

ANNUAL GENERAL MEETING 2018

Tuesday 20 November



TOGETHER WE DELIVER

Company Profile

Monadelphous Group Limited (ASX:MND) is an S&P/ASX 200 company that provides construction, maintenance and industrial services to the resources, energy and infrastructure sectors.

At 30 June 2018

People	5,828
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Net Cash	\$187.8m
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At 16 November 2018

Market Capitalisation	\$1.3b
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Board of Directors



John Rubino
Chairman



Rob Velletri
Managing Director



Peter Dempsey
(Lead) Independent
Non-Executive Director



Helen Gillies
Independent Non-Executive
Director



Dietmar Voss
Independent Non-Executive
Director



Chris Michelmore
Independent Non-Executive
Director

Agenda

1. Chairman's Address
2. Managing Director's Address
3. Items of Business
4. Other Business

1. Chairman's Address

JOHN RUBINO



Chairman's Address

JOHN RUBINO

- Strong demand for our services in our core markets
- Growth overseas and in infrastructure
- Added new services and strengthened position in maintenance
- Maintained strong balance sheet
- Significant improvement in safety performance
- Continue to focus on improving productivity
- Monadelphous is in good shape to capitalise on market conditions.

2. Managing Director's Address

ROB VELLETRI



Group Highlights

FINANCIAL

- Sales Revenue \$1.784b* ↑ 41%
- NPAT \$71.5m ↑ 24%
- EPS 76.1c ↑ 24%
- DPS 62c, fully franked ↑ 15%
- Net cash \$187.8m
- Operating cashflow \$51.6m

OPERATING

- Strong demand for MND services in core resources and energy markets
- Growth from diversification into infrastructure and overseas
- Surge in oil and gas construction revenues
- Demand for maintenance services strengthened across all sectors
- Ramp up of offshore oil and gas maintenance contracts
- Increasing levels of activity in water and irrigation
- Improvement in safety performance
- Secured \$600m of new contracts
- Focused on improving operational productivity.

STRATEGIC

- Embedded new maintenance services and expanded geographically
- Renewable energy business, Zenviron, secured four wind farm contracts
- EPC business, Mondium, successfully delivered first contract and secured further work
- Secured two packages on Oyu Tolgoi in Mongolia.

* Includes Monadelphous' share of joint venture revenue – refer to reconciliation on slide 38

