Net cash from / (used in) investing activities</b>	<b>(14)</b>	<b>(43)</b>
<b>3.</b>	<b>Cash flows from financing activities</b>		
3.1	Proceeds from issues of shares	-	-
3.2	Proceeds from issue of convertible notes	-	-
3.3	Proceeds from exercise of share options	-	-
3.4	Transaction costs related to issues of shares, convertible notes or options	-	(11)
3.5	Proceeds from borrowings	-	-
3.6	Repayment of borrowings	(30)	(67)

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<b>Consolidated statement of cash flows</b>		<b>Current quarter \$A'000</b>	<b>Year to date (9 months) \$A'000</b>
3.7	Transaction costs related to loans and borrowings	-	-
3.8	Dividends paid	-	-
3.9	Other (provide details if material)	-	-
<b>3.10</b>	<b>Net cash from / (used in) financing activities</b>	<b>(30)</b>	<b>(78)</b>
<b>4.</b>	<b>Net increase / (decrease) in cash and cash equivalents for the period</b>		
4.1	Cash and cash equivalents at beginning of quarter/year to date	4,757	5,122
4.2	Net cash from / (used in) operating activities (item 1.9 above)	(182)	(474)
4.3	Net cash from / (used in) investing activities (item 2.6 above)	(14)	(43)
4.4	Net cash from / (used in) financing activities (item 3.10 above)	(30)	(78)
4.5	Effect of movement in exchange rates on cash held	-	4
<b>4.6</b>	<b>Cash and cash equivalents at end of quarter</b>	<b>4,531</b>	<b>4,531</b>

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<b>5.</b>	<b>Reconciliation of cash and cash equivalents</b> at the end of the quarter (as shown in the consolidated statement of cash flows) to the related items in the accounts	<b>Current quarter</b> <b>\$A'000</b>	<b>Previous quarter</b> <b>\$A'000</b>
5.1	Bank balances	601	298
5.2	Call deposits	3,990	4,509
5.3	Bank overdrafts	(60)	(50)
5.4	Other (provide details)	-	-
<b>5.5</b>	<b>Cash and cash equivalents at end of quarter (should equal item 4.6 above)</b>	<b>4,531</b>	<b>4,757</b>

**6. Payments to directors of the entity and their associates**

- 6.1 Aggregate amount of payments to these parties included in item 1.2
- 6.2 Aggregate amount of cash flow from loans to these parties included in item 2.3
- 6.3 Include below any explanation necessary to understand the transactions included in items 6.1 and 6.2

**Current quarter**  
**\$A'000**

62

-

Fees paid to directors for services rendered to the Company

**7. Payments to related entities of the entity and their associates**

- 7.1 Aggregate amount of payments to these parties included in item 1.2
- 7.2 Aggregate amount of cash flow from loans to these parties included in item 2.3
- 7.3 Include below any explanation necessary to understand the transactions included in items 7.1 and 7.2

**Current quarter**  
**\$A'000**

-

-

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**8. Financing facilities available**  
*Add notes as necessary for an understanding of the position*

<b>Total facility amount at quarter end \$A'000</b>	<b>Amount drawn at quarter end \$A'000</b>
438	302
-	-
-	-

8.1 Loan facilities

8.2 Credit standby arrangements

8.3 Other (please specify)

8.4 Include below a description of each facility above, including the lender, interest rate and whether it is secured or unsecured. If any additional facilities have been entered into or are proposed to be entered into after quarter end, include details of those facilities as well.

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<b>9. Estimated cash outflows for next quarter</b>	<b>\$A'000</b>
9.1 Research and development	93
9.2 Product manufacturing and operating costs	10
9.3 Advertising and marketing	39
9.4 Leased assets	-
9.5 Staff costs	159
9.6 Administration and corporate costs	105
9.7 Other (provide details if material)	49
<b>9.8 Total estimated cash outflows</b>	<b>455</b>

<b>10. Acquisitions and disposals of business entities (items 2.1(b) and 2.2(b) above)</b>	<b>Acquisitions</b>	<b>Disposals</b>
10.1 Name of entity		
10.2 Place of incorporation or registration		
10.3 Consideration for acquisition or disposal		
10.4 Total net assets		
10.5 Nature of business		

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## Compliance statement

- 1 This statement has been prepared in accordance with accounting standards and policies which comply with Listing Rule 19.11A.
- 2 This statement gives a true and fair view of the matters disclosed.

Michael Higginson

Sign here: .....  
(Director/Company Secretary)

Date: 31 October 2018

Print name: Michael Higginson

## Notes

1. The quarterly report provides a basis for informing the market how the entity's activities have been financed for the past quarter and the effect on its cash position. An entity that wishes to disclose additional information is encouraged to do so, in a note or notes included in or attached to this report.
2. If this quarterly report has been prepared in accordance with Australian Accounting Standards, the definitions in, and provisions of, *AASB 107: Statement of Cash Flows* apply to this report. If this quarterly report has been prepared in accordance with other accounting standards agreed by ASX pursuant to Listing Rule 19.11A, the corresponding equivalent standard applies to this report.
3. Dividends received may be classified either as cash flows from operating activities or cash flows from investing activities, depending on the accounting policy of the entity.

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