



ASX RELEASE

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Scout secures Walmart as Online Retailer

Highlights:

- **US-based retail giant Walmart becomes newest online retailer of Scout's connected home security systems**
- **Initial purchase orders will stock Walmart in time for the 2018 holiday season sales push**
- **Sales through Walmart are expected to support growth in both upfront and monthly monitoring services revenue for Scout**

Home security provider Scout Security Limited ((ASX: SCT), "Scout" or "the Company") is pleased to announce that US retail giant Walmart will sell Scout's home security systems through Walmart's online store.

Rolling out from November 2018, Walmart shoppers now have direct access to Scout's affordable, self-installed, wireless home security systems which are ideal for renters and homeowners alike.

The Scout offering will complement Walmart's existing security and smart home offerings and provide Walmart customers with complete flexibility around their home security needs.

Initial purchase orders will stock Walmart in time for the 2018 holiday season and kick off a larger push into retail in 2019.

Walmart is an internationally recognised retail brand, with more than 11,000 stores under 55 banners in 27 countries. In addition, Walmart operates eCommerce websites in 10 countries.

The Scout Alarm is being sold initially through Walmart's US online store, with the possibility for expansion to additional country portals and potentially Walmart in-store sales in the future.

Scout Security co-founder and CEO, Dan Roberts, said:

"This is an exciting step for Scout. We are committed to building a best-in-class omnichannel experience for our customers, which is an area in which Walmart excels."



“Walmart is among America’s best-known and trusted retail brands with a growing presence internationally, so we are thrilled to be launching in their online store.

“Partnering with Walmart empowers us to bring our award-winning suite of connected home security products to a bigger addressable market and supports our long-term strategic objectives.”

There is no set duration for the Company’s online retail presence with Walmart, with the parties to review terms of the non-exclusive contract each year.

The agreement with Walmart follows and complements Scout’s strategic partnerships with the world’s second largest provider of security services, Stanley Black & Decker (“SBD”), and the Company’s existing online retailer and key shareholder, Amazon.com.

About Walmart:

Walmart Inc. (NYSE: WMT) helps people around the world save money and live better — anytime and anywhere — in retail stores, online, and through their mobile devices. Each week, nearly 265 million customers and members visit Walmart’s more than 11,200 stores under 55 banners in 27 countries and eCommerce websites.

With fiscal year 2018 revenue of \$500.3 billion, Walmart employs over 2.2 million associates worldwide. Walmart continues to be a leader in sustainability, corporate philanthropy and employment opportunity. Additional information about Walmart can be found by visiting <http://corporate.walmart.com>.

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About Scout Security Limited

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Scout Security Limited (ASX: SCT) sells the Scout Alarm, a self-installed, wireless home security system that is making security more modern, open and affordable. In 2016, the Scout system was recognised by CNet as one of the Best Smart Home Devices of the year.

Scout's design-centric offering gives users complete flexibility around connected home security, allowing the system to integrate with other best-in-class IoT devices and offering flexible monitoring options.

Scout is an official partner of Amazon Alexa, Google's Works With Nest and Samsung SmartThings. Scout is also an Amazon Alexa Fund portfolio company.

www.scoutalarm.com