Financial Performance

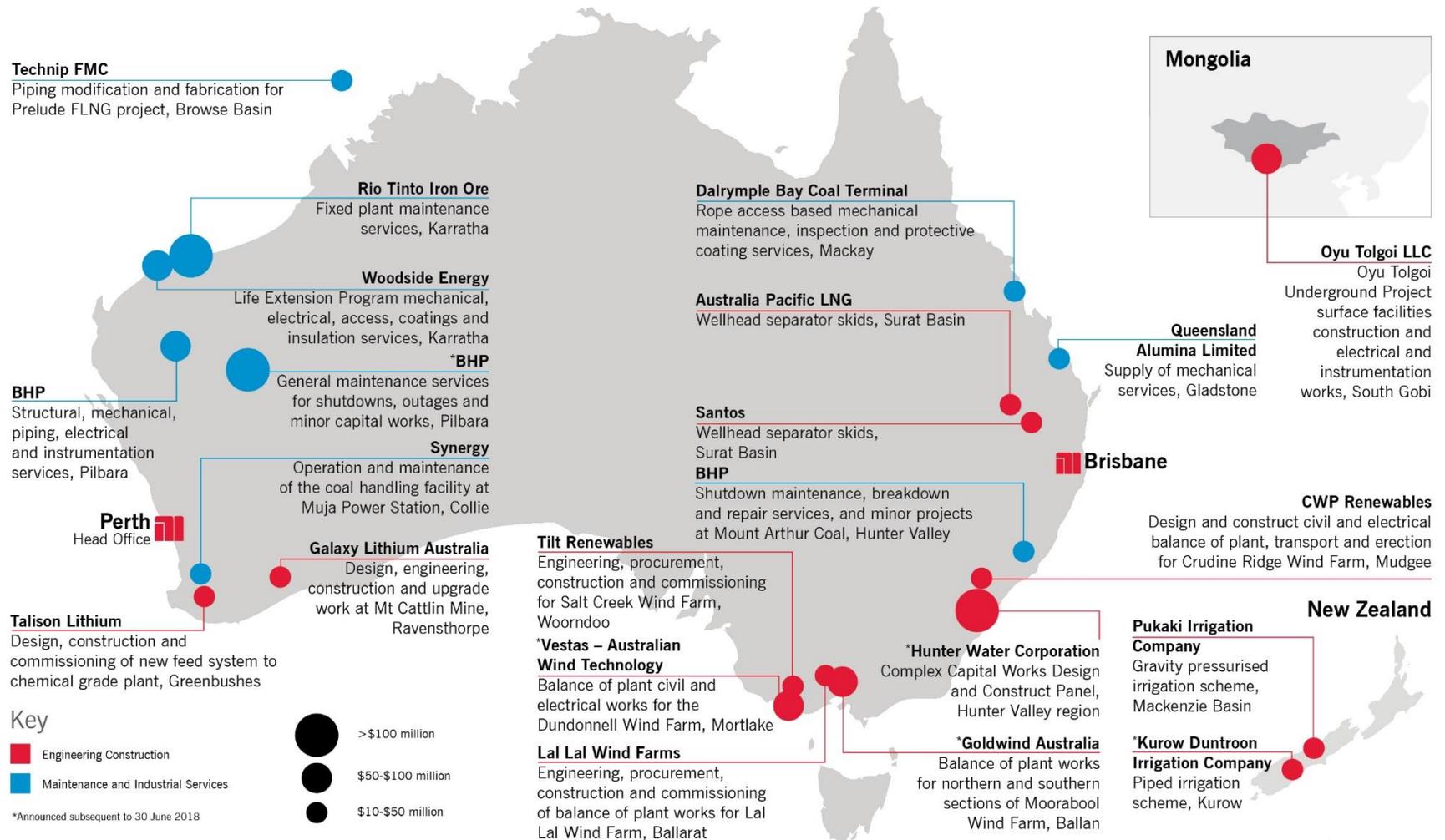
PERIOD ENDED 30 JUNE

		FY18	FY17	CHANGE
Sales Revenue	\$m	1,784.0*	1,264.7*	41.1%
EBITDA	\$m	119.0^	98.2^	21.2%
EBITDA Margin	%	6.67	7.76	(1.09pp)
NPAT	\$m	71.5	57.6	24.2%
NPAT Margin	%	4.01	4.55	(0.54pp)
EPS	cps	76.1	61.4	23.9%
DPS (Fully Franked)	cps	62.0	54.0	14.8%
Cash Flow Conversion	%	69.4	130.8	(61.4pp)

* Includes Monadelphous' share of joint venture revenue – refer to reconciliation on slide 38

^ Refer to reconciliation on slide 38

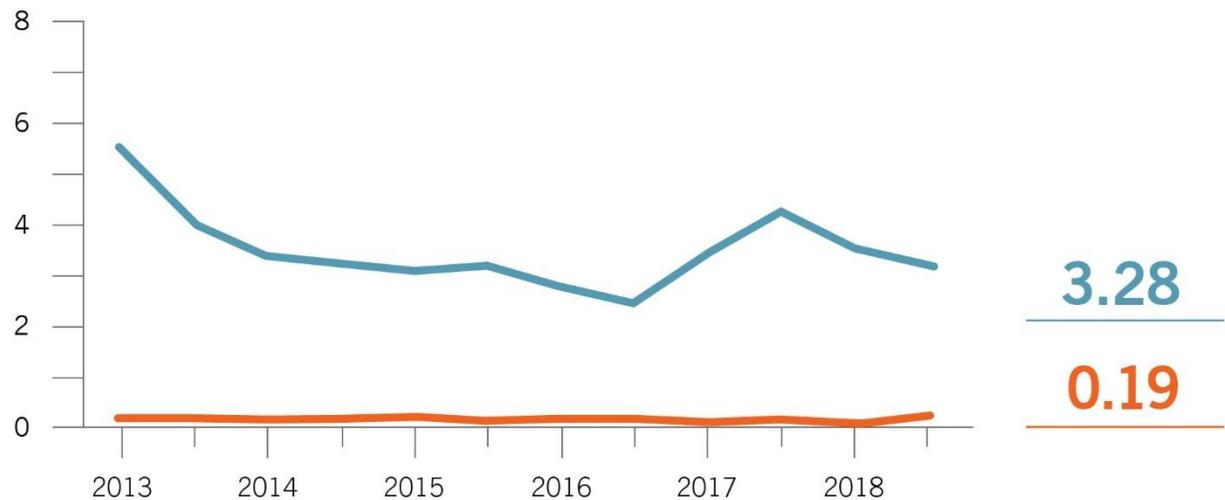
Contracts Secured



Safety Scorecard

INJURY FREQUENCY RATES*

- 23.2% improvement in TCIFR from prior year
- Focus on critical risk controls and enhancement of behavioural safety programs
- Growing maturity of operations in new markets.



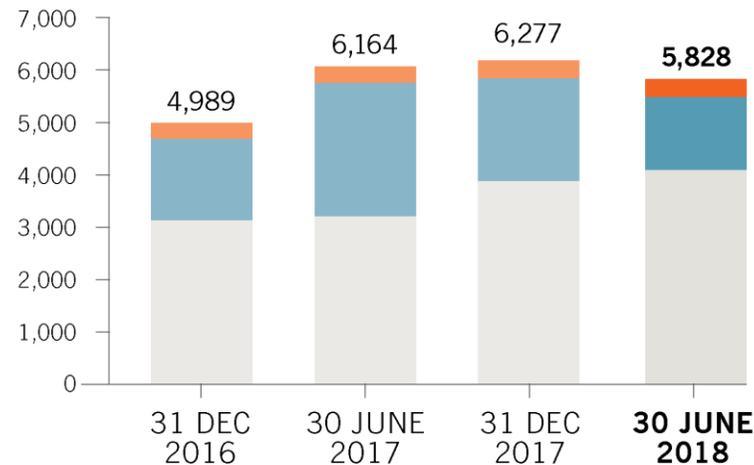
*12-month rolling average (per million man-hours worked)

- TCIFR (Total case injury frequency rate)
- LTIFR (Lost time injury frequency rate)

People

EMPLOYEE NUMBERS

- Focus on people development initiatives
- High levels of key talent retention
- Retention a focus as employment market tightens.



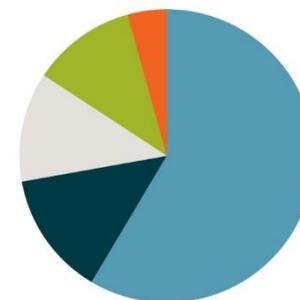
30 June 2018	
Maintenance and Industrial Services	4,092
Engineering Construction	1,384
Group Support	352

Sales Revenue Summary

DIVISIONAL HIGHLIGHTS

	FY18 \$m	FY17 \$m	CHANGE %
Engineering Construction	949.9	615.4	54.4
Maintenance and Industrial Services	841.1	652.9	28.9
<i>Internal Eliminations</i>	<i>(7.0)</i>	<i>(3.6)</i>	
Total	1,784.0*	1,264.7*	41.1

REVENUE BY END CUSTOMER



	%
Oil and Gas	58.5
Other Minerals	13.5
Iron Ore	12.2
Infrastructure	11.4
Coal	4.4

* Includes Monadelphous' share of joint venture revenue – refer to reconciliation on slide 38

Engineering Construction



Ichthys Project Onshore LNG Facilities, Northern Territory.

Engineering Construction



Zenviron has now substantially completed New South Wales' largest wind farm, the 270MW Sapphire Wind Farm, NSW.

Engineering Construction



Monadelphous employees at Bondi Waste Water Treatment Plant, NSW; and resurfacing the Northern Suburbs Ocean Outfall Sewer, NSW. Construction at Pukaki Irrigation Scheme, New Zealand.

Engineering Construction



Talison Lithium's Greenbushes Operations, WA.

Engineering Construction



Oyu Tolgoi Underground Project, South Gobi, Mongolia. Image copyright © 2017 Rio Tinto.

Maintenance and Industrial Services



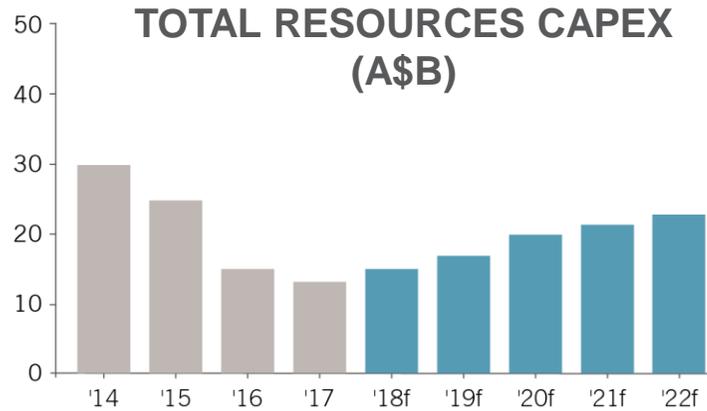
Monadelphous employees at Karratha Gas Plant, WA; Shell Australia's Prelude FLNG facility, WA; and the Woodside-operated Goodwyn A gas platform, WA. Image courtesy of Woodside Energy Ltd.

Maintenance and Industrial Services

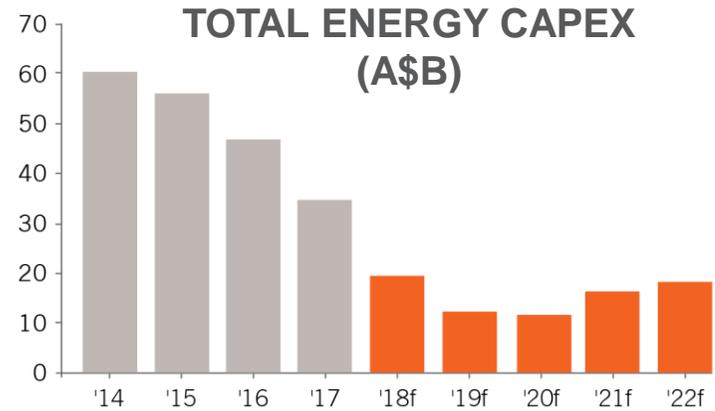


Monadelphous employees accessing Cape Lambert A Wharf, WA; at BHP's Mining Area C, WA; and at Cape Lambert Dolphin, WA.

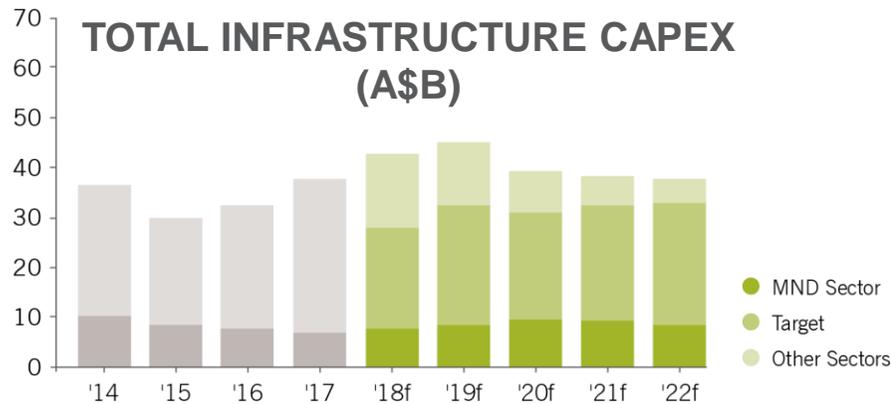
Australian Market Conditions



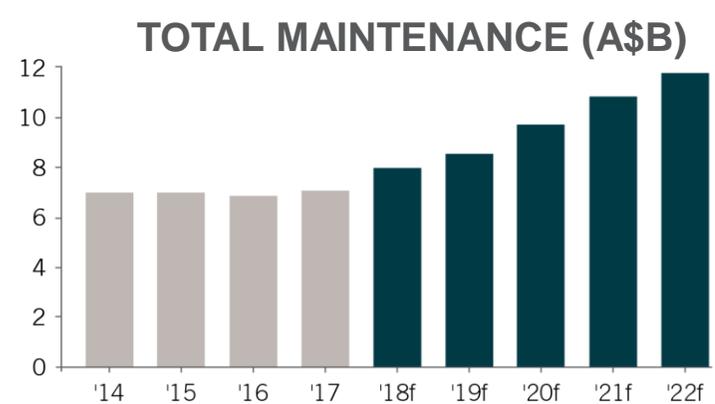
Source BIS Oxford Economics, ABS (Sep 2018)



Source BIS Oxford Economics, ABS (Sep 2018)



Source BIS Oxford Economics, ABS (May 2018)



Source BIS Oxford Economics, ABS (Sep 2018)

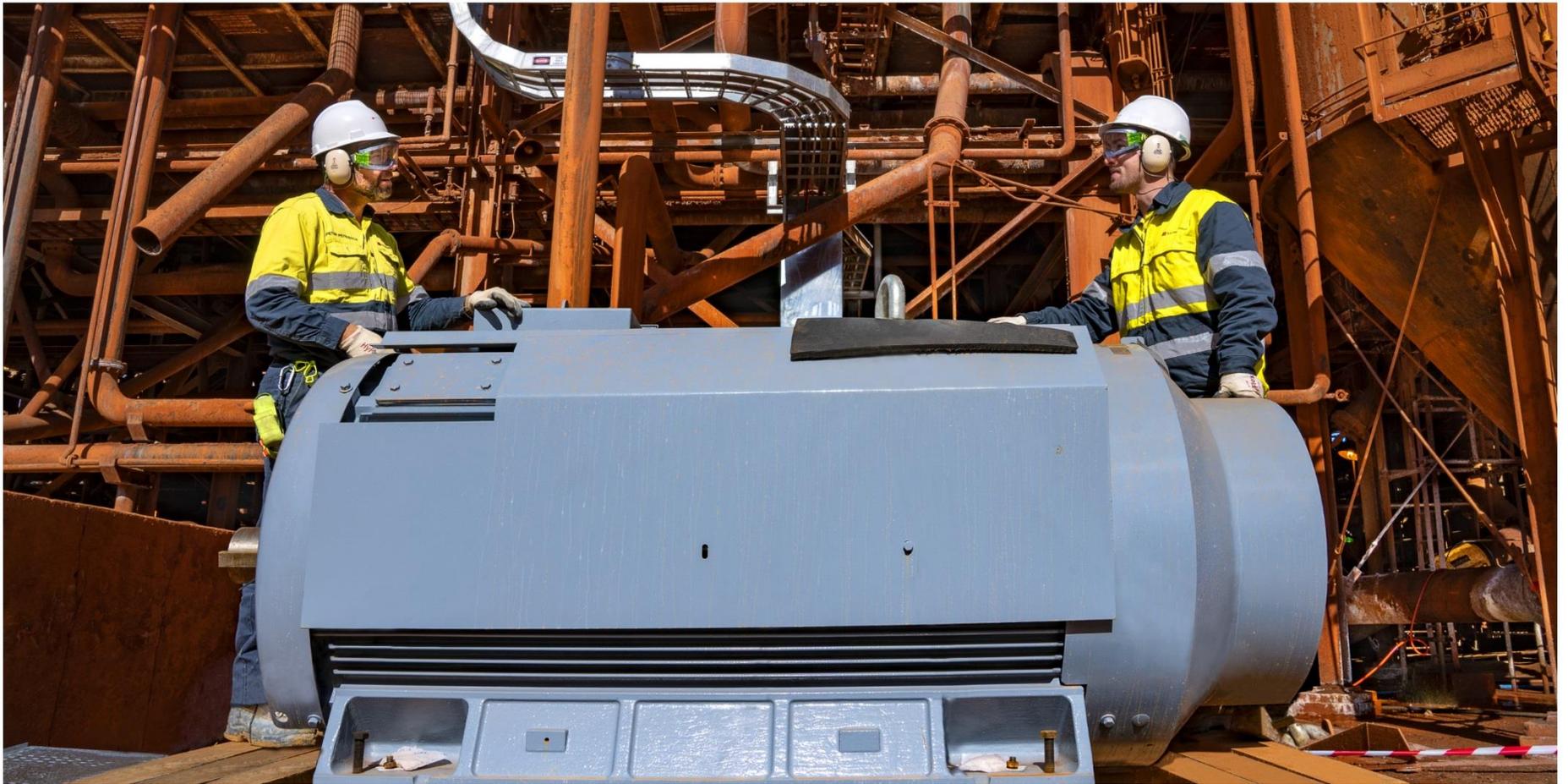
Strategy

MAXIMISE RETURNS FROM CORE MARKETS	BUILD AN INFRASTRUCTURE BUSINESS	DELIVER CORE SERVICES TO OVERSEAS MARKETS
<ul style="list-style-type: none"> ✓ Awarded significant additional work on Ichthys Project Onshore LNG Facilities ✓ Strengthened market position in maintenance ✓ Ramping up of offshore oil and gas contracts ✓ Mondium awarded second EPC contract <p>PRIORITIES</p> <ul style="list-style-type: none"> • Capitalise on major construction prospects • Continue to improve competitiveness in core markets • Secure further EPC projects through Mondium • Deliver broader range of services to customers. 	<ul style="list-style-type: none"> ✓ Strong growth in Zenviron ✓ Water and irrigation business awarded new work in Australia and New Zealand <p>PRIORITIES</p> <ul style="list-style-type: none"> • Continue to grow water and irrigation in Australia and New Zealand • Successfully deliver renewable energy projects through Zenviron • Progress options to selectively enter other Australian infrastructure markets. 	<ul style="list-style-type: none"> ✓ Secured first packages of work on Oyu Tolgoi in Mongolia <p>PRIORITIES</p> <ul style="list-style-type: none"> • Successfully deliver Oyu Tolgoi work and secure further packages • Exploring other overseas opportunities.

Outlook

- Outlook for resources and energy sectors is positive
- Maintenance activity forecast to grow
- Several major iron ore projects in early development
- Increasing opportunities in base metals and lithium
- Major resources construction projects expected to generate revenue opportunities in 2019/20 and beyond
- Investment in infrastructure remains healthy, with good prospects in water and renewables
- Project timing and Ichthys run off forecast to result in lower construction revenues in 2018/19
- First half 2019 revenue expected to be around 10% less than pcp
- Strong balance sheet provides capacity for investment.

Shareholder Questions



Monadelphous employees at Alcoa's Pinjarra Alumina Refinery, WA.

3. Items of Business



Monadelphous employees at Alcoa's Pinjarra Alumina Refinery, WA.

Annual Reports



To receive and consider the Financial Report, Directors' Report and Auditor's Report for the year ended 30 June 2018.

Resolution 1: Re-election of Director



To re-elect a Director: Mr Christopher Michelmore who, being eligible, offers himself for re-election.

Resolution 1: Re-election of Director

The total of valid proxies received for Resolution 1 is 52,786,337 being:

51,665,173	FOR the resolution
131,282	AGAINST the resolution
846,330	OPEN to proxy
143,552	ABSTAIN

Resolution 2: Re-election of Director



To re-elect a Director: Ms Helen Gillies who, being eligible, offers herself for re-election.

Resolution 2: Re-election of Director

The total of valid proxies received for Resolution 2 is 52,786,337 being:

51,622,793	FOR the resolution
171,833	AGAINST the resolution
846,859	OPEN to proxy
144,852	ABSTAIN

Resolution 3: Grant of Performance Rights to Managing Director

To grant up to a maximum of 20,011 performance rights to the Company's Managing Director, Mr Robert Velletri, or his nominee, on the terms and conditions set out in the Explanatory Memorandum accompanying the Notice of Meeting.

Resolution 3: Grant of Performance Rights to Managing Director

The total of valid proxies received for Resolution 3 is 50,670,337 being:

42,881,455	FOR the resolution
6,375,527	AGAINST the resolution
838,360	OPEN to proxy
574,995	ABSTAIN

Resolution 4: Adoption of Remuneration Report



To consider and adopt the Remuneration Report for the year ended 30 June 2018.

Resolution 4: Adoption of Remuneration Report

The total of valid proxies received for Resolution 4 is 49,526,832 being:

41,683,201	FOR the resolution
6,716,428	AGAINST the resolution
838,630	OPEN to proxy
288,573	ABSTAIN

Poll



Monadelphous employees at the Parker Point Wharf, WA.

4. Other Business



Monadelphous employees after returning to the Perth head office from site, WA.

For more information:

Investor Relations

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Email: investor_relations@monadel.com.au

www.monadelphous.com.au

Notes to Financials

NON-IFRS FINANCIAL INFORMATION

Monadelphous Group Limited results are reported under International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board. The Company discloses certain non-IFRS measures that are not prepared in accordance with IFRS and therefore are considered non-IFRS financial measures. The non-IFRS measures should only be considered in addition to and not as a substitute for, other measures of financial performance prepared in accordance with IFRS.

STATUTORY SALES REVENUE AND EBITDA RECONCILIATION

	FY18 \$M	FY17 \$M
Total sales revenue including joint ventures	1,784.0	1,264.7
Share of revenue from joint ventures [^]	(49.1)	(19.5)
STATUTORY SALES REVENUE	1,734.9	1,245.2
[^] Represents Monadelphous' proportionate share of the revenue of joint ventures accounted for using the equity method		
Profit before income tax	102.8	82.7
Interest expense	0.5	0.7
Interest revenue	(2.6)	(3.8)
Depreciation expense	17.2	17.9
Amortisation expense	0.6	0.6
Share of interest, tax, depreciation and amortisation from joint ventures [#]	0.5	0.2
EBITDA	119.0	98.2

[#] Represents Monadelphous' proportionate share of interest, tax, depreciation and amortisation of joint ventures accounted for using the equity method

Important Notice

DISCLAIMER

Information, including forecast financial information, in this presentation, should not be considered as a recommendation in relation to holding, purchasing or selling shares, securities or other instruments in Monadelphous Group Limited or any other company. Due care and attention has been used in the preparation of forecast information, however, actual results may vary from forecast and any variation may be materially positive or negative.

Forecasts, by their very nature, are subject to uncertainty and contingencies may occur which are outside the control of Monadelphous Group Limited. Before making or varying any decision in relation to holding, purchasing or selling shares, securities or other instruments in Monadelphous Group Limited, investors should consider the appropriateness of that investment in light of their individual investment objectives and financial situation and should seek their own independent professional advice.